

All REPORT 1 SUMMARY STATEMENT OF REVENUE & EXPENSE
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	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	1,277,425,758	1,317,785,611	1,347,919,970	1,385,992,876	1,451,184,316	2.3%	5.2%	2.8%	7.7%	5.0%
OUTPATIENT CARE REVENUE	2,542,443,449	2,612,263,272	2,622,188,069	2,654,459,651	2,741,596,400	0.4%	1.6%	1.2%	4.6%	4.6%
OUTPATIENT CARE REVENUE - PHYSICIAN	995,662,819	1,017,957,058	973,751,525	1,042,374,463	996,500,048	-4.3%	2.4%	7.0%	2.3%	0.1%
CHRONIC/SNF PT CARE REVENUE	55,910,487	54,108,657	59,909,807	57,571,781	63,200,602	10.7%	6.4%	-3.9%	5.5%	4.3%
SWING BEDS PT CARE REVENUE	20,849,121	20,027,849	20,812,982	20,453,008	20,655,038	3.9%	2.1%	-1.7%	-0.8%	1.5%
GROSS PATIENT CARE REVENUE	4,892,291,634	5,022,142,448	5,024,582,354	5,160,851,780	5,273,136,403	0.0%	2.8%	2.7%	4.9%	3.7%
DISPROPORTIONATE SHARE PAYMENTS	35,340,159	37,106,878	37,340,979	35,024,053	27,448,780	0.6%	-5.6%	-6.2%	-26.5%	-6.0%
BAD DEBT	(79,755,659)	(63,720,674)	(65,795,440)	(71,910,071)	(65,542,426)	-3.3%	-12.9%	-9.3%	0.4%	-2.4%
FREE CARE	(45,838,756)	(34,941,876)	(33,158,889)	(43,032,447)	(41,737,615)	5.1%	-23.2%	-29.8%	-25.9%	-4.7%
DEDUCTIONS FROM REVENUE	(2,524,556,330)	(2,612,379,958)	(2,571,196,399)	(2,692,893,203)	(2,977,114,615)	1.6%	-3.1%	-4.7%	-15.8%	6.6%
GRADUATE MEDICAL EDUCATION	30,000,000	30,000,000	30,000,000	29,445,510	30,000,000	0.0%	-1.8%	-1.8%	0.0%	100.0%
NET PATIENT CARE REVENUE	2,307,481,048	2,378,206,819	2,421,772,605	2,417,485,622	2,246,190,527	1.8%	1.7%	-0.2%	-7.3%	1.0%
FIXED PROSPECTIVE PAYMENTS	-	-	-	28,028,161	243,041,038	0.0%	100.0%	100.0%	100.0%	100.0%
RESERVES	-	-	-	(98,295)	(1,612,597)	0.0%	-100.0%	-100.0%	-100.0%	-100.0%
OTHER REFORM PAYMENTS	-	-	-	94,221	4,715,971	0.0%	100.0%	100.0%	100.0%	100.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERV	-	-	-	28,024,087	246,144,412	0.0%	100.0%	100.0%	100.0%	100.0%
TOTAL NPR & FPP (including Risk Reserves)	2,307,481,048	2,378,206,819	2,421,772,605	2,445,509,709	2,492,334,939	1.8%	2.8%	1.0%	2.9%	3.1%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	7,914,642	6,914,789	7,066,482	8,281,709	8,697,082	2.2%	19.8%	17.2%	23.1%	20.3%
CAFETERIA & PARKING	12,514,281	12,202,398	12,176,712	12,525,763	12,537,267	-0.2%	2.7%	2.9%	3.0%	3.0%
EMPLOYEE SALES PHARMACY	304,156	236,670	2,209,917	198,044	1,755,160	833.8%	-16.3%	-91.0%	-20.6%	21.9%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	1,863,571	2,014,808	2,165,780	2,362,163	2,072,900	7.5%	17.2%	9.1%	-4.3%	-17.9%
PHYSICIAN OFFICE AND OTHER RENTALS	2,678,238	1,861,677	1,940,253	2,047,979	2,125,694	4.2%	10.0%	5.6%	9.6%	2.2%
MEANINGFUL USE	4,688,991	6,620,189	2,260,761	4,147,234	1,015,868	-65.9%	-37.4%	83.4%	-55.1%	-39.3%
340B RETAIL PHARMACY PROGRAMS	24,116,253	27,671,761	30,451,327	37,827,252	42,514,775	10.0%	36.7%	24.2%	39.6%	30.1%
OTHER	84,097,445	16,331,074	16,376,135	15,676,427	15,676,427	-6.4%	-6.2%	0.3%	-4.0%	-21.7%
MISCELLANEOUS/CONTRACT INCOME	-	10,081,437	9,564,236	9,312,743	8,653,693	-5.1%	-7.6%	-2.6%	-9.5%	100.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	5,782,073	5,388,235	7,398,314	6,310,447	-6.8%	28.0%	37.3%	17.1%	100.0%
SPECIALTY PHARMACY	-	20,063,863	22,249,588	31,224,292	32,205,324	10.9%	55.6%	40.3%	44.7%	100.0%
OUTPATIENT PHARMACY REVENUE	-	15,896,892	17,642,216	18,300,510	18,670,717	11.0%	15.1%	3.7%	5.8%	100.0%
REFERENCE LAB REVENUE	-	1,466,486	1,450,000	1,348,974	1,577,522	-1.1%	-8.0%	-7.0%	8.8%	100.0%
INSTITUTIONAL SERVICES REVENUE	-	11,584,572	11,909,137	8,112,982	7,927,176	2.8%	-30.0%	-31.9%	-33.4%	100.0%
REIMBURSED EXPENSES	-	1,221,662	1,849,593	1,689,790	1,712,472	51.4%	38.3%	-8.6%	-7.4%	100.0%
OTHER OPERATING REVENUE	138,177,577	141,073,877	144,655,312	161,153,884	163,452,522	2.5%	14.2%	11.4%	13.0%	10.4%
TOTAL OPERATING REVENUE	2,445,658,625	2,519,280,696	2,566,427,916	2,606,663,593	2,655,787,462	1.9%	3.5%	1.6%	3.5%	3.5%
OPERATING EXPENSE										
SALARIES NON MD	791,878,294	808,126,826	836,671,099	857,737,423	880,015,527	3.5%	6.1%	2.5%	5.2%	4.1%
FRINGE BENEFITS NON MD	253,961,083	238,549,900	259,580,003	259,445,903	252,966,866	8.8%	8.8%	-0.1%	-2.5%	2.1%
FRINGE BENEFITS MD	43,523,687	41,667,932	45,414,036	44,401,595	44,422,573	9.0%	6.6%	-2.2%	-2.2%	3.1%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	311,698,104	326,192,560	327,834,683	344,245,360	344,170,311	0.5%	5.0%	5.0%	5.2%	4.2%
HEALTH CARE PROVIDER TAX	130,616,615	132,599,065	136,966,944	137,996,182	142,457,957	3.3%	4.1%	0.8%	4.0%	4.0%
DEPRECIATION AMORTIZATION	111,385,898	106,630,509	111,859,798	106,016,908	112,696,320	4.9%	-0.6%	-5.2%	0.7%	1.4%
INTEREST - SHORT TERM	195,000	963,106	210,224	17,023	65,306	-78.2%	-98.2%	-91.9%	-68.9%	-21.0%
INTEREST - LONG TERM	25,945,896	19,098,110	20,038,572	20,362,982	24,287,127	4.9%	6.6%	1.6%	21.2%	-0.8%
OTHER OPERATING EXPENSE	706,813,542	745,977,486	756,806,772	766,991,821	785,597,899	1.5%	2.8%	1.3%	3.8%	3.7%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	2,376,018,120	2,419,805,495	2,495,382,131	2,537,215,198	2,586,679,885	3.1%	4.9%	1.7%	3.7%	3.6%
NET OPERATING INCOME (LOSS)	69,640,505	99,475,201	71,045,786	69,448,396	69,107,577	-28.6%	-30.2%	-2.2%	-2.7%	-0.1%
NON-OPERATING REVENUE	30,710,453	41,449,741	36,146,043	87,568,469	39,936,040	-12.8%	111.3%	142.3%	10.5%	-11.5%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	100,350,957	140,924,942	107,191,828	157,016,864	109,043,617	-23.9%	11.4%	46.5%	1.7%	-5.3%

