

VERIFICATION UNDER OATH

**STATE OF VERMONT
GREEN MOUNTAIN CARE BOARD**

In re: Kahm Clinic IOP-PHP
Eating Disorder Treatment Program
GMCB-009-21con

Verification Under Oath


Nicholas Kahm, being duly sworn, states on oath as follows:

1. I am the Chief Executive Officer of Kahm Clinic IOP-PHP, LLC. I have reviewed the Certificate of Need Application (Application) to begin an IOP-PHP eating disorder treatment program.
2. Based on my personal knowledge, and after diligent inquiry, I attest that the information contained in the Answers to First Set of Questions is true, accurate and complete and does not contain any untrue statement of a material fact, and does not omit to state a material fact.
3. My personal knowledge of the truth, accuracy and completeness of the information contained in the Application is based on my actual knowledge of the subject information or upon information reasonably believed to be true and reliable to me (for example information in published articles).
4. In the event that the information contained in the Application becomes untrue, inaccurate or incomplete in any material respect, I acknowledge my obligation to notify the Green Mountain Care Board as soon as I know that the information or document has become untrue, inaccurate or incomplete in any material respect.



Nicholas Kahm

On March 29, 2022 Nicholas Kahm appeared before me and swore to the truth, accuracy and completeness of the foregoing.


Notary Public Sayuri Koerber

My Commission expires 01/31/2023
157.0012803



1. The January 18, 2022, submission of the Annual Operating Expense Detail Table and Table 3B (Income Statement) Total Operating Expenses do not match. The Annual Operating Expense Detail Table was not revised and included in the response to the fourth set of questions (March 24, 2022) as requested. Also, in your response to question 1 iii, of your submission dated March 24, 2022, you stated, "Owner distribution will be made annually to cover the taxes associated with the passthrough income from the equity." It appears that the line item titled, Owner Distribution for Taxes, may be an expense that should be included in the Expense portion of the list, which would in turn change the totals. This expense would also need to be included on Table 3B. Please revise and resubmit and make certain that the Annual Operating Expense Detail and Table 3B and all tie out and match. If these changes flow into Table 4B Balance Sheet, for instance through Cash & Investments, Liabilities or Fund Balance, please revise and resubmit.

In reference to the owner distributions (draws) the words can be used interchangeably. The Company is organized as an S Corporation for tax purposes and therefore there are no taxes paid at the Clinic level. The income flows to the owners on Schedule K-1 and they will be required to pay the taxes on this income. Therefore, the Clinic will make distributions at least annually to cover the taxes the owners need to pay on the Clinic income. This would not be an expense of the Clinic; however, it would reduce the equity section of the Clinic and reduce cash. In year 1 there is no distribution as the projection is the Clinic will have a taxable loss. In year 2 and 3 the Clinic is projected to show similar profits in each year and therefore a distribution will be made to cover those taxes in the amounts of \$308,014 and \$308,238, respectively.

2. Please revise and resubmit financial tables 1; 2; 3 B, C; 4 B, C; 5 B, C; 6 B, C; 7 B, C; 8 B, C; and 9 B, C and the Annual Operating Expense Detail table (which you title, "Expense Detail") so we have a final set of all tables. Please check all tables carefully to make certain that the numbers match between applicable tables and there are no errors; that you have included the corrected versions of all tables; that the PDF and Excel versions of all tables are identical; and there are no omissions.

The total operating expenses on Table 3B need to be added to the Free Care & Bad Debt Expense row to get the total expenses for the year. For example, Year 1 operating expenses are reported as \$1,206,568 and if you add the \$51,555 on the Free Care & Bad debt row the total is \$1,258,123 which matches the Expense Detail worksheet.

Even though no revisions are needed from the last set of submitted tables, they are nevertheless here included for your convenience.

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 1
PROJECT COSTS

Construction Costs	
1. New Construction	\$ -
2. Renovation	347,220
3. Site Work	-
4. Fixed Equipment	-
5. Design/Bidding Contingency	-
6. Construction Contingency	-
7. Construction Manager Fee	-
8. Other (Software)	-
Subtotal	\$ 347,220
Related Project Costs	
1. Major Moveable Equipment	\$ -
2. Furnishings, Fixtures & Other Equip.	85,879
3. Architectural/Engineering Fees	30,000
4. Land Acquisition	-
5. Purchase of Buildings	-
6. Administrative Expenses & Permits	-
7. Debt Financing Expenses (see below)	-
8. Debt Service Reserve Fund	-
9. Working Capital	411,901
10. Other (Software)	25,000
Subtotal	\$ 552,780
Total Project Costs	\$ 900,000

