# Vermont Community Hospital Balance Sheet - Unrestricted Funds

MT. ASCUTNEY HOSPITAL & HEALTH CTR

					PERCENT C	HANGE 2017B -	ANNUALIZED 2013A -	
	2016A	2017B	2017A	2018B	2016A - 2017A	2017A	2018B	
ASSETS								
CURRENT ASSETS								
CASH & INVESTMENTS	\$3,644,335	\$1,682,375	\$6,267,363	\$2,122,595	72.0%	272.5%	-10.9%	
PATIENT ACCOUNTS RECEIVABLE, GROSS	\$10,562,038	\$10,019,616	\$11,747,563	\$10,409,694	11.2%	17.2%	-6.2%	
LESS: ALLOWANCE FOR UNCOLLECTIBLE ACCTS	-\$5,462,883	-\$5,062,704	-\$6,099,783	-\$5,000,000	-11.7%	-20.5%	-7.0%	
DUE FROM THIRD PARTIES	\$0	\$0	\$0	\$0	0.0%	0.0%	0.0%	
RISK RESERVE FOR FIXED REFORM PAYMENTS	\$0	\$0	\$0	\$0	0.0%	0.0%	0.0%	
OTHER CURRENT ASSETS	\$2,069,894	\$2,127,935	\$1,815,841	\$2,367,951	-12.3%	-14.7%	-8.0%	
TOTAL CURRENT ASSETS	\$10,813,384	\$8,767,222	\$13,730,984	\$9,900,240	27.0%	56.6%	-7.4%	
BOARD DESIGNATED ASSETS								
FUNDED DEPRECIATION	\$8,186,172	\$8,147,588	\$9,423,426	\$8,473,322	15.1%	15.7%	5.3%	
ESCROWED BOND FUNDS	\$0	\$0	\$0	\$0	0.0%	0.0%	0.0%	
OTHER	\$7,379,781	\$7,572,352	\$7,714,334	\$8,040,597	4.5%	1.9%	2.5%	
TOTAL BOARD DESIGNATED ASSETS	\$15,565,953	\$15,719,940	\$17,137,760	\$16,513,919	10.1%	9.0%	3.9%	
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TOTAL PROPERTY, PLANT AND EQUIPMENT, NET	\$17,732,576	\$19,422,454	\$17,135,210	\$18,089,000	-3.4%	-11.8%	8.2%	
OTHER LONG-TERM ASSETS	\$2,583,827	\$2,212,839	\$2,604,060	\$2,619,718	0.8%	17.7%	4.8%	
TOTAL ASSETS	\$46,695,740	\$46,122,455	\$50,608,014	\$47,122,877	8.4%	9.7%	2.1%	
LIABILITIES AND FUND BALANCE								
CURRENT LIABILITIES								
ACCOUNTS PAYABLE	\$1,875,845	\$2,770,932	\$1,726,793	\$2,412,195	-7.9%	-37.7%	1.4%	
SALARIES, WAGES AND PAYROLL TAXES PAYABLE	\$2,609,686	\$2,452,930	\$3,367,257	\$2,768,616	29.0%	37.3%	1.5%	
ESTIMATED THIRD-PARTY SETTLEMENTS	\$824,244	\$650,171	\$1,133,202	\$840,811	37.5%	74.3%	-28.4%	
OTHER CURRENT LIABILITIES	\$2,161,173	\$2,904,616	\$1,327,427	\$1,663,511	-38.6%	-54.3%	-6.5%	
CURRENT PORTION OF LONG-TERM DEBT	\$79,877	\$493,317	\$186,708	\$79,877	133.7%	-62.2%	-35.0%	
TOTAL CURRENT LIABILITIES	\$7,550,825	\$9,271,966	\$7,741,387	\$7,765,010	2.5%	-16.5%	-8.8%	
LONG-TERM DEBT								
BONDS & MORTGAGES PAYABLE	\$10,970,000	\$7,252,429	\$10,970,000	\$10,970,000	0.0%	51.3%	5.8%	
CAPITAL LEASE OBLIGATIONS	\$0	\$93,788	\$0	\$158,583	0.0%	-100.0%	100.0%	
OTHER LONG-TERM DEBT	\$198,583	\$2,678,531	\$567,204	\$0	185.6%	-78.8%	-100.0%	
TOTAL LONG-TERM DEBT	\$11,168,583	\$10,024,748	\$11,537,204	\$11,128,583	3.3%	15.1%	3.6%	
OTHER NONCURRENT LIABILITIES	\$8,201,730	\$5,733,788	\$5,786,002	\$7,783,067	-29.5%	0.9%	12.2%	
TOTAL LIABILITIES	\$26,921,138	\$25,030,502	\$25,064,593	\$26,676,660	-6.9%	0.1%	0.5%	
FUND BALANCE	\$19,774,602	\$21,091,953	\$25,543,421	\$20,446,217	29.2%	21.1%	4.4%	
TOTAL LIABILITIES AND FUND BALANCE	46,695,740	46,122,455	50,608,014	47,122,877	8.4%	9.7%	2.1%	

Vermont Community Hospitals Capital Budget Mt. Ascutney Hospital & Health Ctr

	2013B	2013A	2014B	2014A	2015B	2015A	2016A	2017B	2017A	2018B	2019 Plan	2020 Plan	2021 Plan
CONSTRUCTION IN PROGRESS	\$0	\$96,954	\$0	\$41,588	\$0	\$0	\$0	\$0	\$201,966	\$0	\$0	\$0	\$0
LAND & LAND IMPROVEMENTS	\$78,673	\$0	\$0	\$0	\$0	\$34,503	\$0	\$8,000	\$141,238	\$10,000	\$10,000	\$0	\$0
BUILDINGS & BUILDING IMPROVEMENTS	\$888,903	\$0	\$2,702,000	\$20,824	\$585,000	\$90,422	\$0	\$495,000	\$268,286	\$1,090,000	\$1,157,000	\$1,113,000	\$185,000
FIXED EQUIPMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MAJOR MOVABLE EQUIPMENT	\$1,032,424	\$415,469	\$919,500	\$1,463,833	\$1,363,687	\$790,351	\$613,721	\$2,582,000	\$938,857	\$2,119,000	\$1,342,000	\$1,038,000	\$878,000
OTHER	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CAPITAL EXPENDITURES	\$2,000,000	\$512,423	\$3,621,500	\$1,526,245	\$1,948,687	\$915,276	\$613,721	\$3,085,000	\$1,550,347	\$3,219,000	\$2,509,000	\$2,151,000	\$1,063,000
TOTAL CON ITEMS	\$0	\$0	\$0	\$308,187	\$4,559,312	\$4,986,851	\$2,191,305	\$0	\$84,654	\$0	\$0	\$0	\$0
TOTAL CAP BUDGET AND PROJ CON	\$2,000,000	\$512,423	\$3,621,500	\$1,834,432	\$6,507,999	\$5,902,127	\$2,805,026	\$3,085,000	\$1,635,000	\$3,219,000	\$2,509,000	\$2,151,000	\$1,063,000

## MT. ASCUTNEY HOSPITAL & HEALTH CTR Profit and Loss Statement

					2017 Budget to 2017 Actual		
	2016 Actual	2017 Budget	2017 Actuals	2018 Budget Approved	\$ Change	% Change	
Gross Patient Care Revenue	\$87,851,066	\$91,421,269	\$88,433,432	\$92,707,821	-\$2,987,837	-3.3%	
Disproportionate Share Payments	\$187,769	\$537,617	\$541,427	\$683,877	\$3,810	0.7%	
Graduate Medical Education Payments	\$0	\$0	\$0	\$0	\$0	0.0%	
Bad Debt	-\$1,301,630	-\$914,213	-\$1,725,743	-\$927,078	-\$811,530	-88.8%	
Free Care	-\$615,260	-\$777,082	-\$733,410	-\$788,016	\$43,672	5.6%	
Deductions From Revenue	-\$39,719,670	-\$42,522,891	-\$38,262,682	-\$42,994,295	\$4,260,209	10.0%	
let Revenue Deductions	-\$41,448,791	-\$43,676,569	-\$40,180,407	-\$44,025,512	\$3,496,162	8.0%	
let Patient Care Revenue	\$46,402,275	\$47,744,700	\$48,253,025	\$48,682,309	\$508,325	1.1%	
Fixed Prospective Payments (incl Reserves&Other)	\$0	\$0	\$0	\$0	\$0	0.0%	
Total NPR & FPP (incl Reserves)	\$46,402,275	\$47,744,700	\$48,253,025	\$48,682,309	\$508,325	1.1%	
Other Operating Revenue	\$3,316,523	\$2,867,159	\$3,530,324	\$3,346,873	\$663,165	23.1%	
otal Operating Revenue	\$49,718,798	\$50,611,859	\$51,783,349	\$52,029,182	\$1,171,490	2.3%	
Operating Expense						0.0%	
Salaries Non Md	\$18,175,724	\$18,679,955	\$19,325,779	\$19,948,664	\$645,824	3.5%	
Fringe Benefits Non Md	\$5,055,963	\$6,213,453	\$5,325,614	\$7,091,700	-\$887,839	-14.3%	
Fringe Benefits Md	\$777,295	\$853,238	\$789,803	\$0	-\$63,435	-7.4%	
Physician Fees Salaries Contracts & Fringes	\$6,601,768	\$6,104,789	\$6,213,721	\$4,595,438	\$108,932	1.8%	
Health Care Provider Tax	\$1,691,726	\$1,779,000	\$1,617,571	\$1,800,000	-\$161,429	-9.1%	
Depreciation Amortization	\$2,124,980	\$2,535,126	\$2,104,831	\$2,299,071	-\$430,295	-17.0%	
Interest - Short Term	\$0	\$0	\$0	\$0	\$0	0.0%	
Interest - Long Term	\$437,533	\$300,000	\$219,414	\$272,000	-\$80,586	-26.9%	
Other Operating Expense	\$14,712,518	\$15,390,782	\$14,796,237	\$16,932,239	-\$594,545	-3.9%	
otal Operating Expense	\$49,577,507	\$51,856,343	\$50,392,970	\$52,939,112	-\$1,463,373	-2.8%	
Net Operating Income (Loss)	\$141,292	-\$1,244,484	\$1,390,379	-\$909,930	\$2,634,863	211.7%	
Non-Operating Revenue	\$1,161,272	\$1,844,274	\$4,500,330	\$2,040,934	\$2,656,056	144.0%	
Excess (Deficit) Of Revenue Over Expense	\$1,302,564	\$599,790	\$5,890,709	\$1,131,004	\$5,290,919	882.1%	
Operating Margin %	0.3%	-2.5%	2.7%	-1.7%			
Total Margin %	2.6%	1.2%	11.4%	2.2%			