BMH REPORT 1 SUMMARY STATEMENT OF REVENUE & EXPENSE
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	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	29,415,276	29,309,983	29,795,555	31,586,619	36,187,128	1.7%	7.8%	6.0%	21.5%	5.8%
OUTPATIENT CARE REVENUE	103,345,790	104,288,251	110,296,412	100,698,215	112,222,884	5.8%	-3.4%	-8.7%	1.7%	4.9%
OUTPATIENT CARE REVENUE - PHYSICIAN	21,656,799	15,393,747	17,381,587	17,933,636	21,161,681	12.9%	16.5%	3.2%	21.7%	11.1%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GROSS PATIENT CARE REVENUE	154,417,865	148,991,981	157,473,554	150,218,470	169,571,693	5.7%	0.8%	-4.6%	7.7%	5.8%
DISPROPORTIONATE SHARE PAYMENTS	889,343	918,389	976,889	866,228	517,313	6.4%	-5.7%	-11.3%	-47.0%	-14.7%
BAD DEBT	(5,026,252)	(3,778,102)	(4,842,195)	(3,915,046)	(3,203,297)	-28.2%	-3.6%	19.1%	33.8%	-4.2%
FREE CARE	(3,113,975)	(880,452)	(3,157,876)	(1,192,080)	(1,509,789)	-258.7%	-35.4%	62.3%	52.2%	-11.1%
DEDUCTIONS FROM REVENUE	(73,270,830)	(72,087,006)	(74,041,761)	(70,915,040)	(86,496,487)	-2.7%	1.6%	4.2%	-16.8%	9.7%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	73,896,151	73,164,810	76,408,611	75,062,531	78,879,433	4.4%	2.6%	-1.8%	3.2%	3.0%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERV	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	73,896,151	73,164,810	76,408,611	75,062,531	78,879,433	4.4%	2.6%	-1.8%	3.2%	3.0%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	1,513,796	1,089,149	1,120,035	1,288,153	1,205,380	2.8%	18.3%	15.0%	7.6%	14.1%
CAFETERIA & PARKING	320,000	330,009	332,000	347,939	341,300	0.6%	5.4%	4.8%	2.8%	5.8%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	74,000	69,972	74,000	282,822	282,174	5.8%	304.2%	282.2%	281.3%	52.3%
MEANINGFUL USE	305,980	637,646	229,540	321,932	104,000	-64.0%	-49.5%	40.3%	-54.7%	-6.2%
340B RETAIL PHARMACY PROGRAMS	-	-	1,954,520	1,398,136	1,500,000	100.0%	100.0%	-28.5%	-23.3%	100.0%
OTHER	142,002	308,410	163,001	164,185	122,999	-47.1%	-46.8%	0.7%	-24.5%	-10.6%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	2,355,778	2,435,186	3,873,096	3,803,166	3,555,853	59.0%	56.2%	-1.8%	-8.2%	22.8%
TOTAL OPERATING REVENUE	76,251,929	75,599,996	80,281,707	78,865,697	82,435,286	6.2%	4.3%	-1.8%	2.7%	3.5%
OPERATING EXPENSE										
SALARIES NON MD	24,466,788	24,114,635	25,089,274	24,916,816	26,810,405	4.0%	3.3%	-0.7%	6.9%	4.0%
FRINGE BENEFITS NON MD	7,432,385	6,692,579	6,982,929	6,748,472	7,343,526	4.3%	0.8%	-3.4%	5.2%	0.1%
FRINGE BENEFITS MD	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	14,909,036	14,695,165	16,057,446	16,347,060	17,436,707	9.3%	11.2%	1.8%	8.6%	9.8%
HEALTH CARE PROVIDER TAX	4,284,133	4,568,419	4,379,509	4,420,086	4,500,295	-4.1%	-3.2%	0.9%	2.8%	2.4%
DEPRECIATION AMORTIZATION	4,371,699	4,348,154	4,411,523	4,271,163	3,933,151	1.5%	-1.8%	-3.2%	-10.8%	2.0%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
INTEREST - LONG TERM	249,792	191,396	165,520	162,833	234,071	-13.5%	-14.9%	-1.6%	41.4%	-1.4%
OTHER OPERATING EXPENSE	20,554,292	21,427,020	23,037,634	24,436,473	23,140,261	7.5%	14.0%	6.1%	0.4%	3.9%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	76,268,125	76,037,368	80,123,835	81,302,905	83,398,416	5.4%	6.9%	1.5%	4.1%	4.4%
NET OPERATING INCOME (LOSS)	(16,196)	(437,373)	157,872	(2,437,208)	(963,130)	136.1%	-457.2%	-1643.8%	-710.1%	-183.7%
NON-OPERATING REVENUE	733,978	2,232,750	582,602	3,200,593	740,000	-73.9%	43.3%	449.4%	27.0%	-21.0%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	717,782	1,795,377	740,474	763,386	(223,130)	-58.8%	-57.5%	3.1%	-130.1%	-154.2%

**CVMC
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	77,598,744	89,686,053	86,881,714	88,560,714	90,380,814	-3.1%	-1.3%	1.9%	4.0%	8.3%
OUTPATIENT CARE REVENUE	203,272,833	216,223,113	206,694,176	217,738,933	214,388,704	-4.4%	0.7%	5.3%	3.7%	5.4%
OUTPATIENT CARE REVENUE - PHYSICIAN	49,492,222	53,045,374	55,860,463	55,860,587	54,803,139	5.3%	5.3%	0.0%	-1.9%	8.6%
CHRONIC/SNF PT CARE REVENUE	18,678,980	17,411,959	20,048,309	18,955,890	21,793,475	15.1%	8.9%	-5.4%	8.7%	6.4%
SWING BEDS PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GROSS PATIENT CARE REVENUE	349,042,779	376,366,499	369,484,662	381,116,124	381,366,132	-1.8%	1.3%	3.1%	3.2%	6.5%
DISPROPORTIONATE SHARE PAYMENTS	3,113,501	2,680,286	2,029,504	1,606,925	1,628,175	-24.3%	-40.0%	-20.8%	-19.8%	-4.6%
BAD DEBT	(6,270,000)	(5,191,108)	(4,842,995)	(5,837,575)	(4,469,802)	6.7%	-12.5%	-20.5%	7.7%	-1.5%
FREE CARE	(3,883,000)	(2,552,818)	(2,464,000)	(5,274,726)	(4,195,027)	3.5%	-106.6%	-114.1%	-70.3%	0.0%
DEDUCTIONS FROM REVENUE	(168,006,994)	(179,762,913)	(172,376,028)	(183,367,236)	(219,696,022)	4.1%	-2.0%	-6.4%	-27.5%	13.5%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	173,996,286	191,539,946	191,831,143	188,243,511	154,633,457	0.2%	-1.7%	-1.9%	-19.4%	0.1%
FIXED PROSPECTIVE PAYMENTS	-	-	-	6,994,019	43,111,883	0.0%	100.0%	100.0%	100.0%	100.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	707,220	0.0%	0.0%	0.0%	100.0%	100.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	6,994,019	43,819,104	0.0%	100.0%	100.0%	100.0%	100.0%
TOTAL NPR & FPP (including Risk Reserves)	173,996,286	191,539,946	191,831,143	195,237,530	198,452,560	0.2%	1.9%	1.8%	3.5%	5.2%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	1,362,871	1,172,354	1,267,134	1,235,159	1,183,297	8.1%	5.4%	-2.5%	-6.6%	48.9%
CAFETERIA & PARKING	934,500	1,100,862	949,000	1,078,721	1,033,815	-13.8%	-2.0%	13.7%	8.9%	4.8%
EMPLOYEE SALES PHARMACY	50,000	53,372	60,000	52,249	58,424	12.4%	-2.1%	-12.9%	-2.6%	3.3%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	419,302	564,423	760,176	901,886	727,059	34.7%	59.8%	18.6%	-4.4%	11.3%
PHYSICIAN OFFICE AND OTHER RENTALS	33,500	34,365	32,000	-	-	-6.9%	32.00%	-100.0%	-100.0%	-100.0%
MEANINGFUL USE	677,223	614,500	243,160	240,568	51,000	-60.4%	-60.9%	-1.1%	-79.0%	-46.6%
340B RETAIL PHARMACY PROGRAMS	4,678,500	4,832,409	4,325,200	5,555,873	6,008,461	-10.5%	15.0%	28.5%	38.9%	9.8%
OTHER	3,474,803	3,820,318	3,727,168	2,551,290	3,490,273	-2.4%	-33.2%	-31.5%	-6.4%	2.6%
MISCELLANEOUS/CONTRACT INCOME	-	287,278	-	-	-	-100.0%	-100.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	1,310,154	1,067,706	0.0%	100.0%	100.0%	100.0%	100.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	11,630,699	12,479,881	11,363,838	12,925,899	13,620,034	-8.9%	3.6%	13.7%	19.9%	7.5%
TOTAL OPERATING REVENUE	185,626,985	204,019,827	203,194,981	208,163,429	212,072,595	-0.4%	2.0%	2.4%	4.4%	5.3%
OPERATING EXPENSE										
SALARIES NON MD	69,625,339	77,876,535	77,134,890	83,390,137	81,636,720	-1.0%	7.1%	8.1%	5.8%	6.3%
FRINGE BENEFITS NON MD	21,640,607	24,803,597	24,266,850	24,208,157	24,005,625	-2.2%	-2.4%	-0.2%	-1.1%	2.2%
FRINGE BENEFITS MD	3,522,889	4,037,795	3,950,418	3,940,713	3,907,892	-2.2%	-2.4%	-0.2%	-1.1%	2.2%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	22,597,526	25,798,463	26,835,906	27,678,828	26,701,573	4.0%	7.3%	3.1%	-0.5%	7.0%
HEALTH CARE PROVIDER TAX	9,570,781	10,430,709	10,529,277	11,214,416	11,663,639	0.9%	7.5%	6.5%	10.8%	5.6%
DEPRECIATION AMORTIZATION	9,926,476	9,715,868	10,107,631	9,792,873	9,953,950	4.0%	0.8%	-3.1%	-1.5%	1.4%
INTEREST - SHORT TERM	-	748,559	34,554	-	-	-95.4%	-100.0%	-100.0%	-100.0%	-100.0%
INTEREST - LONG TERM	930,145	4,330	466,128	598,940	500,019	10665.1%	13732.3%	28.5%	7.3%	-18.5%
OTHER OPERATING EXPENSE	42,517,776	48,554,015	46,195,738	49,241,440	49,929,290	-4.9%	1.4%	6.6%	8.1%	5.2%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	180,331,539	201,969,871	199,521,392	210,065,504	208,298,707	-1.2%	4.0%	5.3%	4.4%	5.1%
NET OPERATING INCOME (LOSS)	5,295,446	2,049,956	3,673,589	(1,902,075)	3,773,888	79.2%	-192.8%	-151.8%	2.7%	35.9%
NON-OPERATING REVENUE	1,850,334	1,762,757	1,872,894	17,026,427	1,871,035	6.2%	865.9%	809.1%	-0.1%	4.2%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	7,145,780	3,812,713	5,546,483	15,124,352	5,644,922	45.5%	296.7%	172.7%	1.8%	19.3%