Debt Financing Expenses	
1. Capital Interest	\$ -
2. Bond Discount or Placement Fee	-
3. Misc. Financing Fees & Exp. (issuance costs)	-
4. Other	-
Subtotal	\$ -
Less Interest Earnings on Funds	
1. Debt Service Reserve Funds	\$ -
2. Capitalized Interest Account	-
3. Construction Fund	-
4. Other	-
Subtotal	\$ -
Total Debt Financing Expenses	\$ -
feeds to line 7 above	

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC

PROJECT NAME

TABLE 2

DEBT FINANCING ARRANGEMENT, SOURCES & USES OF FUNDS

Sources of Funds			
1. Financing Instrument	Bond		
a. Interest Rate	0.0%		
b. Loan Period		To:	
c. Amount Financed			\$ -
2. Equity Contribution			900,000
3. Other Sources			
a. Working Capital			-
b. Fundraising			-
c. Grants			-
d. Other			-
Total Required Funds			\$ 900,000

Uses of Funds		
<u>Project Costs (feeds from Table 1)</u>		
1. New Construction		\$ -
2. Renovation		347,220
3. Site Work		-
4. Fixed Equipment		-
5. Design/Bidding Contingency		-
6. Construction Contingency		-
7. Construction Manager Fee		-
8. Major Moveable Equipment		-
9. Furnishings, Fixtures & Other Equip.		85,879
10. Architectural/Engineering Fees		30,000
11. Land Acquisition		-
12. Purchase of Buildings		-
13. Administrative Expenses & Permits		-
14. Debt Financing Expenses		-
15. Debt Service Reserve Fund		-
16. Working Capital		411,901
17. Other (Software)		25,000
Total Uses of Funds		\$ 900,000

Total sources should equal total uses of funds.

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 3A
 INCOME STATEMENT

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE

	Latest Actual 2020	Budget 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Revenues					
Inpatient Care Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Outpatient Care Revenue	-	-	-	-	-
Chronic/Rehab Revenue	-	-	-	-	-
SNF/ECF Patient Care Revenue	-	-	-	-	-
Swing Beds Patient Care Revenue	-	-	-	-	-
Gross Patient Care Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Disproportionate Share Payments	\$ -	\$ -	\$ -	\$ -	\$ -
Free Care & Bad Debt	-	-	-	-	-
Deductions from Revenue	-	-	-	-	-
Net Patient Care Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operating Revenue					
Total Operating Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Expense					
Salaries (Non-MD)	\$ -	\$ -	\$ -	\$ -	\$ -
Fringes Benefits (Non-MD)	-	-	-	-	-
Physician Fees/Salaries/Contracts/Fringe	-	-	-	-	-
Health Care Provider Tax					
Depreciation/Amortization					
Interest					
Other Operating Expense					
Total Operating Expense	\$ -	\$ -	\$ -	\$ -	\$ -
Net Operating Income (Loss)	\$ -	\$ -	\$ -	\$ -	\$ -
Non-Operating Revenue					
Excess (Deficit) of Rev Over Exp	\$ -	\$ -	\$ -	\$ -	\$ -

Latest actual numbers should tie to the hospital budget process.

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 3B
 INCOME STATEMENT
 PROJECT ONLY

	Latest Actual 2020	Pre CO 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Revenues					
Inpatient Care Revenue	N/A	\$ -	\$ -	\$ -	\$ -
Outpatient Care Revenue	N/A	-	1,031,100	2,420,150	3,010,150
Chronic/Rehab Revenue	N/A	-	-	-	-
SNF/ECF Patient Care Revenue	N/A	-	-	-	-
Swing Beds Patient Care Revenue	N/A	-	-	-	-
Gross Patient Care Revenue		\$ -	\$ 1,031,100	\$ 2,420,150	\$ 3,010,150
Disproportionate Share Payments	N/A	\$ -	\$ -	\$ -	\$ -
Free Care & Bad Debt	N/A	-	(51,555)	(121,008)	(150,508)
Deductions from Revenue	N/A	-	-	-	-
Net Patient Care Revenue	N/A	\$ -	\$ 979,545	\$ 2,299,142	\$ 2,859,642
Other Operating Revenue	N/A	-	-	-	-
Total Operating Revenue	N/A	\$ -	\$ 979,545	\$ 2,299,142	\$ 2,859,642
Operating Expense					
Salaries (Non-MD)	N/A	\$ 18,752	505,338	\$ 697,412	\$ 958,310
Frings Benefits (Non-MD)	N/A	3,686	112,954	146,473	209,545
Physician Fees/Salaries/Contracts/Fringe	N/A	-	122,168	155,486	250,410
Health Care Provider Tax	N/A	-	-	-	-
Depreciation/Amortization	N/A	-	19,312	19,312	23,731
Interest	N/A	-	-	-	-
Other Operating Expense	N/A	77,895	446,796	535,624	673,511
Total Operating Expense	N/A	\$ 100,333	\$ 1,206,568	\$ 1,554,307	\$ 2,115,507
Net Operating Income (Loss)	N/A	\$ (100,333)	\$ (227,023)	\$ 744,835	\$ 744,135
Non-Operating Revenue	N/A	-	-	-	-
Excess (Deficit) of Rev Over Exp	N/A	\$ (100,333)	\$ (227,023)	\$ 744,835	\$ 744,135

