



An Independent Licensee of the Blue Cross and Blue Shield Association.

June 24, 2019

Ms. Amy Cooper
Green Mountain Surgery Center
40 Main St.
Suite 540
Burlington, VT 05401

RE: Green Mountain Surgery Center Certificate of Need Condition 12

Dear Amy:

Blue Cross and Blue Shield of Vermont (BCBSVT) is providing this letter to support your efforts to meet the requirements of Condition 12 of the Certificate of Need for the Green Mountain Surgery Center (GMSC).

As stated in our original letter of support, dated March 16, 2017, BCBSVT members benefit from having a robust network that offers a choice of settings in which they can receive care. We credential and contract with any qualified provider that can offer high quality care to our members at competitive prices.

BCBSVT believes an arrangement with GMSC will benefit our members by offering them an affordable option to the alternative hospital setting where they would have otherwise sought care. BCBSVT appreciates working with the GMSC to develop competitive rates for our members. As we finalize negotiations, BCBSVT can confirm that the reimbursement levels will be less than what is paid to hospitals for the same or similar procedures. We sincerely believe the contract we will enter with GMSC will support our collective efforts to reduce overall health care expenditures in Vermont.

Sincerely,

A handwritten signature in black ink that reads "Lou McLaren".

Lou McLaren
Director
Provider Contracting & Provider Relations