## Net Payer Revenue-Budget to Budget

	Mt. Asc	utney Hospital & Health Ctr	rayer nevertue-E		9
PAYER REVENUE DETAIL					
411.5		2017 Approved	2017 Actuals	B17-A18	B17-B18
All Payers	Gross Revenue	\$91,421,269.00	\$88,433,432.05	-\$2,987,836.95	-3.3%
	Contractual Allowances	-\$42,522,891.00	-\$38,262,682.15	\$4,260,208.85	-10.0%
	Bad debt	-\$914,213.00	-\$1,725,742.74	-\$811,529.74	88.8%
	Free Care	-\$777,082.00	-\$733,409.78	\$43,672.22	-5.6%
	Disproportionate Share Payments	\$537,617.00	\$541,427.19	\$3,810.19	0.7%
	Graduate Medical Education Payments	\$0.00	\$0.00	\$0.00	0.0%
	Net Payer Revenue	\$47,744,700.00 \$0.00	\$48,253,024.57 \$0.00	\$508,324.57 \$0.00	1.1% 0.0%
	Fixed Prospective Payments	\$0.00	\$0.00	\$0.00	0.0%
	Other Reform Payments Reserves (Risk)	\$0.00	\$0.00	\$0.00	0.0%
	Total NPR & FPP	\$47,744,700.00	\$48,253,024.57	\$508,324.57	1.1%
	TOTAL INFN & FFF		. , ,		1.170
COMMERCIAL	Gross Revenue	\$0.00 \$30,055,042.00	\$0.00 \$28,911,843.00	\$0.00 -\$1,143,199.00	-3.8%
COMMERCIAL	Contractual Allowances	-\$9,856,726.00	-\$8,288,473.38	\$1,568,252.62	-15.9%
	Bad debt	\$0.00	-30,200,473.30	\$1,508,252.02	0.0%
	Free Care	\$0.00			0.0%
		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0.0%
	Disproportionate Share Payments Graduate Medical Education Payments	\$0.00	\$0.00	\$0.00	0.0%
	,	\$20,198,316.00	\$20,623,369.62		
	Net Payer Revenue			\$425,053.62	2.1%
	Fixed Prospective Payments	\$0.00	\$0.00	\$0.00	0.0%
	Other Reform Payments	\$0.00	\$0.00	\$0.00	0.0%
	Reserves (Risk)	\$0.00	\$0.00	\$0.00	0.0%
	Total NPR & FPP	\$20,198,316.00	\$20,623,369.62	\$425,053.62	2.1%
MEDICAID	Gross Revenue	\$14,328,799.00	\$9,511,901.00	-\$4,816,898.00	-33.6%
	Contractual Allowances	-\$9,861,571.00	-\$7,082,244.62	\$2,779,326.38	-28.2%
	Bad debt	\$0.00	\$0.00	\$0.00	0.0%
	Free Care	\$0.00	\$0.00	\$0.00	0.0%
	Disproportionate Share Payments	\$537,617.00	\$541,427.19	\$3,810.19	0.7%
	Graduate Medical Education Payments	\$0.00	\$0.00	\$0.00	0.0%
	Net Payer Revenue	\$5,004,845.00	\$2,971,083.57	-\$2,033,761.43	-40.6%
	Fixed Prospective Payments	\$0.00	\$0.00	\$0.00	0.0%
	Other Reform Payments	\$0.00	\$0.00	\$0.00	0.0%
	Reserves (Risk)	\$0.00	\$0.00	\$0.00	0.0%
	Total NPR & FPP	\$5,004,845.00	\$2,971,083.57	-\$2,033,761.43	-40.6%
		\$0.00	\$0.00	\$0.00	
MEDICARE	Gross Revenue	\$47,037,428.00	\$50,009,688.05	\$2,972,260.05	6.3%
	Contractual Allowances	-\$22,804,594.00	-\$22,891,964.15	-\$87,370.15	0.4%
	Bad debt	\$0.00	\$0.00	\$0.00	0.0%
	Free Care	\$0.00	\$0.00	\$0.00	0.0%
	Disproportionate Share Payments	\$0.00	\$0.00	\$0.00	0.0%
	Graduate Medical Education Payments	\$0.00	\$0.00	\$0.00	0.0%
	Net Payer Revenue	\$24,232,834.00	\$27,117,723.90	\$2,884,889.90	11.9%
	Fixed Prospective Payments	\$0.00	\$0.00	\$0.00	0.0%
	Other Reform Payments	\$0.00	\$0.00		0.0%
	Reserves (Risk)	\$0.00	\$0.00	\$0.00	0.0%
	Total NPR & FPP	\$24,232,834.00	\$27,117,723.90	\$2,884,889.90	11.9%
Dad Dakk/ Fire - Com	Cross Bayenya	\$0.00	\$0.00	\$0.00	0.000
Bad Debt/ Free Care	Gross Revenue Contractual Allowances	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0.0% 0.0%
	Bad debt	-\$914,213.00	-\$1,725,742.74	-\$811,529.74	88.8%
	Free Care	-\$914,213.00 -\$777,082.00		\$43,672.22	-5.6%
			-\$733,409.78		
	Disproportionate Share Payments Graduate Medical Education Payments	\$0.00	\$0.00	\$0.00	0.0%
	•	\$0.00	\$0.00	\$0.00	0.0%
	Net Payer Revenue	-\$1,691,295.00	-\$2,459,152.52	-\$767,857.52	45.4%

