



Green Mountain Care Board Vermont Hospital System Analysis FY 2014 Actuals

March 2015
Revised

Purpose of the report

This report compares the actual 2014 operating results to the 2014 Budgets of the Vermont hospitals. Included is an overview of key trends and indicators for the system.

For fiscal year 2014, the Green Mountain Care Board's Enforcement policy is in effect. This report also provides an analysis of whether or not each hospital is within the allowed 0.5% variance for 2014 (budget to actual).

If you have questions about the report, please contact Michael Davis, Janeen Morrison, or Lori Perry at the GMCB (802) 828-2177.

Published March 2015



Vermont Hospital System 2014 Summary

Operating results and trends

Budget to Actual 2014 Operating Results

Actual net patient revenues came in 0.5% under the 2014 approved budgets. The operating income (aka surplus) was higher because operating expenses were under budget and other operating revenue was better than budget.

Profit & Loss Statement	2014B - 2014A				2015B
	2014B	2014A	\$ Difference	% Change	
Gross Patient Care Revenue	\$4,688,838,433	\$4,611,188,456	(\$77,649,977)	-1.7%	\$4,735,245,480
Net Revenue Deductions	(\$2,506,933,435)	(\$2,440,949,684)	\$65,983,751	-2.6%	(\$2,506,184,843)
Net Patient Care Revenue	\$2,181,904,998	\$2,170,238,773	(\$11,666,226)	-0.5%	\$2,229,060,637
Other Operating Revenue	\$102,620,549	\$124,166,687	\$21,546,138	21.0%	\$127,360,793
Total Operating Revenue	\$2,284,525,547	\$2,294,405,460	\$9,879,912	0.4%	\$2,356,421,429
Operating Expense	\$2,217,158,273	\$2,208,636,610	(\$8,521,662)	-0.4%	\$2,280,130,288
Net Operating Income (Loss)	\$67,367,275	\$85,768,849	\$18,401,575	27.3%	\$76,291,142
Non-Operating Revenue	\$31,326,666	\$48,710,942	\$17,384,275	55.5%	\$30,523,392
Excess (Deficit) Rev over Exp	\$98,693,941	\$134,479,791	\$35,785,850	36.3%	\$106,814,533

Budget to Actual Operating Results

Individual Hospital Budgets

Net patient revenues (NPR) are those revenues earned for providing services directly related to patients. Five hospitals were higher than budget and nine hospitals had NPRs lower than budget. The overall system NPR was lower than the approved budget.

Net Patient Care Revenue				B14 - A14		2015B
	2013A	2014B	2014A	\$ Difference	% Change	
Brattleboro Memorial Hospital	\$ 68,187,907	\$ 69,793,064	\$ 71,512,773	\$ 1,719,709	2.5%	\$ 71,284,572
Central Vermont Medical Center	\$ 153,969,087	\$ 160,372,377	\$ 161,353,760	\$ 981,383	0.6%	\$ 166,221,844
Copley Hospital	\$ 53,862,405	\$ 57,795,625	\$ 59,947,666	\$ 2,152,041	3.7%	\$ 59,600,484
Gifford Medical Center	\$ 59,864,825	\$ 64,106,475	\$ 58,282,092	\$ (5,824,383)	-9.1%	\$ 57,753,248
Grace Cottage Hospital	\$ 15,431,216	\$ 16,560,535	\$ 16,328,357	\$ (232,178)	-1.4%	\$ 17,980,282
Mt. Ascutney Hospital & Health Ctr	\$ 44,667,282	\$ 46,900,850	\$ 45,789,349	\$ (1,111,501)	-2.4%	\$ 48,508,891
North Country Hospital	\$ 70,996,943	\$ 75,375,299	\$ 71,631,396	\$ (3,743,903)	-5.0%	\$ 73,586,146
Northeastern VT Regional Hospital	\$ 61,024,189	\$ 64,687,170	\$ 61,868,757	\$ (2,818,413)	-4.4%	\$ 65,324,117
Northwestern Medical Center	\$ 89,180,074	\$ 87,759,305	\$ 91,165,412	\$ 3,406,107	3.9%	\$ 90,795,885
Porter Medical Center	\$ 65,336,605	\$ 69,809,477	\$ 66,716,530	\$ (3,092,947)	-4.4%	\$ 72,696,910
Rutland Regional Medical Center	\$ 213,331,119	\$ 217,820,712	\$ 220,829,447	\$ 3,008,735	1.4%	\$ 224,138,940
Southwestern VT Medical Center	\$ 140,399,534	\$ 139,576,168	\$ 139,410,223	\$ (165,945)	-0.1%	\$ 139,041,542
Springfield Hospital	\$ 47,796,957	\$ 51,978,216	\$ 49,727,116	\$ (2,251,100)	-4.3%	\$ 54,360,014
The University of Vermont Medical Center	\$ 1,052,541,455	\$ 1,059,369,725	\$ 1,055,675,894	\$ (3,693,831)	-0.3%	\$ 1,087,767,762
System Total	\$ 2,136,589,598	\$ 2,181,904,998	\$ 2,170,238,773	\$ (11,666,226)	-0.5%	\$ 2,229,060,637

Operating Results - Enforcement

Fiscal year 2014 is the first year the GMCB's enforcement policy will be in effect. The policy is at the link shown on the next to the last slide.

The analysis below calculates whether or not each hospital is within the 0.5% (over or under) allowance set by the GMCB for FY 2014. The GMCB will further examine the five hospitals who were over budget, and if deemed necessary, require them to address these overages with their FY 2016 budget submission.

