

**Green Mountain Care Board
All-Payer ACO Model Agreement RFP
Questions and Answers
May 12, 2017**

1. What is the term of the contract for the All-Payer ACO Model Agreement Support RFP issued on 5/3/2017?

Answer: *The term of the contract is July 14, 2017 to June 30, 2018.*

2. If a vendor responding to this RFP also provides consulting services to ACO provider groups within the State of Vermont, would the GMCB consider this to be a conflict of interest? The consulting services performed by the vendor would be provided by different consultants. The vendor has procedures and policies in place to protect against information sharing between consultants and projects.

Answer: *The vendor should describe their current contractual relationships with any Vermont ACOs in their narrative, and submit procedures and policies to show appropriate firewalls that will protect respective parties' information.*

3. Section 3.2, page 6 – As stated, “Assisting with GMCB’s Accountable Care Organization regulatory oversight program that is in alignment with the APM, including potential review of ACO data submissions.”

a. Can GMCB provide more detail on the sources of the “ACO data submissions” and what type of review could be requested?

Answer: *The ACOs will submit quantitative and qualitative data on a regular basis. This is per GMCB’s regulatory responsibility given by Vermont’s Act 113 “Oversight of Accountable Care Organizations”. The data being presented by the ACOs will include ACO governance, ACO provider network, previous and future financial statements and budget narrative, risk mitigation planning, solvency, and the ACO’s model of care.*

b. Can GMCB provide more detail on how many potential data sources could require review?

Answer: *The data will be submitted in a package to the GMCB. It is unclear how many data sources will be included from the ACOs. There are templates that have been provided for consistency.*

c. Can GMCB provide more detail on the frequency of these data submissions?

Answer: *The data will be submitted at least annually to GMCB by the ACOs. There is a high likelihood to have ongoing monitoring submissions on a quarterly or monthly basis.*

4. It seems like there is some potential for overlap in the scope of work described in the "All-Payer ACO Model Agreement Technical Support" RFP and the “Statewide Analytics Vendor Related to the All-Payer Accountable Care Organization Model” RFP? Can you explain the key differences/distinctions between these two contracts?

Answer: *GMCB's All-Payer ACO Model team is working closely together to implement the structure of the Agreement, which includes statewide health reform activities and analysis of these efforts. The All-Payer ACO Model Agreement RFP is specific to providing expert technical support for the GMCB staff and Board members on health policy and ACO analysis. The Statewide Analytics RFP is seeking a vendor who will provide data analysis and ongoing reports to meet the requirements of the All-Payer ACO Model, using claims data. There is potential for the two vendors to work together, but the work is discrete and different.*

5. Please clarify the difference between the Scope of Work of this RFP and the Scope of Work of the "Statewide Analytics Vendor Related to the All-Payer Accountable Care Organization Model"? For example, both Scopes of Work appear to include assisting with refinements of scale target measures.

Answer: *Please see answer to number 4.*

6. Please clarify the Contractor's anticipated role in engaging with stakeholders (e.g. training, technical assistance).

Answer: *The GMCB will continue engage regularly with stakeholders on the implementation of the All-Payer ACO Model Agreement through meetings and technical assistance. Stakeholders may include, but are not limited to: Vermont's ACOs, state agencies, the payers, and the federal government. Contractors role may be providing technical expertise, at times onsite, with the stakeholders.*