

August 22, 2019

DELIVERED ELECTRONICALLY AND VIA OVERNIGHT MAIL

Ms. Donna Jerry
Senior Health Policy Analyst
Green Mountain Care Board
144 State Street
Montpelier, VT 05602

Re: Docket No. GMCB-019-19con and Replacement of CT Scanner and Related Renovations. Project Cost: \$2,024,027

Dear Ms. Jerry:

Following please find Rutland Regional Medical Center's responses to the questions you posed in your letter of August 21, 2019:

- 1. Confirm whether RRMC purchased the "software to upscale to 256 slices" for the GE Revolution CT ES 128 slice CT purchased and explain in further detail the cost of the software, if any, to upscale to 256 slices referenced in paragraph 3, page 1, of your August 14, 2019 letter.**

RRMC did not purchase a separate software package to upscale the GE Revolution CT ES 128 slice CT to 256 slices. According to Matt Deyo, Imaging Account Manager for GE Healthcare: "We [GE] do not sell this scanner without the software reconstruction enabling the overlap capability, and it is not an added cost."

- 2. Explain the impact, if any, on any service contracts due to the misidentified information in the application.**

There is no impact to the service contracts due to the misidentified information in the application.

- 3. Explain the impact, if any, on annual operating expenses due to the misidentified information in the application.**

There is no impact to annual operating expenses due to the misidentified information in the application.

- 4. Confirm that the total project cost is \$2,024,027. If different, please explain.**

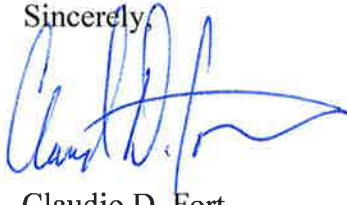
There is no change in the total project cost of \$2,024,027 that was submitted and approved in the Certificate of Need granted for this project.

5. Provide a copy of the final invoice(s) from GE Healthcare related to the above referenced CT scanner.

Please find our most recent invoice # 500748745 in the amount of \$1,410,621.80. We will not be receiving a final invoice until we complete acceptance testing. We will provide all future and final invoices with our interim project reports.

Please do not hesitate to contact me should you have questions or require additional information. Thank you for your assistance and consideration with this request to provide clarification regarding our submission.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Claudio D. Fort', with a stylized flourish extending to the right.

Claudio D. Fort
President and CEO

**GE HEALTHCARE**

GE Precision Healthcare LLC
 FEIN: 83-0849145
 9900 W Innovation Dr.
 Wauwatosa, WI 53226

SOLD TO:

RUTLAND REGIONAL MEDICAL CENTER
 RUTLAND REGIONAL MEDICAL
 CENTER
 160 ALLEN ST
 RUTLAND VT 05701-4560

RECEIVED
 JUL 01 2019
 RRMCA/P

INVOICE 500748745**Invoice Amount****\$1,410,621.80****Invoice Date: 28-Jun-2019****Due Date: 28-Jul-2019****Questions?****Email: GEHCAR.Helpdesk@ge.com****Phone: 1 (800) 581-5600****SHIP TO:**

RUTLAND REGIONAL MEDICAL CENTER
 RUTLAND REGIONAL MEDICAL
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 160 ALLEN ST
 RUTLAND VT 05701-4560

CUSTOMER ACCT#: 205242	CUSTOMER PO#: CP3019
GEHC SALES REP OR FE: Boston Sales	CARRIER:
GEHC REFERENCE# (CONTRACT/SR/ORDER #): 4756836	WAYBILL:
BILLING TERMS: 80% delivery / 20% Installation	PAYMENT TERMS: NET 30

Net Contract Price (w/o Tax) 1,763,277.20**Net Billed to Date (w/o Tax) 1,410,621.80**