Net Patient Care Revenue 0.5% Enforcement Analysis			PERCENT CHANGE Over (Under) Budget	Amount Over (Under) Budget	ALLOWED VARIANCE PER GMCB POLICY	AMOUNT OVER/UNDER .5% ALLOWANCE
	2014B	2014A	2014B-2014A	2014B-2014A	2014B-2014A	2014B-2014A
Brattleboro Memorial Hospital	\$ 69,793,064	\$ 71,512,773	2.5%	\$ 1,719,709	\$ 348,965	\$ 1,370,743
Central Vermont Medical Center	\$ 160,372,377	\$ 161,353,760	0.6%	\$ 981,383	\$ 801,862	\$ 179,522
Copley Hospital	\$ 57,795,625	\$ 59,947,666	3.7%	\$ 2,152,041	\$ 288,978	\$ 1,863,063
Gifford Medical Center	\$ 64,106,475	\$ 58,282,092	-9.1%	\$ (5,824,383)	\$ (320,532)	\$ (5,503,851)
Grace Cottage Hospital	\$ 16,560,535	\$ 16,328,357	-1.4%	\$ (232,178)	\$ (82,803)	\$ (149,375)
Mt. Ascutney Hospital & Health Ctr	\$ 46,900,850	\$ 45,789,349	-2.4%	\$ (1,111,501)	\$ (234,504)	\$ (876,997)
North Country Hospital	\$ 75,375,299	\$ 71,631,396	-5.0%	\$ (3,743,903)	\$ (376,876)	\$ (3,367,026)
Northeastern VT Regional Hospital	\$ 64,687,170	\$ 61,868,757	-4.4%	\$ (2,818,413)	\$ (323,436)	\$ (2,494,977)
Northwestern Medical Center	\$ 87,759,305	\$ 91,165,412	3.9%	\$ 3,406,107	\$ 438,797	\$ 2,967,310
Porter Medical Center	\$ 69,809,477	\$ 66,716,530	-4.4%	\$ (3,092,947)	\$ (349,047)	\$ (2,743,899)
Rutland Regional Medical Center	\$ 217,820,712	\$ 220,829,447	1.4%	\$ 3,008,735	\$ 1,089,104	\$ 1,919,631
Southwestern VT Medical Center	\$ 139,576,168	\$ 139,410,223	-0.1%	\$ (165,945)	\$ (697,881)	ok
Springfield Hospital	\$ 51,978,216	\$ 49,727,116	-4.3%	\$ (2,251,100)	\$ (259,891)	\$ (1,991,209)
The University of Vermont Medical Center	\$ 1,059,369,725	\$ 1,055,675,894	-0.3%	\$ (3,693,831)	\$ (5,296,849)	ok
Total All Vermont Community Hospitals	\$ 2,181,904,998	\$ 2,170,238,773	-0.5%	\$ (11,666,226)	\$ (10,909,525)	\$ (756,701)

Actual Key Indicators compared to Budget All Vermont Community Hospitals

- ❖ Overall gross patient revenues were lower than Budget, 1.7%
- ❖ Net patient revenues were lower than Budget, 0.5%.
- ❖ Expenses were lower than Budget, 0.4%.
- ❖ Operating surplus was higher than Budget, \$18.4 million.
- ❖ Medicare (\$33.9 million) exceeded budget while Medicaid (\$5.2 million) and Commercial (\$40.6 million) revenues were lower.
- ❖ Bad debt (\$11 million, 13%) and free care (\$15 million, 26%) were lower than Budget.
- ❖ Acute admissions were lower by 6% and physician office visits were lower 3%.
- ❖ Non-MD FTES were lower by 58 and physician FTEs were lower by 53.
- ❖ Capital budget were significantly underspent – Budget of \$212 million vs. actual of \$145
- ❖ Cash on hand was higher than Budget, 150 (budget) days vs.176 (actual).

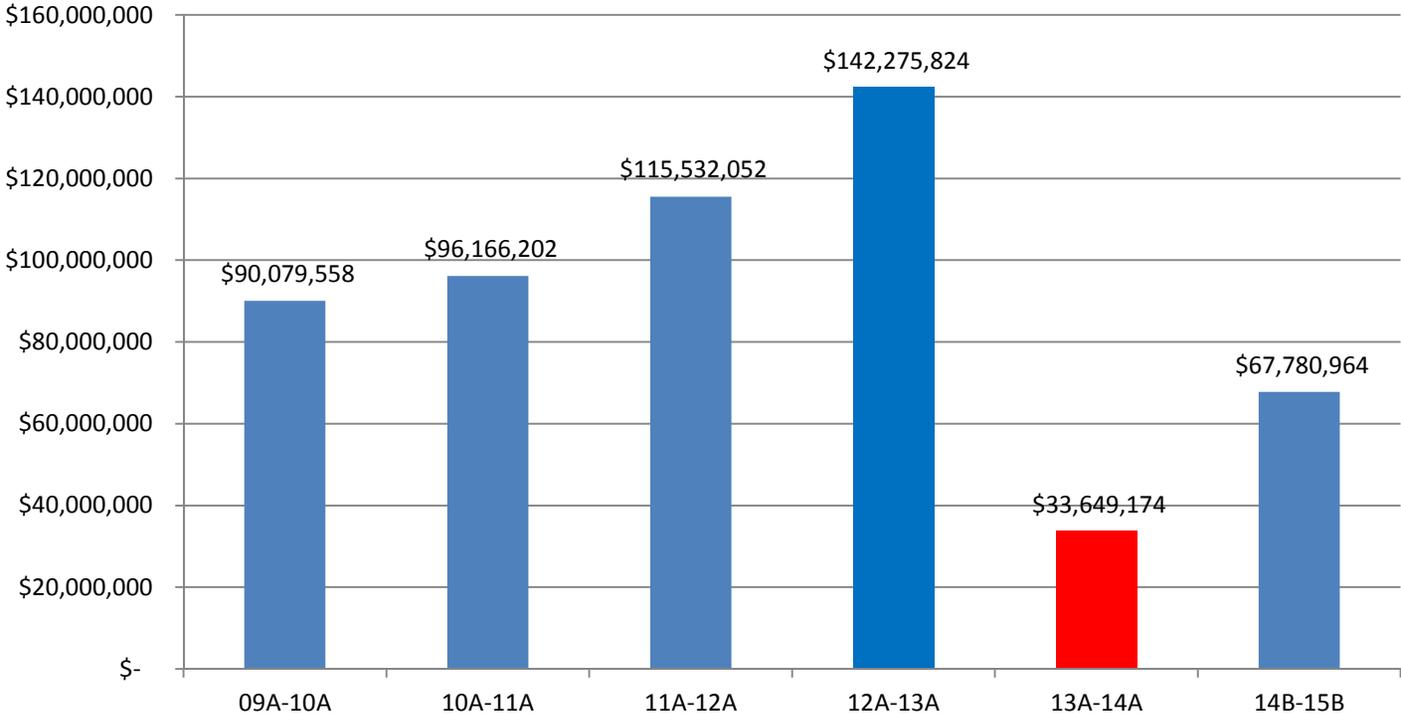
Budget to Actual Operating Results Analysis of NPR by Payer

The hospital budgets saw higher Medicare net patient revenues (NPR) and lower Medicaid and Commercial/Self pay NPRs. There are a number of major items that explain the variances across payers.