Latest actual numbers should tie to the hospital budget process.

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 3A & 3B.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 3C
 INCOME STATEMENT

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE AS ITS SAME AS TABLE B

	Latest Actual 2020	Budget 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Revenues					
Inpatient Care Revenue	#VALUE!	\$ -	\$ -	\$ -	\$ -
Outpatient Care Revenue	#VALUE!	-	1,031,100	2,420,150	3,010,150
Chronic/Rehab Revenue	#VALUE!	-	-	-	-
SNF/ECF Patient Care Revenue	#VALUE!	-	-	-	-
Swing Beds Patient Care Revenue	#VALUE!	-	-	-	-
Gross Patient Care Revenue	#VALUE!	\$ -	\$ 1,031,100	\$ 2,420,150	\$ 3,010,150
Disproportionate Share Payments	#VALUE!	\$ -	\$ -	\$ -	\$ -
Free Care & Bad Debt	#VALUE!	-	(51,555)	(121,008)	(150,508)
Deductions from Revenue	#VALUE!	-	-	-	-
Net Patient Care Revenue	#VALUE!	\$ -	\$ 979,545	\$ 2,299,142	\$ 2,859,642
Other Operating Revenue	#VALUE!	-	-	-	-
Total Operating Revenue	#VALUE!	\$ -	\$ 979,545	\$ 2,299,142	\$ 2,859,642
Operating Expense					
Salaries (Non-MD)	#VALUE!	\$ 18,752	\$ 505,338	\$ 697,412	\$ 958,310
Fringes Benefits (Non-MD)	#VALUE!	3,686	112,954	146,473	209,545
Physician Fees/Salaries/Contracts/Fringe	#VALUE!	-	122,168	155,486	250,410
Health Care Provider Tax	#VALUE!	-	-	-	-
Depreciation/Amortization	#VALUE!	-	19,312	19,312	23,731
Interest	#VALUE!	-	-	-	-
Other Operating Expense	#VALUE!	77,895	446,796	535,624	673,511
Total Operating Expense	#VALUE!	\$ 100,333	\$ 1,206,568	\$ 1,554,307	\$ 2,115,507
Net Operating Income (Loss)	#VALUE!	\$ (100,333)	\$ (227,023)	\$ 744,835	\$ 744,135
Non-Operating Revenue	#VALUE!	-	-	-	-
Excess (Deficit) of Rev Over Exp	#VALUE!	\$ (100,333)	\$ (227,023)	\$ 744,835	\$ 744,135

Latest actual numbers should tie to the hospital budget process.

