

**Green Mountain Care Board**  
144 State Street  
Montpelier, VT 05602

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**SENT ELECTRONICALLY**

November 2, 2018

Mr. Anthony Ruscella  
Acadia Healthcare Company, Inc.  
6185 Paseo Del Norte, Suite 150  
Carlsbad, CA 92011

**RE: Docket No. GMCB-029-18con, Development of a Substance Use Disorder Treatment Center in Bennington, Vermont.**

Dear Mr. Ruscella:

Thank you for your letter regarding the above referenced project. The project as described is subject to Certificate of Need (CON) review.

The application must meet the statutory criteria in 18 V.S.A. § 9437(1)-(5), (7-8). Please insure that the submitted application includes a detailed description of, and the need for the project, the proposed project components and total project cost. Describe in detail the services and level of provider that will be provided both on and off site, any purchase or lease arrangements that will be entered into, and any renovation/construction work that may be required. Sufficient financial information identified below is also required as part of the application.

- Profit and Loss Statements: for Proposed Year 1, Proposed Year 2, and Proposed Year 3 (specify the 12-month period for each). Include a summary of all financial assumptions that underlie projections;
- Revenue Projections: for Proposed Year 1, Proposed Year 2, and Proposed Year 3 (specify the 12-month period for each). Include a summary of all financial assumptions that underlie projections;
- Balance Sheets: for Proposed Year 1, Proposed Year 2, and Proposed Year 3 (specify the 12-month period for each). Include a summary of all financial assumptions that underlie projections;
- Cash Flows: for Proposed Year 1, Proposed Year 2, and Proposed Year 3 (specify the 12-month period for each). Include a summary of all financial assumptions that underlie projections;
- Operating Costs: for Proposed Year 1, Proposed Year 2, and Proposed Year 3 (specify the 12-month period for each). Include a summary of all financial assumptions that underlie projections.



- Financial Table 1, Project Costs;
- Financial Table 2, Financing Arrangement;
- Financial Table 6A, 6B, and 6C, Revenue Source Projections;
- Financial Table 7A, 7B, and 7C, Utilization Projections;
- Financial Table 9A, 9B, and 9C, Staffing Projections; and
- Acadia Healthcare Company, Inc's Most Recent Audited Financial Statement.

Last legislative session, the Vermont legislature in Act 167 (2018) made several changes to the State's CON law, which you should review as you prepare the application. *See* <https://legislature.vermont.gov/assets/Documents/2018/Docs/ACTS/ACT167/ACT167%20As%20Enacted.pdf>. Note that as amended by Act 167, 18 V.S.A. § 9437(1)(C) continues to reference the Health Resource Allocation Plan (HRAP), which is in the process of being updated. Because the updated HRAP will not be completed for some time, the application should address current HRAP standards 1.6, 1.7, 1.9, 1.10, 1.12, 4.4, 4.5, and 4.6.

Please send your application to me electronically at [donna.jerry@vermont.gov](mailto:donna.jerry@vermont.gov) and provide a three-hole punched hard copy with a Verification Under Oath to the Green Mountain Care Board, 144 State Street, Montpelier, Vermont 05602, Attention: Donna Jerry.

If you have further questions, please do not hesitate to contact me at 802-828-2918.

Sincerely,

*s/ Donna Jerry*

Donna Jerry  
Senior Health Policy Analyst  
Green Mountain Care Board

cc: Judy Henkin, GMCB General Counsel