#### MT. ASCUTNEY HOSPITAL & HEALTH CTR REPORT 3 STAFFING REPORT

PHYSICIAN PTES	0.09 7 0.09 0.09 9 -6.49 0.09 4 -7.29	2 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8% -9.2° 0% 0.0° 0% 40.0° 0% -3.1° 0% 0.0° 2% -3.3°	% 100.0%   % 7.9%   % 100.0%   % 0.0%   0.0%   0.0%   12.3%
MAPIENT ROUTINE SERVICES	3 2.89 0.09 0.09 0.09 0.09 1 -6.49 0.09 4 -7.29 6 0.09 0.09 0.09 0.09	2 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8% -9.2° 0% 0.0° 0% 40.0° 0% -3.1° 0% 0.0° 2% -3.3°	% 100.0%   % 7.9%   % 100.0%   % 0.0%   0.0%   0.0%   12.3%
AMCILLARY SERVICES 1.1 0.7 0.7 0.7 0.5 0.7 0.7 0.5 0.7 0.7 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1	0.09 0.09 0.09 0.09 1 -7.29 6 0.09 0.09 0.09 0.09 0.09	0 0 0 -6 0 -7	0% 0.0° 0% 40.0° 0% -3.1° 0% 0.0° 2% -3.3°	% 7.9% % 100.0% % 0.0% % 0.0% % 12.3%
MANCILLARY SERVICES   1.1	7 0.0% 0.0% 0 -6.4% 0 0.0% 4 -7.2% 6 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0 0 -6 0 -7	0% 40.0° 0% 0.0° 4% -3.1° 0% 0.0° 2% -3.3°	% 100.0% % 0.0% % 0.0% % 0.0% % 12.3%
PHYSICIAN OFFICE PRACTICE SERVICES	0.09 -6.49 0.09 4 -7.29 % 0.09 0.09 0.09 0.09 0.09	0 -6 0 -7	0% 0.0° 4% -3.1° 0% 0.0° 2% -3.3°	% 0.0% % 0.0% % 0.0% % 12.3%
PHYSICIAN OFFICE PRACTICE SERVICES   14.0   19.3   18.6   17.9   17.3   18.6   17.9   17.3   18.6   17.9   17.5   18.5   17.5   17.5   18.5   17.5   18.5	0 -6.49 0.09 4 -7.29 % 0.09 0.09 0.09 0.09 0.09	-6 0 -7	4% -3.1° 0% 0.0° <b>.2% -3.3</b> °	% 0.0% % 0.0% <b>% 12.3%</b>
TRAVELER NON ND FTES   21.1   21.9   21.6   20.7   19.9   19.2   19.2	0.09 1 -7.29 % 0.09 0.09 0.09 0.09 0.09	0 -7	0% 0.0° 2% -3.3°	% 0.0% % 12.3%
TRAVELER NON NO FTES   3.9%   3.9%   -9.9%   -5.7%   -8.1%   -7.2%   -2.3	1 -7.29 % 0.09 0.09 0.09 0.09 0.09 0.09	-7 0 0 0 0	.2% -3.3°	<u>% 12.3%</u>
TRAVELER NON MO FTES   GENERAL SERVICES	% 0.09 0.09 0.09 0.09 0.09 0.09	0 0 0 0	.0% 0.0	
TRAVELER NON NO FTES	0.09 0.09 0.09 0.09 0.09 0.09	0 0 0		
GENERAL SERVICES	0.09 0.09 0.09 0.09 0.09 0.09	0 0 0		
INPATIENT ROUTINE SERVICES	0.09 0.09 0.09 0.09 0.09 0.09	0 0 0		% 0.0%
COUTPATIENT ROUTINE SERVICES	0.09 0.09 0.09 0.09 0.09	0 0 0	.0% 0.0	
ANCILLARY SERVICES OTHER SERVICES OT	0.0% 0.0% 0.0% 0.0%	0		
Company   Comp	0.0% 0.0% 0.0%	0		
PHYSICIAN OFFICE PRACTICE SERVICES	0.09 0.09			
TOTAL TRAVELER PITES	0.09			
TRAVELER MD FTES		0		
### ### ##############################				
TRAVELER MD FTES  GENERAL SERVICES  INPATIENT ROUTINE SERVICES  INPATIENT ROUTINE SERVICES  OTHER SERVICES  OT			070 0.0	0.070
GENERAL SERVICES				
INPATIENT ROUTINE SERVICES	0.0%	0	.0% 0.0	% 0.0%
CONTRATIENT ROUTINE SERVICES	0.09			
ANCILLARY SERVICES OTHER SERVICES OT	0.09			
OTHER SERVICES	0.09			
PHYSICIAN OFFICE PRACTICE SERVICES	0.09			
UNCATEGORIZED	0.09			
TOTAL TRAVELER MD FTES	0.09			
TOTAL TRAVELER FTES	0.0%			
COTAL TRAVELER FTES				
INPATIENT ROUTINE SERVICES				
OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES OTHER SERVICES OTHE	0.09	0	.0% 0.0	% 0.0%
ANCILLARY SERVICES OTHER SERVICES OT	0.09	0	.0% 0.0	% 0.0%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED  #DIV/0! #DIV/	0.09	0	.0% 0.0	% 0.0%
PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED    DIVIDITY   DIV	0.09	0	.0% 0.0	% 0.0%
UNCATEGORIZED	0.09	0	.0% 0.0	% 0.0%
UNCATEGORIZED	0.09	0	.0% 0.0	% 0.0%
TOTAL TRAVELER FTES	0.09			
### COTAL RESIDENTS & FELLOWS FTES  GENERAL SERVICES  INPATIENT ROUTINE SERVICES  OUTPATIENT ROUTINE SERVICES  OUTPATIENT ROUTINE SERVICES  ANCILLARY SERVICES  OTHER SERVICES	0.0%			
GENERAL SERVICES INPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES OTHER S				
INPATIENT ROUTINE SERVICES				
OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES OTHER SERVICES OTHE	0.09	0	.0% 0.0	% 0.0%
ANCILLARY SERVICES	0.0%	0	.0% 0.0	% 0.0%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED	0.09	0	.0% 0.0	% 0.0%
PHYSICIAN OFFICE PRACTICE SERVICES	0.0%	0	.0% 0.0	% 0.0%
UNCATEGORIZED	0.0%	0	.0% 0.0	% 0.0%
TOTAL RESIDENTS & FELLOWS FTES	0.09	0	.0% 0.0	% 0.0%
#DIV/0! #DIV/0	0.0%	0	.0% 0.0	% 0.0%
MLP FTEs		0	.0% 0.0	% 0.0%
	0.0%			
GENERAL SERVICES	0.05			
GENELOVIC CENTOLO	0.05	0	.0% 0.0	% 0.0%
INPATIENT ROUTINE SERVICES 1.0 1.0	0.0%	0	.0% 0.0	% 100.0%
OUTPATIENT ROUTINE SERVICES	0.0%		.0% 0.0	% 0.0%
ANCILLARY SERVICES 2.1 1.1	0.0%	0	.0% 0.0	% 100.0%
OTHER SERVICES	0.09 0.09 0.09		.0% 0.0	% 0.0%
PHYSICIAN OFFICE PRACTICE SERVICES 6.7 9.2 10.1 9.6 7.9 10.0 8.	0.09 0.09 0.09	0	.8% 27.99	% 100.0%
UNCATEGORIZED	0.09 0.09 0.09 0.09 0.09	0		
TOTAL MLP FTES 9.7 9.2 10.1 9.6 7.9 10.0 10.	0.09 0.09 0.09 0.09 0.09 0.09	0 0 4 0	.8% 27.9	% 100.0%

