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April 17, 2020

Donna Jerry
Health Care Administrator
Green Mountain Care Board
114 State Street
Montpelier, VT 05620

Dear Ms. Jerry,

I am writing to request a Jurisdictional Determination by the Board for the following project described below, a 10,550 SF end cap space, located at Shelburne Road Shopping Plaza, 555-595 Shelburne Road, Burlington, VT.

Grifols would like to open its newest Biomat USA plasma donor center in the City of Burlington. Plasma, the liquid portion of blood, donated at Biomat plasma donor centers is used by Grifols to produce life-saving medicines that treat people with rare and chronic conditions. To meet the growing demand for plasma medicines, Grifols operates 252 plasma donor centers in 38 states.

Plasma that is collected contains hundreds of essential proteins and antibodies vital to the body's ability maintain critical functions. Without enough of one of these proteins, a person could have a life-threatening illness. Many of our patients depend on plasma medicines for their entire lives and it is their only treatment option. Every donation is important because it takes anywhere from 130 to 1200 donations to treat just one patient for one year.

The plasma donation process is similar to blood donation with some key differences. The first plasma donation can take over two hours and includes a physical exam, comprehensive medical screening and testing, and verification of donor identification and proof of physical address. Return donations typically take less than 90 minutes and also include a donor health screening, including vital signs, donor verification and testing. Once a donor passes all of the screening, they then undergo the plasmapheresis process. Plasmapheresis is a specialized donation procedure using machines that separate plasma from whole blood, collects the plasma, while returning the rest of the blood back to the donor.

Because plasma is mostly water, the body regenerates plasma very quickly so regulations allow individuals to donate plasma as frequently as twice in a seven-day period, with a full day in between donations. Plasma donation is a commitment, both in time and frequency so we compensate donors as thank you for their time.

All donors are screened prior to each of their donations. The screening includes blood pressure, temperature, weight, red blood cell count and hematocrit levels. Additionally, all plasma donations are screened for HIV, hepatitis B and hepatitis C using nucleic amplified testing (NAT), a state-of-the-art testing method that tests for the DNA particles of the virus. Each donation is also tested using a serological test that looks for antibodies the body produces in response to a virus.

Individuals that test positive for transmissible diseases are immediately referred to a physician or clinic for formal medical diagnoses testing and treatment. Their plasma is immediately destroyed and, if the donor has donated previously, a lookback is done to pull and destroy any previous donations. The donor is permanently deferred and excluded from ever donating plasma as well as added to a National Donor Deferral Registry. Donors are checked against this national database of individuals who have been permanently rejected as donors in any U.S. plasma donor centers, including Grifols', because of positive test results.

Plasma donor centers are subject to multiple layers of regulatory oversight. Grifols centers are both licensed by the US Food and Drug Administration (FDA) and approved by European authorities. The regulatory agencies control all aspects of plasma and donor safety including how donors are screened and tested. The FDA and European authorities regularly inspect all Grifols plasma centers to verify compliance with quality assurance requirements and screening and testing protocols.

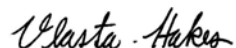
All Grifols plasma centers are also inspected and certified by the voluntary industry standards body called the International Quality Plasma Program (IQPP) that conducts regular inspections of plasma donor centers to verify adherence to IQPP quality and safety standards. US state health and Clinical Laboratory Improvement Amendments (CLIA) officials inspect plasma centers to verify compliance with certain US state laws and laboratory testing procedures. Finally, Grifols has a robust internal regulatory program that routinely inspects and verifies internal quality requirements.

Grifols is proud to offer full-time positions that range needing a high school diploma to more advanced degrees. All positions provide competitive salaries and full benefits, including 401K and paid time off. Additionally, all employees have the opportunity to progress their careers through robust training programs and continued education opportunities. Employees are able to progress their careers at Grifols, while knowing that they are helping save lives.

As part of our local commitment, Grifols also takes pride in being a good neighbor and strong community partner. Our centers give back to their communities through partnering with local organizations such as the United Service Organizations (USO) to help support our women and men in uniform, as well as supporting local foodbanks in our annual food drive campaign, which raised over 250,000 pounds of food in 2019. We plan to establish similar community relationships in Burlington to help make a meaningful impact in the community.

Thank you for your considerations and we look forward to providing members of the Burlington community the opportunity to donate plasma, help save lives and support Grifols mission of helping people in Vermont and around the world. If you have any questions or would like to discuss our development plan further please contact me at Vlasta.hakes@grifols.com.

Best regards,



Vlasta Hakes
Director of Public Affairs
Grifols