

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	4.0%	\$ 1,218,500	\$ 321,900	\$ 31,900	\$ 220,500	\$ 1,200	\$ 643,000		\$ -
Hospital Outpatient	4.3%	\$ 3,921,300	\$ 1,322,600	\$ 205,400	\$ 859,200	\$ 4,800	\$ 1,529,300		\$ -
Outpatient Physician	0.5%	\$ 91,600	\$ 32,700	\$ 4,600	\$ 22,900	\$ -	\$ 31,400		\$ -
Chronic/SNF									\$ -
Swing	4.00%	\$ 70,000	\$ 2,100		\$ 21,700		\$ 46,200		\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
<b>Summary price request</b>	<b>3.76%</b>	<b>\$ 5,301,400</b>	<b>\$ 1,679,300</b>	<b>\$ 241,900</b>	<b>\$ 1,124,300</b>	<b>\$ 6,000</b>	<b>\$ 2,249,900</b>	<b>\$ -</b>	<b>\$ -</b>

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ 5,781,100	\$ 1,892,400	\$ 244,200	\$ 1,269,700	\$ 5,000	\$ 2,369,800		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Payor Mix Changes	\$ -	\$ (345,200)	\$ (754,600)	\$ 2,189,100	\$ 179,200	\$ (1,268,500)		\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ 5,781,100	\$ 1,547,200	\$ (510,400)	\$ 3,458,800	\$ 184,200	\$ 1,101,300	\$ -	\$ -

**Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.**

Program or Business line			2016 - 2107 Change		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			232,800		206,000	26,800					\$ -
Hospital Outpatient			1,019,000		846,500	172,500					\$ -
Outpatient Physician			29,300		28,800	500					\$ -
Chronic/SNF											\$ -
Swing											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Summary price request			\$ 1,281,100		\$ 1,081,300	\$ 199,800	\$ -	\$ -	\$ -	\$ -	\$ -
NPR % of Gross Revenue			24.2%		64.4%	82.6%	0.0%	0.0%	0.0%	#DIV/0!	

**Schedule D. All other NET patient revenue changes NOT related to price changes.**

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations	-							\$ -
Utilization	2,104,900	949,800	133,800	\$ 380,700	\$ 1,400	\$ 639,200		\$ -
Physician Acquisition or reduction	-							\$ -
Other major program change	-							\$ -
Free care	(145,300)	(145,300)						\$ -
Bad debt	(52,600)	(52,600)						\$ -
Dispro share change	269,700						\$ 269,700	\$ -
Other NPR changes	-							\$ -
Payor Mix Changes	(956,200)	(317,000)	(720,000)	\$ 678,700	\$ 45,700	\$ (643,600)		\$ -
Medicare Share Cost Increase	928,300					\$ 928,300		\$ -
Medicaid OPPS Change	(186,000)			\$ (186,000)				\$ -
Other changes *		200						\$ 200
<b>Summary "all other" request</b>	<b>\$ 1,962,800</b>	<b>\$ 435,100</b>	<b>\$ (586,200)</b>	<b>\$ 873,400</b>	<b>\$ 47,100</b>	<b>\$ 923,900</b>	<b>\$ 269,700</b>	<b>\$ 200</b>
<b>NPR % of Gross Revenue</b>	<b>34.0%</b>	<b>28.1%</b>	<b>114.9%</b>	<b>25.3%</b>	<b>25.6%</b>	<b>83.9%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>

**NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.**

					Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
<b>Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)</b>											
2017 Gross Patient Revenue Change due to PRICE	\$	5,301,400			\$ 1,679,300	\$ 241,900	\$ 1,124,300	\$ 6,000	\$ 2,249,900	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$	5,301,400			\$ 1,679,300	\$ 241,900	\$ 1,124,300	\$ 6,000	\$ 2,249,900	\$ -	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$	5,781,100			\$ 1,547,200	\$ (510,400)	\$ 3,458,800	\$ 184,200	\$ 1,101,300	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$	5,781,100			\$ 1,547,200	\$ (510,400)	\$ 3,458,800	\$ 184,200	\$ 1,101,300	\$ -	\$ -
<b>Total 2016-2017 Change to Gross</b>	\$	11,082,500			\$ 3,226,500	\$ (268,500)	\$ 4,583,100	\$ 190,200	\$ 3,351,200	\$ -	\$ -
<b>Summary of Bud 16 to Bud 17 NET change (SCHED B and D)</b>											
2017 NET Patient Revenue Change due to PRICE	\$	1,281,100			\$ 1,081,300	\$ 199,800	\$ -	\$ -	\$ -	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$	1,281,100			\$ 1,081,300	\$ 199,800	\$ -	\$ -	\$ -	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$	1,963,000			\$ 435,100	\$ (586,200)	\$ 873,400	\$ 47,100	\$ 923,900	\$ 269,700	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$	1,963,000			\$ 435,100	\$ (586,200)	\$ 873,400	\$ 47,100	\$ 923,900	\$ 269,700	\$ -
<b>Total 2016-2017 Change to NET</b>	\$	3,244,100			\$ 1,516,400	\$ (386,400)	\$ 873,400	\$ 47,100	\$ 923,900	\$ 269,700	\$ -



Summary of Budget 16 to Budget 17 TOTAL CHANGE				NORTHEASTERN VT REGIONAL HOSPITAL							
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT	
2016 Gross Patient Revenue	\$ 141,089,000			\$ 45,202,800	\$ 6,455,600	\$ 30,477,500	\$ 140,600	\$ 58,812,500		\$ -	
2017 Gross Patient Revenue	\$ 152,171,500		Please Input this row	\$ 48,429,300	\$ 6,187,100	\$ 35,060,600	\$ 330,800	\$ 62,163,700		\$ -	
<b>Gross Change 16 to 17</b>	<b>\$ 11,082,500</b>			<b>\$ 3,226,500</b>	<b>\$ (268,500)</b>	<b>\$ 4,583,100</b>	<b>\$ 190,200</b>	<b>\$ 3,351,200</b>	<b>\$ -</b>		
2016 Net Patient Revenue	\$ 68,095,300			\$ 29,466,800	\$ 5,422,200	\$ 9,333,100	\$ 35,600	\$ 22,376,900	\$ 1,460,700	\$ -	
2017 Net Patient Revenue	\$ 71,339,400		Please Input this row	\$ 30,983,200	\$ 5,035,800	\$ 10,206,500	\$ 82,700	\$ 23,300,800	\$ 1,730,400	\$ -	
<b>Net Change 16 to 17</b>	<b>\$ 3,244,100</b>			<b>\$ 1,516,400</b>	<b>\$ (386,400)</b>	<b>\$ 873,400</b>	<b>\$ 47,100</b>	<b>\$ 923,900</b>	<b>\$ 269,700</b>		
EDIT TO GROSS (s/b zero)	\$ (0)			\$ 0	\$ 0	\$ -	\$ -	\$ (0)	\$ -		
EDIT TO NET (s/b zero)	\$ (0)			\$ 0	\$ -	\$ 0	\$ -	\$ (0)	\$ -		