Net Patient Revenue	2014B	2014A	Change	% Change
Disproportionate share	\$ 36,872,335	\$ 37,103,299	\$ 230,964	0.6%
Medicaid	\$ 271,239,875	\$ 266,020,130	\$ (5,219,744)	-1.9%
Medicare	\$ 665,113,096	\$ 699,048,337	\$ 33,935,240	5.1%
Commerical/self pay/Wcomp	\$ 1,208,679,690	\$ 1,168,067,011	\$ (40,612,679)	-3.4%
TOTAL	\$ 2,181,904,996	\$ 2,170,238,778	\$ (11,666,219)	-0.5%

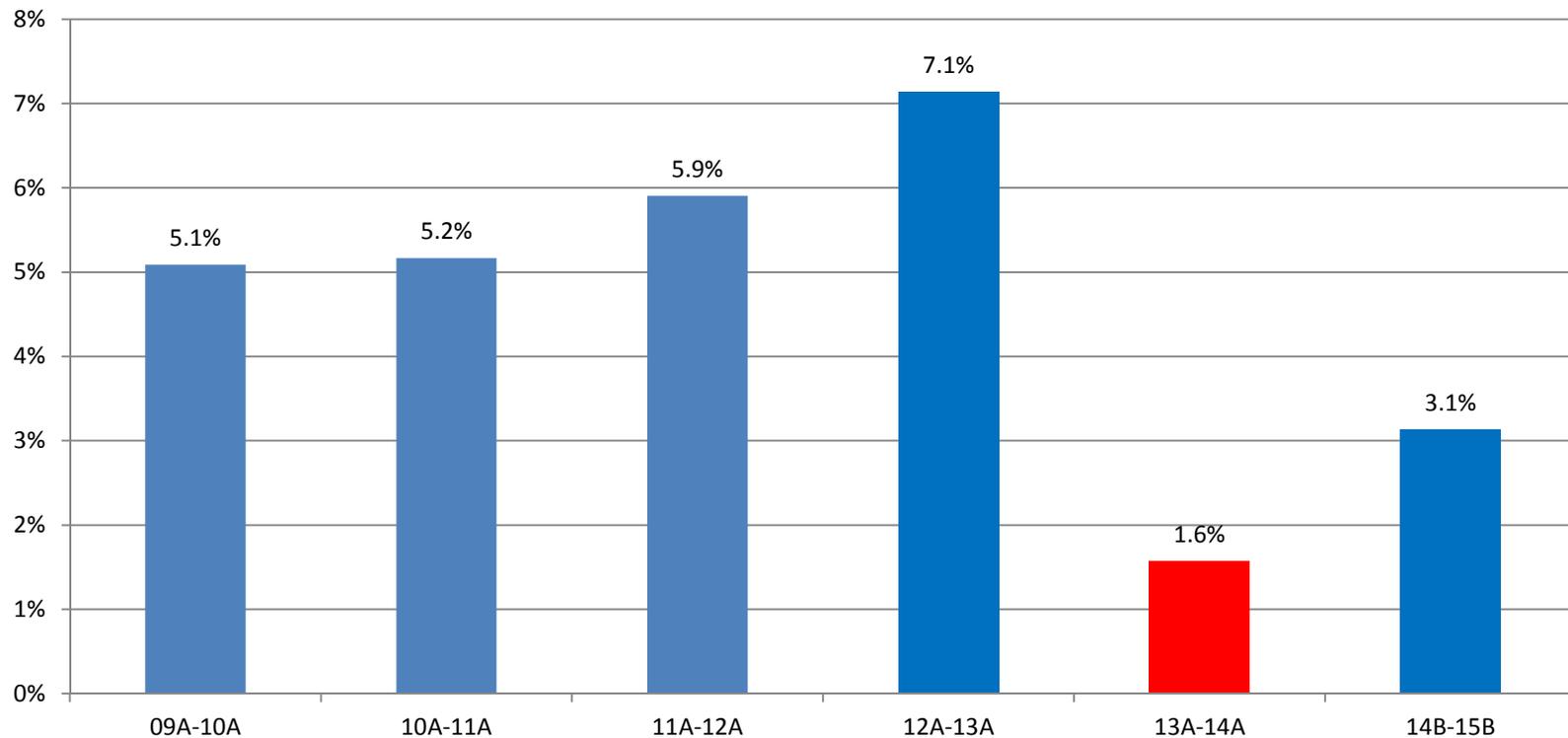
Operating Results and Trends – in dollars

