

Project & Operating Costs				
Name of Project: Manchester Emergency Medical Center, P				
Name of Organization Manch. Emergency Medical CTR, PLL				

Project Costs:	Latest Actuals (12 mos)	Year one of Proj (12 mos)	Year 2 (12 mos)	Year 3 (12 mos)
Construction Costs				
New Construction	\$0	\$0	\$0	\$0
Renovation	\$0	\$336,000	\$0	\$0
Site Work	\$0	\$0	\$0	\$0
Fixed Equipment	\$0	\$0	\$0	\$0
Design/Bidding Contingency	\$0	\$0	\$0	\$0
Construction Contingency	\$0	\$0	\$0	\$0
Construction Manager Fee	\$0	\$0	\$0	\$0
Other (please specify):	\$0	\$0	\$0	\$0
	\$0		\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$ -	\$ 336,000.00	\$ -	\$ -

Related Project Costs				
Major Moveable Equipment	\$0	\$320,335	\$0	\$0
Furnishings, Fixtures & Other Equip.	\$0	\$0	\$0	\$0
Architectural/Engineering Fees	\$0	\$0	\$0	\$0
Land Acquisition	\$0	\$0	\$0	\$0
Purchase of Buildings	\$0	\$500,000	\$0	\$0
Administrative Expenses & Permits	\$0	\$0	\$0	\$0
<i>Total Debt Financing Expenses (see below)</i>	\$0	\$38,121	\$0	\$0
Debt Service Reserve Fund	\$0	\$0	\$0	\$0
Working Capital	\$0	\$200,000	\$0	\$0
Other (please specify)	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
	\$0	\$1,058,456	\$0	\$0
Subtotal	\$0	\$1,058,456	\$0	\$0

Total Project Costs	\$ -	\$ 1,394,456.00	\$ -	\$ -
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Debt Financing Expenses				
Capital Interest	\$0	\$34,405	\$0	\$0
Bond Discount or Placement Fee	\$0	\$0	\$0	\$0
Misc. Financing Fees & Exp. (issuance costs)	\$0	\$5,000	\$0	\$0
Other (specify):	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$0	\$39,405	\$0	\$0

Less Interest Earnings on Funds				
Debt Service Reserve Funds	\$0	\$0	\$0	\$0
Capitalized Interest Account	\$0	\$1,284	\$0	\$0
Construction Fund	\$0	\$0	\$0	\$0
Other (specify):	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$0	\$1,284	\$0	\$0

Total Debt Financing Expenses	\$0	\$38,121	\$0	\$0
<i>feeds to Debt Financing Expenses above</i>				

Project & Operating Costs

Name of Project: Manchester Emergency Medical Center, P

Name of Organization Manch. Emergency Medical CTR, PLLC

Operating Costs (expenses):	Latest Actuals (12 mos)	Year one of Proj (12 mos)	Year 2 (12 mos)	Year 3 (12 mos)
Staffing Expenses				
Salaries per FTE	\$0	\$643,687	\$653,342	\$663,142
Fringe Benefits/Health Insurance	\$0	\$0	\$0	\$0
Professional Insurance	\$0	\$28,000	\$28,420	\$28,846
Staff Travel	\$0	\$0	\$0	\$0
Consultant costs & travel	\$0	\$0	\$0	\$0
Seminars/training	\$0	\$0	\$0	\$0
Other (specify):	\$0	\$0	\$0	\$0
Payroll taxes	\$0	\$75,633	\$76,767	\$77,919
	\$0	\$0	\$0	\$0
Operation Expenses				
Medical supplies	\$0	\$91,205	\$92,573	\$93,962
Bank/credit card fees	\$0	\$3,630	\$3,684	\$3,740
Interest	\$0	\$34,405	\$34,405	\$34,405
Advertising/Marketing/Printing	\$0	\$10,000	\$10,150	\$10,302
Office supplies	\$0	\$15,000	\$15,225	\$15,453
Contracted lab fees	\$0	\$18,000	\$18,270	\$18,544
Utilities/Telephone Expenses	\$0	\$20,500	\$20,808	\$21,120
Computer/hardware/Software	\$0	\$20,000	\$20,300	\$20,605
Maintenance and repair	\$0	\$8,050	\$8,171	\$8,293
Property Taxes	\$0	\$15,000	\$15,225	\$15,453
Professional Services	\$0	\$15,000	\$10,000	\$7,500
Billing Services	\$0	\$37,686	\$38,251	\$38,825
Bookkeeping fees	\$0	\$4,800	\$4,872	\$4,945
Other (specify):	\$0	\$0	\$0	\$0
Payroll processing	\$0	\$3,000	\$3,045	\$3,091
	\$0	\$0	\$0	\$0
Total Operating Costs:	\$ -	\$ 1,043,596.00	\$ 1,053,508.87	\$ 1,066,145.42

Equipment Costs

Name of Project: Manch. Emerg.

