

OneCare's 2021 Primary Care Programs

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Agenda



- Goal of today's discussion
- Background
- Staff Observations
- Board discussion with OneCare Vermont and Health First

Goals



The Board invited Health First and OneCare Vermont to join us today to discuss changes to OneCare's primary care payment reform programs and address:

- 1. The goals of OneCare's primary care programs.
- 2. How these programs align with the overarching goals of the APM.
- 3. Obstacles for each party and a potential resolution for the 2021 program year.

Background



- Per 18 V.S.A. § 9382 and GMCB Rule 5.000, GMCB reviews ACOs' budgets annually
- In <u>OneCare's 2018 budget review</u> the Board ordered the ACO to create a program to encourage independent providers to participate in the APM through the ACO.
- OneCare created what is now known as the Comprehensive Payment Reform (CPR) pilot.

Primary Care Payment Reform 2021



- 1. Health First sent a letter to OneCare Vermont on August 11th opposing changes made to primary care payment reform program, copying the GMCB.
- 2. GMCB Staff ushered leadership at Health First and OneCare Vermont to work together to find a path forward and continue working to support the goals of the All Payer Model.
- 3. OneCare Vermont responded to Health First's August 11th letter on August 25th.

Primary Care Payment Reform: 2020 to 2021



Primary Care Provider Reimbursement

FFS OR FPP*

CPR Program**: FPP

Primary Care Provider Reimbursement

FFS OR FPP*

CPR Program**: FPP



Population Health Management Investments

PHM (all payer): \$3.25 PMPM CPR Population

AND Health Investment**:

\$5 PMPM



Management Investments

PHM (BCBS QHP & ASO risk, Medicare, Medicaid):

\$1.75 base PMPM + \$3 PMPM contingent on ACO performance PHM (MVP & BCBS non-risk):

AND

risk): 4

CPR Population Health Investment**:

\$5 PMPM

^{*}FPP reimbursement outside of the CPR program is only available to hospital-owned primary care

^{**}Only available to independent practices

H.723 - Sec 1



Should the legislature move forward with language to require a minimum PMPM for OneCare's primary care population health payments, we recommended the following (as of September 8, 2020)

- 1. Change the location of the language to **budget review** section (not certification) to align with our existing operations and review of OneCare's primary care payment reform programs.
- 2. Clarify language describing provider payments.

We expect that the legislature will continue working on this language.

Staff Observations



GMCB staff recognizes the tension and challenge of designing a payment model for primary care participants that balances a number of sometimes competing objectives:

- 1. Increased investment to support greater access to primary care.
- 2. Predictability of payments that allows planned up front investment in preventative services etc.
- 3. Mutual accountability across the continuum of care that incentivizes collaboration.
- 4. Risk-sharing that facilitates adequate "skin-in-the-game" to support desired changes across the delivery system.
- 5. Provider-level incentives that drive improved quality and population health outcomes.
- 6. Greater provider participation (Scale).
- 7. Others...

Next Steps/Questions



- 1. What problem(s) do the 2021 primary care program changes attempt to solve?
- 2. How do OneCare's primary care program designs support the goals of the APM including, improving quality and population health outcomes, as well as increasing scale?
- 3. Why don't we see more independent primary care providers joining the CPR program?
- 4. Are OneCare's population health management primary care programs expected to be transitional?
- 5. Aside from a mutual accountability structure, are there other ways to increase collaboration across the continuum of care?
- 6. It appears that these 2021 program changes lacked adequate stakeholder input and while we are hopeful that OneCare and Health First can come together to resolve their differences, how do we ensure continued partnership and open communication going forward?



Board Discussion: Health First/OneCare Vermont