**COPLEY
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	29,757,095	35,632,614	34,225,644	37,629,199	41,055,658	-3.9%	5.6%	9.9%	20.0%	11.1%
OUTPATIENT CARE REVENUE	69,945,086	69,689,006	67,860,152	67,051,481	67,957,741	-2.6%	-3.8%	-1.2%	0.1%	2.7%
OUTPATIENT CARE REVENUE - PHYSICIAN	4,821,840	4,134,470	4,177,226	4,312,810	4,056,247	1.0%	4.3%	3.2%	-0.1%	-8.0%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	284,863	350,697	274,542	776,726	644,079	-21.7%	121.5%	182.9%	134.6%	14.2%
GROSS PATIENT CARE REVENUE	104,808,884	109,806,787	106,537,564	109,770,216	113,713,725	-3.0%	0.0%	3.0%	6.7%	4.7%
DISPROPORTIONATE SHARE PAYMENTS	498,874	502,588	988,678	988,678	758,102	96.7%	96.7%	0.0%	-23.3%	2.6%
BAD DEBT	(2,305,795)	(1,386,799)	(1,704,602)	(1,428,812)	(1,591,990)	-22.9%	-3.0%	16.2%	6.6%	-5.7%
FREE CARE	(1,048,087)	(821,151)	(842,379)	(690,040)	(795,996)	-2.6%	16.0%	18.1%	5.5%	-6.6%
DEDUCTIONS FROM REVENUE	(40,966,157)	(45,297,101)	(40,159,856)	(43,656,076)	(44,059,310)	11.3%	3.6%	-8.7%	-9.7%	5.4%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	60,987,719	62,804,324	64,819,405	64,983,966	68,024,531	3.2%	3.5%	0.3%	4.9%	4.8%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERV	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	60,987,719	62,804,324	64,819,405	64,983,966	68,024,531	3.2%	3.5%	0.3%	4.9%	4.8%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
CAFETERIA & PARKING	315,740	327,995	330,000	339,038	345,000	0.6%	3.4%	2.7%	4.5%	3.0%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	580,968	573,245	590,000	581,206	603,200	2.9%	1.4%	-1.5%	2.2%	-3.5%
PHYSICIAN OFFICE AND OTHER RENTALS	36,638	41,442	46,347	28,449	32,256	11.8%	-31.4%	-38.6%	-30.4%	-10.7%
MEANINGFUL USE	348,441	106,210	116,118	330,801	96,518	9.3%	211.5%	184.9%	-16.9%	100.0%
340B RETAIL PHARMACY PROGRAMS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER	241,681	374,247	81,250	138,932	271,641	-78.3%	-62.9%	71.0%	234.3%	-8.0%
MISCELLANEOUS/CONTRACT INCOME	-	-	314,903	-	-	100.0%	0.0%	-100.0%	-100.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	1,523,468	1,423,139	1,478,618	1,418,426	1,348,615	3.9%	-0.3%	-4.1%	-8.8%	-1.9%
TOTAL OPERATING REVENUE	62,511,187	64,227,463	66,298,023	66,402,392	69,373,146	3.2%	3.4%	0.2%	4.6%	4.6%
OPERATING EXPENSE										
SALARIES NON MD	21,441,280	22,282,275	22,775,925	22,931,684	23,635,205	2.2%	2.9%	0.7%	3.8%	4.2%
FRINGE BENEFITS NON MD	5,325,844	5,111,465	5,627,529	5,128,668	5,576,778	10.1%	0.3%	-8.9%	-0.9%	3.7%
FRINGE BENEFITS MD	661,945	612,050	677,825	761,667	652,595	10.7%	24.4%	12.4%	-3.7%	5.9%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	8,485,837	8,493,874	9,077,349	8,990,189	9,547,525	6.9%	5.8%	-1.0%	5.2%	5.2%
HEALTH CARE PROVIDER TAX	3,780,054	3,794,131	3,721,134	3,747,213	4,015,272	-1.9%	-1.2%	0.7%	7.9%	5.6%
DEPRECIATION AMORTIZATION	2,692,392	2,488,049	2,410,245	2,384,022	2,972,162	-3.1%	-4.2%	-1.1%	23.3%	7.5%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	32,589	32,541	74,624	26,868	116,013	129.3%	-17.4%	-64.0%	55.5%	17.2%
OTHER OPERATING EXPENSE	19,218,980	21,497,999	21,601,910	22,810,027	22,781,103	0.5%	6.1%	5.6%	5.5%	6.6%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	61,638,921	64,312,384	65,966,541	66,780,338	69,296,653	2.6%	3.8%	1.2%	5.0%	5.3%
NET OPERATING INCOME (LOSS)	872,266	(84,921)	331,482	(377,946)	76,493	490.3%	-345.1%	-214.0%	-76.9%	-46.7%
NON-OPERATING REVENUE	175,000	262,636	2,603,000	3,054,057	370,900	891.1%	1062.8%	17.3%	-85.8%	-18.8%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	1,047,266	177,715	2,934,482	2,676,111	447,393	1551.2%	1405.8%	-8.8%	-84.8%	-30.8%

**GIFFORD
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	28,390,717	29,241,608	31,393,921	27,984,211	32,061,329	7.4%	-4.3%	-10.9%	2.1%	8.5%
OUTPATIENT CARE REVENUE	69,862,295	71,757,606	74,576,486	71,427,886	77,347,991	3.9%	-0.5%	-4.2%	3.7%	5.1%
OUTPATIENT CARE REVENUE - PHYSICIAN	13,898,807	12,887,248	13,587,816	13,081,148	13,992,094	5.4%	1.5%	-3.7%	3.0%	-9.7%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
SWING BEDS PT CARE REVENUE	2,623,256	2,038,088	2,221,812	1,751,146	1,806,392	9.0%	-14.1%	-21.2%	-18.7%	-6.1%
GROSS PATIENT CARE REVENUE	114,775,075	115,924,550	121,780,035	114,244,392	125,207,806	5.1%	-1.4%	-6.2%	2.8%	2.5%
DISPROPORTIONATE SHARE PAYMENTS	975,422	982,684	852,599	858,641	645,999	-13.2%	-12.6%	0.7%	-24.2%	-4.4%
BAD DEBT	(3,533,898)	(2,992,658)	(3,152,951)	(2,904,150)	(3,316,988)	-5.4%	3.0%	7.9%	-5.2%	4.1%
FREE CARE	(1,285,389)	(420,372)	(606,337)	(383,228)	(558,851)	-44.2%	8.8%	36.8%	7.8%	1.6%
DEDUCTIONS FROM REVENUE	(54,729,477)	(58,706,318)	(61,110,917)	(57,508,283)	(62,463,956)	-4.1%	2.0%	5.9%	-2.2%	5.1%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	56,201,733	54,787,886	57,762,429	54,307,372	59,514,010	5.4%	-0.9%	-6.0%	3.0%	-0.1%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	56,201,733	54,787,886	57,762,429	54,307,372	59,514,010	5.4%	-0.9%	-6.0%	3.0%	-0.1%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	-	103,358	-	81,692	-	-100.0%	-21.0%	100.0%	0.0%	-100.0%
CAFETERIA & PARKING	323,696	311,596	328,022	302,297	316,348	5.3%	-3.0%	-7.8%	-3.6%	0.2%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	(4,668)	14,129	(3,742)	13,857	10,620	-126.5%	-1.9%	470.3%	383.8%	-265.9%
MEANINGFUL USE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
340B RETAIL PHARMACY PROGRAMS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER	824,960	1,804,992	1,153,962	1,118,628	582,320	-36.1%	-38.0%	-3.1%	-49.5%	-28.8%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	1,143,988	2,234,075	1,478,242	1,516,475	909,288	-33.8%	-32.1%	2.6%	-38.5%	-24.9%
TOTAL OPERATING REVENUE	57,345,721	57,021,961	59,240,671	55,823,847	60,423,298	3.9%	-2.1%	-5.8%	2.0%	-1.0%
OPERATING EXPENSE										
SALARIES NON MD	19,000,150	18,216,052	18,553,835	17,820,045	18,765,491	1.9%	-2.2%	-4.0%	1.1%	-2.1%
FRINGE BENEFITS NON MD	5,937,626	5,759,763	5,998,977	4,939,549	5,172,627	4.2%	-14.2%	-17.7%	-13.8%	-4.6%
FRINGE BENEFITS MD	1,766,401	1,648,699	1,934,474	1,485,066	2,155,729	17.3%	-9.9%	-23.2%	11.4%	-5.9%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	7,563,941	8,090,904	7,623,967	8,895,542	7,455,319	-5.8%	9.9%	16.7%	-2.2%	-5.0%
HEALTH CARE PROVIDER TAX	2,902,782	2,873,372	3,186,753	3,164,988	3,186,753	10.9%	10.1%	-0.7%	0.0%	0.2%
DEPRECIATION AMORTIZATION	3,250,354	3,135,617	3,406,290	3,120,162	3,091,633	8.6%	-0.5%	-8.4%	-9.2%	-0.8%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	660,308	740,573	810,228	767,781	794,710	9.4%	3.7%	-5.2%	-1.9%	-4.3%
OTHER OPERATING EXPENSE	14,602,416	14,347,302	16,571,654	16,505,007	18,431,082	15.5%	15.0%	-0.4%	11.2%	4.8%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	55,683,978	54,812,282	58,086,178	56,698,140	59,053,344	6.0%	3.4%	-2.4%	1.7%	-0.9%
NET OPERATING INCOME (LOSS)	1,661,743	2,209,679	1,154,493	(874,293)	1,369,954	-47.8%	-139.6%	-175.7%	18.7%	-4.7%
NON-OPERATING REVENUE	850,000	2,435,112	850,000	1,032,308	850,000	-65.1%	-57.6%	21.4%	0.0%	-2.9%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	2,511,743	4,644,791	2,004,493	158,015	2,219,954	-56.8%	-96.6%	-92.1%	10.7%	-4.1%

