



North Country Hospital  
Where caring runs deep.

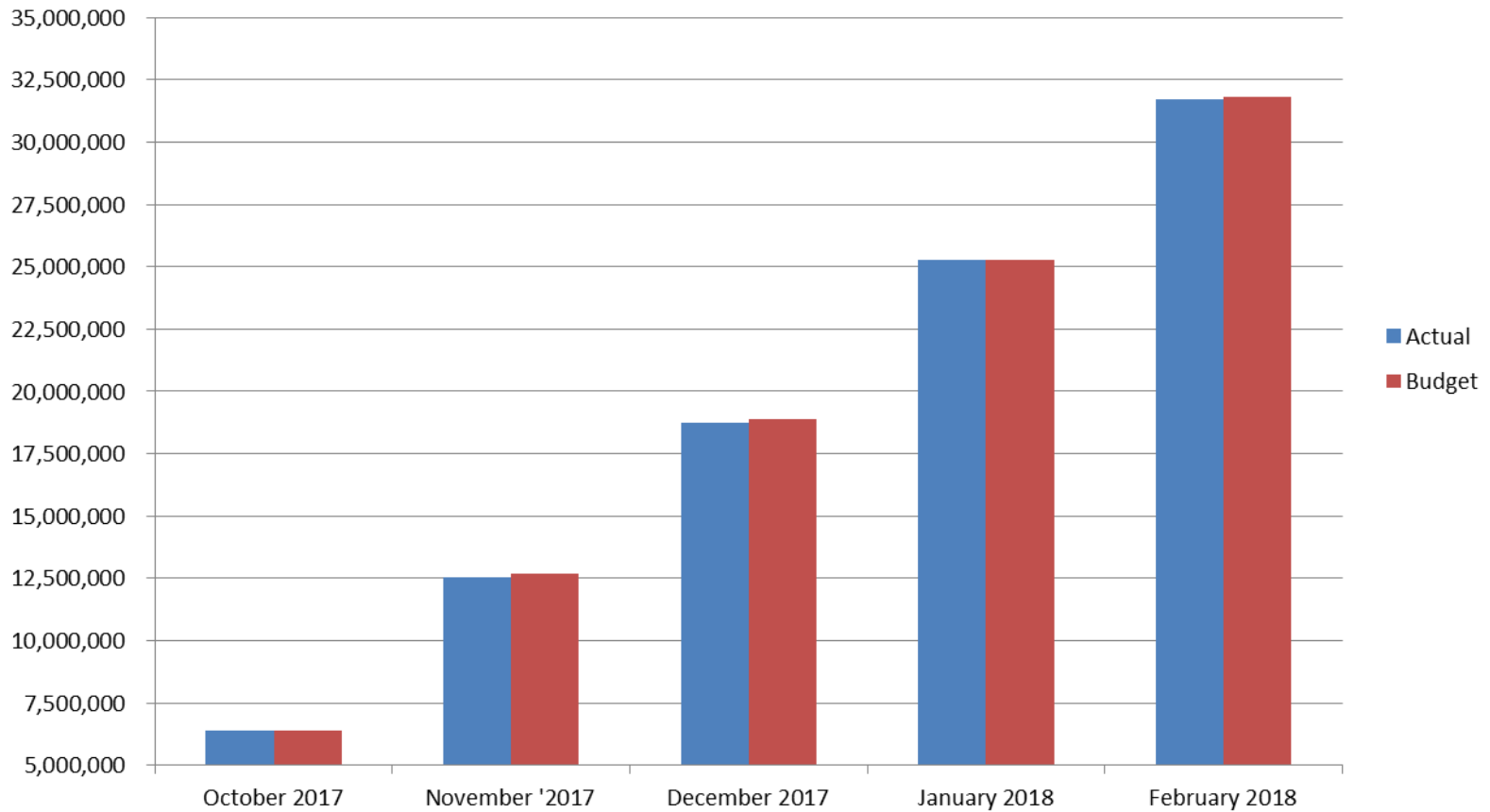
# Green Mountain Care Board

## Budget Rebalance Presentation

March 21, 2018

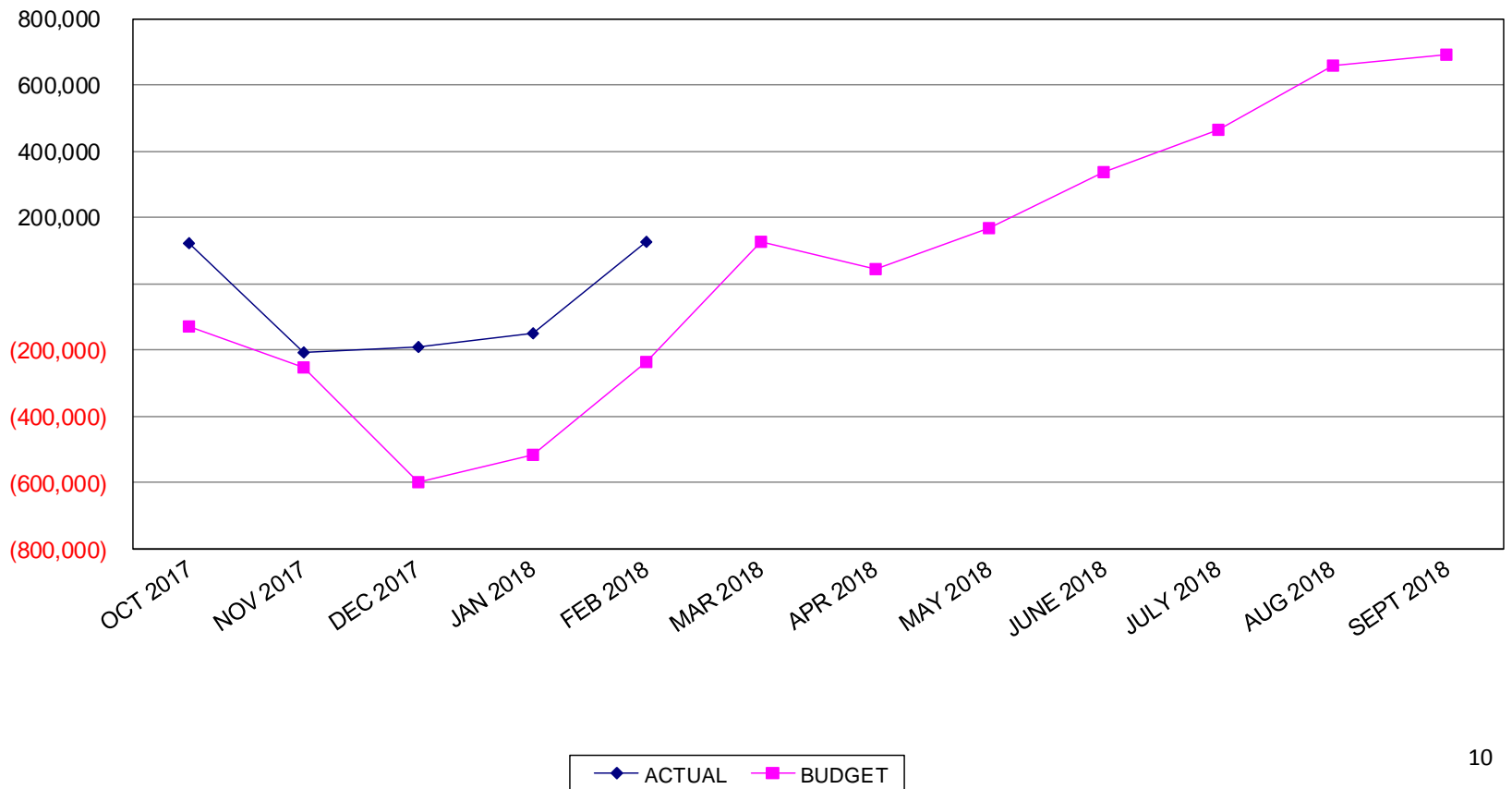


**YTD Feb 2018 Net Patient Revenue with ACO and DSH Payments**





**NCH Combined Operating YTD P/L Gain/(Loss)**



## NCH Replaced 3 Surgical Specialists This Fiscal Year...

### Urology

#### Introducing Ben King, MD UROLOGIST

with a special interest in:

- Prostate Disorders
- GU Cancers
- Kidney Stones



Dr. King is now seeing patients at  
**NORTH COUNTRY  
UROLOGY**

41 Medical Village Drive  
Newport, VT

For more information, please call:  
**(802) 334-3500**

Monday - Friday 7:00 a.m. - 4:30 p.m.