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME

TABLE 4A

BALANCE SHEET - UNRESTRICTED FUNDS

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE

ASSETS	Latest Actual 2020	Budget 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Current Assets					
Cash & Investments	\$ -	\$ -	\$ -	\$ -	\$ -
Patient Accounts Receivable, Gross Less: Allowance for Uncollectable Accts.					
Due from Third Parties					
Other Current Assets					
Total Current Assets	\$ -	\$ -	\$ -	\$ -	\$ -
Board Designated Assets					
Funded Depreciation	\$ -	\$ -	\$ -	\$ -	\$ -
Escrowed Bond Funds					
Other					
Total Board Designated Assets	\$ -	\$ -	\$ -	\$ -	\$ -
Property, Plant & Equipment					
Land, Buildings & Improvements	\$ -	\$ -	\$ -	\$ -	\$ -
Fixed Equipment					
Major Moveable Equipment					
Construction in Progress					
Total Property, Plant & Equipment	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Accumulated Depreciation					
Land, Buildings & Improvements	\$ -	\$ -	\$ -	\$ -	\$ -
Fixed Equipment					
Major Moveable Equipment					
Total Accumulated Depreciation	\$ -	\$ -	\$ -	\$ -	\$ -
Total Net Property, Plant & Equipment	\$ -	\$ -	\$ -	\$ -	\$ -
Other Long-Term Assets	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ASSETS	\$ -	\$ -	\$ -	\$ -	\$ -
LIABILITIES AND FUND BALANCE					
Current Liabilities					
Accounts Payable	\$ -	\$ -	\$ -	\$ -	\$ -
Salaries, Wages & Payroll Taxes Payable					
Estimated Third-Party Settlements					
Other Current Liabilities					
Current Portion of Long-Term Debt					
Total Current Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -
Long-Term Debt					
Bonds & Mortgages Payable	\$ -	\$ -	\$ -	\$ -	\$ -
Capital Lease Obligations	-	-	-	-	-
Other Long-Term Debt					
Total Long-Term Debt	\$ -	\$ -	\$ -	\$ -	\$ -
Total Other Non-Current Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -
Total Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -
Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL LIABILITIES & FUND BALANCE	\$ -	\$ -	\$ -	\$ -	\$ -

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 4B
 BALANCE SHEET - UNRESTRICTED FUNDS
 PROJECT ONLY

ASSETS	Latest Actual 2020	Pre CO 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Current Assets					
Cash & Investments	N/A	\$ 430,148	\$ 45,974	\$ 467,347	\$ 750,284
Patient Accounts Receivable, Gross	N/A	-	185,750	232,950	291,950
Less: Allowance for Uncollectable Accts.	N/A	-	(9,288)	(11,647)	(14,598)
Due from Third Parties	N/A	-			
Other Current Assets	N/A			-	-
Total Current Assets	N/A	\$ 430,148	\$ 222,436	\$ 688,650	\$ 1,027,636
Board Designated Assets					
Funded Depreciation	N/A	\$ -	\$ -	\$ -	\$ -
Escrowed Bond Funds	N/A	-			
Other	N/A	9,246	9,246	9,246	12,645
Total Board Designated Assets	N/A	\$ 9,246	\$ 9,246	\$ 9,246	\$ 12,645
Property, Plant & Equipment					
Land, Buildings & Improvements	N/A	\$ 277,220	\$ 277,220	\$ 277,220	\$ 377,220
Fixed Equipment	N/A	-	-		
Major Moveable Equipment	N/A	83,053	83,053	83,053	110,879
Construction in Progress	N/A	-			
Total Property, Plant & Equipment	N/A	\$ 360,273	\$ 360,273	\$ 360,273	\$ 488,099
Less: Accumulated Depreciation					
Land, Buildings & Improvements	N/A	\$ -	\$ (7,108)	\$ (14,216)	\$ (23,798)
Fixed Equipment	N/A	-			
Major Moveable Equipment	N/A	-	(12,204)	(24,407)	(38,556)
Total Accumulated Depreciation	N/A	\$ -	\$ (19,312)	\$ (38,623)	\$ (62,354)
Total Net Property, Plant & Equipment	N/A	\$ 360,273	\$ 340,961	\$ 321,650	\$ 425,745
Other Long-Term Assets	N/A	\$ -	\$ -	\$ -	\$ -
TOTAL ASSETS	N/A	\$ 799,667	\$ 572,643	\$ 1,019,546	\$ 1,466,026
LIABILITIES AND FUND BALANCE					
Current Liabilities					
Accounts Payable	N/A	\$ -	\$ -	\$ -	\$ -
Salaries, Wages & Payroll Taxes Payable	N/A	-	-	-	-
Estimated Third-Party Settlements	N/A	-	-	-	-
Other Current Liabilities	N/A	-	-	-	-
Current Portion of Long-Term Debt	N/A	-	-	-	-
Total Current Liabilities	N/A	\$ -	\$ -	\$ -	\$ -
Long-Term Debt					
Bonds & Mortgages Payable	N/A	\$ -	\$ -	\$ -	\$ -
Capital Lease Obligations	N/A	-	-	-	-
Other Long-Term Debt	N/A	-	-	-	-
Total Long-Term Debt	N/A	\$ -	\$ -	\$ -	\$ -
Total Other Non-Current Liabilities	N/A	\$ -	\$ -	\$ -	\$ -
Total Liabilities	N/A	\$ -	\$ -	\$ -	\$ -
Fund Balance	N/A	\$ 799,667	\$ 572,644	\$ 1,019,545	\$ 1,466,026
TOTAL LIABILITIES & FUND BALANCE	N/A	\$ 799,667	\$ 572,644	\$ 1,019,545	\$ 1,466,026

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 4A & 4B.