**MTA
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	4,509,558	4,604,676	4,449,208	4,990,377	4,900,629	-3.4%	8.4%	12.2%	10.1%	4.1%
OUTPATIENT CARE REVENUE	46,891,591	45,081,228	47,436,819	46,054,850	48,418,719	5.2%	2.2%	-2.9%	2.1%	5.1%
OUTPATIENT CARE REVENUE - PHYSICIAN	19,602,443	18,761,046	19,604,218	18,195,183	19,347,158	4.5%	-3.0%	-7.2%	-1.3%	3.1%
CHRONIC/SNF PT CARE REVENUE	10,804,002	11,333,559	11,543,542	11,434,716	12,099,083	1.9%	0.9%	-0.9%	4.8%	1.4%
SWING BEDS PT CARE REVENUE	7,689,109	8,070,557	8,387,482	7,758,307	7,942,232	3.9%	-3.9%	-7.5%	-5.3%	7.2%
GROSS PATIENT CARE REVENUE	89,496,703	87,851,066	91,421,269	88,433,432	92,707,821	4.1%	0.7%	-3.3%	1.4%	4.2%
DISPROPORTIONATE SHARE PAYMENTS	290,410	187,769	537,617	541,427	683,877	186.3%	188.3%	0.7%	27.2%	26.9%
BAD DEBT	(2,684,903)	(1,301,630)	(914,213)	(1,725,743)	(927,078)	29.8%	-32.6%	-88.8%	-1.4%	-21.8%
FREE CARE	(894,968)	(615,260)	(777,082)	(733,410)	(788,016)	-26.3%	-19.2%	5.6%	-1.4%	-0.2%
DEDUCTIONS FROM REVENUE	(38,146,371)	(39,719,670)	(42,522,891)	(38,262,682)	(42,994,295)	-7.1%	3.7%	10.0%	-1.1%	9.8%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	48,060,871	46,402,275	47,744,700	48,253,025	48,682,309	2.9%	4.0%	1.1%	2.0%	1.7%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	48,060,871	46,402,275	47,744,700	48,253,025	48,682,309	2.9%	4.0%	1.1%	2.0%	1.7%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	490,433	556,032	543,082	598,992	772,934	-2.3%	7.7%	10.3%	42.3%	4.1%
CAFETERIA & PARKING	133,517	143,229	135,000	137,879	135,000	-5.7%	-3.7%	2.1%	0.0%	0.0%
EMPLOYEE SALES PHARMACY	9,539	5,863	6,000	5,722	5,500	2.3%	-2.4%	-4.6%	-8.3%	-11.7%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	43,341	30,747	30,000	30,647	29,784	-2.4%	-0.3%	2.2%	-0.7%	-15.1%
MEANINGFUL USE	64,700	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
340B RETAIL PHARMACY PROGRAMS	499,000	623,428	550,000	762,327	725,000	-11.8%	22.3%	38.6%	31.8%	100.0%
OTHER	1,349,378	1,957,224	1,603,077	1,994,757	1,678,655	-18.1%	1.9%	24.4%	4.7%	-12.1%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	2,589,908	3,316,523	2,867,159	3,530,324	3,346,873	-13.5%	6.4%	23.1%	16.7%	-3.7%
TOTAL OPERATING REVENUE	50,650,779	49,718,798	50,611,859	51,783,349	52,029,182	1.8%	4.2%	2.3%	2.8%	1.3%
OPERATING EXPENSE										
SALARIES NON MD	18,590,566	18,175,724	18,679,955	19,325,779	19,948,664	2.8%	6.3%	3.5%	6.8%	2.7%
FRINGE BENEFITS NON MD	6,000,074	5,055,963	6,213,453	5,325,614	7,091,700	22.9%	5.3%	-14.3%	14.1%	6.9%
FRINGE BENEFITS MD	819,259	777,295	853,238	789,803	-	9.8%	1.6%	-7.4%	-100.0%	-100.0%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	7,022,956	6,601,768	6,104,789	6,213,721	4,595,438	-7.5%	-5.9%	1.8%	-24.7%	-9.3%
HEALTH CARE PROVIDER TAX	1,870,000	1,691,726	1,779,000	1,617,571	1,800,000	5.2%	-4.4%	-9.1%	1.2%	3.8%
DEPRECIATION AMORTIZATION	2,251,744	2,124,980	2,535,126	2,104,831	2,299,071	19.3%	-0.9%	-17.0%	-9.3%	-2.6%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	566,793	437,533	300,000	219,414	272,000	-31.4%	-49.9%	-26.9%	-9.3%	-12.8%
OTHER OPERATING EXPENSE	13,477,716	14,712,518	15,390,782	14,796,237	16,932,239	4.6%	0.6%	-3.9%	10.0%	5.3%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	50,599,108	49,577,507	51,856,343	50,392,970	52,939,112	4.6%	1.6%	-2.8%	2.1%	1.7%
NET OPERATING INCOME (LOSS)	51,671	141,292	(1,244,484)	1,390,379	(909,930)	-980.8%	884.0%	211.7%	26.9%	-311.3%
NON-OPERATING REVENUE	446,000	1,161,272	1,844,274	4,500,330	2,040,934	58.8%	287.5%	144.0%	10.7%	13.2%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	497,671	1,302,564	599,790	5,890,709	1,131,004	-54.0%	352.2%	882.1%	88.6%	0.2%

**GRACE
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	1,415,116	1,274,608	1,479,494	1,325,233	1,327,919	16.1%	4.0%	-10.4%	-10.2%	3.5%
OUTPATIENT CARE REVENUE	13,382,456	13,804,539	15,555,278	13,763,229	14,825,910	12.7%	-0.3%	-11.5%	-4.7%	7.3%
OUTPATIENT CARE REVENUE - PHYSICIAN	4,897,353	4,176,707	4,966,088	4,409,896	4,622,785	18.9%	5.6%	-11.2%	-6.9%	5.1%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	6,077,302	6,577,485	6,406,918	6,615,497	6,830,535	-2.6%	0.6%	3.3%	6.6%	5.3%
GROSS PATIENT CARE REVENUE	25,772,227	25,833,339	28,407,778	26,113,855	27,607,149	10.0%	1.1%	-8.1%	-2.8%	6.2%
DISPROPORTIONATE SHARE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
BAD DEBT	(623,933)	(406,558)	(476,230)	(842,397)	(748,260)	-17.1%	-107.2%	-76.9%	-57.1%	1.2%
FREE CARE	(261,236)	(126,612)	(194,628)	(110,259)	(101,466)	-53.7%	12.9%	43.3%	47.9%	-19.5%
DEDUCTIONS FROM REVENUE	(6,512,017)	(8,058,460)	(8,531,417)	(8,205,801)	(8,108,349)	-5.9%	-1.8%	3.8%	5.0%	13.5%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	18,375,041	17,241,709	19,205,503	16,955,398	18,649,074	11.4%	-1.7%	-11.7%	-2.9%	4.0%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	18,375,041	17,241,709	19,205,503	16,955,398	18,649,074	11.4%	-1.7%	-11.7%	-2.9%	4.0%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	25,000	30,125	20,710	39,202	25,693	-31.3%	30.1%	89.3%	24.1%	-23.0%
CAFETERIA & PARKING	83,000	71,400	74,308	70,710	72,274	4.1%	-1.0%	-4.8%	-2.7%	3.9%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
MEANINGFUL USE	85,000	85,000	76,500	106,250	85,000	-10.0%	25.0%	38.9%	11.1%	-13.4%
340B RETAIL PHARMACY PROGRAMS	655,588	504,294	721,715	635,295	670,199	43.1%	26.0%	-12.0%	-7.1%	2.1%
OTHER	213,750	180,250	293,144	222,186	393,967	62.6%	23.3%	-24.2%	34.4%	25.0%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	1,062,338	871,069	1,186,377	1,073,643	1,247,133	36.2%	23.3%	-9.5%	5.1%	3.3%
TOTAL OPERATING REVENUE	19,437,379	18,112,778	20,391,880	18,029,041	19,896,207	12.6%	-0.5%	-11.6%	-2.4%	4.0%
OPERATING EXPENSE										
SALARIES NON MD	8,695,517	8,455,100	8,932,279	8,838,636	9,377,560	5.6%	4.5%	-1.0%	5.0%	4.4%
FRINGE BENEFITS NON MD	2,756,180	2,644,288	3,044,319	2,558,790	3,084,330	15.1%	-3.2%	-15.9%	1.3%	5.9%
FRINGE BENEFITS MD	423,280	427,177	443,884	427,267	477,745	3.9%	0.0%	-3.7%	7.6%	9.1%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	2,306,546	2,276,960	2,253,780	2,235,272	2,145,185	-1.0%	-1.8%	-0.8%	-4.8%	7.2%
HEALTH CARE PROVIDER TAX	622,551	621,491	618,577	648,299	659,052	-0.5%	4.3%	4.8%	6.5%	2.9%
DEPRECIATION AMORTIZATION	786,377	705,748	656,184	599,378	644,540	-7.0%	-15.1%	-8.7%	-1.8%	-14.1%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	150,912	150,863	143,906	131,905	125,817	-4.6%	-12.6%	-8.3%	-12.6%	-9.4%
OTHER OPERATING EXPENSE	4,105,075	4,278,775	4,498,373	4,166,086	3,972,003	5.1%	-2.6%	-7.4%	-11.7%	2.1%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	19,846,438	19,560,402	20,591,302	19,605,633	20,486,232	5.3%	0.2%	-4.8%	-0.5%	3.3%
NET OPERATING INCOME (LOSS)	(409,059)	(1,447,624)	(199,422)	(1,576,592)	(590,025)	86.2%	-8.9%	-690.6%	-195.9%	-10.8%
NON-OPERATING REVENUE	564,157	1,052,582	743,534	1,433,287	737,258	-29.4%	36.2%	92.8%	-0.8%	-5.1%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	155,098	(395,042)	544,112	(143,305)	147,233	237.7%	63.7%	-126.3%	-72.9%	-210.6%

**NCH
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	26,828,669	26,586,998	28,187,950	28,367,389	30,653,038	6.0%	6.7%	0.6%	8.7%	4.4%
OUTPATIENT CARE REVENUE	118,060,814	125,554,877	129,372,829	122,281,044	127,579,715	3.0%	-2.6%	-5.5%	-1.4%	5.5%
OUTPATIENT CARE REVENUE - PHYSICIAN	26,204,793	25,674,982	26,425,552	25,513,951	27,183,282	2.9%	-0.6%	-3.4%	2.9%	1.7%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	359,218	553,148	615,549	761,921	765,740	11.3%	37.7%	23.8%	24.4%	37.1%
GROSS PATIENT CARE REVENUE	171,453,494	178,370,005	184,601,880	176,924,305	186,181,775	3.5%	-0.8%	-4.2%	0.9%	4.8%
DISPROPORTIONATE SHARE PAYMENTS	1,811,601	1,735,504	1,453,268	1,201,206	403,818	-16.3%	-30.8%	-17.3%	-72.2%	-28.0%
BAD DEBT	(3,299,360)	(3,465,231)	(3,862,806)	(2,087,878)	(1,105,660)	-11.5%	39.7%	45.9%	71.4%	-19.7%
FREE CARE	(1,315,045)	(1,114,262)	(1,200,997)	(1,545,788)	(1,261,784)	-7.8%	-38.7%	-28.7%	-5.1%	-5.2%
DEDUCTIONS FROM REVENUE	(92,046,370)	(97,734,434)	(99,801,683)	(97,804,957)	(105,143,570)	-2.1%	-0.1%	2.0%	-5.4%	7.4%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	76,604,320	77,791,582	81,189,662	76,686,888	79,074,579	4.4%	-1.4%	-5.5%	-2.6%	2.2%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	76,604,320	77,791,582	81,189,662	76,686,888	79,074,579	4.4%	-1.4%	-5.5%	-2.6%	2.2%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	195,310	193,371	162,000	231,972	363,525	-16.2%	20.0%	43.2%	124.4%	2.9%
CAFETERIA & PARKING	259,000	290,216	305,000	278,015	284,000	5.1%	-4.2%	-8.8%	-6.9%	2.7%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	513,914	672,009	709,028	588,196	639,800	5.5%	-12.5%	-17.0%	-9.8%	-29.7%
PHYSICIAN OFFICE AND OTHER RENTALS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
MEANINGFUL USE	-	233,750	-	255,000	-	-100.0%	9.1%	100.0%	0.0%	0.0%
340B RETAIL PHARMACY PROGRAMS	3,425,000	3,862,743	3,695,976	3,905,641	4,121,082	-4.3%	1.1%	5.7%	11.5%	100.0%
OTHER	269,398	922,865	352,017	361,344	476,715	-61.9%	-60.8%	2.6%	35.4%	-17.8%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	4,662,622	6,174,954	5,224,021	5,620,168	5,885,122	-15.4%	-9.0%	7.6%	12.7%	1.2%
TOTAL OPERATING REVENUE	81,266,942	83,966,536	86,413,683	82,307,056	84,959,701	2.9%	-2.0%	-4.8%	-1.7%	2.1%
OPERATING EXPENSE										
SALARIES NON MD	25,137,792	26,443,428	26,875,340	26,747,116	27,485,621	1.6%	1.1%	-0.5%	2.3%	2.4%
FRINGE BENEFITS NON MD	8,646,924	9,377,399	9,570,508	10,083,036	10,481,826	2.1%	7.5%	5.4%	9.5%	0.9%
FRINGE BENEFITS MD	1,462,997	1,129,208	1,187,319	1,075,390	1,154,352	5.1%	-4.8%	-9.4%	-2.8%	-3.4%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	13,468,286	14,439,987	13,371,825	15,256,583	14,196,022	-7.4%	5.7%	14.1%	6.2%	2.5%
HEALTH CARE PROVIDER TAX	4,373,348	4,464,892	4,773,348	4,633,146	4,533,348	6.9%	3.8%	-2.9%	-5.0%	0.9%
DEPRECIATION AMORTIZATION	5,317,775	5,060,771	4,609,866	4,650,398	4,458,804	-8.9%	-8.1%	0.9%	-3.3%	-0.7%
INTEREST - SHORT TERM	195,000	190,806	175,670	-	65,306	-7.9%	-100.0%	-100.0%	-62.8%	-15.3%
INTEREST - LONG TERM	424,200	405,707	507,410	692,008	624,041	25.1%	70.6%	36.4%	23.0%	6.3%
OTHER OPERATING EXPENSE	21,020,609	22,312,587	24,261,458	21,041,340	21,266,142	8.7%	-5.7%	-13.3%	-12.3%	1.8%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	80,046,931	83,824,785	85,332,744	84,179,016	84,265,462	1.8%	0.4%	-1.4%	-1.3%	1.7%
NET OPERATING INCOME (LOSS)	1,220,010	141,751	1,080,939	(1,871,959)	694,239	662.6%	-1420.6%	-273.2%	-35.8%	-198.2%
NON-OPERATING REVENUE	859,688	2,028,401	453,721	3,886,125	1,253,190	-77.6%	91.6%	756.5%	176.2%	-10.9%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	2,079,698	2,170,152	1,534,660	2,014,166	1,947,429	-29.3%	-7.2%	31.2%	26.9%	5.8%

