

Green Mountain Care Board
89 Main Street
Montpelier, VT 05620

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Cornelius Hogan
Jessica Holmes, PhD
Robin Lunge, JD, MHCDS
Susan Barrett, JD, Executive Director

DELIVERED ELECTRONICALLY

May 30, 2017

Mr. Steven Gordon
Brattleboro Memorial Hospital
17 Belmont Ave.
Brattleboro, VT 05301

Re: Docket No. GMCB-001-16con

Dear Mr. Gordon:

Thank you for the responses to the last set of questions. The information requested below is needed to complete our review. Please provide the following:

1. The hospital's expenditures are expected to increase 2.5% between 2017-2020 while net patient revenue is increasing 2.8%. The projections show that the operating margin will be between 1.7% and .7% through 2020. Explain contingency plans if operating margins are not met.
2. Identify the assumed annual Commercial rate increases for 2018-2020 and explain how they may affect future increases in rate/price needs.
3. The projections show the age of plant will be 10.4 years in 2017 and 11.6 in 2020. Explain why the age of plant is expected to increase despite the investment in this project.

In responding, restate the question in bold font and respond in unbolded font. Send the original and one hard copy (three-hole punch hard copy) with a Verification Under Oath to my attention at the Green Mountain Care Board, 89 Main Street, Montpelier, Vermont 05620, and an electronic copy to me at donna.jerry@vermont.gov.

If you have any questions, please do not hesitate to contact me at (802) 828-2918.

Sincerely,

s/ Donna Jerry
Donna Jerry
Senior Health Policy Analyst

cc. The Office of the Health Care Advocate