[www.northcountryhospital.org](http://www.northcountryhospital.org)

Dr. King grew up in Christiansburg, PA and completed his undergraduate degree at Millersville University in Millersville, PA, followed by a post-baccalaureate fellowship at the National Institutes of Health (NIH) in Bethesda, MD. He says he got a little bit of a late start on higher education, as he took some time off to travel, teaching English and volunteering in orphanages. He then attended medical school at the University of Vermont College of Medicine and did his residency at UVM Medical Center.

During his surgical rotations, urology was very interesting to Dr. King, from the biggest procedure to the most minor over a broad patient population range. He likes the continuity of caring for the same patients and getting to know them over a period of time.

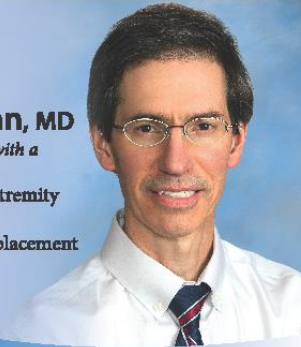
Dr. King is also employed by UVM Medical Center and spends two days each week here at North Country Hospital. In his free time, Dr. King enjoys running 500 marathons so far, reading, snowboarding and hiking. He is excited to be here at North Country Hospital and has already jumped into a routine.

### General Orthopaedics

#### Introducing Stephane Mulligan, MD

Our newest orthopaedic surgeon with a special interest in:

- General upper and lower extremity fracture care
- Total shoulder, hip, knee replacement
- Arthroscopy for shoulder and knee



Dr. Mulligan is now seeing patients at

**NORTH COUNTRY  
ORTHOPAEDICS**

81 Medical Village Drive  
Suite 1, Newport, VT

For more information, please call:  
**(802) 334-4175**

Monday - Friday 8:30 a.m. - 4:30 p.m.



[northcountryhospital.org](http://northcountryhospital.org)

Dr. Mulligan was born in Montreal and did all of his schooling in Canada. He attended medical school at McGill University, with a rotation in Orthopaedics during his last year.

Dr. Mulligan did his rotating internship at St. Joseph's Health Center in Toronto and then headed back to McGill for his Orthopaedic Surgery Residency from 1988-1990. In 1995, he and his wife decided to move to the U.S. and for 15 years, Dr. Mulligan had a solo general orthopaedic practice in Philadelphia, PA. Most recently he was a general orthopaedic surgeon at Chenoweth Valley Physician's Hospital (CVPH) in Plattsburgh.

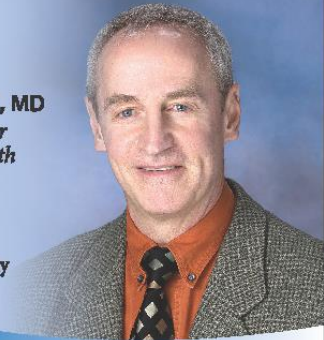
Dr. Mulligan and his wife Ann Marie Andara like the idea of being close enough to visit extended family in Montreal. Their two children are attending university in Canada, as well.

In his spare time Dr. Mulligan is an avid reader, enjoys running, cross country skiing and snowboarding. His favorite pastime is tennis and he looks forward to finding some opportunities to play in our area. Dr. Mulligan is bilingual, with French being his first language. Bienvenue! Welcome to the Northeast Kingdom. Dr. Mulligan

### General Surgery

#### Introducing Donald Sawyer, MD the newest member of our General Surgery team with a special interest in:

- Endoscopic Diagnosis and Treatment
- Laparoscopic Minimally Invasive Surgery



Dr. Sawyer is now seeing patients at

**NORTH COUNTRY  
SURGICAL ASSOCIATES**

41 Medical Village Drive, Newport, VT

For more information, please call:  
**(802) 334-3500**

Monday - Friday 7:00 a.m. - 4:30 p.m.