Name of Organization: Manch. En

	Latest Actuals	Year 1	Year 2
Equipment costs	\$0	\$320,335	\$0
Studies/Surveys Expense	\$0	\$0	\$0
Designs/Plans/Working Drawings	\$0	\$0	\$0
Installation Costs	\$0	\$0	\$0
Renovation/construction costs	\$0	\$336,000	\$0
Financing costs	\$0	\$0	\$0
Maintenance/service contracts	\$0	\$0	\$0
Other component costs	\$0	\$0	\$0
Lease costs	\$0	\$0	\$0
Equipment operating costs	\$0	\$0	\$0
Other (specify):	\$0	\$0	\$0
	\$0	\$0	\$0
	\$0	\$0	\$0
	\$0	\$0	\$0
Less fair market trade-in value of equipment	\$0	\$0	\$0
Total equipment Costs	\$ -	\$ 656,335.00	\$ -

CON Jurisdiction Standard Project Budget Spreadsheet Form

Note: Definitions of specific terms indicated by an *, are listed at the bottom of the page.

Please reference second tab for an example of a completed project spreadsheet.

Instructions: Complete each section. If a number can not be provided insert "n/a". If the vendor contract is less than 5 years, insert "0" into the 5th year columns.

Software Product	# of licenses	Purchase cost	Installation or Set up Cost *	Configuration Cost*	Customization Cost*	Interface Cost**	Enhancement Cost*
EHR Product 1 - DocuTap	2	\$0	\$4,500	\$0	\$0	\$0	\$0
EHR Product 2							
EHR Product 3							
Sub Totals		\$0	\$4,500	\$0	\$0	\$0	\$0

Data Migration	Data Mapping Cost*	Data Conversion Cost*
Existing Hospital System 1 (insert name)	\$0	\$0
Existing Hospital System 2	\$0	\$0
Existing Hospital System 3	\$0	\$0
Paper files	\$0	\$0
Sub Totals	\$0	\$0

Hardware	Quantity	Cost
Laptops	0	\$0
Printers	1	\$400
Barcode Scanners	0	\$0
Medication Carts	0	\$0
Mobile Devices	3	\$2,400
Routers	1	\$200
Wiring	0	\$0
Servers (insert rows below for additional equipment)	0	\$0
Sub Totals	5	\$3,000

Personnel	Number	Hours	HRly Rate	Cost
Project Manager	0	0	\$0.00	\$0.00
End User Tester	0	0	\$0.00	\$0.00
<i>(insert more if additional personnel are being procured)</i>				
	0	0	\$0.00	\$0.00
Total	0	0	0	\$0.00

Training	Training-Yr 1 (includes initial training)	Training-Yr 2	Training-Yr 3	Training-Yr 4	Training-Yr 5
EHR Product 1 (replace w/ product name)	\$0	\$0	\$0	\$0	\$0
EHR Product 2	\$0	0	\$0	\$0	\$0

EHR Product 3	\$0	\$0	\$0	\$0	\$0
Sub Total	\$0	\$0	\$0	\$0	\$0

Travel	Year 1	Year 2	Year 3	Year 4	Year 5
Vendor Travel Cost	\$0	\$0	\$0	\$0	\$0
Hospital Travel Costs	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0

Vendor Operating Costs-EHR Product 1	EHR Product 1 -Y1	EHR Product 1 -Y2	EHR Product 1 -Y3	EHR Product 1 -Y4	EHR Product 1 -Y5 (if Vendor doesn't provide support for certain years, insert "n/a")
Help Desk Support *	\$0	\$0	\$0	\$0	\$0
General Maintenance/monthly fee	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000
Enhancement Support *	\$0	\$0	\$0	\$0	\$0
Back up Support*	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000

Vendor Operating Costs-EHR Product 2	EHR Product 2 -Y1	EHR Product 2 -Y2	EHR Product 2 -Y3	EHR Product 2 -Y4	EHR Product 2 -Y5
Help Desk Support	\$0	\$0	\$0	\$0	\$0
General Maintenance	\$0	\$0	\$0	\$0	\$0
Enhancement Support	\$0	\$0	\$0	\$0	\$0
Back up Support	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0