**NVRH
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	30,633,500	31,327,081	32,934,700	32,625,200	34,743,238	5.1%	4.1%	-0.9%	5.5%	5.1%
OUTPATIENT CARE REVENUE	90,390,900	95,222,036	106,348,100	104,834,700	111,315,700	11.7%	10.1%	-1.4%	4.7%	9.2%
OUTPATIENT CARE REVENUE - PHYSICIAN	18,315,600	18,189,642	19,285,100	18,087,100	20,207,400	6.0%	-0.6%	-6.2%	4.8%	6.0%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	1,749,000	1,327,995	1,853,600	1,508,100	1,667,462	39.6%	13.6%	-18.6%	-10.0%	2.8%
GROSS PATIENT CARE REVENUE	141,089,000	146,066,754	160,421,500	157,055,100	167,933,800	9.8%	7.5%	-2.1%	4.7%	7.8%
DISPROPORTIONATE SHARE PAYMENTS	1,460,700	1,528,180	1,730,400	1,578,800	1,075,300	13.2%	3.3%	-8.8%	-37.9%	-5.3%
BAD DEBT	(3,030,000)	(3,443,155)	(2,977,400)	(3,387,300)	(3,535,600)	13.5%	1.6%	-13.8%	-18.7%	5.6%
FREE CARE	(2,900,000)	(2,675,006)	(3,045,300)	(2,666,000)	(2,797,400)	-13.8%	0.3%	12.5%	8.1%	5.8%
DEDUCTIONS FROM REVENUE	(68,524,400)	(69,890,222)	(79,059,700)	(75,785,900)	(83,858,000)	-13.1%	-8.4%	4.1%	-6.1%	10.6%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	68,095,300	71,586,551	77,069,500	76,794,700	78,818,100	7.7%	7.3%	-0.4%	2.3%	5.3%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	68,095,300	71,586,551	77,069,500	76,794,700	78,818,100	7.7%	7.3%	-0.4%	2.3%	5.3%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
CAFETERIA & PARKING	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES PHARMACY	76,000	-	70,100	-	50,000	100.0%	0.0%	-100.0%	-28.7%	100.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
MEANINGFUL USE	-	26,114	-	243,200	-	-100.0%	831.3%	100.0%	0.0%	-100.0%
340B RETAIL PHARMACY PROGRAMS	1,417,820	1,405,860	1,515,000	1,677,000	1,500,000	7.8%	19.3%	10.7%	-1.0%	16.3%
OTHER	154,856	295,741	-	157,886	-	-100.0%	-46.6%	100.0%	0.0%	-100.0%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	1,648,676	1,727,715	1,585,100	2,078,086	1,550,000	-8.3%	20.3%	31.1%	-2.2%	-8.0%
TOTAL OPERATING REVENUE	69,743,976	73,314,266	78,654,600	78,872,786	80,368,100	7.3%	7.6%	0.3%	2.2%	4.9%
OPERATING EXPENSE										
SALARIES NON MD	22,978,900	24,242,683	25,750,000	26,356,397	27,683,163	6.2%	8.7%	2.4%	7.5%	5.0%
FRINGE BENEFITS NON MD	7,799,600	8,331,196	8,713,400	8,579,339	8,559,670	4.6%	3.0%	-1.5%	-1.8%	2.0%
FRINGE BENEFITS MD	2,375,100	1,982,486	2,537,200	2,896,100	2,544,630	28.0%	46.1%	14.1%	0.3%	11.7%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	8,504,500	8,461,060	9,156,800	8,587,869	9,463,870	8.2%	1.5%	-6.2%	3.4%	2.1%
HEALTH CARE PROVIDER TAX	3,800,000	3,955,536	4,300,000	4,297,275	4,582,000	8.7%	8.6%	-0.1%	6.6%	5.8%
DEPRECIATION AMORTIZATION	2,658,300	2,682,249	2,806,000	2,940,589	3,019,000	4.6%	9.6%	4.8%	7.6%	3.6%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	472,000	327,021	378,000	280,685	386,000	15.6%	-14.2%	-25.7%	2.1%	-4.7%
OTHER OPERATING EXPENSE	20,108,000	21,844,095	23,428,100	23,457,159	22,679,867	7.3%	7.4%	0.1%	-3.2%	7.2%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	68,696,400	71,826,326	77,069,500	77,395,413	78,918,200	7.3%	7.8%	0.4%	2.4%	5.0%
NET OPERATING INCOME (LOSS)	1,047,576	1,487,940	1,585,100	1,477,373	1,449,900	6.5%	-0.7%	-6.8%	-8.5%	0.4%
NON-OPERATING REVENUE	-	906,415	-	(990,611)	-	-100.0%	-209.3%	-100.0%	0.0%	-100.0%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	1,047,576	2,394,355	1,585,100	486,762	1,449,900	-33.8%	-79.7%	-69.3%	-8.5%	-14.8%

**GIFFORD
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	39,801,134	42,680,063	44,665,109	42,419,726	44,039,006	4.7%	-0.6%	-5.0%	-1.4%	0.8%
OUTPATIENT CARE REVENUE	109,883,759	106,889,779	108,057,061	105,957,760	112,071,545	1.1%	-0.9%	-1.9%	3.7%	1.5%
OUTPATIENT CARE REVENUE - PHYSICIAN	30,543,711	34,180,639	36,376,267	37,482,140	43,787,441	6.4%	9.7%	3.0%	20.4%	15.1%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	42,868	148,624	77,181	-	-	-48.1%	-100.0%	-100.0%	-100.0%	-100.0%
GROSS PATIENT CARE REVENUE	180,271,472	183,899,105	189,175,618	185,859,626	199,897,992	2.9%	1.1%	-1.8%	5.7%	3.5%
DISPROPORTIONATE SHARE PAYMENTS	1,444,571	1,565,986	1,866,885	1,742,991	1,278,056	19.2%	11.3%	-6.6%	-31.5%	-8.4%
BAD DEBT	(5,045,412)	(3,031,340)	(3,020,833)	(4,642,652)	(5,404,532)	0.3%	-53.2%	-53.7%	-78.9%	4.2%
FREE CARE	(1,621,948)	(1,292,667)	(1,355,047)	(1,112,947)	(1,316,726)	-4.8%	13.9%	17.9%	2.8%	-5.5%
DEDUCTIONS FROM REVENUE	(79,351,293)	(81,245,324)	(84,730,687)	(80,736,594)	(112,822,222)	-4.3%	0.6%	4.7%	-33.2%	8.6%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	95,697,390	99,895,760	101,935,936	101,110,424	81,632,568	2.0%	1.2%	-0.8%	-19.9%	-1.8%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	22,768,482	0.0%	0.0%	0.0%	100.0%	100.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	22,768,482	0.0%	0.0%	0.0%	100.0%	100.0%
TOTAL NPR & FPP (including Risk Reserves)	95,697,390	99,895,760	101,935,936	101,110,424	104,401,050	2.0%	1.2%	-0.8%	2.4%	3.2%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	1,662,896	1,878,998	1,301,902	1,601,099	2,024,978	-30.7%	-14.8%	23.0%	55.5%	35.7%
CAFETERIA & PARKING	657,997	765,985	785,892	759,320	813,893	2.6%	-0.9%	-3.4%	3.6%	4.9%
EMPLOYEE SALES PHARMACY	68,510	64,995	72,609	59,265	63,872	11.7%	-8.8%	-18.4%	-12.0%	-3.7%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	198,323	160,218	165,383	93,708	87,426	3.2%	-41.5%	-43.3%	-47.1%	-19.1%
MEANINGFUL USE	-	967,066	-	115,298	-	-100.0%	-88.1%	100.0%	0.0%	0.0%
340B RETAIL PHARMACY PROGRAMS	-	441,142	409,185	563,540	526,940	-7.2%	27.7%	37.7%	28.8%	100.0%
OTHER	1,598,544	334,198	1,682,867	772,339	747,356	403.6%	131.1%	-54.1%	-55.6%	-22.7%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	1,466,486	1,450,000	1,348,974	1,577,522	-1.1%	-8.0%	-7.0%	8.8%	100.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	4,186,270	6,079,088	5,867,838	5,313,543	5,841,987	-3.5%	-12.6%	-9.4%	-0.4%	7.3%
TOTAL OPERATING REVENUE	99,883,660	105,974,848	107,803,774	106,423,967	110,243,037	1.7%	0.4%	-1.3%	2.3%	3.4%
OPERATING EXPENSE										
SALARIES NON MD	33,673,265	38,214,236	38,361,486	38,663,374	38,326,212	0.4%	1.2%	0.8%	-0.1%	5.8%
FRINGE BENEFITS NON MD	9,735,273	9,690,855	9,778,124	11,070,787	10,595,073	0.9%	14.2%	13.2%	8.4%	7.6%
FRINGE BENEFITS MD	1,515,343	1,357,663	1,631,738	1,683,576	1,351,541	20.2%	24.0%	3.2%	-17.2%	4.0%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	13,232,067	11,837,699	14,384,277	15,581,139	15,869,275	21.5%	31.6%	8.3%	10.3%	6.8%
HEALTH CARE PROVIDER TAX	5,824,008	5,882,637	5,784,039	5,976,583	6,116,156	-1.7%	1.6%	3.3%	5.7%	2.9%
DEPRECIATION AMORTIZATION	3,967,930	4,608,288	4,683,554	4,703,776	6,030,059	1.6%	2.1%	0.4%	28.7%	8.7%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	529,175	510,720	500,085	586,527	1,157,186	-2.1%	14.8%	17.3%	131.4%	15.8%
OTHER OPERATING EXPENSE	29,320,499	30,217,608	29,341,097	29,418,029	29,854,282	-2.9%	-2.6%	0.3%	1.7%	1.8%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	97,797,560	102,319,706	104,464,400	107,683,791	109,299,784	2.1%	5.2%	3.1%	4.6%	4.9%
NET OPERATING INCOME (LOSS)	2,086,100	3,655,142	3,339,374	(1,259,824)	943,253	-8.6%	-134.5%	-137.7%	-71.8%	-33.8%
NON-OPERATING REVENUE	542,442	3,076,611	399,520	9,149,976	377,188	-87.0%	197.4%	2190.2%	-5.6%	-39.6%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	2,628,542	6,731,753	3,738,894	7,890,152	1,320,441	-44.5%	17.2%	111.0%	-64.7%	-35.8%