Vermont Hospital System
Net Patient Revenues
Annual \$ Increase



Operating Results and Trends – in percentages

Vermont Hospital System
Net Patient Revenues
Annual % Increase



System Key Indicator Trends

	Actual 2012	Actual 2013	Budget 2014	Actuals 2014	Budget 2015	Y to Y B14 - A14
Income Statement Summary						
Gross Revenue	\$4,080,922,591	\$4,386,699,399	\$4,688,838,433	\$4,611,188,456	\$4,735,245,480	-1.7%
Inpatient	\$1,047,132,099	\$1,136,996,793	\$1,256,104,261	\$1,168,483,958	\$1,254,691,561	-7.0%
Outpatient	\$2,067,321,956	\$2,187,819,655	\$2,318,561,376	\$2,363,889,293	\$2,426,250,237	2.0%
Physician	\$898,876,483	\$991,544,706	\$1,045,134,453	\$1,004,732,695	\$980,063,298	-3.9%
Other Rev - Chronic, Swing, SNF	\$67,592,052	\$70,338,247	\$69,038,341	\$74,082,516	\$74,240,380	7.3%
Deductions	(\$2,086,608,816)	(\$2,250,109,801)	(\$2,506,933,435)	(\$2,440,949,684)	(\$2,506,184,843)	2.6%
Net Patient Care Revenue	\$1,994,313,774	\$2,136,589,598	\$2,181,904,998	\$2,170,238,773	\$2,229,060,637	-0.5%
Total Operating Revenue	\$2,072,985,950	\$2,236,101,961	\$2,284,525,547	\$2,294,405,460	\$2,356,421,429	0.4%
Total Operating Expenses	\$2,024,510,581	\$2,166,619,102	\$2,217,158,273	\$2,208,636,610	\$2,280,130,288	-0.4%
Operating Surplus	\$48,475,369	\$69,482,859	\$67,367,275	\$85,768,849	\$76,291,142	27.3%
Non-Operating Revenue	\$62,667,041	\$73,586,215	\$31,326,666	\$48,710,942	\$30,523,392	55.5%
Total Surplus	\$111,142,411	\$143,069,073	\$98,693,941	\$134,479,791	\$106,814,533	36.3%
Utilization Statistics						
Acute Staffed Beds	941	944	937	942	930	0.5%
Acute Admissions	47,017	46,785	46,919	44,009	44,278	-6.2%
Physician Office Visits	3,218,653	3,313,459	3,603,603	3,483,812	3,574,959	-3.3%
All Outpatient Visits	3,001,446	3,116,603	2,999,932	3,106,200	3,300,062	3.5%
Adjusted Admissions*	183,236	182,163	176,478	174,866	168,460	-0.9%
Staffing Information						
Total Non-MD \$/FTE (wages only)	\$58,322	\$58,711	\$59,599	\$59,466	\$60,804	-0.2%
Compensation Ratio	57.8%	56.6%	57.9%	56.5%	57.1%	-2.4%
Total Non-MD FTEs	11,616	12,237	12,352	12,294	12,453	-0.5%
Physician FTEs	1,207	956	1,030	977	1,052	-5.2%

*The summary total may differ slightly from the actual sum of individual hospitals because of weighted calculations.

System Key Indicator Trends

	Actual	Actual	Budget	Actuals	Budget	Y to Y
	2012	2013	2014	2014	2015	B14 - A14
Uncompensated Care						
Free Care (Gross Revenue)	\$52,274,463	\$53,034,419	\$58,453,757	\$43,261,680	\$58,652,440	-26.0%
Free Care % of Gross Revenue	1.3%	1.2%	1.2%	0.9%	1.2%	-24.7%
Bad Debt (Gross Revenue)	\$78,076,825	\$74,186,355	\$83,671,426	\$72,603,879	\$86,627,708	-13.2%
Bad Debt % of Gross Revenue	1.9%	1.7%	1.8%	1.6%	1.8%	-11.8%
% share of total Gross Revenue						
Medicare	39.02%	38.83%	40.29%	41.60%	41.16%	3.3%
Medicaid	16.18%	15.76%	15.93%	16.42%	16.35%	3.0%
Commercial	44.80%	45.41%	43.78%	41.98%	42.49%	-4.1%
% share of total Net Revenue without DSH						
Medicare	34.36%	31.45%	31.01%	32.77%	31.56%	5.7%
Medicaid	11.68%	13.76%	12.65%	12.47%	12.41%	-1.4%
Commercial	53.96%	54.78%	56.35%	54.76%	56.03%	-2.8%
Capital & Assets						
Capital Budget - Total	\$79,744,356	\$103,089,799	\$212,055,620	\$115,704,108	\$249,206,938	-45.4%
CON Capital Purchases				\$29,217,079	\$111,980,482	#DIV/0!
Major Movable Equipment Budget	\$50,715,060	\$55,662,713	\$69,264,250	\$60,919,828	\$70,791,693	-12.0%
Board Designated Assets	\$602,713,412	\$633,301,557	\$628,174,667	\$679,858,974	\$765,248,168	8.2%
Net Property, Plant & Equipment	\$774,456,172	\$788,118,113	\$902,442,861	\$785,724,256	\$945,557,089	-12.9%
Net Assets	\$941,371,354	\$1,144,542,947	\$1,160,093,325	\$1,281,867,899	\$1,387,888,631	10.5%
Financial Indicators						
Capital Cost % of Total Expense	6.4%	6.0%	6.2%	5.9%	6.0%	-3.5%
Days Cash on Hand	156	161	150	176	181	17.7%

Appendix

Actual 2014 Supporting Schedules

Budget to Actual Operating Results

Balance Sheet – All Hospitals

	2013A	2014B	2014A	2015B
ASSETS				
CURRENT ASSETS				
CASH & INVESTMENTS	311,580,517	289,258,474	366,065,945	364,034,874
PATIENT ACCOUNTS RECEIVABLE, GROSS	386,607,884	391,524,444	408,160,881	410,325,811
LESS: ALLOWANCE FOR UNCOLLECTIBLE ACCT	(154,904,023)	(163,090,950)	(164,148,963)	(162,467,599)
DUE FROM THIRD PARTIES	4,158,293	1,629,661	31,844,463	6,317,621
OTHER CURRENT ASSETS	125,698,503	101,244,266	106,209,585	97,999,828
TOTAL CURRENT ASSETS	673,141,174	620,565,895	748,131,912	716,210,535
BOARD DESIGNATED ASSETS				
FUNDED DEPRECIATION	493,866,235	521,769,771	536,145,340	658,393,648
ESCROWED BOND FUNDS	34,293,640	53,296,006	30,800,089	56,784,261
OTHER	105,141,682	53,108,890	112,913,545	50,070,259
TOTAL BOARD DESIGNATED ASSETS	633,301,557	628,174,667	679,858,974	765,248,168
TOTAL PROPERTY, PLANT AND EQUIPMENT, NET	788,118,113	902,442,861	785,724,256	945,557,089
OTHER LONG-TERM ASSETS	84,142,953	79,115,468	86,334,609	88,664,323
TOTAL ASSETS	2,178,703,798	2,230,298,891	2,300,049,751	2,515,680,115
LIABILITIES AND FUND BALANCE				
TOTAL CURRENT LIABILITIES	369,302,043	304,101,482	374,895,319	350,717,154
LONG-TERM DEBT				
BONDS & MORTGAGES PAYABLE	529,205,459	583,156,450	511,949,989	648,723,300
CAPITAL LEASE OBLIGATIONS	1,295,975	1,401,865	1,226,888	978,313
OTHER LONG-TERM DEBT	25,981,890	12,717,498	21,836,341	13,389,472
TOTAL LONG-TERM DEBT	556,483,324	597,275,813	535,013,218	663,091,085
OTHER NONCURRENT LIABILITIES	108,375,484	168,828,272	108,273,315	113,983,245
TOTAL LIABILITIES	1,034,160,850	1,070,205,567	1,018,181,852	1,127,791,484
FUND BALANCE	1,144,542,947	1,160,093,325	1,281,867,899	1,387,888,631
TOTAL LIABILITIES AND FUND BALANCE	2,178,703,797	2,230,298,892	2,300,049,751	2,515,680,115

