

**All Payer Model Agreement Technical Assistance
Simplified Bid
Questions & Answers
August 5, 2015**

1. How many in-person meetings is the contractor expected to attend in Vermont?
0
2. Do you expect the contractor to create financial/ analytical data models?
No
3. Is the certificate of insurance required with the proposal packet as indicated on page 3 or before commencing the work as stated on page 5 ?
We are looking to obtain a copy of your current insurance certificate so that we can discuss required limitations as they pertain to the agreed upon scope of work. Upon contract commencement we may require an updated certificate of insurance outlining the necessary limitations.
4. Is the workers compensation insurance required for a limited liability corporation with no employees and located in another state?
Possibly, this is dependent on the agreed upon scope of work.
5. What is the budget limit for this contract?
TBD
6. We would like to request an extension to submit the proposal until August 18th.
We will update the schedule to reflect this submission date.
7. Please confirm that fee-for-service and capitation rates will encompass only services that are regulated under the all-payer model, as opposed to all services.
Yes
8. Is this intended to be a fixed cost or a rate-based contract, or may the bidder propose either contracting approach?
This is at the discretion of the bidder.
9. Has the Green Mountain Care Board (GMCB) contracted for All Payer Model provider rate assistance in the past? If so, please clarify the incumbent vendor(s) or previous vendor(s) who have been contracted with to provide this all payer provider rate assistance?
No
10. In 2015, Vermont announced significant changes to the proposed All Payer model. Please provide information on the revised approach.
No all-payer model has been proposed. A potential proposal is being explored.
11. Please clarify the scope of provider rate setting activities that will be included in this task area.
This contract is for technical assistance with developing a rate setting agency and implementing a rate setting scheme, the contract is not for rate setting activities.

12. Please provide information on any rate setting methodology work that has been conducted so far for all payers or whether this project marks the beginning of such work for the all payer payment model.

Rate setting methodologies have not been developed.

13. Will GMCB provide detailed historical data for Medicaid, Medicare and commercial payers for this project? Please specify the time period for which such data would be made available.

- a. Please clarify any expectations regarding Medicare data collection and validation. Will the vendor be expected to independently collect and validate historical Medicare data from CMS sources?

This data will not be necessary for the project.

14. Item 8 identifies the Schedule of Events, with a "Commencement of Contract" date of September 1, 2016. Will GMCB please confirm whether this date should be September 1, 2015?

This contract will commence on September 1, 2015.

15. Please clarify: The number of hard copies? Original signature requirements? Any other proposal formatting requirements? Please confirm that only one electronic copy is required and that that electronic copy may be sent via email OR on a CD submitted with the proposal.

Three hard copies are required. We confirm only one electronic copy is required and may be submitted via e-mail or with the proposal on CD. See page 3 Section 11.12

16. Please provide address, phone number and any other required delivery information (e.g., timeframe for accepting proposal packages) for proposals that will be delivered via Federal Express.

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17. Is there an estimated budget or level of effort that bidders' should assume when developing their detailed budget? If "yes", please provide.

TBD