**Kahm Clinic IOP/PHP, LLC
PROJECT NAME**

TABLE 4C

BALANCE SHEET - UNRESTRICTED FUNDS

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE AS ITS SAME AS TABLE B

ASSETS	Latest Actual 2020	Budget 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Current Assets					
Cash & Investments	#VALUE!	\$ 430,148	\$ 45,974	\$ 467,347	\$ 750,284
Patient Accounts Receivable, Gross	#VALUE!	-	185,750	232,950	291,950
Less: Allowance for Uncollectable Accts.	#VALUE!	-	(9,288)	(11,647)	(14,598)
Due from Third Parties	#VALUE!	-	-	-	-
Other Current Assets	#VALUE!	-	-	-	-
Total Current Assets	#VALUE!	\$ 430,148	\$ 222,436	\$ 688,650	\$ 1,027,636
Board Designated Assets					
Funded Depreciation	#VALUE!	\$ -	\$ -	\$ -	\$ -
Escrowed Bond Funds	#VALUE!	-	-	-	-
Other	#VALUE!	9,246	9,246	9,246	12,645
Total Board Designated Assets	#VALUE!	\$ 9,246	\$ 9,246	\$ 9,246	\$ 12,645
Property, Plant & Equipment					
Land, Buildings & Improvements	#VALUE!	\$ 277,220	\$ 277,220	\$ 277,220	\$ 377,220
Fixed Equipment	#VALUE!	-	-	-	-
Major Moveable Equipment	#VALUE!	83,053	83,053	83,053	110,879
Construction in Progress	#VALUE!	-	-	-	-
Total Property, Plant & Equipment	#VALUE!	\$ 360,273	\$ 360,273	\$ 360,273	\$ 488,099
Less: Accumulated Depreciation					
Land, Buildings & Improvements	#VALUE!	\$ -	\$ (7,108)	\$ (14,216)	\$ (23,798)
Fixed Equipment	#VALUE!	-	-	-	-
Major Moveable Equipment	#VALUE!	-	(12,204)	(24,407)	(38,556)
Total Accumulated Depreciation	#VALUE!	\$ -	\$ (19,312)	\$ (38,623)	\$ (62,354)
Total Net Property, Plant & Equipment	#VALUE!	\$ 360,273	\$ 340,961	\$ 321,650	\$ 425,745
Other Long-Term Assets	#VALUE!	\$ -	\$ -	\$ -	\$ -
TOTAL ASSETS	#VALUE!	\$ 799,667	\$ 572,643	\$ 1,019,546	\$ 1,466,026
LIABILITIES AND FUND BALANCE					
Current Liabilities					
Accounts Payable	#VALUE!	\$ -	\$ -	\$ -	\$ -
Salaries, Wages & Payroll Taxes Payable	#VALUE!	-	-	-	-
Estimated Third-Party Settlements	#VALUE!	-	-	-	-
Other Current Liabilities	#VALUE!	-	-	-	-
Current Portion of Long-Term Debt	#VALUE!	-	-	-	-
Total Current Liabilities	#VALUE!	\$ -	\$ -	\$ -	\$ -
Long-Term Debt					
Bonds & Mortgages Payable	#VALUE!	\$ -	\$ -	\$ -	\$ -
Capital Lease Obligations	#VALUE!	-	-	-	-
Other Long-Term Debt	#VALUE!	-	-	-	-
Total Long-Term Debt	#VALUE!	\$ -	\$ -	\$ -	\$ -
Total Other Non-Current Liabilities	#VALUE!	\$ -	\$ -	\$ -	\$ -
Total Liabilities	#VALUE!	\$ -	\$ -	\$ -	\$ -
Fund Balance	#VALUE!	\$ 799,667	\$ 572,644	\$ 1,019,545	\$ 1,466,026
TOTAL LIABILITIES & FUND BALANCE	#VALUE!	\$ 799,667	\$ 572,644	\$ 1,019,545	\$ 1,466,026

NOTE: When completing this table make entries in the shaded fields only.