#### MT. ASCUTNEY HOSPITAL & HEALTH CTR REPORT 3 STAFFING REPORT

	2014A	2015A	2016B	2016A	2017B	2017A	2018B	2016A - 2017A	2017B - 2017A	2012A - 2018B
ALL OTHER FTEs										
GENERAL SERVICES	114.4	113.3	115.8	108.4	110.3	107.3	98.1	-1.1%	-2.8%	-2.4%
INPATIENT ROUTINE SERVICES	58.2	58.9	59.4	61.8	60.8	67.1	64.1	8.6%	10.4%	-6.2%
OUTPATIENT ROUTINE SERVICES	-	-	-	-	-	-	-	0.0%	0.0%	-100.0%
ANCILLARY SERVICES	74.3	72.5	74.7	73.8	74.0	73.6	72.5	-0.3%	-0.6%	0.5%
OTHER SERVICES	-	-	-	-	-	-	15.1	0.0%	0.0%	100.0%
PHYSICIAN OFFICE PRACTICE SERVICES	55.8	52.8	54.3	54.6	55.6	55.7	54.9	2.0%	0.2%	100.0%
UNCATEGORIZED	-	-	-	-	-	-	-	0.0%	0.0%	0.0%
TOTAL ALL OTHER FTES	302.7	297.6	304.3	298.6	300.7	303.6	304.7	1.7%	1.0%	-1.4%
NON-MD FTEs	-7.3%	-1.7%	-1.7%	0.4%	-1.2%	1.7%	1.3%			
GENERAL SERVICES	114.4	113.3	115.8	108.4	110.3	107.3	98.1	-1.1%	-2.8%	-2.49
INPATIENT ROUTINE SERVICES	59.2	58.9	59.4	61.8	60.8	67.1	65.1	8.6%	10.4%	-5.9%
OUTPATIENT ROUTINE SERVICES	-	-	-	_	-	-		0.0%	0.0%	-100.09
ANCILLARY SERVICES	76.4	72.5	74.7	73.8	74.0	73.6	73.5	-0.3%	-0.6%	0.7%
OTHER SERVICES	-	-	-	-	-	-	15.1	0.0%	0.0%	100.0%
PHYSICIAN OFFICE PRACTICE SERVICES	62.5	61.9	64.4	64.2	63.5	65.8	62.9	2.4%	3.6%	100.0%
UNCATEGORIZED	-	-	-		-	-	-	0.0%	0.0%	0.0%
TOTAL NON-MD FTEs	312.5	306.7	314.4	308.2	308.6	313.7	314.7	1.8%	1.7%	-0.9%
	-6.4%	-1.8%	-1.8%	0.5%	-1.8%	1.8%	2.0%			
ALL FTEs										
GENERAL SERVICES	115.3	114.2	116.8	109.4	111.2	107.9	98.1	-1.4%	-2.9%	-2.5%
INPATIENT ROUTINE SERVICES	64.4	60.0	60.7	62.8	62.0	68.2	69.9	8.5%	10.1%	-5.2%
OUTPATIENT ROUTINE SERVICES	-	-	-	-	-	-	-	0.0%	0.0%	-100.0%
ANCILLARY SERVICES	77.5	73.2	75.4	74.5	74.5	74.3	75.2	-0.3%	-0.3%	0.9%
OTHER SERVICES		_	_				15.1	0.0%	0.0%	100.0%
PHYSICIAN OFFICE PRACTICE SERVICES	76.4	81.3	83.0	82.1	80.8	82.5	75.8	0.5%	2.2%	100.0%
UNCATEGORIZED	-	-	-	-	-	-	-	0.0%	0.0%	0.0%
TOTAL ALL FTEs	333.6	328.7	336.0	328.9	328.4	332.9	334.1	1.2%	1.4%	-0.9%
	-6.2%	-1.5%	-2.3%	0.1%	-2.3%	1.2%	1.7%			
NON-MD WAGES										
GENERAL SERVICES	\$5,006,709	\$5,093,075	\$6,050,636	\$4,996,757	\$5,211,799	\$5,500,358	\$5,975,533	10.1%	5.5%	1.19
INPATIENT ROUTINE SERVICES	\$3,491,046	\$3,576,517	\$3,660,128	\$3,858,143	\$3,781,938	\$4,129,613	\$4,124,549	7.0%	9.2%	-2.2%
OUTPATIENT ROUTINE SERVICES	\$760,772	\$700,642	\$3,237,314	\$791,570	\$844,495	\$920,412	\$962,498	16.3%	9.0%	-13.5%
ANCILLARY SERVICES	\$5,094,528	\$5,073,741	\$4,509,013	\$5,323,061	\$5,502,118	\$5,334,500	\$5,409,886	0.2%	-3.0%	1.6%
ANCILLARY SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%	0.0%	0.0%
OTHER SERVICES	φU			** ** ***	\$3,339,605	\$3,440,896	\$3,476,198	7.3%	3.0%	100.0%
	\$3,200,321	\$3,177,836	\$0	\$3,206,193	\$3,339,003					0.00
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED	\$3,200,321 \$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%	0.0%	
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES	\$3,200,321 \$0 <b>\$17,553,376</b>	\$0 <b>\$17,621,811</b>	\$0 <b>\$17,457,091</b>	\$0 <b>\$18,175,724</b>	\$0 <b>\$18,679,955</b>	\$0 <b>\$19,325,779</b>	\$19,948,664	0.0% <b>6.3%</b>	0.0% <b>3.5%</b>	
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED TOTAL NON-MD WAGES	\$3,200,321 \$0	\$0	\$0	\$0	\$0	\$0				
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED TOTAL NON-MD WAGES NON-MD WAGES PER FTE	\$3,200,321 \$0 <b>\$17,553,376</b> 0.6%	\$0 <b>\$17,621,811</b> 0.4%	\$0 <b>\$17,457,091</b> 4.3%	\$0 <b>\$18,175,724</b> 3.1%	\$0 <b>\$18,679,955</b> 7.0%	\$0 <b>\$19,325,779</b> 6.3%	<b>\$19,948,664</b> 6.8%	6.3%	3.5%	2.2%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED TOTAL NON-MD WAGES  NON-MD WAGES PER FTE GENERAL SERVICES	\$3,200,321 \$0 <b>\$17,553,376</b> 0.6%	\$0 <b>\$17,621,811</b> 0.4% \$44,936	\$0 <b>\$17,457,091</b> 4.3% \$52,251	\$0 <b>\$18,175,724</b> 3.1% \$46,083	\$0 <b>\$18,679,955</b> 7.0% \$47,247	\$0 <b>\$19,325,779</b> 6.3% \$51,285	\$19,948,664 6.8% \$60,919	11.3%	3.5% 8.5%	3.7%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED TOTAL NON-MD WAGES NON-MD WAGES PER FTE GENERAL SERVICES INPATIENT ROUTINE SERVICES	\$3,200,321 \$0 <b>\$17,553,376</b> 0.6% \$43,776 \$58,931	\$0 <b>\$17,621,811</b> 0.4% \$44,936 \$60,681	\$0 <b>\$17,457,091</b> 4.3% \$52,251 \$61,587	\$0 \$18,175,724 3.1% \$46,083 \$62,470	\$0 \$18,679,955 7.0% \$47,247 \$62,244	\$0 \$19,325,779 6.3% \$51,285 \$61,544	\$19,948,664 6.8% \$60,919 \$63,406	6.3% 11.3% -1.5%	8.5% -1.1%	<b>2.29</b> 3.79 3.99
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED TOTAL NON-MD WAGES  NON-MD WAGES PER FTE GENERAL SERVICES INPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES	\$3,200,321 \$0 \$17,553,376 0.6% \$43,776 \$58,931 \$0	\$0 \$17,621,811 0.4% \$44,936 \$60,681 \$0	\$0 \$17,457,091 4.3% \$52,251 \$61,587 \$0	\$0 \$18,175,724 3.1% \$46,083 \$62,470 \$0	\$0 \$18,679,955 7.0% \$47,247 \$62,244 \$0	\$0 \$19,325,779 6.3% \$51,285 \$61,544 \$0	\$19,948,664 6.8% \$60,919 \$63,406 \$0	11.3% -1.5% 0.0%	8.5% -1.1% 0.0%	3.7% 3.9% -100.0%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED  TOTAL NON-MD WAGES  NON-MD WAGES PER FTE GENERAL SERVICES INPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES	\$3,200,321 \$0 \$17,553,376 0.6% \$43,776 \$58,931 \$0 \$66,700	\$0 \$17,621,811 0.4% \$44,936 \$60,681 \$0 \$69,992	\$0 \$17,457,091 4.3% \$52,251 \$61,587 \$0 \$60,329	\$0 \$18,175,724 3.1% \$46,083 \$62,470 \$0 \$72,128	\$0 \$18,679,955 7.0% \$47,247 \$62,244 \$0 \$74,353	\$0 \$19,325,779 6.3% \$51,285 \$61,544 \$0 \$72,509	\$19,948,664 6.8% \$60,919 \$63,406 \$0 \$73,594	11.3% -1.5% 0.0% 0.5%	8.5% -1.1% 0.0% -2.5%	3.7% 3.9% -100.0% 0.9%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED  TOTAL NON-MD WAGES  NON-MD WAGES PER FTE GENERAL SERVICES INPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES OTHER SERVICES	\$3,200,321 \$0 \$17,553,376 0.6% \$43,776 \$58,931 \$0 \$66,700 \$0	\$0 \$17,621,811 0.4% \$44,936 \$60,681 \$0 \$69,992 \$0	\$0 \$17,457,091 4.3% \$52,251 \$61,587 \$0 \$60,329 \$0	\$0 \$18,175,724 3.1% \$46,083 \$62,470 \$0 \$72,128	\$0 \$18,679,955 7.0% \$47,247 \$62,244 \$0 \$74,353 \$0	\$0 \$19,325,779 6.3% \$51,285 \$61,544 \$0 \$72,509	\$19,948,664 6.8% \$60,919 \$63,406 \$0 \$73,594 \$0	11.3% -1.5% 0.0% 0.5% 0.0%	3.5% 8.5% -1.1% 0.0% -2.5% 0.0%	3.79 3.99 -100.09 0.09
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED  TOTAL NON-MD WAGES  NON-MD WAGES PER FTE GENERAL SERVICES INPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES	\$3,200,321 \$0 \$17,553,376 0.6% \$43,776 \$58,931 \$0 \$66,700 \$0 \$51,230	\$0 \$17,621,811 0.4% \$44,936 \$60,681 \$0 \$69,992 \$0 \$51,305	\$0 \$17,457,091 4.3% \$52,251 \$61,587 \$0 \$60,329 \$0 \$0	\$0 \$18,175,724 3.1% \$46,083 \$62,470 \$0 \$72,128 \$0 \$49,925	\$0 \$18,679,955 7.0% \$47,247 \$62,244 \$0 \$74,353 \$0 \$52,609	\$0 \$19,325,779 6.3% \$51,285 \$61,544 \$0 \$72,509 \$0 \$52,325	\$19,948,664 6.8% \$60,919 \$63,406 \$0 \$73,594 \$0 \$55,230	11.3% -1.5% 0.0% 0.5% 0.0% 4.8%	8.5% -1.1% 0.0% -2.5% 0.0% -0.5%	3.7% 3.9% -100.0% 0.9% 0.0%
OTHER SERVICES PHYSICIAN OFFICE PRACTICE SERVICES UNCATEGORIZED  TOTAL NON-MD WAGES  NON-MD WAGES PER FTE GENERAL SERVICES INPATIENT ROUTINE SERVICES OUTPATIENT ROUTINE SERVICES ANCILLARY SERVICES OTHER SERVICES OTHER SERVICES	\$3,200,321 \$0 \$17,553,376 0.6% \$43,776 \$58,931 \$0 \$66,700 \$0	\$0 \$17,621,811 0.4% \$44,936 \$60,681 \$0 \$69,992 \$0	\$0 \$17,457,091 4.3% \$52,251 \$61,587 \$0 \$60,329 \$0	\$0 \$18,175,724 3.1% \$46,083 \$62,470 \$0 \$72,128	\$0 \$18,679,955 7.0% \$47,247 \$62,244 \$0 \$74,353 \$0	\$0 \$19,325,779 6.3% \$51,285 \$61,544 \$0 \$72,509	\$19,948,664 6.8% \$60,919 \$63,406 \$0 \$73,594 \$0	11.3% -1.5% 0.0% 0.5% 0.0%	3.5% 8.5% -1.1% 0.0% -2.5% 0.0%	0.0% 2.29 3.7% 3.9% -100.0% 0.0% 100.0% 0.0%

