

## Schedule A

Notice of Provider Practice Transfer/Acquisition  
Please submit information 30 days prior to the effective date of the transfer/acquisition.

**Hospital Name:** Brattleboro Memorial Hospital  
**Provider Practice Name:** Just So Pediatrics  
**Provider Practice Location (prior to acquisition):** 19 Belmont Ave Brattleboro, VT 05301  
**Effective Date of transfer/acquisition:** 7/31/2020

*Please briefly describe the need for this transfer/acquisition, including whether the hospital-based service:*

- The need for this transfer/acquisition
- Plans to provide the newly acquired service at the same, or decreased cost, as the independent service
- Does the hospital expect service levels to maintain

*Brattleboro Memorial Hospital consolidated the employed Practice of Just So Pediatrics (JSP) into Brattleboro Primary Care (BPC), an independent practice. This consolidation was due to insufficient/inadequate JSP office space to cope with COVID-19; clinician retirement and clinician's inability to practice on-site due to COVID-19. JSP patients were given the option to transfer their care to BPC or other Hospitals/Practices.*

For transfers/acquisitions with an effective date between:

**October 1 - May 1:** Please complete both Section One and Section Two.

**May 2 - September 30:** Please complete Section One only and include as part of your annual budget submission. Please remember to include information about this transfer/acquisition in the hospital's budget narrative.

### SECTION ONE: Acquired Practice Budget

*Complete Section One for any transfer/acquisition, regardless of effective date.*

	A		B		C	
	Prior Year Fiscal Year		Current Fiscal Year Projection		Next Fiscal Year (annualized)	
Gross Patient Care Revenue	\$	1,625,881	\$	1,365,855	N/A	
Deductions from Revenue	\$	(1,101,960)	\$	(532,683)	N/A	
<b>Net Patient Revenue - Physician</b>	<b>\$</b>	<b>742,615</b>	<b>\$</b>	<b>833,172</b>	<b>N/A</b>	
Provider Salaries	\$	523,643	\$	705,464	N/A	
Provider Fringe Benefits	\$	158,529	\$	193,502	N/A	
Staff Wages & Benefits (Non MD)	\$	66,548	\$	68,544	N/A	
Malpractice	\$	10,062	\$	10,062	N/A	
Depreciation/Amortization	\$	1,192	\$	1,192	N/A	
Rent	\$	16,800	\$	23,222	N/A	
Billing Service	\$	\$37,829	\$	38,511	N/A	
Medical/Surgical Supplies	\$	12,274	\$	12,981	N/A	
Other Costs	\$	294,862	\$	300,489	N/A	
<b>Total Operating Expense</b>	<b>\$</b>	<b>1,121,739</b>	<b>\$</b>	<b>1,353,967</b>	<b>N/A</b>	
<b>Net Operating Income/Loss</b>	<b>\$</b>	<b>(379,124)</b>	<b>\$</b>	<b>(520,795)</b>	<b>N/A</b>	

Relative Value - Units of Service	22,992	21,813	N/A
Total Provider FTEs Acquired/Transferred	N/A	0.75 Transfer	N/A
Total Non-Provider FTEs Acquired/Transferred	N/A	2 Transfer	N/A

A: The operations of the practice for the previous fiscal year (if available)

B: The operations of the practice for the projected fiscal year

C: The operations of the practice for the upcoming fiscal year

### SECTION TWO: Hospital Budget

*Only for off-cycle transfers/acquisitions with effective dates between October 1 and May 1.*

	Prior Year Fiscal Year	Current Fiscal Year	Partial Current Year	Current Year	%
	Actual	Approved Budget	Projections (from Section One)	Budget Including Change	Change from Approved Budget
NPR and FPP					
Other Operating Revenue					
<b>Total Operating Revenue</b>					
<b>Total Operating Expenses</b>					
<b>Net Operating Income (Loss)</b>					
Non-Operating Revenue					
Excess (Deficit) of Revenue or Expense					