**Kahm Clinic IOP/PHP, LLC
PROJECT NAME**

TABLE 5A
STATEMENT OF CASH FLOWS

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE

	Latest Actual 2020	Budget 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Beginning Cash	\$ -	\$ -	\$ -	\$ -	\$ -
Operations					
Excess revenues over expenses	-	-	-	-	-
Depreciation / Amortization	-	-	-	-	-
(Increase)/Decrease Patient A/R	-	-	-	-	-
(Increase)/Decrease Other Changes	-	-	-	-	-
Subtotal Cash from Operations	\$ -	\$ -	\$ -	\$ -	\$ -
Investing Activity					
Capital Spending					
Capital					
Capitalized Interest					
Change in accum depr less depreciation	-	-	-	-	-
(Increase) Decrease in capital assets	-	-	-	-	-
Subtotal Capital Spending	\$ -	\$ -	\$ -	\$ -	\$ -
(Increase) / Decrease					
Funded Depreciation	-	-	-	-	-
Other LT assets & escrowed bonds & other	-	-	-	-	-
Subtotal (Increase) / Decrease	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal Cash from Investing Activity	\$ -	\$ -	\$ -	\$ -	\$ -
Financing Activity					
Debt (increase) decrease					
Bonds & mortgages	-	-	-	-	-
Repayment	-	-	-	-	-
Capital lease & other long term debt	-	-	-	-	-
Subtotal Cash from Financing Activity	\$ -	\$ -	\$ -	\$ -	\$ -
Other Changes (please describe)					
Manual adjustment	-	-	-	-	-
Other	-	-	-	-	-
Change in fund balance less net income	-	-	-	-	-
Other	-	-	-	-	-
Subtotal Other Changes	\$ -	\$ -	\$ -	\$ -	\$ -
Net Increase (Decrease) in Cash	\$ -	\$ -	\$ -	\$ -	\$ -
Ending Cash	\$ -	\$ -	\$ -	\$ -	\$ -

NOTE: This table requires no 'fill-in' as it automatically populates from Tables 4B, 5A and 5B.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 5B
 STATEMENT OF CASH FLOWS
 PROJECT ONLY

	Latest Actual 2020	Pre CO 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Beginning Cash	N/A	N/A	\$ 430,648	\$ 45,974	\$ 467,347
Operations					
Excess revenues over expenses	N/A	(100,333)	(227,023)	744,835	744,135
Depreciation / Amortization	N/A	-	19,312	19,313	23,730
(Increase)/Decrease Patient A/R	N/A		(176,462)	(44,841)	(56,049)
(Increase)/Decrease Other Changes	N/A		-	-	-
Subtotal Cash from Operations	N/A	\$ (100,333)	\$ (384,173)	\$ 719,307	\$ 711,816
Investing Activity					
Capital Spending					
Capital	N/A	900,000			
Capitalized Interest	N/A				
Change in accum depr less depreciation	N/A		-	-	-
(Increase) Decrease in capital assets	N/A	(360,273)	-	-	(127,826)
Subtotal Capital Spending	N/A	\$ 539,727	\$ -	\$ -	\$ (127,826)
(Increase) / Decrease					
Funded Depreciation	N/A		-	-	-
Other LT assets & escrowed bonds & other	N/A		-	-	(3,399)
Subtotal (Increase) / Decrease	N/A	\$ -	\$ -	\$ -	\$ (3,399)
Subtotal Cash from Investing Activity	N/A	\$ 539,727	\$ -	\$ -	\$ (131,225)
Financing Activity					
Debt (increase) decrease					
Bonds & mortgages	N/A		-	-	-
Repayment	N/A				
Capital lease & other long term debt	N/A		-	-	-
Subtotal Cash from Financing Activity	N/A	\$ -	\$ -	\$ -	\$ -
Other Changes (please describe)					
Manual adjustment	N/A				
Other	N/A				
Change in fund balance less net income	N/A		-	(297,934)	(297,654)
Other	N/A				
Subtotal Other Changes	N/A	\$ -	\$ -	\$ (297,934)	\$ (297,654)
Net Increase (Decrease) in Cash	N/A	\$ 439,394	\$ (384,173)	\$ 421,373	\$ 282,937
Ending Cash	N/A	\$ 430,148	\$ 45,974	\$ 467,347	\$ 750,284

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 5A & 5B.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 5C
 STATEMENT OF CASH FLOWS