Note: Mid-Level Providers and Residents are now included in Non-MD Employees, prior to 2013 Actual they were included in Physician FTEs

PERCENT CHANGE ANNUALIZED

MT. ASCUTNEY HOSPITAL & HEALTH CTR REPORT 4 KEY HOSPITAL STATISTICS & RATIOS

Variety		+					PERCENT 2016A -	CHANGE 2017B -	ANNUALIZED 2014A -	# CH	ANGE
UTI   AVERAGE LARIEY OF STAY	Type	Statistic	2016Δ	2017R	2017Δ	2018B				20164 - 20174	2017B - 2017A
UTI   AVERAGE LENGTH OF STAY   10.3   8.8   9.9   10.1   4.1%   12.6%   2.7%   0.04   1.1											
UTI   ACUTE ALOS   3.7   3.4   3.8   3.6   2.3%   9.9%   3.3%   0.1   0.2											1.1
UTI   ADUSTED DAMISSIONS   6.830   7.397   6.415   6.905   6.1%   13.3%   2.6%   (415.2)   (998.2)		H								\- /	0.3
UTI   ADJUSTED DAYS   25.088   25.294   24.100   25.086   3.9%   4.7%   0.6%   (98.82)   (1.194.   UTI   ADJUSTED DAYS   3.6   3.4   3.7   3.6   3.7%   10.5%   4.4%   0.1   0.4											
UTI   ACUTE CARE AVE DAILY CENSUS   3.6   3.4   3.7   3.6   3.7%   10.5%   4.4%   0.1   0.0   0.1			-,	,	-, -	- /				\ - /	(/
UTI   ACUTE ADMISSIONS   358.0   369.0   362.0   365.0   1.1%   6.6%   1.1%   4.0   2.0			-,	-, -	,					, /	0.4
CAP   AGE OF PLANT   2018											2.0
CAP   AGE OF PLANT   12.6   11.2   11.8   11.1   6.5%   5.5%   7.9%   (0.9)   0.0   0.0	<b>U</b> 11		000.0	000.0	002.0	333.3					
CAP   AGE OF PLANT BUILDING											
CAP   AGE OF PLANT BUILDING				2017B	2017A	2018B				2016A - 2017A	2017B - 2017A
CAP   AGE OF PLANT EQUIPMENT										· /	0.6
CAP   LONG TERM DEBT TO CAPITALIZATION   36.4%   31.9%   33.6%   1.13.8%   4.0%   1.2%   (0.0)   (0.0   CAP   CAPITALE DEBT TO TOTAL ASSETS   53.73.51   588.559   489.577   516.829   4.9%   1.6.8%   10.2%   (47.773.4)   (98.981.8   CAP   NET PROP PLANT & EQUIP PER STAFFED BED   537.351   588.559   489.577   516.829   4.9%   4.7%   3.9%   2.2.8%   (47.773.4)   (98.981.8   2.0.0   2.3.8%   2.1.9%   2.1.8%											(0.9)
CAP   DEBT PER STAFFED BED   815,792   758,500   716,131   762,190   -12,2%   5.6%   2.4%   (90,660.8)   (42,388.8)   CAP   NET PROP, PLANT & EQUIP PER STAFFED BED   \$37,351   588,539   489,577   \$18,829   3.9%   1.02%   (47,773.4)   (98,981.8)   CAP   LONG TERM DEBT TO TOTAL ASSETS   23,9%   21,9%   22.8%   24.0%   -4.7%   3.9%   2.8%   (0.0)   0.0   CAP   DEBT SERVICE COVERAGE RATIO   5.2   2.0   9.1   4.7   75.0%   366.2%   11.0%   3.9   7.1   (0.0)   0.0   CAP   DEPRECIATION RATE   4.8   5.3   5.0   4.8   4.5%   5.5%   6.93.3%   0.2   (0.3)   0.2   (0.3)   0.2   (0.3)   0.2   (0.3)   0.3   0.2   (0.3)   0.3   0.3   0.2   (0.3)   0.3											2.5
CAP   NET PROP, PLANT & EQUIP PER STAFFED BED   537,351   588,559   489,577   516,829   8.9%   16,8%   10,2%   (47,773.4)   (98,811.5   10.0			36.1%		31.1%	35.6%	-13.8%			(0.0)	(0.0)
CAP   LONG TERM DEBT TO TOTAL ASSETS   23.9%   21.9%   22.9%   24.0%   4.7%   3.9%   2.8%   (0.0)   0.0		DEBT PER STAFFED BED	815,792		716,131	762,190				(99,660.8)	(42,368.8)
CAP   DEBT SERVICE COVERAGE RATIO	CAP	NET PROP, PLANT & EQUIP PER STAFFED BED	537,351	588,559	489,577	516,829	-8.9%	-16.8%	10.2%	(47,773.4)	(98,981.8)
CAP   CAPITAL EXPENDITURES TO DEPRECIATION   28.9%   151.3%   73.7%   140.0%   155.0%   51.3%   23.1%   0.4   (0.8   0		LONG TERM DEBT TO TOTAL ASSETS	23.9%	21.9%	22.8%	24.0%	-4.7%	3.9%	2.8%	(0.0)	0.0
CAP   CAPITAL EXPENDITURES TO DEPRECIATION   28.9%   151.3%   73.7%   140.0%   155.0%   5-13%   23.1%   0.4   (0.8 CAPITAL EXPENDITURE GROWTH RATE   1.4   8.1   3.7   6.7   167.3%   5-51.3%   5-13%   23.1%   0.4   (0.8 CAPITAL EXPENDITURE GROWTH RATE   1.4   8.1   3.7   6.7   167.3%   5-54.1%   11.7%   2.3   (4.4   1.4   1.5			5.2	2.0	9.1	4.7	75.0%	356.2%		3.9	7.1
CAP CAPITAL EXPENDITURE GROWTH RATE				5.3			4.8%	-5.8%			(0.3)
CAP   CAPITAL ACQUISITIONS AS A % OF NET PATIENT REV   1.3%   8.0%   3.2%   6.6%   142.9%   60.0%   18.7%   0.0   (0.0 c)	CAP	CAPITAL EXPENDITURES TO DEPRECIATION	28.9%	151.3%	73.7%	140.0%	155.0%	-51.3%	23.1%	0.4	(8.0)
REV   DEDUCTION %   47.8%   47.8%   45.4%   47.5%   -3.7%   -4.9%   2.5%   (0.0)   (0.0)		CAPITAL EXPENDITURE GROWTH RATE		8.1		6.7	167.3%	-54.1%	11.7%	2.3	(4.4)
REV   DEDUCTION %	CAP	CAPITAL ACQUISITIONS AS A % OF NET PATIENT REV	1.3%	8.0%	3.2%	6.6%	142.9%	-60.0%	18.7%	0.0	(0.0)
REV   DEDUCTION %											
REV   DEDUCTION %										# CHA	ANGE
REV BAD DEBT % 1.5% 1.0% 2.0% 1.0% 31.7% 95.1% 1.1% 0.0 0.0 0.0 REV FREE CARE % 0.7% 0.9% 0.8% 0.8% 18.4% -2.4% 1-14.5% 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.			2016 A	2047B	20474	2048B	2016A -	2017B -	2014A -		
REV   FREE CARE %	DE\/	DEDITION %					2016A - 2017A	2017B - 2017A	2014A - 2018B	2016A - 2017A	2017B - 2017A
REV   OPERATING MARGIN %   0.3%   -2.5%   2.7%   -1.7%   844.8%   209.2%   16.4%   0.0   0.1			47.2%	47.8%	45.4%	47.5%	2016A - 2017A -3.7%	2017B - 2017A -4.9%	2014A - 2018B 2.5%	<b>2016A - 2017A</b> (0.0)	<b>2017B - 2017A</b> (0.0)
REV TOTAL MARGIN % 2.6% 1.1% 10.5% 2.1% 308.8% 815.3% 47.9% 0.1 0.1  REV OUTPATIENT GROSS REVENUE % 51.3% 51.9% 52.0% 52.2% 1.4% 0.3% 1.0% 0.0 0.0  REV INPATIENT GROSS REVENUE % 5.2% 4.9% 5.6% 5.3% 7.7% 16.0% 3.8% 0.0 0.0  REV PHYSICIAN GROSS REVENUE % 22.1% 21.8% 21.7% 21.6% 1.17% -0.4% 3.9% (0.0) (0.0  REV SNF/REHAB/SWING GROSS REVENUE % 22.1% 21.8% 22.1% 21.8% 21.7% 21.6% 1.7% -0.4% 3.9% (0.0) (0.0  REV ALL NET PATIENT REVENUE % WITH DSH & GME 52.8% 52.2% 54.6% 52.5% 3.3% 4.5% 1.9% (0.0) 0.0  REV MEDICARE NET PATIENT REVENUE % INCLUDING PHYS 53.1% 51.5% 54.2% 49.4% 2.1% 5.3% 3.8% 0.0 0.0 0.0  REV MEDICARE NET PATIENT REVENUE % INCLUDING PHYS 52.5% 31.2% 25.5% 27.3% 0.3% 18.1% -7.6% 0.0 0.0  REV COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS 62.8% 61.6% 62.8% 63.3% 0.0% 2.0% 0.9% 0.0 0.0  REV ADJUSTED ADMISSIONS PER FTE 22.2 24.0 20.5 21.9 -7.7% -14.7% 2.2.8% (1.7) 2016A 2017B 2017A 2017B 2017B 2017A 2017B 20	REV	BAD DEBT %	47.2% 1.5%	47.8% 1.0%	45.4% 2.0%	47.5% 1.0%	2016A - 2017A -3.7% 31.7%	2017B - 2017A -4.9% 95.1%	2014A - 2018B 2.5% 1.1%	<b>2016A - 2017A</b> (0.0) 0.0	2017B - 2017A (0.0) 0.0
REV   OUTPATIENT GROSS REVENUE %   51.3%   51.9%   52.0%   52.2%   1.4%   0.3%   -1.0%   0.0   0.0	REV REV	BAD DEBT % FREE CARE %	47.2% 1.5% 0.7%	47.8% 1.0% 0.9%	45.4% 2.0% 0.8%	47.5% 1.0% 0.8%	2016A - 2017A -3.7% 31.7% 18.4%	2017B - 2017A -4.9% 95.1% -2.4%	2014A - 2018B 2.5% 1.1% -14.5%	2016A - 2017A (0.0) 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0)
REV   INPATIENT GROSS REVENUE %   5.2%   4.9%   5.6%   5.3%   7.7%   16.0%   3.8%   0.0   0.0	REV REV REV	BAD DEBT % FREE CARE % OPERATING MARGIN %	47.2% 1.5% 0.7% 0.3%	47.8% 1.0% 0.9% -2.5%	45.4% 2.0% 0.8% 2.7%	47.5% 1.0% 0.8% -1.7%	2016A - 2017A -3.7% 31.7% 18.4% 844.8%	2017B - 2017A -4.9% 95.1% -2.4% 209.2%	2014A - 2018B 2.5% 1.1% -14.5% 16.4%	2016A - 2017A (0.0) 0.0 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) (0.0)
REV   PHYSICIAN GROSS REVENUE %   21.4%   21.4%   20.6%   20.9%   -3.4%   -3.8%   -1.9%   (0.0)   (0.0)	REV REV REV	BAD DEBT % FREE CARE % OPERATING MARGIN % TOTAL MARGIN %	47.2% 1.5% 0.7% 0.3% 2.6%	47.8% 1.0% 0.9% -2.5% 1.1%	45.4% 2.0% 0.8% 2.7% 10.5%	47.5% 1.0% 0.8% -1.7% 2.1%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3%	2014A - 2018B 2.5% 1.1% -14.5% 16.4% 47.9%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.0 0.1	2017B - 2017A (0.0) 0.0 (0.0) (0.0) 0.1 0.1
REV         SNF/REHAB/SWING GROSS REVENUE %         22.1%         21.8%         21.7%         21.6%         -1.7%         -0.4%         3.9%         (0.0)         (0.0           REV         ALL NET PATIENT REVENUE % WITH DSH & GME         52.8%         52.2%         54.6%         52.5%         3.3%         4.5%         -2.0%         0.0         0.0           REV         MEDICARE NET PATIENT REVENUE % INCLUDING PHYS         53.1%         51.5%         54.2%         49.4%         2.1%         5.3%         -3.8%         0.0         0.0           REV         MEDICAID NET PATIENT REVENUE % INCLUDING PHYS         25.5%         31.2%         25.5%         27.3%         0.3%         -18.1%         -7.6%         0.0         0.0           REV         COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS         62.8%         61.6%         62.8%         63.3%         0.0%         2.0%         0.0         0.0           REV         COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS         62.8%         61.6%         62.8%         63.3%         0.0%         2.0%         0.0         0.0           PROD         ADJUSTED ADMISSIONS PER FTE         2016A - 2017B         2017B - 2017A         2018B         2017B - 2017A         2017B - 2017A         2018B - 2017A <td< td=""><td>REV REV REV REV</td><td>BAD DEBT % FREE CARE % OPERATING MARGIN % TOTAL MARGIN % OUTPATIENT GROSS REVENUE %</td><td>47.2% 1.5% 0.7% 0.3% 2.6% 51.3%</td><td>47.8% 1.0% 0.9% -2.5% 1.1% 51.9%</td><td>45.4% 2.0% 0.8% 2.7% 10.5% 52.0%</td><td>47.5% 1.0% 0.8% -1.7% 2.1% 52.2%</td><td>2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4%</td><td>2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3%</td><td>2014A - 2018B 2.5% 1.1% -14.5% 16.4% 47.9% -1.0%</td><td>2016A - 2017A (0.0) 0.0 0.0 0.0 0.0 0.1 0.0</td><td>2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0</td></td<>	REV REV REV REV	BAD DEBT % FREE CARE % OPERATING MARGIN % TOTAL MARGIN % OUTPATIENT GROSS REVENUE %	47.2% 1.5% 0.7% 0.3% 2.6% 51.3%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3%	2014A - 2018B 2.5% 1.1% -14.5% 16.4% 47.9% -1.0%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.0 0.1 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0
REV         ALL NET PATIENT REVENUE % WITH DSH & GME         52.8%         52.2%         54.6%         52.5%         3.3%         4.5%         -2.0%         0.0         0.0           REV         MEDICARE NET PATIENT REVENUE % INCLUDING PHYS         53.1%         51.5%         54.2%         49.4%         2.1%         5.3%         -3.8%         0.0         0.0           REV         MEDICAID NET PATIENT REVENUE % INCLUDING PHYS         25.5%         31.2%         25.5%         27.3%         0.3%         -18.1%         -7.6%         0.0         0.0           REV         COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS         62.8%         61.6%         62.8%         63.3%         0.0%         2.0%         0.9%         0.0         0.0           REV         COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS         62.8%         61.6%         62.8%         63.3%         0.0%         2.0%         0.9%         0.0         0.0           REV         COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS         62.8%         61.6%         62.8%         63.3%         0.0%         2.0%         0.9%         0.0         0.0           PROD         ADJUSTED ADMISSIONS PER FTE         2016A - 2017A         2017B - 2017A         2017B - 2017A         2017B - 2017A	REV REV REV REV REV	BAD DEBT % FREE CARE % OPERATING MARGIN % TOTAL MARGIN % OUTPATIENT GROSS REVENUE % INPATIENT GROSS REVENUE %	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% 7.7%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3% 16.0%	2014A - 2018B 2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.0 0.1 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 0.0
REV MEDICARE NET PATIENT REVENUE % INCLUDING PHYS 53.1% 51.5% 54.2% 49.4% 2.1% 5.3% -3.8% 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.	REV REV REV REV REV REV	BAD DEBT % FREE CARE % OPERATING MARGIN % TOTAL MARGIN % OUTPATIENT GROSS REVENUE % INPATIENT GROSS REVENUE % PHYSICIAN GROSS REVENUE %	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% 7.7% -3.4%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3% 16.0% -3.8%	2014A - 2018B 2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 0.0 (0.0)	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 0.0 (0.0)