PMC REPORT 1 SUMMARY STATEMENT OF REVENUE & EXPENSE
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	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	39,463,635	36,422,048	39,813,856	37,986,686	40,519,168	9.3%	4.3%	-4.6%	1.8%	5.6%
OUTPATIENT CARE REVENUE	88,005,808	91,233,932	93,922,384	100,470,792	99,415,562	2.9%	10.1%	7.0%	5.8%	7.1%
OUTPATIENT CARE REVENUE - PHYSICIAN	26,872,040	27,033,748	26,119,364	26,582,443	26,541,382	-3.4%	-1.7%	1.8%	1.6%	3.0%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	1,139,575	840,745	794,898	1,176,251	780,238	-5.5%	39.9%	48.0%	-1.8%	55.2%
GROSS PATIENT CARE REVENUE	155,481,058	155,530,473	160,650,502	166,216,172	167,256,350	3.3%	6.9%	3.5%	4.1%	6.1%
DISPROPORTIONATE SHARE PAYMENTS	501,426	489,898	506,408	536,826	813,664	3.4%	9.6%	6.0%	60.7%	1.1%
BAD DEBT	(3,429,666)	(2,626,449)	(2,460,638)	(3,658,767)	(3,136,779)	6.3%	-39.3%	-48.7%	-27.5%	-4.2%
FREE CARE	(1,354,675)	(1,438,965)	(1,062,113)	(1,622,357)	(1,829,936)	26.2%	-12.7%	-52.7%	-72.3%	4.0%
DEDUCTIONS FROM REVENUE	(75,617,060)	(76,893,461)	(81,539,237)	(85,787,802)	(101,464,312)	-6.0%	-11.6%	-5.2%	-24.4%	13.3%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	75,581,083	75,061,496	76,094,922	75,684,072	61,638,987	1.4%	0.8%	-0.5%	-19.0%	-1.2%
FIXED PROSPECTIVE PAYMENTS	-	-	-	2,523,220	17,507,455	0.0%	100.0%	100.0%	100.0%	100.0%
RESERVES	-	-	-	(98,295)	(1,612,597)	0.0%	-100.0%	-100.0%	-100.0%	-100.0%
OTHER REFORM PAYMENTS	-	-	-	94,221	814,654	0.0%	100.0%	100.0%	100.0%	100.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	2,519,146	16,709,512	0.0%	100.0%	100.0%	100.0%	100.0%
TOTAL NPR & FPP (including Risk Reserves)	75,581,083	75,061,496	76,094,922	78,203,218	78,348,499	1.4%	4.2%	2.8%	3.0%	3.7%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	268,618	230,414	212,996	228,853	205,517	-7.6%	-0.7%	7.4%	-3.5%	-4.3%
CAFETERIA & PARKING	236,357	215,941	236,000	202,505	236,098	9.3%	-6.2%	-14.2%	0.0%	5.0%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	198,737	198,406	103,876	175,189	102,841	-47.6%	-11.7%	68.7%	-1.0%	-5.5%
PHYSICIAN OFFICE AND OTHER RENTALS	161,564	155,669	155,526	156,646	156,226	-0.1%	0.6%	0.7%	0.5%	0.5%
MEANINGFUL USE	270,352	142,878	125,001	303,883	76,500	-12.5%	112.7%	143.1%	-38.8%	-50.6%
340B RETAIL PHARMACY PROGRAMS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER	824,294	1,023,376	1,153,264	1,749,885	1,733,752	12.7%	71.0%	51.7%	50.3%	13.9%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	51,040	-	0.0%	100.0%	100.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	1,959,922	1,966,684	1,986,663	2,868,001	2,510,934	1.0%	45.8%	44.4%	26.4%	-10.0%
TOTAL OPERATING REVENUE	77,541,005	77,028,180	78,081,585	81,071,219	80,859,433	1.4%	5.2%	3.8%	3.6%	3.0%
OPERATING EXPENSE										
SALARIES NON MD	27,072,505	23,709,508	25,674,202	25,411,092	27,629,889	8.3%	7.2%	-1.0%	7.6%	3.4%
FRINGE BENEFITS NON MD	7,242,918	6,100,340	6,890,641	6,629,307	6,944,531	13.0%	8.7%	-3.8%	0.8%	1.8%
FRINGE BENEFITS MD	2,542,584	2,344,447	2,509,842	2,498,582	2,647,134	7.1%	6.6%	-0.4%	5.5%	5.9%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	9,833,109	10,921,261	9,772,972	12,087,442	10,726,723	-10.5%	10.7%	23.7%	9.8%	4.0%
HEALTH CARE PROVIDER TAX	4,016,414	4,214,165	4,180,236	4,489,107	4,720,371	-0.8%	6.5%	7.4%	12.9%	4.9%
DEPRECIATION AMORTIZATION	3,390,086	2,871,627	3,288,613	2,852,122	3,163,598	14.5%	-0.7%	-13.3%	-3.8%	-8.1%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	313,280	386,132	370,255	359,436	336,971	-4.1%	-6.9%	-2.9%	-9.0%	4.1%
OTHER OPERATING EXPENSE	22,843,823	25,029,795	24,640,143	24,547,801	24,893,661	-1.6%	-1.9%	-0.4%	1.0%	4.1%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	77,254,719	75,577,275	77,326,904	78,874,889	81,062,878	2.3%	4.4%	2.0%	4.8%	3.1%
NET OPERATING INCOME (LOSS)	286,286	1,450,905	754,681	2,196,330	(203,445)	-48.0%	51.4%	191.0%	-127.0%	11.9%
NON-OPERATING REVENUE	3,355,339	3,270,135	3,047,274	3,838,238	2,935,182	-6.8%	17.4%	26.0%	-3.7%	-2.8%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	3,641,625	4,721,040	3,801,955	6,034,568	2,731,737	-19.5%	27.8%	58.7%	-28.1%	-3.5%

