

# SPRINGFIELD HOSPITAL FY 2021 BUDGET SUBMISSION

## Responses to the Office of the Health Care Advocate Questions

### 1. Commercial Rate

In the table provided below, please provide by commercial payer (BCBSVT, TVHP, MVP, Cigna, and Other):

- The rate change you implemented in FY2020 and budgeted for FY2021.
- The budgeted FY2021 net patient revenue (NPR) and proposed NPR change from FY2020.
- The average ratio of the payer's reimbursement rate to Medicare's reimbursement rate.

HEALTH CARE ADVOCATE FY2021 HOSPITAL BUDGET GUIDANCE QUESTION						
TABLE 1 COMMERCIAL RATE						
	Rate Change		Net Patient Revenue			Medicare Reference
	FY2020	FY2021	FY2020 (Budget)	FY2021 (Budget)	% Chg From FY20B to FY21B	(Avg Ratio of Payer's Reimbursement Rate to Medicare Reimb Rate)
BCBSVT	0%	4%	\$ 9,210,466	\$ 10,177,439	110%	165%
TVHP	0%	4%	\$ 15,502	\$ 17,130	110%	137%
MVP	0%	4%	\$ 1,936,538	\$ 2,139,848	110%	146%
CIGNA	0%	4%	\$ 2,580,573	\$ 2,851,497	110%	146%
Other	0%	4%	\$ 8,053,669	\$ 8,899,194	110%	116%
			\$ 21,796,748	\$ 24,085,107	From "FY21 Bud Tab"	

### 2. Hospital Financial Assistance during COVID-19

a. How have you changed your official or unofficial patient financial assistance policies and/or procedures during COVID-19? **Our Financial Assistance Policy remained the same.**

b. How have you handled patient collections during COVID-19? **Our Collections Procedures remained the same.**

i. How many patients had bills sent to collection agencies during each of the first three quarters of FY2020? **From Jan 2020 to July 28 we sent 3,617 accounts to collections.**

ii. How many patients currently have bills in collections? How does this number compare to a normal year for your hospital?

**We sent 2,393 accounts to collections from March 2019 to July 2019. This year for the same period we sent 2,732.**

### 3. Provider Recruitment

How (if at all) have you leveraged the Federal J1 visa waiver program in your recruitment of health care providers? **We have not used the J1 visa waiver program.**