REV MEDICAID NET PATIENT REVENUE % INCLUDING PHYS 25.5% 31.2% 25.5	REV REV REV REV REV REV REV	BAD DEBT % FREE CARE % OPERATING MARGIN % TOTAL MARGIN % OUTPATIENT GROSS REVENUE % INPATIENT GROSS REVENUE % PHYSICIAN GROSS REVENUE % SNF/REHAB/SWING GROSS REVENUE %	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% 7.7% -3.4% -1.7%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3% 16.0% -3.8% -0.4%	2014A - 2018B 2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0)	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 0.0 (0.0) (0.0)
REV COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS 62.8% 61.6% 62.8% 63.3% 0.0% 2.0% 0.9% 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.	REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% 7.7% -3.4% -1.7% 3.3%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3% 16.0% -3.8% -0.4% 4.5%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9% -2.0%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0)	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 0.0 (0.0) (0.0)
PROD   ADJUSTED ADMISSIONS PER FTE   22.2   24.0   20.5   21.9   -7.7%   -14.7%   20.8%   20.9%   0.4   20.78	REV REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% 7.7% -3.4% -1.7% 3.3% 2.1%	2017B - 2017A -4.9% 95.1% -2.4% 815.3% 0.3% 16.0% -3.8% -0.4% 4.5% 5.3%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9% -2.0% -3.8%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0
PROD         ADJUSTED ADMISSIONS PER FTE         22.2         24.0         20.5         21.9         -7.7%         -14.7%         -2.8%         (1.7)         (3.5           PROD         FTES PER 100 ADJ DISCHARGES         4.5         4.2         4.9         4.6         8.4%         17.2%         2.9%         0.4         0.7           PROD         FTES PER ADJUSTED OCCUPIED BED         4.5         4.5         4.8         4.6         5.9%         6.7%         -0.4%         0.3         0.3           PROD         RETURN ON ASSETS         2.8%         1.3%         11.6%         2.4%         317.3%         795.1%         44.4%         0.1         0.1           PROD         OVERHEAD EXPENSE W/ FRINGE, AS A % OF TOTAL OPERATIN         32.6%         36.5%         33.2%         40.3%         1.8%         -8.9%         11.6%         0.0         0.0	REV REV REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -7.7% -3.4% -1.7% 3.3% 2.1% 0.3%	2017B - 2017A -4.9% 95.1% -2.4% 815.3% 0.3% 16.0% -3.8% -0.4% 4.5% 5.3% -18.1%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9% -2.0% -3.8% -7.6%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 (0.0) (0.0) 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) (0.0) 0.0 (0.0) 0.0 (0.0)
PROD         ADJUSTED ADMISSIONS PER FTE         22.2         24.0         20.5         21.9         -7.7%         -14.7%         -2.8%         (1.7)         (3.5           PROD         FTES PER 100 ADJ DISCHARGES         4.5         4.2         4.9         4.6         8.4%         17.2%         2.9%         0.4         0.7           PROD         FTES PER ADJUSTED OCCUPIED BED         4.5         4.5         4.8         4.6         5.9%         6.7%         -0.4%         0.3         0.3           PROD         RETURN ON ASSETS         2.8%         1.3%         11.6%         2.4%         317.3%         795.1%         44.4%         0.1         0.1           PROD         OVERHEAD EXPENSE W/ FRINGE, AS A % OF TOTAL OPERATIN         32.6%         36.5%         33.2%         40.3%         1.8%         -8.9%         11.6%         0.0         0.0	REV REV REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3%	2016A - 2017A - 3.7% 31.7% 18.4% 844.8% 308.8% 1.4% - 7.7% - 3.4% -1.7% 3.3% 2.1% 0.3% 0.0%	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% -0.3% -0.4% 4.5% 5.3% -18.1% 2.0%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9% -2.0% -3.8% -7.6% 0.9%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) 0.0 (0.0) (0.0) 0.0 (0.0) 0.0 0.0
PROD         FTES PER 100 ADJ DISCHARGES         4.5         4.2         4.9         4.6         8.4%         17.2%         2.9%         0.4         0.7           PROD         FTES PER ADJUSTED OCCUPIED BED         4.5         4.5         4.8         4.6         5.9%         6.7%         -0.4%         0.3         0.3           PROD         RETURN ON ASSETS         2.8%         1.3%         11.6%         2.4%         317.3%         795.1%         44.4%         0.1         0.1           PROD         OVERHEAD EXPENSE W/ FRINGE, AS A % OF TOTAL OPERATIN         32.6%         36.5%         33.2%         40.3%         1.8%         -8.9%         11.6%         0.0         (0.0	REV REV REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% -0.3% -0.4% -0.4% -4.5% 5.3% -18.1% 2.0% CHANGE	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9% -2.0% -3.8% -7.6% 0.9%  ANNUALIZED	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) 0.0 (0.0) (0.0) 0.0 (0.0) 0.0 0.0
PROD         FTES PER ADJUSTED OCCUPIED BED         4.5         4.5         4.8         4.6         5.9%         6.7%         -0.4%         0.3         0.3           PROD         RETURN ON ASSETS         2.8%         1.3%         11.6%         2.4%         317.3%         795.1%         44.4%         0.1         0.1           PROD         OVERHEAD EXPENSE W/ FRINGE, AS A % OF TOTAL OPERATIN         32.6%         36.5%         33.2%         40.3%         1.8%         -8.9%         11.6%         0.0         (0.0	REV REV REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5% 62.8%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2% 61.6%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5% 62.8%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3% 63.3%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT 2016A -	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3% 16.0% -3.8% -0.4% 4.5% 5.3% -18.1% 2.0% CHANGE 2017B -	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% -2.0% -3.8% -7.6% 0.9%  ANNUALIZED 2014A -	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 0.0 (0.0) (0.0) 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0
PROD         RETURN ON ASSETS         2.8%         1.3%         11.6%         2.4%         317.3%         795.1%         44.4%         0.1         0.1           PROD         OVERHEAD EXPENSE W/ FRINGE, AS A % OF TOTAL OPERATIN         32.6%         36.5%         33.2%         40.3%         1.8%         -8.9%         11.6%         0.0         (0.0	REV REV REV REV REV REV REV REV REV REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS  COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5% 62.8%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2% 61.6%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5% 62.8%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3% 63.3%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT 2016A - 2017A	2017B - 2017A -4.9% 95.1% -2.4% 209.2% 815.3% 0.3% 16.0% -3.8% -0.4% 4.5% 5.3% -18.1% 2.0% CHANGE 2017B - 2017A	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% -2.0% -3.8% -7.6% 0.9%  ANNUALIZED 2014A - 2018B	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 4 CHA 2016A - 2017A	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) (0.0) (0.0) (0.0) 0.0 0.0 0.0 0.0
PROD         OVERHEAD EXPENSE W/ FRINGE, AS A % OF TOTAL OPERATIN         32.6%         36.5%         33.2%         40.3%         1.8%         -8.9%         11.6%         0.0         (0.0	REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS  COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5% 62.8%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2% 61.6%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5% 62.8%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3% 63.3%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT 2016A - 2017A -7.7%	2017B - 2017A -4.9% 95.1% -2.4% 815.3% 0.3% 16.0% -3.8% -0.4% 4.5% 5.3% -18.1% 2.0% CHANGE 2017B - 2017A -14.7%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% -2.0% -3.8% -7.6% 0.9%  ANNUALIZED 2014A - 2018B -2.8%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 4 CHA 2016A - 2017A (1.7)	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) (0.0) (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
	REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS  COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS  ADJUSTED ADMISSIONS PER FTE  FTES PER 100 ADJ DISCHARGES	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5% 62.8%  2016A 22.2 4.5	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2% 61.6%  2017B 24.0 4.2	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5% 62.8%  2017A 20.5 4.9	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3% 63.3%  2018B 21.9 4.6	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT 2016A - 2017A -7.7% 8.4%	2017B - 2017A -4.9% 95.1% -2.4% 815.3% 16.0% -3.8% -0.4% 4.5% 5.3% -18.1% 2.0% CHANGE 2017B - 2017A -14.7% 17.2%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.9% -2.0% -3.8% -7.6% 0.9% ANNUALIZED 2014A - 2018B -2.8% 2.9%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 1.0 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
PERCENT CHANGE ANNUALIZED # CHANGE	REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS  COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS  ADJUSTED ADMISSIONS PER FTE  FTES PER 100 ADJ DISCHARGES  FTES PER ADJUSTED OCCUPIED BED	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5% 62.8%  2016A 22.2 4.5 4.5	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2% 61.6%  2017B 24.0 4.2 4.5	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5% 62.8%  2017A 20.5 4.9 4.8	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3% 63.3%  2018B 21.9 4.6 4.6	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT 2016A - 2017A -7.7% 8.4% 5.9%	2017B - 2017A -4.9% 95.1% -2.4% 815.3% 16.0% -3.8% -0.4% 4.5% 5.3% -18.1% 2.0% CHANGE 2017B - 2017A -14.7% 17.2% 6.7%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% 3.99% -2.0% -3.8% -7.6% 0.9%  ANNUALIZED 2014A - 2018B -2.8% 2.9% -0.4%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.1 0.0 0.0 0.0 0.0 0.0 0.0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) (0.0) (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
	REV	BAD DEBT %  FREE CARE %  OPERATING MARGIN %  TOTAL MARGIN %  OUTPATIENT GROSS REVENUE %  INPATIENT GROSS REVENUE %  PHYSICIAN GROSS REVENUE %  SNF/REHAB/SWING GROSS REVENUE %  ALL NET PATIENT REVENUE % WITH DSH & GME  MEDICARE NET PATIENT REVENUE % INCLUDING PHYS  MEDICAID NET PATIENT REVENUE % INCLUDING PHYS  COMMERCIAL/SELF PAY NET PATIENT REV % INCLUDING PHYS  ADJUSTED ADMISSIONS PER FTE  FTES PER 100 ADJ DISCHARGES  FTES PER ADJUSTED OCCUPIED BED  RETURN ON ASSETS	47.2% 1.5% 0.7% 0.3% 2.6% 51.3% 5.2% 21.4% 22.1% 52.8% 53.1% 25.5% 62.8%  2016A 22.2 4.5 4.5 2.8%	47.8% 1.0% 0.9% -2.5% 1.1% 51.9% 4.9% 21.4% 21.8% 52.2% 51.5% 31.2% 61.6%  2017B 24.0 4.2 4.5 1.3%	45.4% 2.0% 0.8% 2.7% 10.5% 52.0% 5.6% 20.6% 21.7% 54.6% 54.2% 25.5% 62.8%  2017A 20.5 4.9 4.8 11.6%	47.5% 1.0% 0.8% -1.7% 2.1% 52.2% 5.3% 20.9% 21.6% 52.5% 49.4% 27.3% 63.3%  2018B 21.9 4.6 4.6 2.4%	2016A - 2017A -3.7% 31.7% 18.4% 844.8% 308.8% 1.4% -3.4% -1.7% 3.3% 2.1% 0.3% 0.0% PERCENT 2016A - 2017A -7.7% 8.4% 5.9% 317.3%	2017B - 2017A -4.9% 95.1% -2.4% 815.3% 6.0% -3.8% -0.4% 4.5% 5.3% -18.1% 2.0% CHANGE 2017B - 2017A -14.7% 17.2% 6.7% 795.1%	2014A - 2018B  2.5% 1.1% -14.5% 16.4% 47.9% -1.0% 3.8% -1.9% -2.0% -3.8% -7.6% 0.9%  ANNUALIZED 2014A - 2018B -2.8% 2.9% -0.4% 44.4%	2016A - 2017A (0.0) 0.0 0.0 0.0 0.0 0.1 0.0 (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 1.0 0.0 0	2017B - 2017A (0.0) 0.0 (0.0) 0.1 0.1 0.0 (0.0) (0.0) (0.0) (0.0) (0.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0

