

Fiscal Year 2018 Copley Hospital

Enforcement Discussion

April 12, 2019



Overview

- 1. FY18 Actuals
- 2. FY19 Year-to-Date (as of February 28, 2019)
- 3. FY19 Forecast
- 4. 5-Year Results
- 5. Discussion with Copley Hospital



Copley Hospital FY18 and FY19 Budgets Submitted and Approved¹

| Net Patient Revenue/Fixed Prospective Payment (NPR/FPP) | | | | | | | | |
|---|--|---------------|--|--------------|--------------|---------------|--|--|
| | FY18 | | | | FY19 | | | |
| | | % Change from | | | | % Change from | | |
| Submitted | Approved* | FY17 Budget | | Submitted | Approved | FY18 Budget | | |
| \$69,663,508 | \$68,024,531 | 4.9% | | \$72,037,976 | \$70,201,316 | 3.2% | | |
| the physician | DSH; if further ad acquisition and/o d be an increase c et. | r transfer, | | | | | | |

| | | Charge | | |
|-----------|----------|--------|-----------|----------|
| FY | 18 | | FY | 19 |
| Submitted | Approved | | Submitted | Approved |
| 0.0% | -3.4% | | 7.9% | 4.5% |

Data Sources: ¹ FY18 & FY19 Budget Orders



Copley Hospital FY18 Actuals²

| U | t-to-Actual % Variance | | 18 Year-End Results f September 30, 201 | |
|------------|---------------------------|-----------|--|-----------|
| NPR/FPP | Operating Expenses | Operating | Total | Days Cash |
| % Variance | % Variance | Margin | Margin | on Hand |
| -2.6% | 0.6% | -3.3% | -2.4% | 64 |

| | Actual-to-Actual FY17 to FY18 Comparison | | | | | | | | |
|----------|---|-------------------------|---------------------|---------------|--|--|--|--|--|
| | | | | Days Cash | | | | | |
| NPR/FPP | Operating Expenses | Operating Margin | Total Margin | on Hand | | | | | |
| % Change | % Change | % Change (points) | % Change (points) (| Change (days) | | | | | |
| 1.9% | 4.3% | -2.7% | -6.3% | -20 | | | | | |

Operating Margin and Total Margin, when expressed as a percentage (%): comparisons between years are represented as a % change in points, not a % change in value. Results represent the difference in % points between the original value and the comparison value.

Data Sources: ² FY18 Year-End Actuals Report



Copley FY19 Year-to-Date as of February 28, 2019³

| Budget-to-Actual FY19 YTD February | | | | FY19 YTD Fel of February | • | |
|---------------------------------------|---|--------|--------------|-----------------------------|--------------|-----------|
| NPR/FPP | Operating Expense | S | Operatir | ng | Total | Days Cash |
| % Variance | % Varianc | e | Marg | in | Margin | on Hand |
| -4.9% | -1.99 | 6 | -2.6 | % | -1.8% | 61.8 |
| | Actual-to-Actual FY18 to FY19 Comparison | | | FY18 YTD Fel of February | • | |
| NPR/FPP | Operating Expense | S | Operating | | Total | Days Cash |
| % Change | % Chang | e | Margin | | Margin | on Hand* |
| 1.8% | 0.49 | 6 | -3.6% | | -3.0% | NA |
| | | FY1 | 9 Projection | | | |
| | | | Operating | Operating | | Days Cash |
| | N | PR/FPP | Expenses | Margin | Total Margin | on Hand |
| Projection (full-ye | ear) \$68,2 | 29,138 | \$70,844,185 | -2.1% | -1.5% | 60.4 |
| Budget-to-Project | tion | | | -2.4% | -2.4% | |
| % Variance (%, po | pints or days) | -2.8% | -0.4% | (points) | (points) | 4.5 |

*Hospitals did not submit Days Cash on Hand as part of FY2018 year-to-date reporting.

Data Sources:

³ FY18 and FY19 year-to-date February submission from hospital



Copley Hospital 5-Year Results^{2,4}

| NPR/FPP | | | | | | | | | |
|------------|--------------|--------------|--------------|--------------|--------------|--------|--------------|--|--|
| | Actuals | Actuals | Actuals | Actuals | Actuals | 5-Year | Budget | | |
| | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | CAGR | FY2019 | | |
| (\$) | \$59,947,666 | \$63,464,436 | \$62,804,324 | \$64,983,966 | \$66,226,448 | 2.5% | \$70,201,316 | | |
| (% Change) | | 5.9% | -1.0% | 3.5% | 1.9% | | | | |

| Operating Expenses | | | | | | | | | |
|--------------------|--------------|--------------|--------------|--------------|--------------|--------|--------------|--|--|
| | Actuals | Actuals | Actuals | Actuals | Actuals | 5-year | Budget | | |
| | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | CAGR | FY2019 | | |
| <u>(\$)</u> | \$57,514,548 | \$60,870,560 | \$64,312,384 | \$66,780,338 | \$69,683,657 | 4.9% | \$71,157,535 | | |
| (% Change) | | 5.8% | 5.7% | 3.8% | 4.3% | | | | |

Data Sources:

² FY18 Year-End Actuals Report

⁴ FY19 Hospital Budget Submissions



Copley Hospital 5-Year Results^{2,4,5}

| Operating Margin | | | | | | | | |
|------------------|-------------|-------------|-----------|------------|--------------|-----------|--|--|
| | Actuals | Actuals | Actuals | Actuals | Actuals | Budget | | |
| | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | | |
| (\$) | \$4,237,981 | \$4,002,957 | -\$84,921 | -\$377,946 | -\$2,222,433 | \$232,541 | | |
| (%) | 6.9% | 6.2% | -0.1% | -0.6% | -3.3% | 0.3% | | |

| | | | Total Margin | | | |
|------|-------------|-------------|--------------|-------------|--------------|-----------|
| | Actuals | Actuals | Actuals | Actuals | Actuals | Budget |
| | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 |
| (\$) | \$4,440,927 | \$4,652,272 | \$177,715 | \$2,676,111 | -\$1,652,330 | \$609,441 |
| (%) | 7.2% | 7.1% | 0.3% | 3.9% | -2.4% | 0.8% |

Data Sources:

² FY18 Year-End Actuals Report

⁴ FY19 Hospital Budget Submissions

⁵ Adaptive Insights Planning



Copley Hospital

- Swearing-in and Oath
- Discussion with Copley Hospital
- Follow up with GMCB staff