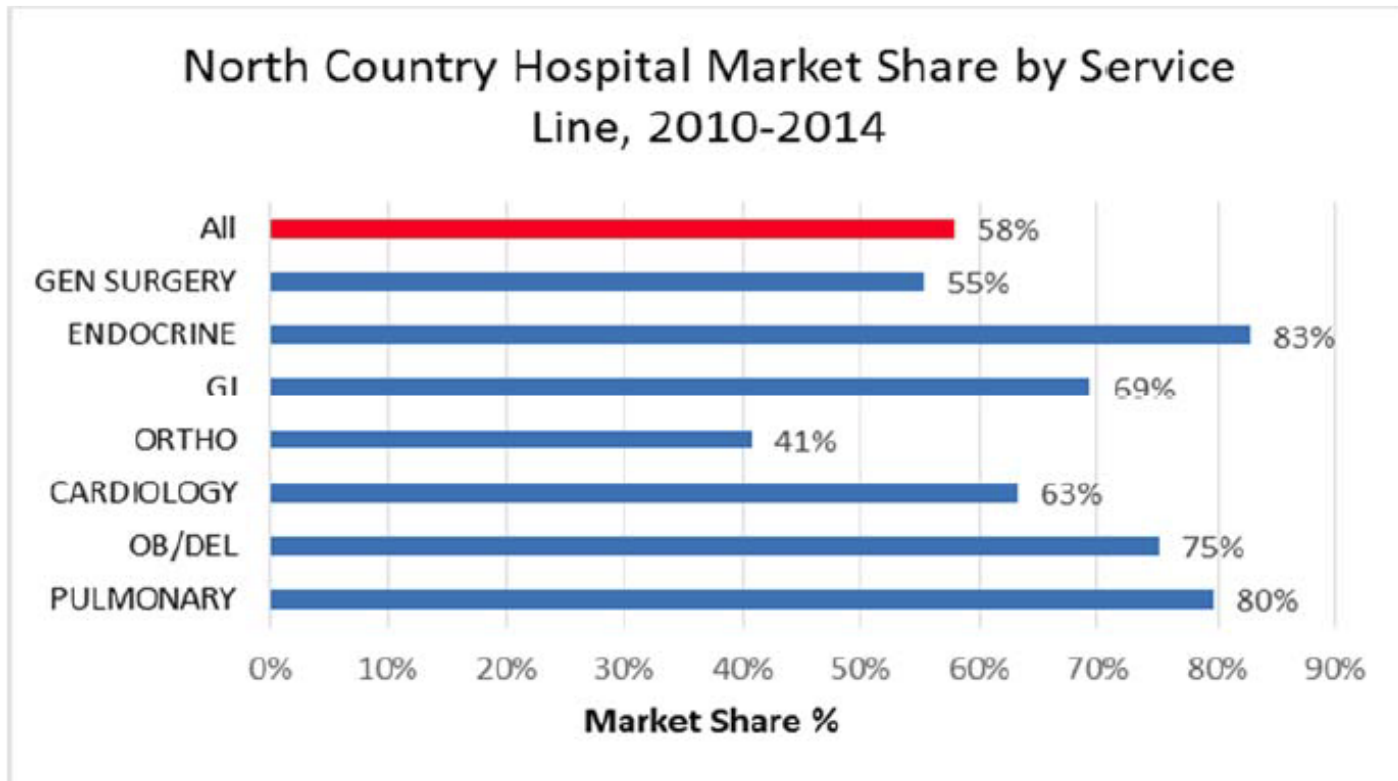
[www.northcountryhospital.org](http://www.northcountryhospital.org)

Dr. Donald (Don) Sawyer is from Orange, NY. He began his college studies as a pre-med student at Greene City College in Greene, CT, PA, with a major in Biology. In the summer of senior year he took Organic Chemistry at the University of Arizona and felt a call to medicine.

Dr. Sawyer went to medical school at Case Western Reserve University School of Medicine in Toledo, OH, did his Internship at Howard Medical Center in Erie, PA, followed by a general surgery residency at Mount Sinai Clinical Center in Washington, DC.

In 1988 Dr. Sawyer joined the Medical Corps, U.S. Army Reserve, and now serves as a Colonel. He did multiple tours in Afghanistan and then Iraq. His most recent civilian position was as an active medical staff member of Surgery at Harborview Medical Center in Fort Meade.

Dr. Sawyer is married to Robbin and they have three grown children. He enjoys walking and snowboarding with his wife and dog, mountain biking, cross country skiing, snowboarding, golf and fly fishing. He also has a passion for Motorsports and regularly participates in the Trips Newfoundland car rally. He joins the North Country Hospital general surgery team of Dr. Larry Sisson and Dr. Tomlin Olsrud.



**Table 6: Orthopedics Market Share Data**

	2010	2011	2012	2013	2014	5 Year Total	5 Year Cumulative North Country %
<b>Total Market</b>	288	233	300	261	226	1308	
<b>North Country</b>	129	79	127	104	95	534	40.8%
<b>Dartmouth</b>	69	56	72	63	54	314	24.0%
<b>UVMHC</b>	30	37	32	37	27	163	12.5%
<b>Northeastern</b>	13	14	15	11	8	61	4.7%
<b>Copley</b>	35	41	44	42	37	199	15.2%