Net Operating Income (Surplus)

	2013A	2014B	2014A	2014B - 2014A		2015B
				\$ Difference	% Change	
Brattleboro Memorial Hospital	\$ 2,348,409	\$ 176,267	\$ 2,697,579	\$ 2,521,312	1430.4%	\$ 200,058
Central Vermont Medical Center	\$ 813,570	\$ 4,870,442	\$ 4,874,460	\$ 4,018	0.1%	\$ 5,185,189
Copley Hospital	\$ 1,771,389	\$ 1,794,923	\$ 4,237,981	\$ 2,443,058	136.1%	\$ 1,584,102
Gifford Medical Center	\$ 1,746,609	\$ 1,747,499	\$ 2,185,205	\$ 437,706	25.0%	\$ 1,550,419
Grace Cottage Hospital	\$ (942,782)	\$ (116,190)	\$ (350,735)	\$ (234,545)	201.9%	\$ 121,485
Mt. Ascutney Hospital & Health Ctr	\$ 21,601	\$ 796,019	\$ (463,805)	\$ (1,259,824)	-158.3%	\$ 758,512
North Country Hospital	\$ (759,883)	\$ 1,774,906	\$ 2,283,020	\$ 508,114	28.6%	\$ 1,274,450
Northeastern VT Regional Hospital	\$ 1,422,287	\$ 2,073,925	\$ (605,842)	\$ (2,679,767)	-129.2%	\$ 2,614,900
Northwestern Medical Center	\$ 7,426,542	\$ 4,781,345	\$ 7,570,123	\$ 2,788,778	58.3%	\$ 4,607,463
Porter Medical Center	\$ (116,204)	\$ 703,687	\$ (2,155,139)	\$ (2,858,826)	-406.3%	\$ 831,461
Rutland Regional Medical Center	\$ 9,694,431	\$ 8,059,366	\$11,429,391	\$ 3,370,025	41.8%	\$ 7,844,881
Southwestern VT Medical Center	\$ 4,788,300	\$ 4,279,831	\$ 6,106,207	\$ 1,826,376	42.7%	\$ 4,221,556
Springfield Hospital	\$ (1,464,141)	\$ 535,001	\$ (3,783,385)	\$ (4,318,386)	-807.2%	\$ 1,123,000
The University of Vermont Medical Center	\$42,732,732	\$35,890,254	\$51,743,789	\$15,853,535	44.2%	\$44,373,665
Total All Vermont Community Hospitals	\$69,482,859	\$67,367,275	\$85,768,849	\$18,401,575	27.3%	\$76,291,142

Free Care

Free Care is reported as a contra (negative) revenue. A positive difference reflects a favorable amount compared to budget – meaning there is a lower amount of free care than was budgeted.

	B14 - A14				
	2013A	2014B	2014A	\$ Difference	2015B
Brattleboro Memorial Hospital	\$ (2,713,913)	\$ (3,049,876)	\$ (2,634,253)	\$ 415,623	\$ (2,819,482)
Central Vermont Medical Center	\$ (4,198,561)	\$ (5,108,381)	\$ (2,754,623)	\$ 2,353,758	\$ (4,162,040)
Copley Hospital	\$ (1,117,592)	\$ (1,537,702)	\$ (1,196,689)	\$ 341,013	\$ (1,405,955)
Gifford Medical Center	\$ (515,241)	\$ (1,208,040)	\$ (608,399)	\$ 599,641	\$ (1,243,823)
Grace Cottage Hospital	\$ (299,449)	\$ (457,294)	\$ (331,918)	\$ 125,376	\$ (480,015)
Mt. Ascutney Hospital & Health Ctr	\$ (794,724)	\$ (729,343)	\$ (1,280,926)	\$ (551,583)	\$ (766,950)
North Country Hospital	\$ (1,648,970)	\$ (1,622,197)	\$ (1,074,525)	\$ 547,672	\$ (1,310,379)
Northeastern VT Regional Hospital	\$ (2,114,464)	\$ (2,337,700)	\$ (2,000,119)	\$ 337,581	\$ (2,709,800)
Northwestern Medical Center	\$ (1,742,758)	\$ (2,112,441)	\$ (1,302,980)	\$ 809,461	\$ (1,794,212)
Porter Medical Center	\$ (1,505,933)	\$ (1,100,451)	\$ (1,647,438)	\$ (546,987)	\$ (1,383,920)
Rutland Regional Medical Center	\$ (7,390,443)	\$ (5,972,064)	\$ (5,681,211)	\$ 290,853	\$ (7,391,288)
Southwestern VT Medical Center	\$ (1,888,221)	\$ (2,900,000)	\$ (1,994,336)	\$ 905,664	\$ (2,360,000)
Springfield Hospital	\$ (3,583,684)	\$ (3,520,216)	\$ (3,430,999)	\$ 89,217	\$ (3,461,100)
The University of Vermont Medical Center	\$ (23,520,466)	\$ (26,798,053)	\$ (17,323,263)	\$ 9,474,790	\$ (27,363,476)
Total All Vermont Community Hospitals	\$ (53,034,419)	\$ (58,453,757)	\$ (43,261,680)	\$ 15,192,078	\$ (58,652,440)