RRMC
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	176,547,476	191,888,077	180,666,477	187,127,013	197,451,546	-5.8%	-2.5%	3.6%	9.3%	5.2%
OUTPATIENT CARE REVENUE	274,404,944	274,399,840	257,142,036	259,019,955	267,618,314	-6.3%	-5.6%	0.7%	4.1%	2.7%
OUTPATIENT CARE REVENUE - PHYSICIAN	58,686,415	62,566,398	63,107,825	65,382,906	65,868,447	0.9%	4.5%	3.6%	4.4%	3.8%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	793,290	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
GROSS PATIENT CARE REVENUE	510,432,125	528,854,315	500,916,338	511,529,874	530,938,307	-5.3%	-3.3%	2.1%	6.0%	3.6%
DISPROPORTIONATE SHARE PAYMENTS	4,169,146	4,573,554	5,724,870	5,269,069	3,995,289	25.2%	15.2%	-8.0%	-30.2%	-2.7%
BAD DEBT	(8,337,141)	(4,183,690)	(6,626,902)	(7,056,413)	(5,309,383)	-58.4%	-68.7%	-6.5%	19.9%	-5.0%
FREE CARE	(5,627,667)	(5,838,729)	(3,569,908)	(5,753,971)	(6,121,719)	38.9%	1.5%	-61.2%	-71.5%	-3.7%
DEDUCTIONS FROM REVENUE	(267,388,301)	(277,582,498)	(253,028,950)	(261,795,128)	(272,539,164)	8.8%	5.7%	-3.5%	-7.7%	4.1%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	233,248,162	245,822,952	243,415,448	242,193,431	250,963,330	-1.0%	-1.5%	-0.5%	3.1%	3.3%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	233,248,162	245,822,952	243,415,448	242,193,431	250,963,330	-1.0%	-1.5%	-0.5%	3.1%	3.3%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	2,395,718	1,660,988	2,438,623	2,976,587	2,915,758	46.8%	79.2%	22.1%	19.6%	36.9%
CAFETERIA & PARKING	884,748	936,682	908,838	993,373	978,684	-3.0%	6.1%	9.3%	7.7%	1.0%
EMPLOYEE SALES PHARMACY	-	-	1,901,208	-	1,533,600	100.0%	0.0%	-100.0%	-19.3%	100.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	466	-	298	-	-100.0%	-36.1%	100.0%	0.0%	-100.0%
PHYSICIAN OFFICE AND OTHER RENTALS	84,231	184,230	83,682	259,722	221,167	-54.6%	41.0%	210.4%	164.3%	23.0%
MEANINGFUL USE	655,615	1,017,651	414,598	544,488	-	-59.3%	-46.5%	31.3%	-100.0%	-100.0%
340B RETAIL PHARMACY PROGRAMS	4,439,700	3,758,876	3,800,296	4,794,823	5,304,244	1.1%	27.6%	26.2%	39.6%	27.0%
OTHER	1,478,834	1,039,390	1,470,486	1,628,104	1,336,857	41.5%	56.6%	10.7%	-9.1%	-16.0%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	885,971	-	0.0%	100.0%	100.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	9,938,846	8,598,283	11,017,731	12,083,366	12,290,310	28.1%	40.5%	9.7%	11.6%	8.1%
TOTAL OPERATING REVENUE	243,187,008	254,421,235	254,433,179	254,276,797	263,253,640	0.0%	-0.1%	-0.1%	3.5%	3.5%
OPERATING EXPENSE										
SALARIES NON MD	73,162,616	78,446,783	82,628,937	81,623,868	86,033,134	5.3%	4.0%	-1.2%	4.1%	4.8%
FRINGE BENEFITS NON MD	25,651,715	25,172,851	27,673,380	24,176,644	26,970,680	9.9%	-4.0%	-12.6%	-2.5%	3.2%
FRINGE BENEFITS MD	2,008,606	1,375,451	1,529,901	1,332,753	1,475,722	11.2%	-3.1%	-12.9%	-3.5%	-12.3%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	30,114,342	30,000,115	29,969,647	32,106,201	31,552,125	-0.1%	7.0%	7.1%	5.3%	2.7%
HEALTH CARE PROVIDER TAX	13,519,505	14,052,304	14,352,823	14,644,716	14,810,108	2.1%	4.2%	2.0%	3.2%	5.5%
DEPRECIATION AMORTIZATION	13,374,000	13,596,263	13,161,688	12,784,354	12,728,164	-3.2%	-6.0%	-2.9%	-3.3%	1.3%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	1,873,113	1,803,469	1,749,035	1,549,155	1,688,565	-3.0%	-14.1%	-11.4%	-3.5%	-7.5%
OTHER OPERATING EXPENSE	77,623,157	79,195,624	77,262,881	81,895,722	82,290,825	-2.4%	3.4%	6.0%	6.5%	5.0%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	237,327,054	243,642,860	248,328,292	250,113,413	257,549,323	1.9%	2.7%	0.7%	3.7%	4.0%
NET OPERATING INCOME (LOSS)	5,859,954	10,778,375	6,104,887	4,163,384	5,704,317	-43.4%	-61.4%	-31.8%	-6.6%	-10.1%
NON-OPERATING REVENUE	5,973,111	11,380,794	7,136,913	16,154,020	8,794,172	-37.3%	41.9%	126.3%	23.2%	-7.8%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	11,833,065	22,159,169	13,241,800	20,317,404	14,498,489	-40.2%	-8.3%	53.4%	9.5%	-8.7%

**SVMC
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	67,827,160	62,265,283	66,835,959	66,601,760	71,324,846	7.3%	7.0%	-0.4%	6.7%	0.4%
OUTPATIENT CARE REVENUE	185,140,360	203,294,089	204,605,991	211,945,126	221,234,433	0.6%	4.3%	3.6%	8.1%	6.5%
OUTPATIENT CARE REVENUE - PHYSICIAN	47,230,585	49,850,665	52,663,750	51,277,990	57,506,756	5.6%	2.9%	-2.6%	9.2%	7.2%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GROSS PATIENT CARE REVENUE	300,198,105	315,410,037	324,105,700	329,824,876	350,066,035	2.8%	4.6%	1.8%	8.0%	5.1%
DISPROPORTIONATE SHARE PAYMENTS	1,951,947	1,627,431	727,209	806,253	1,043,610	-55.3%	-50.5%	10.9%	43.5%	-13.8%
BAD DEBT	(5,200,000)	(4,601,465)	(5,000,000)	(4,985,696)	(4,800,000)	-8.7%	-8.4%	0.3%	4.0%	-1.1%
FREE CARE	(2,000,000)	(1,623,587)	(1,601,666)	(2,371,913)	(2,100,000)	1.4%	-46.1%	-48.1%	-31.1%	2.1%
DEDUCTIONS FROM REVENUE	(150,924,484)	(158,889,662)	(165,868,983)	(170,670,618)	(184,712,141)	-4.4%	-7.4%	-2.9%	-11.4%	7.7%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	144,025,568	151,922,754	152,362,260	152,602,902	159,497,504	0.3%	0.4%	0.2%	4.7%	2.6%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	144,025,568	151,922,754	152,362,260	152,602,902	159,497,504	0.3%	0.4%	0.2%	4.7%	2.6%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
CAFETERIA & PARKING	495,040	523,736	526,500	535,863	536,973	0.5%	2.3%	1.8%	2.0%	0.7%
EMPLOYEE SALES PHARMACY	100,107	112,440	100,000	80,808	43,764	-11.1%	-28.1%	-19.2%	-56.2%	-38.9%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	147,950	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
PHYSICIAN OFFICE AND OTHER RENTALS	30,806	30,924	30,924	28,724	-	0.0%	-7.1%	-7.1%	-100.0%	-100.0%
MEANINGFUL USE	125,000	237,592	-	285,894	75,000	-100.0%	20.3%	100.0%	100.0%	100.0%
340B RETAIL PHARMACY PROGRAMS	-	293,631	1,100,000	2,282,525	1,900,000	274.6%	677.3%	107.5%	72.7%	100.0%
OTHER	1,123,920	1,532,480	1,054,125	1,350,543	1,408,049	-31.2%	-11.9%	28.1%	33.6%	-11.0%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	2,022,823	2,730,803	2,811,549	4,564,357	3,963,786	3.0%	67.1%	62.3%	41.0%	-0.6%
TOTAL OPERATING REVENUE	146,048,391	154,653,557	155,173,809	157,167,259	163,461,290	0.3%	1.6%	1.3%	5.3%	2.5%
OPERATING EXPENSE										
SALARIES NON MD	44,719,667	44,549,054	46,344,567	45,524,815	47,791,012	4.0%	2.2%	-1.8%	3.1%	0.7%
FRINGE BENEFITS NON MD	12,113,267	11,836,099	13,595,523	12,335,213	14,146,717	14.9%	4.2%	-9.3%	4.1%	2.8%
FRINGE BENEFITS MD	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	26,381,531	28,092,615	28,160,556	28,753,247	30,180,285	0.2%	2.4%	2.1%	7.2%	4.4%
HEALTH CARE PROVIDER TAX	8,474,050	8,745,616	8,945,341	9,056,992	9,311,076	2.3%	3.6%	1.2%	4.1%	2.9%
DEPRECIATION AMORTIZATION	6,263,876	5,550,510	6,104,254	6,042,316	6,531,292	10.0%	8.9%	-1.0%	7.0%	0.8%
INTEREST - SHORT TERM	-	23,741	-	17,023	-	-100.0%	-28.3%	100.0%	0.0%	-100.0%
INTEREST - LONG TERM	783,893	507,601	521,891	507,261	521,014	2.8%	-0.1%	-2.8%	-0.2%	6.7%
OTHER OPERATING EXPENSE	42,929,479	50,049,511	46,872,688	49,154,502	48,651,517	-6.3%	-1.8%	4.9%	3.8%	2.9%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	141,665,763	149,354,747	150,544,820	151,391,369	157,132,913	0.8%	1.4%	0.6%	4.4%	2.4%
NET OPERATING INCOME (LOSS)	4,382,628	5,298,810	4,628,989	5,775,890	6,328,377	-12.6%	9.0%	24.8%	36.7%	5.7%
NON-OPERATING REVENUE	600,000	618,918	605,000	2,034,841	685,862	-2.2%	228.8%	236.3%	13.4%	-16.5%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	4,982,628	5,917,728	5,233,989	7,810,731	7,014,239	-11.6%	32.0%	49.2%	34.0%	1.6%

SPR
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	30,245,893	23,162,319	29,168,760	22,506,957	29,327,744	25.9%	-2.8%	-22.8%	0.5%	5.7%
OUTPATIENT CARE REVENUE	88,032,193	88,202,408	87,776,144	85,612,952	91,971,318	-0.5%	-2.9%	-2.5%	4.8%	6.1%
OUTPATIENT CARE REVENUE - PHYSICIAN	7,276,474	8,263,958	6,768,209	7,174,176	8,370,064	-18.1%	-13.2%	6.0%	23.7%	6.2%
CHRONIC/SNF PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SWING BEDS PT CARE REVENUE	90,640	120,510	181,000	105,060	218,360	50.2%	-12.8%	-42.0%	20.6%	6.6%
GROSS PATIENT CARE REVENUE	125,645,200	119,749,195	123,894,113	115,399,145	129,887,486	3.5%	-3.6%	-6.9%	4.8%	6.0%
DISPROPORTIONATE SHARE PAYMENTS	1,507,724	1,590,219	1,831,126	1,552,618	881,186	15.1%	-2.4%	-15.2%	-51.9%	-11.1%
BAD DEBT	(4,559,200)	(4,702,358)	(5,201,151)	(4,915,458)	(4,472,028)	-10.6%	-4.5%	5.5%	14.0%	2.9%
FREE CARE	(3,083,706)	(2,111,595)	(2,604,562)	(1,805,615)	(2,737,480)	-23.3%	14.5%	30.7%	-5.1%	-5.2%
DEDUCTIONS FROM REVENUE	(63,573,518)	(60,887,341)	(58,772,285)	(58,231,341)	(64,183,966)	3.5%	4.4%	0.9%	-9.2%	8.2%
GRADUATE MEDICAL EDUCATION	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
NET PATIENT CARE REVENUE	55,936,500	53,638,120	59,147,241	51,999,349	59,375,198	10.3%	-3.1%	-12.1%	0.4%	4.4%
FIXED PROSPECTIVE PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL NPR & FPP (including Risk Reserves)	55,936,500	53,638,120	59,147,241	51,999,349	59,375,198	10.3%	-3.1%	-12.1%	0.4%	4.4%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	-100.0%
CAFETERIA & PARKING	145,000	146,293	145,000	158,904	150,000	-0.9%	8.6%	9.6%	3.4%	1.5%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	2,700	6,259	2,700	115,388	-	-56.9%	1743.6%	4173.6%	-100.0%	-100.0%
PHYSICIAN OFFICE AND OTHER RENTALS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
MEANINGFUL USE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
340B RETAIL PHARMACY PROGRAMS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER	1,775,100	1,578,224	1,615,000	1,382,197	1,308,000	2.3%	-12.4%	-14.4%	-19.0%	-8.3%
MISCELLANEOUS/CONTRACT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SPECIALTY PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OUTPATIENT PHARMACY REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
REIMBURSED EXPENSES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER OPERATING REVENUE	1,922,800	1,730,776	1,762,700	1,656,489	1,458,000	1.8%	-4.3%	-6.0%	-17.3%	-7.7%
TOTAL OPERATING REVENUE	57,859,300	55,368,896	60,909,941	53,655,838	60,833,198	10.0%	-3.1%	-11.9%	-0.1%	4.0%
OPERATING EXPENSE										
SALARIES NON MD	16,669,252	16,531,241	17,831,656	16,837,179	17,953,143	7.9%	1.9%	-5.6%	0.7%	2.1%
FRINGE BENEFITS NON MD	5,088,736	5,009,369	5,383,700	5,656,209	5,360,128	7.5%	12.9%	5.1%	-0.4%	0.2%
FRINGE BENEFITS MD	450,000	400,000	500,000	500,000	600,000	25.0%	25.0%	0.0%	20.0%	12.2%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	5,984,821	5,587,163	5,651,707	6,332,582	5,822,000	1.2%	13.3%	12.0%	3.0%	6.8%
HEALTH CARE PROVIDER TAX	3,358,144	3,172,987	3,548,834	3,195,888	3,562,512	11.8%	0.7%	-9.9%	0.4%	3.6%
DEPRECIATION AMORTIZATION	2,214,900	1,890,039	1,530,594	1,697,212	1,863,315	-19.0%	-10.2%	10.9%	21.7%	-3.6%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	525,000	381,924	510,000	477,005	529,100	33.5%	24.9%	-6.5%	3.7%	17.4%
OTHER OPERATING EXPENSE	22,411,147	22,215,051	24,201,789	22,795,620	24,105,846	8.9%	2.6%	-5.8%	-0.4%	3.8%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	56,702,000	55,187,774	59,158,280	57,491,695	59,796,044	7.2%	4.2%	-2.8%	1.1%	3.1%
NET OPERATING INCOME (LOSS)	1,157,300	181,122	1,751,661	(3,835,857)	1,037,154	867.1%	-2217.8%	-319.0%	-40.8%	-193.3%
NON-OPERATING REVENUE	1,015,000	199,062	750,000	2,057,619	1,290,000	276.8%	933.7%	174.3%	72.0%	-19.6%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	2,172,300	380,184	2,501,661	(1,778,238)	2,327,154	558.0%	-567.7%	-171.1%	-7.0%	-0.4%