LINE #	ITEM #	DESCRIPTION	QTY	NET UNIT PRICE	EXTENDED AMOUNT
		This is your 80% Invoice			
1	Y0000LC	Pricing Non-Disclosure Language	1	0.00	0.00
2	B7919FX	Rev CT HPH sw option	1	3,251.20	3,251.20
3	B75062BE	ENHANCED XTREAM INJECTOR	1	6,502.40	6,502.40
4	B7919GH	Rear gantry display	1	1,625.60	1,625.60
5	B75002CD	CT DESK	1	325.12	325.12
6	B7660B	CJ CHAIR	1	97.54	97.54
7	B77292CA	BIG CABINET	1	420.38	420.38
8	B7864PZ	VCT UPS KIT 9355-15-14GE	1	10,152.00	10,152.00
9	B7900LC	Lung Cancer Screening documentation	1	0.00	0.00
10	R21013AC	Svc pack A3 warranty	1	0.00	0.00
11	S7919AC	Rev CT ES System	1	884,207.80	884,207.80
12	E8505MJ	RTP OVERLY 1700 2000 PET	1	9,600.00	9,600.00
13	E8016DA	Table Slicker for CT Revolution 2000 Table only	1	277.20	277.20
14	E8016DC	Foot Slicker for CT revolution	1	46.20	46.20
15	E4502BE	CT Main Disconnect and UPS Control 380-480V 50 60Hz 125A Not Compatible with Nuclear Products	1	5,100.16	5,100.16
16	B7716WM	VARIAN RPM CABLE COLLECTOR	1	216.86	216.86
17	E4502F	VCT 14KVA UPS	1	16,881.48	16,881.48
18	E8505VG	CARINAnav Docking Station Wall-Bridge mount Kit	1	400.40	400.40
19	E8505VJ	LAP DORADOnova 3 Green post system With CARINAnav	1	41,210.40	41,210.40

SENT VIA E-MAIL FOR APPROVAL**FINANCE USE ONLY****MAG****DATE SENT:** 7/1/19**VENDOR #:** 29555**SENT TO:** Kelly/Shar

Goods and services or reimbursements associated with the ordered products or services and provided under contract without separately identified charges constitute discounts or other reductions in price under applicable federal law. It is the customer's responsibility to disclose such discounts or other reductions in price in the manner required under state or federal program which provides reimbursement to the customer for or related to the products or services under the contract.

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Due Date: 28-Jul-2019

Questions?

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20	E8004SF	SHOULDER ANKLE PAD - SMALL	1	24.64	24.64
21	B7919JM	NG2000V heavy table	1	19,507.20	19,507.20
22	E8003DH	CHIN STRAPS SET OF 3 FOR AXIAL-SUPINE HEADHOLDER - NEW STYLE	1	28.95	28.95
23	E8004GE	CT Straps Medium x2 540mm 1060mm	1	49.28	49.28
24	E8004GF	CT Straps Wide x2 540mm 1060mm	1	73.92	73.92
25	NI_CT INSTALLATION	NI_CT_INSTALLATION	1	2,400.00	2,400.00
26	B7918EN	Rev CT English kybd	1	0.00	0.00
27	E8007PJ	OCS III MOUNTING PLATE	1	400.40	400.40
28	E80141HD	MEDRAD Stellant D DualFlow ISI-ready on ceiling mount - 100cm post length - with Certegra Workstation and ISI900G CT communication kit	1	41,666.24	41,666.24
29	E8006RB	STELANT SDS-CTP-SPK SYRNG	1	342.40	342.40
30	E8003DH	CHIN STRAPS SET OF 3 FOR AXIAL-SUPINE HEADHOLDER - NEW STYLE	2	28.95	57.90
31	E8004GE	CT Straps Medium x2 540mm 1060mm	2	49.28	98.56
32	E8004GF	CT Straps Wide x2 540mm 1060mm	2	73.92	147.84
33	R1174IPM	IPM onboarding new	1	0.00	0.00
34	R1184IPM	IPM IT Professional svc	2	0.00	0.00
35	B7919AE	Revolution Std Cable set	1	0.00	0.00
36	K1801LH	IPM Single Device Annual Subscription - Professional Edk1lon	2	0.00	0.00
37	K1801MD	IPM CLOUD APPLICATION ASSET ENABLE	1	0.00	0.00

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38	W0001PM	Remote clinical app training for IPM	1	0.00	0.00
39	K1801MC	IPM Customer Success Management Annual Subscription - Premium	1	0.00	0.00
40	B79821KD	FastStroke	1	11,379.20	11,379.20
41	B79021HA	GSI VIEWER	1	9,753.60	9,753.60
42	E8003DG	FOAM SPONGES SET OF 6 FOR AXIAL-SUPINE HEADHOLDER - NEW STYLE	1	5.76	5.76
43	E8004SL	CORONAL HD HLDR INSERT	1	24.32	24.32
44	B7919GU	Rev CT Cardiac option 1.5C and 1.5D	1	48,768.00	48,768.00
45	E8004SE	HEAD-KNEE PAD - SMALL	1	83.20	83.20
46	NI-CT-TNO	Tech Non-Obso	1	108,000.00	108,000.00
47	TI-CT-TRADE-IN- NEW	TI_CT_TRADE_IN_NEW	-1	26,400.00	-26,400.00
48	B7919KN	Cardiac ECG Upgrade kit	1	0.00	0.00
49	E8007WG	CTM-400 Cardiac Trigger Module - revised Tall T Rejection - AM and AS	1	18,528.00	18,528.00
50	E4502BG	UL Main Disconnect Panel 380-480V 50/60Hz 175A for CT Rev2.0	1	5,553.86	5,553.86
51	B7919FF	Neuro MultiPhase CTA Protocols	1	2,438.40	2,438.40
52	FD_CT_PARTIAL	FD_CT_PARTIAL	1	75,209.00	75,209.00
53	B7919FT	Rev CT SmartStep Option with Monitor	1	14,630.40	14,630.40
54	B7919FW	Rev CT GSI sw option	1	97,536.00	97,536.00