Bad Debt

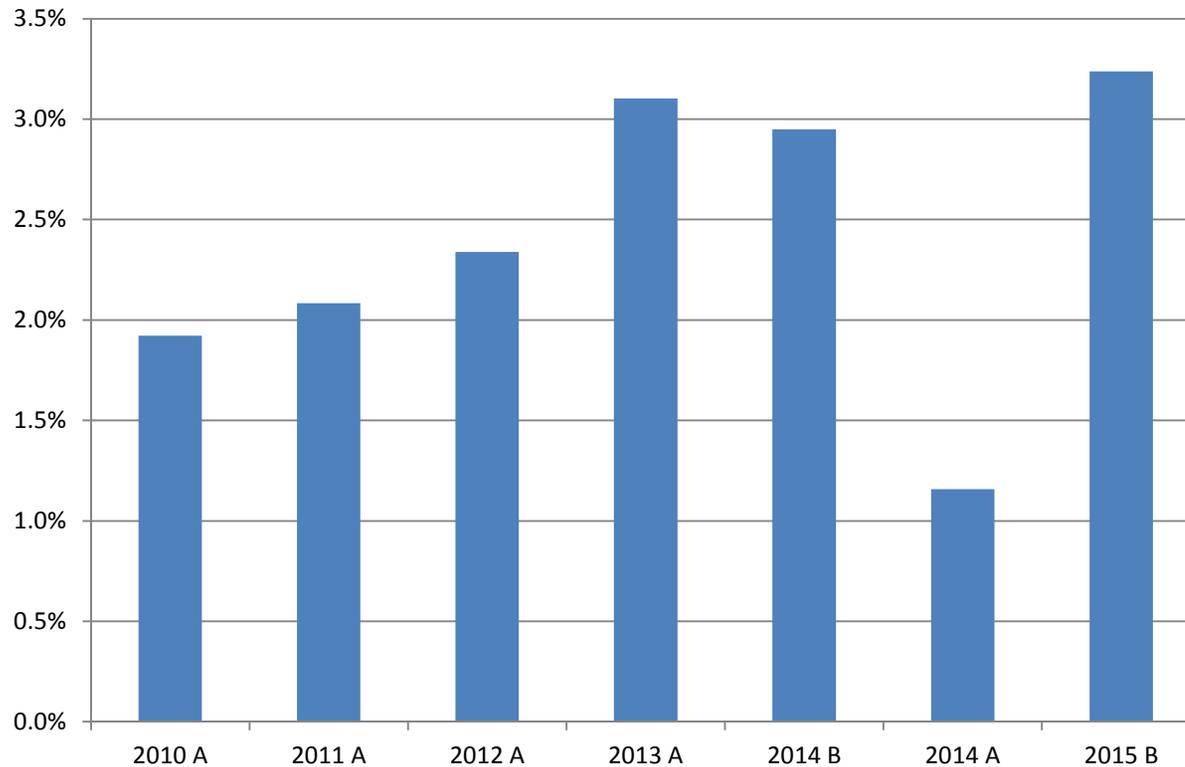
Bad debt is reported as a contra (negative) revenue. A positive difference reflects a favorable amount compared to budget – meaning there is a lower amount of bad debt than was budgeted.

	2013A	2014B	2014A	B14 - A14 \$ Difference	2015B
Brattleboro Memorial Hospital	\$ (3,974,965)	\$ (4,385,295)	\$ (4,333,162)	\$ 52,133	\$ (4,545,944)
Central Vermont Medical Center	\$ (4,825,516)	\$ (6,706,848)	\$ (6,081,997)	\$ 624,851	\$ (6,572,279)
Copley Hospital	\$ (2,130,224)	\$ (2,972,890)	\$ (2,320,138)	\$ 652,752	\$ (3,136,362)
Gifford Medical Center	\$ (2,710,267)	\$ (3,865,729)	\$ (3,265,073)	\$ 600,656	\$ (3,607,086)
Grace Cottage Hospital	\$ (705,181)	\$ (598,363)	\$ (623,521)	\$ (25,158)	\$ (572,312)
Mt. Ascutney Hospital & Health Ctr	\$ (3,175,560)	\$ (1,848,175)	\$ (770,772)	\$ 1,077,403	\$ (1,943,472)
North Country Hospital	\$ (3,317,464)	\$ (4,146,688)	\$ (3,599,471)	\$ 547,217	\$ (4,248,919)
Northeastern VT Regional Hospital	\$ (2,698,300)	\$ (2,848,900)	\$ (2,924,757)	\$ (75,857)	\$ (2,777,200)
Northwestern Medical Center	\$ (4,396,874)	\$ (4,897,611)	\$ (5,218,540)	\$ (320,929)	\$ (5,762,816)
Porter Medical Center	\$ (3,895,584)	\$ (4,588,575)	\$ (2,006,853)	\$ 2,581,722	\$ (2,740,946)
Rutland Regional Medical Center	\$ (6,872,448)	\$ (9,647,180)	\$ (4,791,443)	\$ 4,855,737	\$ (9,856,365)
Southwestern VT Medical Center	\$ (5,063,162)	\$ (5,800,000)	\$ (5,706,387)	\$ 93,613	\$ (5,850,000)
Springfield Hospital	\$ (3,870,704)	\$ (3,795,117)	\$ (3,948,148)	\$ (153,031)	\$ (4,906,400)
The University of Vermont Medical Center	<u>\$(26,550,107)</u>	<u>\$(27,570,055)</u>	<u>\$(26,717,639)</u>	<u>\$ 852,416</u>	<u>\$(30,107,607)</u>
Total All Vermont Community Hospitals	\$ (74,186,355)	\$ (83,671,426)	\$ (72,307,900)	\$ 11,363,526	\$ (86,627,708)

Operating Margin %

This indicator is also known as Operating Surplus or operating profit. These funds are used to strengthen cash, pay for capital, and increase other assets. This shows Vermont median surplus value over time. This indicator does not count investments and other non-operating funds that might also be earned by the hospital.