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE AS ITS SAME AS TABLE B

	Latest Actual 2020	Budget 2021	Proposed Year 1 2022	Proposed Year 2 2023	Proposed Year 3 2024
Beginning Cash	#VALUE!	#VALUE!	\$ 430,648	\$ 45,974	\$ 467,347
Operations					
Excess revenues over expenses	#VALUE!	(100,333)	(227,023)	744,835	744,135
Depreciation / Amortization	#VALUE!	-	19,312	19,313	23,730
(Increase)/Decrease Patient A/R	#VALUE!	-	(176,462)	(44,841)	(56,049)
(Increase)/Decrease Other Changes	#VALUE!	-	-	-	-
Subtotal Cash from Operations	#VALUE!	\$ (100,333)	\$ (384,173)	\$ 719,307	\$ 711,816
Investing Activity					
Capital Spending					
Capital	#VALUE!	900,000	-	-	-
Capitalized Interest	#VALUE!	-	-	-	-
Change in accum depr less depreciation	#VALUE!	-	-	-	-
(Increase) Decrease in capital assets	#VALUE!	(360,273)	-	-	(127,826)
Subtotal Capital Spending	#VALUE!	\$ 539,727	\$ -	\$ -	\$ (127,826)
(Increase) / Decrease					
Funded Depreciation	#VALUE!	-	-	-	-
Other LT assets & escrowed bonds & other	#VALUE!	-	-	-	(3,399)
Subtotal (Increase) / Decrease	#VALUE!	\$ -	\$ -	\$ -	\$ (3,399)
Subtotal Cash from Investing Activity	#VALUE!	\$ 539,727	\$ -	\$ -	\$ (131,225)
Financing Activity					
Debt (increase) decrease					
Bonds & mortgages	#VALUE!	-	-	-	-
Repayment	#VALUE!	-	-	-	-
Capital lease & other long term debt	#VALUE!	-	-	-	-
Subtotal Cash from Financing Activity	#VALUE!	\$ -	\$ -	\$ -	\$ -
Other Changes (please describe)					
Manual adjustment	#VALUE!	-	-	-	-
Other	#VALUE!	-	-	-	-
Change in fund balance less net income	#VALUE!	-	-	(297,934)	(297,654)
Other	#VALUE!	-	-	-	-
Subtotal Other Changes	#VALUE!	\$ -	\$ -	\$ (297,934)	\$ (297,654)
Net Increase (Decrease) in Cash	#VALUE!	\$ 439,394	\$ (384,173)	\$ 421,373	\$ 282,937
Ending Cash	#VALUE!	#VALUE!	\$ 46,475	\$ 467,347	\$ 750,284

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC

PROJECT NAME

TABLE 6A

REVENUE SOURCE PROJECTIONS

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE

	Latest Actual 2020	% of Total	Budget 2021	% of Total	Proposed Year 1 2022	% of Total	Proposed Year 2 2023	% of Total	Proposed Year 3 2024	% of Total
Gross Inpatient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Commercial		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Self Pay		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care / Bad Debt		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Other		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Outpatient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Other Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Commercial	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Self Pay	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care / Bad Debt	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Other	-	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Patient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Deductions from Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Net Patient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
DSP*	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!

Latest actual numbers should tie to the hospital budget process.

* Disproportionate share payments

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 6B
 REVENUE SOURCE PROJECTIONS
 PROJECT ONLY

	Latest Actual 2020	% of Total	Budget 2021	% of Total	Proposed Year 1 2022	% of Total	Proposed Year 2 2023	% of Total	Proposed Year 3 2024	% of Total
Gross Inpatient Revenue										
Medicare	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Outpatient Revenue										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Commercial	N/A		-	#DIV/0!	876,435	85.0%	2,057,128	85.0%	2,558,628	85.0%
Self Pay	N/A		-	#DIV/0!	154,665	15.0%	363,023	15.0%	451,523	15.0%
Free Care / Bad Debt	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
	N/A		\$ -	#DIV/0!	\$ 1,031,100	100.0%	\$ 2,420,150	100.0%	\$ 3,010,150	100.0%
Gross Other Revenue										
Medicare	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Patient Revenue										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Commercial	N/A		-	#DIV/0!	876,435	85.0%	2,057,128	85.0%	2,558,628	85.0%
Self Pay	N/A		-	#DIV/0!	154,665	15.0%	363,023	15.0%	451,523	15.0%
Free Care / Bad Debt	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
	N/A		\$ -	#DIV/0!	\$ 1,031,100	100.0%	\$ 2,420,150	100.0%	\$ 3,010,150	100.0%
Deductions from Revenue										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Commercial	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Self Pay	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Free Care / Bad Debt	N/A		-	#DIV/0!	51,555	100.0%	121,008	100.0%	150,508	100.0%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
	N/A		\$ -	#DIV/0!	\$ 51,555	100.0%	\$ 121,008	100.0%	\$ 150,508	100.0%
Net Patient Revenue										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Commercial	N/A		-	#DIV/0!	876,435	89.5%	2,057,128	89.5%	2,558,628	89.5%
Self Pay	N/A		-	#DIV/0!	154,665	15.8%	363,023	15.8%	451,523	15.8%
Free Care / Bad Debt	N/A		-	#DIV/0!	(51,555)	-5.3%	(121,008)	-5.3%	(150,508)	-5.3%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
DSP*	N/A		N/A	#DIV/0!	N/A		N/A		N/A	
	N/A		\$ -	#DIV/0!	\$ 979,545	100.0%	\$ 2,299,142	100.0%	\$ 2,859,642	100.0%