**UVMHC
REPORT 1
SUMMARY STATEMENT OF REVENUE & EXPENSE**

	2016B	2016A	2017B	2017A	2018B	2016A - 2017B	PERCENT CHANGE 2016A - 2017A	2017B - 2017A	2017B - 2018B	ANNUALIZED 2013A - 2018B
REVENUES										
INPATIENT CARE REVENUE	694,991,785	713,704,200	737,421,623	776,281,792	797,212,253	3.3%	8.8%	5.3%	8.1%	4.9%
OUTPATIENT CARE REVENUE	1,081,824,620	1,106,622,568	1,112,544,201	1,147,602,729	1,175,227,864	0.5%	3.7%	3.2%	5.6%	4.2%
OUTPATIENT CARE REVENUE - PHYSICIAN	666,163,737	683,798,434	627,428,060	697,080,498	629,052,172	-8.2%	1.9%	11.1%	0.3%	-2.3%
CHRONIC/SNF PT CARE REVENUE	26,427,505	25,363,139	28,317,956	27,181,176	29,308,043	11.7%	7.2%	-4.0%	3.5%	7.6%
SWING BEDS PT CARE REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GROSS PATIENT CARE REVENUE	2,469,407,647	2,529,488,342	2,505,711,841	2,648,146,194	2,630,800,332	-0.9%	4.7%	5.7%	5.0%	2.6%
DISPROPORTIONATE SHARE PAYMENTS	16,725,494	18,724,391	18,115,526	17,474,390	13,724,391	-3.3%	-6.7%	-3.5%	-24.2%	-4.9%
BAD DEBT	(26,410,099)	(22,610,131)	(20,712,524)	(24,522,185)	(23,521,029)	8.4%	-8.5%	-18.4%	-13.6%	-2.4%
FREE CARE	(17,449,060)	(13,430,399)	(10,676,995)	(17,770,112)	(15,623,425)	20.5%	-32.3%	-66.4%	-46.3%	-7.9%
DEDUCTIONS FROM REVENUE	(1,345,499,058)	(1,385,625,548)	(1,349,652,004)	(1,460,165,745)	(1,588,572,821)	2.6%	-5.4%	-8.2%	-17.7%	5.3%
GRADUATE MEDICAL EDUCATION	30,000,000	30,000,000	30,000,000	29,445,510	30,000,000	0.0%	-1.8%	-1.8%	0.0%	100.0%
NET PATIENT CARE REVENUE	1,126,774,924	1,156,546,653	1,172,785,845	1,192,608,052	1,046,807,448	1.4%	3.1%	1.7%	-10.7%	-0.1%
FIXED PROSPECTIVE PAYMENTS	-	-	-	18,510,923	159,653,217	0.0%	100.0%	100.0%	100.0%	100.0%
RESERVES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER REFORM PAYMENTS	-	-	-	-	3,194,097	0.0%	0.0%	0.0%	100.0%	100.0%
TOTAL FIXED PROSPECTIVE PAYMENTS AND RESERVES	-	-	-	18,510,923	162,847,314	0.0%	100.0%	100.0%	100.0%	100.0%
TOTAL NPR & FPP (including Risk Reserves)	1,126,774,924	1,156,546,653	1,172,785,845	1,211,118,975	1,209,654,762	1.4%	4.7%	3.3%	3.1%	2.8%
COMMUNITY FOUNDATION REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
GRANT INCOME	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
CAFETERIA & PARKING	7,725,686	7,038,453	7,121,152	7,321,199	7,293,882	1.2%	4.0%	2.8%	2.4%	3.0%
EMPLOYEE SALES PHARMACY	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
EMPLOYEE SALES MED SURG SUPPLIES	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
SALE OF SERVICES TO OTHER ORGANIZATIONS	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
PHYSICIAN OFFICE AND OTHER RENTALS	2,020,503	1,139,981	1,326,133	1,153,404	1,306,041	16.3%	1.2%	-13.0%	-1.5%	2.7%
MEANINGFUL USE	2,156,680	2,551,782	1,055,844	1,399,920	527,850	-58.6%	-45.1%	32.6%	-50.0%	-36.3%
340B RETAIL PHARMACY PROGRAMS	9,000,645	11,949,378	12,379,435	16,252,093	20,258,849	3.6%	36.0%	31.3%	63.6%	33.7%
OTHER	70,625,925	2,282,885	1,981,713	2,783,858	2,125,843	-13.2%	21.9%	40.5%	7.3%	-41.2%
MISCELLANEOUS/CONTRACT INCOME	-	9,794,159	9,249,333	9,312,743	8,653,693	-5.6%	-4.9%	0.7%	-6.4%	100.0%
PREMIUM REVENUE AND PAYER INCENTIVES	-	5,782,073	5,388,235	6,037,120	5,242,741	-6.8%	4.4%	12.0%	-2.7%	100.0%
SPECIALTY PHARMACY	-	20,063,863	22,249,588	30,338,321	32,205,324	10.9%	51.2%	36.4%	44.7%	100.0%
OUTPATIENT PHARMACY REVENUE	-	15,896,892	17,642,216	18,300,510	18,670,717	11.0%	15.1%	3.7%	5.8%	100.0%
REFERENCE LAB REVENUE	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INSTITUTIONAL SERVICES REVENUE	-	11,584,572	11,909,137	8,112,982	7,927,176	2.8%	-30.0%	-31.9%	-33.4%	100.0%
REIMBURSED EXPENSES	-	1,221,662	1,849,593	1,689,790	1,712,472	51.4%	38.3%	-8.6%	-7.4%	100.0%
OTHER OPERATING REVENUE	91,529,439	89,305,701	92,152,380	102,701,941	105,924,587	3.2%	15.0%	11.4%	14.9%	17.4%
TOTAL OPERATING REVENUE	1,218,304,364	1,245,852,354	1,264,938,225	1,313,820,916	1,315,579,349	1.5%	5.5%	3.9%	4.0%	3.6%
OPERATING EXPENSE										
SALARIES NON MD	386,644,657	386,869,572	402,038,753	419,350,487	426,939,307	3.9%	8.4%	4.3%	6.2%	4.5%
FRINGE BENEFITS NON MD	128,589,934	112,964,136	125,840,669	132,006,117	117,633,655	11.4%	16.9%	4.9%	-6.5%	1.6%
FRINGE BENEFITS MD	25,975,283	25,575,661	27,658,198	27,010,679	27,455,233	8.1%	5.6%	-2.3%	-0.7%	5.7%
PHYSICIAN FEES SALARIES CONTRACTS & FRINGES	141,293,606	150,895,527	149,413,662	155,179,685	158,478,264	-1.0%	2.8%	3.9%	6.1%	4.6%
HEALTH CARE PROVIDER TAX	64,220,845	64,131,080	66,868,073	66,889,902	68,997,375	4.3%	4.3%	0.0%	3.2%	4.0%
DEPRECIATION AMORTIZATION	50,919,989	47,852,346	52,148,230	48,073,712	52,007,581	9.0%	0.5%	-7.8%	-0.3%	2.2%
INTEREST - SHORT TERM	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
INTEREST - LONG TERM	18,434,696	13,218,300	13,541,490	14,003,164	17,001,620	2.4%	5.9%	3.4%	25.6%	0.0%
OTHER OPERATING EXPENSE	356,080,574	370,295,586	379,502,525	382,726,377	396,669,781	2.5%	3.4%	0.8%	4.5%	3.2%
BAD DEBT	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL OPERATING EXPENSE	1,172,159,584	1,171,802,207	1,217,011,600	1,245,240,122	1,265,182,817	3.9%	6.3%	2.3%	4.0%	3.7%
NET OPERATING INCOME (LOSS)	46,144,780	74,050,147	47,926,625	68,580,794	50,396,532	-35.3%	-7.4%	43.1%	5.2%	3.4%
NON-OPERATING REVENUE	13,745,404	11,062,297	15,257,311	21,191,258	17,990,319	37.9%	91.6%	38.9%	17.9%	-12.3%
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE	59,890,183	85,112,444	63,183,935	89,772,052	68,386,851	-25.8%	5.5%	42.1%	8.2%	-2.5%