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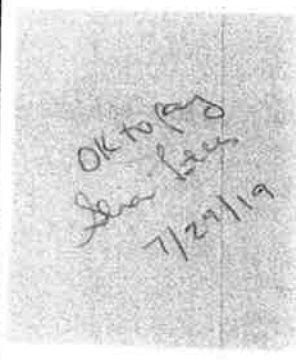
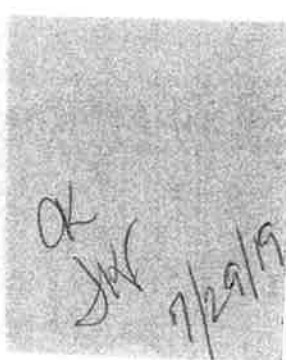
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		Item detail on previous page(s)			
					
					

PLEASE REMIT PAYMENT TO:

REMIT TO: GE Precision Healthcare LLC
US MAIL: P.O. Box 96483
 CHICAGO IL 60693

WIRE/EFT INFORMATION: ABA 043000096 ACCOUNT 1424892
EMAIL REMITTANCE: Remit.Healthcare@ge.com

TOTAL	1,410,621.80
TAX	0.00
SHIPPING/HANDLING	0.00
TOTAL AMOUNT	1,410,621.80

PAST DUE INVOICES ARE SUBJECT TO A SERVICE CHARGE OF 1.5% PER MONTH, NOT TO EXCEED THE MAXIMUM RATE ALLOWED BY LAW. ALL ORDERS SUBJECT TO GE HEALTHCARE TERMS AND CONDITIONS.

Please include the Invoice / Credit Memo number for proper credit:
500748745

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Verification Under Oath

STATE OF VERMONT
GREEN MOUNTAIN CARE BOARD

In re: Rutland Regional Medical Center)
)
)
)
)
)

Docket No. GMCB-019-18con
Replacement of CT Scanner and
Related Renovations

Verification Under Oath to file with Certificate of Need Application, correspondence and additional information subsequent to filing an Application

Claudio D. Fort, being duly sworn, states on oath as follows:

1. My name is Claudio D. Fort. I am President and Chief Executive Officer of Rutland Regional Medical Center. I have reviewed the attached response letter dated August 22, 2019 regarding Docket No. GMCB-019-18con Replacement of CT Scanner and Related Renovations.
2. Based on my personal knowledge, after diligent inquiry, I attest that the information contained in the response letter dated August 22, 2019 is true, accurate and complete, does not contain any untrue statement of a material fact, and does not omit to state a material fact necessary to make the statement made therein not misleading, except as specifically noted herein.
3. My personal knowledge of the truth, accuracy and completeness of the information contained in the attached response letter is based upon either my actual knowledge of the subject information or where identified below, upon information reasonably believed by me to be reliable and provided to me by the individuals identified below who have certified that the information they have provided is true, accurate and complete, does not contain any untrue statement of a material fact, and does not omit to state a material fact necessary to make the statement made therein not misleading.
4. The following individuals have provided information or documents to me in connection with the attached response letter and each individual has certified, based either upon his or her actual knowledge of the subject information or, where specifically identified in such certification, based on information reasonably believed by the individual to be reliable, that the information or

documents provided are true, accurate and complete, do not contain any untrue statement of a material fact, and do not omit to state a material fact necessary to make the statement made therein not misleading.

a. Matt Deyo, Imaging Account Manager, GE Healthcare

This individual provided technical information about the specifications of the CT Scanner and provided clarification on the details of the items outlined in GE Healthcare's price quotation.

5. In the event that the information contained in the response letter dated August 22, 2019 regarding Docket No. GMCB-019-18con Replacement of CT Scanner and Related Renovations becomes untrue, inaccurate or incomplete in any material respect, I acknowledge my obligation to notify the Green Mountain Care Board and to supplement the information provided as soon as I know, or reasonably should know, that the information or document has become untrue, inaccurate or incomplete in any material respect.



Claudio D. Fort, President and CEO

On August 22, 2019 Claudio D. Fort appeared before me and swore to the truth, accuracy and completeness of the foregoing.



Jennifer Griggs

Notary Public 157.0009369

My commission expires January 31, 2021

[seal]