Vendor Operating Costs-EHR Product 3	EHR Product 3 -Y1	EHR Product 3 -Y2	EHR Product 3 -Y3	EHR Product 3 -Y4	EHR Product 3 -Y5
Help Desk Support	\$0	\$0	\$0	\$0	\$0
General Maintenance	\$0	\$0	\$0	\$0	\$0
Enhancement Support	\$0	\$0	\$0	\$0	\$0
Back up Support	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0

Hospital Operating Costs-EHR Product 1	EHR Product 1 -Y1	EHR Product 1 -Y2	EHR Product 1 -Y3	EHR Product 1 -Y4	EHR Product 1 -Y5
Help Desk Support*	\$0	\$0	\$0	\$0	\$0
General Maintenance*	\$0	\$0	\$0	\$0	\$0
Enhancement Support *	\$0	\$0	\$0	\$0	\$0
Back up/Disaster Support*	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0

Hospital Operating Costs-EHR Product 2	EHR Product 2 -Y1	EHR Product 2 -Y2	EHR Product 2 -Y3	EHR Product 2 -Y4	EHR Product 2 -Y5
Help Desk Support	\$0	\$0	\$0	\$0	\$0
General Maintenance	\$0	\$0	\$0	\$0	\$0
Enhancement Support	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0

Hospital Operating Costs-EHR Product 3	EHR Product 3 -Y1	EHR Product 3 -Y2	EHR Product 3 -Y3	EHR Product 3 -Y4	EHR Product 3 -Y5
Help Desk Support	\$0	\$0	\$0	\$0	\$0
General Maintenance	\$0	\$0	\$0	\$0	\$0
Enhancement Support	\$0	\$0	\$0	\$0	\$0
Back up Support	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0

Total Vendor Operating Costs	EHR Product 1 -Y1	EHR Product 1 -Y2	EHR Product 1 -Y3	EHR Product 1 -Y4	EHR Product 1 -Y5
Total Vendor Operating Costs	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000

Back up/Disaster Support	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0
Hospital Operating Costs-EHR Product 3	EHR Product 3 -Y1	EHR Product 3 -Y2	EHR Product 3 -Y3	EHR Product 3 -Y4	EHR Product 3 -Y5
Help Desk Support	\$0	\$0	\$0	\$0	\$0
General Maintenance	\$0	\$0	\$0	\$0	\$0
Enhancement Support	\$0	\$0	\$0	\$0	\$0
Back up/Disaster Support	\$0	\$0	\$0	\$0	\$0
Sub Totals	\$0	\$0	\$0	\$0	\$0
Total Hospital Operating Costs	\$0	\$0	\$0	\$0	\$0

Meaningful Use Incentive Payments	Payment amount
Qualifying Year 2011	\$0
Qualifying Year 2012	\$0
Qualifying Year 2013	\$0
Qualifying Year 2014	\$0
Sub Total	\$0

Contingency Reserve	Amount
For unforeseen risks or unknown costs	\$2,000

Totals	
Total Project Capital Costs	\$9,500
Total Project Operating Costs	\$90,000
Total Project Credits	\$0
Grand Total	\$99,500

Definitions

- Installation:** Services to install software and complete system testing. Doesn't include end user testing that needs to be completed by hospital staff.
- Configuration:** Services to modify existing data elements to handle hospital data (i.e. system captures DOB but hospital wants a different format).
- Customization:** Services to add new data elements into system (i.e. system doesn't currently capture SSN, a new field has to be created)
- Interface:** Services to link two systems together so data can be transferred on a regular basis without human input.
- Enhancements:** Additional functionality that needs to be created to make the system work more effectively after all requirements have been completed.
- Data Mapping:** the process of mapping existing data elements to the new system to identify where each piece of data will be migrated.
- Data Conversion:** the process of actually moving the data into the new system. This can be done automatically or through manual data entry.
- Vendor Help Desk Support:** Cost is for services that include answering help desk calls (various levels), and resolving user issues.
- Vendor General Maintenance:** Cost is for services that include general fixes, upgrades and data resolutions.

Vendor Enhancement Support: services include hourly charge to complete enhancements, including system testing and implementation.
Vendor Back up Support: services include backup of system configurations and restoration if system encounters error. Generally does not include backup of patient data.
Hospital Help Desk Support: Help desk support provided by hospital IT staff. Include costs if additional staff will need to be hired.
Hospital General Maintenance: General maintenance on additional servers, network and systems fixes. Include costs if additional staff will need to be hired.
Hospital Enhancement Support: Include costs if enhancements will be completed by hospital developers.
Hospital Backup/Disaster Support: Include costs for backup equipment, staff time and off-site location costs. If these process already exist and no additional staff or equipment will be purchase, no need to include costs.