		2016A	2017B	2017A	2018B	2016A - 2017A	2017B - 2017A	2014A - 2018B	2016A - 2017A	2017B - 2017A
COST	COST PER ADJUSTED ADMISSION	7,259	7,010	7,856	7.667	8.2%	12.1%		597.0	845.3
COST	SALARY PER FTE - NON-MD	58,972	60,541	61,610	63,393	4.5%	1.8%		2.638.0	1,068.8
COST	SALARY & BENEFITS PER FTE - NON-MD	75,376	80,679	78,588	85,930	4.3%	-2.6%		3,211.5	(2,091.0)
COST	FRINGE BENEFIT % - NON-MD	27.8%	33.3%	27.6%	35.5%	-0.9%	-17.2%	3.8%	(0.0)	(0.1)
COST	COMPENSATION RATIO	61.6%	62.9%	61.1%	60.8%	-0.7%	-2.9%	-1.0%	(0.0)	(0.0)
COST	CAPITAL COST % OF TOTAL EXPENSE	5.2%	5.5%	4.6%	4.9%	-10.8%	-15.6%	-5.6%	(0.0)	(0.0)
COST	CAPITAL COST PER ADJUSTED ADMISSION	375	383	362	372	-3.4%	-5.5%	-1.3%	(12.9)	(21.0)
COST	CONTRACTUAL ALLOWANCE %	47.4%	48.4%	46.0%	48.2%	-2.8%	-4.8%	2.5%	(0.0)	(0.0)
						PERCENT		ANNUALIZED	# CH	ANGE
				224-4	22425	2016A -	2017B -	2014A -		
0.4.01.1	OURDENIT RATIO	2016A	2017B	2017A	2018B	2017A	2017A	2018B	2016A - 2017A	2017B - 2017A
CASH	CURRENT RATIO	2.5	1.8	3.0	2.4	18.9%	64.0%		0.5	1.2
CASH	DAYS PAYABLE	58.1	68.6	58.5	56.0	0.7%	-14.7%		0.4	(10.1)
CASH	DAYS RECEIVABLE	40.1	37.9	42.7	40.6	6.5%	12.7%	-4.1%	2.6	4.8
CASH	DAYS CASH ON HAND	147.8	128.8	176.9	134.3	19.7%	37.4%	-0.8%	29.2	48.1
CASH	CASH FLOW MARGIN	5.4%	3.1%	7.2%	3.2%	31.9%	128.2%	-11.6%	0.0	0.0
CASH	CASH TO LONG TERM DEBT	1.7	1.7	2.0	1.7	17.9%	16.9%	-5.6%	0.3	0.3
CASH	CASH FLOW TO TOTAL DEBT	0.3	0.2	0.5	0.2	99.6%	140.3%	2.3%	0.3	0.3
						PERCENT		<b>ANNUALIZED</b>	# CH	ANGE
						2016A -	2017B -	2014A -		
		2016A	2017B	2017A	2018B	2017A	2017A	2018B	2016A - 2017A	2017B - 2017A
UNIT	GROSS PRICE PER DISCHARGE	4,718	3,930	4,902	4,930	3.9%	24.7%		184.2	971.7
UNIT	GROSS PRICE PER VISIT	1,541	2,053	-	2,216	-100.0%	-100.0%	42.1%	(1,540.6)	(2,052.7)
UNIT	GROSS REVENUE PER ADJ ADMISSION	12,862	12,359	13,786	13,426	7.2%	11.5%	6.4%	923.3	1,426.7
UNIT	NET REVENUE PER ADJUSTED ADMISSION	6,794	6,454	7,522	7,050	10.7%	16.5%	4.3%	728.3	1,067.6