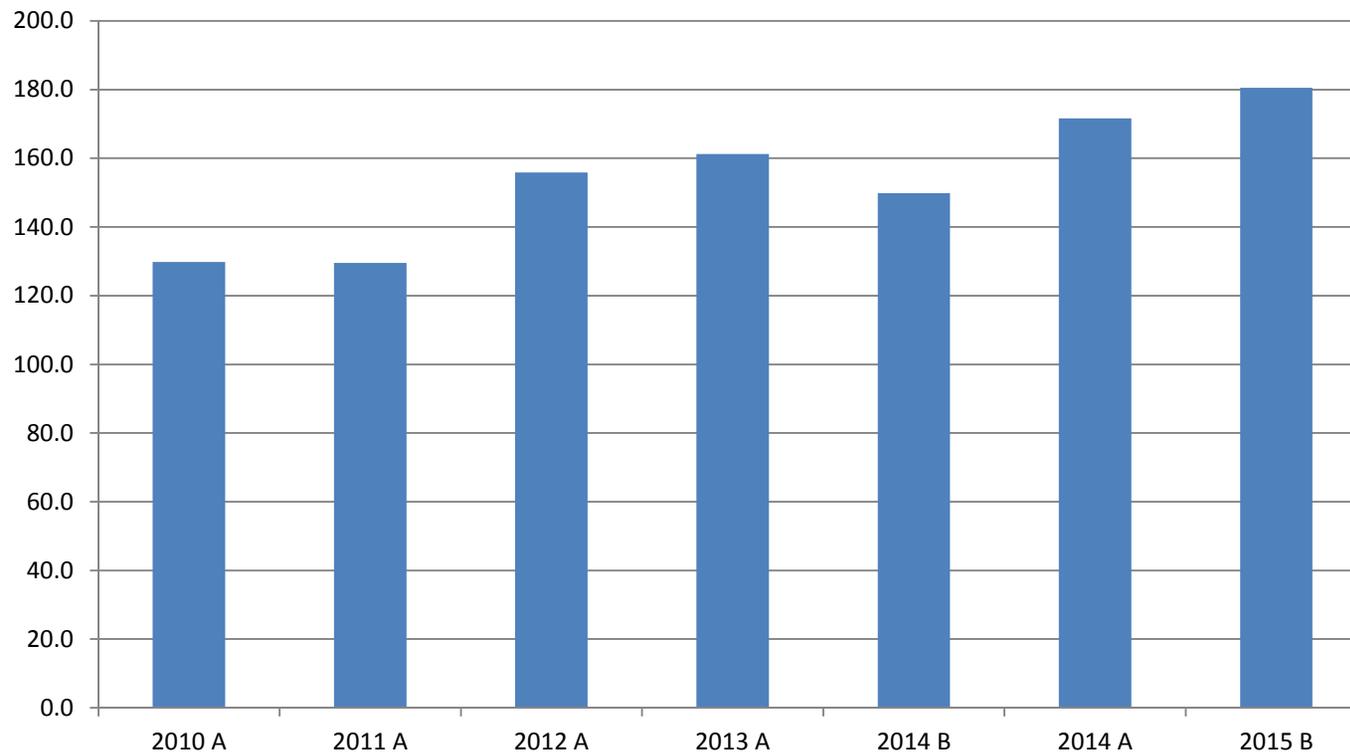
Vermont Hospital System



Days Cash on Hand

The Days Cash on Hand is a measurement of cash available (in days) to pay bills in the event a hospital stops earning revenues. This measure is used to evaluate liquidity and overall financial health.

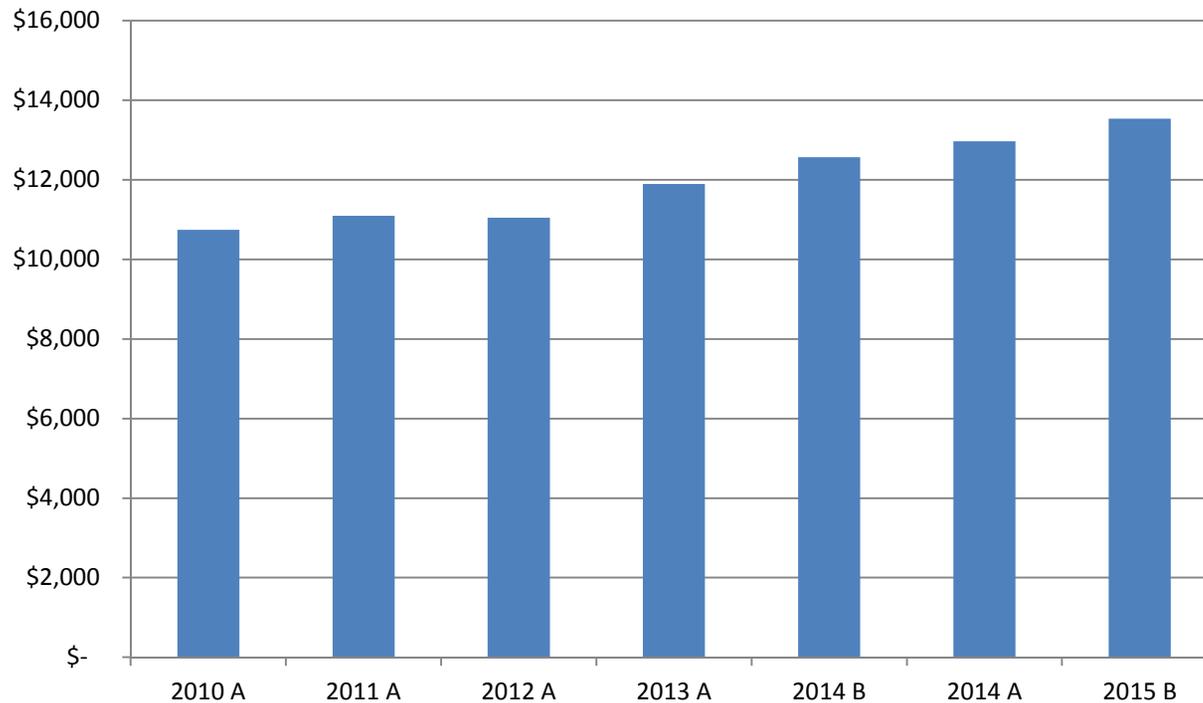
Vermont Hospital System



Cost per Adjusted Admission

This indicator shows the cost per adjusted admission (unit of service) over time. “Adjusted admissions” is an industry wide indicator that measures both inpatient and outpatient units of service. It provides a sense of overall utilization change.

