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Attorneys at Law

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April 5, 2017

VIA EMAIL AND FIRST CLASS MAIL
Noel Hudson, Health Policy Director and Hearing Officer
Green Mountain Care Board
89 Main Street
Montpelier, Vermont 05620

RE: Docket No. GMCB-010-15con, Proposed Ambulatory Surgery Center

Dear Noel:

Enclosed please find witness lists for the Vermont Association of Hospitals and Health Systems ("VAHHS") and Northwestern Medical Center ("NMC") as interested parties to the above-captioned matter. The listed individuals plan to testify and/or answer questions from the Green Mountain Care Board at the hearing scheduled for April 13, 2017. As discussed at the preliminary prehearing conference on March 24, 2017, it is the Interested Parties' expectation that they will each have one half hour to present testimony and answer questions.

It is also the Interested Parties' understanding that only members of the Green Mountain Care Board (the "Board"), you or Board counsel will be asking questions of the Applicant and the Interested Parties. We note that Certificate of Need Rule 4.407 only provides for the Board, its chair or its designee to ask questions of the Certificate of Need applicant and the Interested Parties. We understand that the Board may, in its discretion, allow questioning by parties in certain instances. Under the current circumstances, however, we believe that allowing the parties to question each other would hinder an effective presentation to the Board, unnecessarily extend the time needed for the hearing and is unlikely to further the Board's understanding of the parties' positions.

Thank you for your time and consideration.

Sincerely,

Anne E. Cramer

Encl.

CC: Judy Henkin, General Counsel, Health Policy Director, Green Mountain Care Board Donna Jerry, Senior Health Policy Analyst, Green Mountain Care Board Lila Richardson, Esq., Office of the Health Care Advocate Kaili Kuiper, Esq., Office of the Health Care Advocate Eileen Elliott, Esq., Counsel for Applicant, Dunkiel Saunders

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Drew Kervick, Esq., Counsel for Applicant, Dunkiel Saunders
Jill Berry Bowen, RN, Chief Executive Officer, Northwestern Medical Center
Jonathan Billings, Vice President, Planning and Community Relations,
Northwestern Medical Center

STATE OF VERMONT GREEN MOUNTAIN CARE BOARD

In re: Green Mountain Surgery Center)	GMCB-010-15cor
)	

NORTHWESTERN MEDICAL CENTER WITNESS LIST

The following is a list of witnesses Northwestern Medical Center will ask to testify or respond to questions from the Green Mountain Care Board at the public hearing to be held on April 13, 2017 in the above captioned matter:

- 1. Jill Berry Bowen, MSN, MBA, Chief Executive Officer, Northwestern Medical Center
- 2. Jane Catton, RN, BScN, MSOL, NE-BC, Senior Vice President, Chief Operating Officer, Chief Nursing Officer, Northwestern Medical Center
- 3. Dr. Gregory Brophey, MD, FACS, Opthalmologist, Northwestern Medical Center
- 4. Christopher Hickey, Senior Vice President and Chief Financial Officer, Northwestern Medical Center

Dated at Burlington, Vermont, this 5th day of April, 2017.

PRIMMER PIPER EGGLESTON & CRAMER PC

By:

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Attorney for Northwestern Medical Center

STATE OF VERMONT GREEN MOUNTAIN CARE BOARD

In re: Green Mountain Surgery Center)	GMCB-010-15con
)	

VERMONT ASSOCIATION HOSPITALS AND HEALTH SYSTEMS WITNESS LIST

The following is a list of witnesses the Vermont Association of Hospitals and Health Systems ("VAHHS") will ask to testify or respond to Green Mountain Care Board questions at the public hearing to be held on April 13, 2017 in the above captioned matter:

- 1. Jeffrey Tieman, MA, President and Chief Executive Officer, Vermont Association of Hospitals and Health Systems
- 2. Christina Oliver, MHA, Vice President, Clinical Services, University of Vermont Medical Center
- 3. Michael Del Trecco, Senior Vice President, Finance and Operations, Vermont Association of Hospitals and Health Systems

Expert Witnesses:

- 1. James Medendorp, MA, Vice President, Strategic and Financial Planning Practice, Kaufman Hall & Associates (biography attached.)
- 2. Walter Morrissey, MD, Managing Director, Strategic and Financial Planning Practice, Kaufman Hall & Associates (biography attached, if permitted, Dr. Morrisey, the author of the Kaufman Hall Green Mountain Surgery Center Need Assessment Report, March 1, 2017, will be available by phone.)

Dated at Burlington, Vermont, this 5th day of April, 2017.

PRIMMER PIPER EGGLESTON & CRAMER PC

By:

Anne Cramer

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Attorney for Vermont Association of Hospitals and

Health Systems

James Medendorp, Vice President

Jim Medendorp is a Vice President of Kaufman Hall and a member of the firm's Strategic and Financial Planning practice. With more than 20 years of consulting experience in healthcare strategic, facility, and operations planning, Mr. Medendorp focuses on translating strategic goals into actionable and functional service distribution and facilities that are cost effective and financially sustainable. As part of his strategic planning and organizational transformation work, Mr. Medendorp has assisted numerous health systems in defining operationally feasible and cost effective service distribution and rationalization plans. These plans focus on reducing the costly redundancy that exists in most systems, while enhancing access and convenience for patients.

During his career, Mr. Medendorp has programmed and planned more than 30 replacement or new hospitals, and developed master facility plans resulting in more than \$9 billion of construction. He frequently provides second opinion reviews of proposed facility projects to identify alternative solutions that result in bringing project capital and operational costs in line with the organization's goals and financial capabilities.

Mr. Medendorp is an active speaker on current healthcare trends, frequently presenting on facility design, and cost and management issues to groups including the American Hospital Association, the Center for Healthcare Design, The Governance Institute, and other industry associations.

Prior to joining Kaufman Hall, Mr. Medendorp worked at Wellspring Valuation/Huron Consulting Group as a director leading the facility planning and hard asset valuation practice.

Mr. Medendorp holds both an M.A. and a B.S. in Architecture from the University of Michigan, Ann Arbor.

KaufmanHall



Walter W. Morrissey, M.D., Managing Director Kaufman, Hall & Associates, LLC

Walter Morrissey, M.D., Managing Director of Kaufman Hall, has more than 20 years of healthcare experience working as a clinician, strategic advisor, and administrator. He is a member of Kaufman Hall's Strategic and Financial Planning practice, and is focused on assisting hospitals and health systems with designing and rationalizing regional delivery networks, clinical and physician alignment strategy, and organizational transformation in preparation for the ongoing transition to value-based healthcare.

Prior to joining Kaufman Hall, Dr. Morrissey was a Vice President at Sg2, an international healthcare intelligence and consulting firm. He has worked with hospitals, health systems, device manufacturers, and venture firms in the U.S. and around the world. Dr. Morrissey spent nearly 10 years practicing part-time as a board-certified Internist at Hines VA Hospital.

Dr. Morrissey is a frequent speaker at conferences, national meetings, and industry events. He serves on the Clinical Advisory Panel of Santé Health Ventures, a healthcare venture capital firm in Austin, Texas, and sits on the Board of Directors of Algonquin State Bank in Algonquin, IL.

Dr. Morrissey received an M.D. from Loyola University Stritch School of Medicine and a Bachelor's degree, *cum laude*, from the University of Notre Dame. He completed a residency in Internal Medicine at Loyola University Medical Center, and an additional year of clinical training in Loyola's Division of Cardiovascular Disease.

Contact information:

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