### Mt. Ascutney Hospital & Health Ctr Utilization

	2016	2017	2017	2018	\$ Ch	ange	% Ch	nange
	Actual	Budget	Actual	Budget	Actual - Actual	Budget - Actual	Actual - Actual	Budget - Actual
Inpatient				_	_			
Acute								
Beds (Staffed)	13	13	15	15	2	2	15.4%	15.4%
Occupancy % (Staffed Beds)	28%	26%	25%	24%			-10.4%	-4.3%
Admissions	358	360	362	365	4	2	1.1%	0.6%
Patient Days	1,315	1,231	1,360	1,325	45	129	3.4%	10.5%
Average Length Of Stay	3.67	3.42	3.76	3.63			2.3%	9.9%
Chronic/Rehab								
Beds (Staffed)	10	10	10	10		-	0.0%	0.0%
Admissions	247	353	239	249	(8)	(114)	-3.2%	-32.3%
Patient Days	3,030	2,976	2,938	3,025	(92)	(38)	-3.0%	-1.3%
Average Length Of Stay	12.27	8.43	12.29	12.15	(02)	(55)	0.2%	45.8%
SNF/ECF	12.21	0.10	12.20	12.10			0.270	10.070
Beds (Staffed)	_	_	_			_ [		
Admissions	_	_	_			_		
Patient Days	-	_	_			_		
Average Length Of Stay	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!			#DIV/0!	#DIV/0!
Nursery	#DIV/0:	#DIV/0:	#DIV/0:	#DIV/0:			#DIV/0:	#DIV/0:
Beds (Staffed)	_	_	<u>-</u>			_		Ì
Admissions	_		_			_		
Patient Days	_		_			_		
Average Length Of Stay	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		_	#DIV/0!	#DIV/0!
Swing Beds	#DIV/0:	#DIV/0:	#DIV/0:	#DIV/0:			#DIV/0:	#DIV/0:
Beds (Staffed)	10	10	10	10		_	0.0%	0.0%
Admissions	371	419	417	380	46	(2)	12.4%	-0.5%
Patient Days	5,700	5,722	5,752	5,725	52	30	0.9%	0.5%
Average Length Of Stay	15.36	13.66	13.79	15.07	52	30	-10.2%	1.0%
Total	15.50	13.00	13.79	15.07			-10.2%	1.076
Beds (Staffed)	33	33	35	35	2	2	6.1%	6.1%
Admissions	976	33 1,132	1,018	994	42	(114)	4.3%	-10.1%
Patient Days	10.045	9,929	10,050	10.075	5	121	4.3% 0.0%	1.2%
•	10,045	9,929 8.77	9.87	10,075	(0.42)	1.10	-4.1%	12.6%
Average Length Of Stay	10.29	0.77	9.01	10.14	(0.42)	1.10	-4.170	12.0%
Outpatient All Outpatient Visits	29,262	23,110	_	21,845	(29,262)	(23,110)		
Operating Room Procedure	29,262	23,110	-	21,040	(29,262)	(23,110)		
Observation Units	- 116	180	-	170		(400)		
	116 49,207		44.000	44,009	(116)	(180)	-15.0%	-19.0%
Physician Office Visits	49,207	51,645	41,822	44,009	(7,385)	(9,823)	-15.0%	-19.0%
All Operation Resear Bresselves	4.700	42	4.540	4.704	(000)	4 4-4	42.00/	2502.401
All Operating Room Procedure	1,739		1,513	1,701	(226)	1,471	-13.0%	3502.4%
Emergency Room Visits	4,754	4,808	4,575	4,365	(179)	(233)	-3.8%	-4.8%
Adjusted Statistics	2.005	7.0	0.445	0.05=	4=	/	0.407	10.00/
Adjusted Admissions	6,830	7,397	6,415	6,905	(415)	(982)	-6.1%	-13.3%
Adjusted Days	25,088	25,294	24,100	25,066	(988)	(1,194)	-3.9%	-4.7%