Vermont Hospital System



Cost shift trend

Vermont Community Hospitals

Fiscal Year	Medicare	Medicaid	Free Care	Bad Debt		*Commercial Insurance & Other
Act 2008	\$ (69,003,712)	\$ (103,569,366)	\$ (23,623,972)	\$ (30,252,980)	→	\$ 226,450,033
Act 2009	\$ (73,627,496)	\$ (119,979,398)	\$ (24,292,187)	\$ (32,391,214)	→	\$ 250,290,295
Act 2010	\$ (73,515,988)	\$ (138,016,619)	\$ (24,806,398)	\$ (33,076,863)	→	\$ 269,415,868
Act 2011	\$ (88,399,861)	\$ (152,256,740)	\$ (25,784,124)	\$ (34,331,093)	→	\$ 300,771,818
Act 2012	\$ (68,339,933)	\$ (151,935,211)	\$ (24,347,529)	\$ (39,265,056)	→	\$ 283,887,681
Act 2013	\$ (128,034,993)	\$ (106,073,667)	\$ (24,685,330)	\$ (37,386,464)	→	\$ 296,182,289
Bud 2014	\$ (166,063,060)	\$ (134,778,449)	\$ (25,982,503)	\$ (40,263,981)	→	\$ 367,090,098
Act 2014	\$ (155,416,960)	\$ (148,544,206)	\$ (19,383,739)	\$ (34,909,335)	→	\$ 358,251,922
Bud 2015	\$ (175,163,469)	\$ (150,394,735)	\$ (26,137,170)	\$ (41,464,624)	→	\$ 393,167,892

Payer values include all hospital and employed physician services

Numbers in parentheses reflect the estimated cost of services that each payer shifted to other payers

Medicaid values include non-Vermont Medicaid of approximately 5%.

* The amount providers shifted to commercial insurance and self pays.

Cost shift by Hospital

Vermont Community Hospitals

Fiscal Year 2014 Actual						
Provider	Bad Debt	Free Care	Medicare	Medicaid		Commerical
Brattleboro Memorial Hospital	\$ (2,172,856)	\$ (1,243,925)	(\$5,606,368)	(\$7,569,155)	→	\$16,592,305
Central Vermont Hospital	\$ (3,260,250)	\$ (1,393,470)	(\$8,171,803)	(\$9,794,354)	→	\$22,619,876
Copley Hospital	\$ (1,353,694)	\$ (660,820)	(\$3,053,297)	(\$6,623,794)	→	\$11,689,289
Gifford Medical Center	\$ (1,676,312)	\$ (295,028)	(\$711,286)	(\$4,874,077)	→	\$7,556,703
Grace Cottage Hospital	\$ (443,027)	\$ (226,835)	\$2,085,264	(\$1,682,203)	→	\$266,801
Mount Ascutney Hospital	\$ (439,023)	\$ (702,000)	\$1,172,905	(\$3,012,078)	→	\$2,980,196
North Country Hospital	\$ (1,712,762)	\$ (481,169)	(\$2,145,750)	(\$7,698,431)	→	\$12,038,111
Northeastern VT Regional Hospital	\$ (1,514,043)	\$ (974,854)	(\$3,741,247)	(\$5,722,799)	→	\$11,952,943
Northwestern Medical Center	\$ (2,726,735)	\$ (641,018)	(\$3,484,386)	(\$6,997,207)	→	\$13,849,345
Porter Medical Center	\$ (1,007,304)	\$ (778,544)	(\$2,560,950)	(\$6,122,882)	→	\$10,469,680
Rutland Regional Medical Center	\$ (2,296,350)	\$ (2,564,850)	(\$29,825,063)	(\$17,712,567)	→	\$52,398,830
Southwestern Vermont Medical Center	\$ (2,793,844)	\$ (918,435)	(\$10,597,277)	(\$10,529,521)	→	\$24,839,076
Springfield Hospital	\$ (1,864,403)	\$ (1,523,745)	(\$1,533,099)	(\$3,975,797)	→	\$8,897,045
The University of Vermont Medical Center	\$ (11,648,731)	\$ (6,979,046)	(\$87,244,603)	(\$56,229,343)	→	\$162,101,723
SYSTEM	\$ (34,909,335)	\$ (19,383,739)	\$ (155,416,960)	\$ (148,544,206)	→	\$ 358,251,922

Available Reports and Information

- ❖ **Individual Hospital and System Budget Schedules** (for example: income statement, balance sheet, payer schedule)
- ❖ **Trend Reports** (takes an account or statistic (or several) over time for a hospital or the system as a whole)
- ❖ **Profile Reports** (takes an account or statistic (or several) for *one* given year and details them by hospital and a total)
- ❖ **Analytical Reports:** budget data presented in various ways to aid in our analyses
- ❖ **Green Mountain Care Board Enforcement policy for FY 2014 – 2015 Hospital Budget Submissions** can be found at:

http://www.gmcboard.vermont.gov/sites/gmcboard/files/Hospital/Enforcement_Policy.pdf

- ❖ **Reports Done Annually:**
 - ❖ Summary of Approved Budgets
 - ❖ Summary of Actual Results

End

The contents of this report has been compiled from budget submissions provided to the GMCB . The specific hospital budget orders as well as other hospital reports and policies can be found on our website at <http://gmcboard.vermont.gov/HospitalBudgets>.

If you have questions about this report or if you would like more detail, please contact Michael Davis, Janeen Morrison, or Lori Perry at the GMCB (802) 828-2177.