

# VERMONT LEGAL AID, INC.

## OFFICE OF THE HEALTH CARE ADVOCATE

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Health Care Advocate FY2021 Hospital Budget Guidance Questions [Updated due to COVID-19]

### 1. Commercial Rate

In the table provided below, please provide by commercial payer (BCBSVT, TVHP, MVP, Cigna, and Other):

- a. The rate change you implemented in FY2020 and budgeted for FY2021.
- b. The budgeted FY2021 net patient revenue (NPR) and proposed NPR change from FY2020.
- c. The average ratio of the payer's reimbursement rate to Medicare's reimbursement rate.

Table 1. Commercial Rate						
	Rate Change		Net Patient Revenue			Medicare Reference
	FY2020 (Implemented)	FY2021 (Budget)	FY2020 (Budget)	FY2021 (Budget)	% Change from FY20B to FY21B	Average Ratio of Reimbursement Rate to Medicare Reimbursement Rate (FY2020)
BCBSVT						
TVHP						
MVP						
Cigna						
Other						

### 2. Hospital Financial Assistance during COVID-19

- a. How have you changed your official or unofficial patient financial assistance policies and/or procedures during COVID-19?
- b. How have you handled patient collections during COVID-19?
  - i. How many patients had bills sent to collection agencies during each of the first three quarters of FY2020?
  - ii. How many patients currently have bills in collections? How does this number compare to a normal year for your hospital?

### 3. Provider Recruitment

- a. How (if at all) have you leveraged the federal J-1 visa waiver program in your recruitment of health care providers?