Latest actual numbers should tie to the hospital budget process.

* Disproportionate share payments
 11/18/21
 Health Care Administration

NOTE: This table requires no 'fill-in' as it will automatically populate from Tables 6A & 6B.

**Kahm Clinic IOP/PHP, LLC
PROJECT NAME**

TABLE 6C
REVENUE SOURCE PROJECTIONS

THIS IS NEW ENTITY THIS TABLE IS NOT APPLICABLE AS ITS SAME AS TABLE B

	Latest Actual 2020	% of Total	Budget 2021	% of Total	Proposed Year 1 2022	% of Total	Proposed Year 2 2023	% of Total	Proposed Year 3 2024	% of Total
Gross Inpatient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Outpatient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Other Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Gross Patient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Deductions from Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Net Patient Revenue										
Medicare	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
DSP*	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!

Latest actual numbers should tie to the hospital budget process.

* Disproportionate share payments

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 7
 UTILIZATION PROJECTIONS
 TOTALS

A: WITHOUT PROJECT	New Entity N/A		Proposed	Proposed	Proposed
	Latest Actual	Pre CO	Year 1	Year 2	Year 3
		1	2	3	4
Inpatient Utilization					
Staffed Beds					
Admissions					
Patient Days					
Average Length of Stay					
Outpatient Utilization					
All Outpatient Visits					
OR Procedures					
Observation Units					
Physician Office Visits					
Ancillary					
All OR Procedures					
Emergency Room Visits					
Adjusted Statistics					
Adjusted Admissions					
Adjusted Patient Days					

B: PROJECT ONLY	Latest Actual	Pre CO	Proposed	Proposed	Proposed
	0	1	Year 1	Year 2	Year 3
			2	3	4
Inpatient Utilization					
Staffed Beds	N/A	-	-	-	-
Admissions	N/A	-	-	-	-
Patient Days	N/A	-	-	-	-
Average Length of Stay	N/A	-	-	-	-
Outpatient Utilization					
All Outpatient Visits	N/A	-	2,282	5,303	6,903
OR Procedures	N/A	-	-	-	-
Observation Units	N/A	-	-	-	-
Physician Office Visits	N/A	-	-	-	-
Ancillary					
All OR Procedures	N/A	-	-	-	-
Emergency Room Visits	N/A	-	-	-	-
Adjusted Statistics					
Adjusted Admissions	N/A	-	-	-	-
Adjusted Patient Days	N/A	-	-	-	-

C: WITH PROJECT	N/A, same as B		Proposed	Proposed	Proposed
	Latest Actual	Pre CO	Year 1	Year 2	Year 3
	0	1	2	3	4
Inpatient Utilization					
Staffed Beds	-	-	-	-	-
Admissions	-	-	-	-	-
Patient Days	-	-	-	-	-
Average Length of Stay	-	-	-	-	-
Outpatient Utilization					
All Outpatient Visits	-	-	2,282	5,303	6,903
OR Procedures	-	-	-	-	-
Observation Units	-	-	-	-	-
Physician Office Visits	-	-	-	-	-
Ancillary					
All OR Procedures	-	-	-	-	-
Emergency Room Visits	-	-	-	-	-
Adjusted Statistics					
Adjusted Admissions	-	-	-	-	-
Adjusted Patient Days	-	-	-	-	-

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 8
 UTILIZATION PROJECTIONS
 PROJECT SPECIFIC

A: WITHOUT PROJECT	New Entity N/A		Proposed	Proposed	Proposed
You may wish to enter your own categories below:	Latest Actual	Pre CO	Year 1	Year 2	Year 3
		1	2	3	4
Acute					
Acute Care Admissions					
Acute Patient Days					
Acute Staffed Beds					
Imaging					
Radiology - Diagnostic Procedures					
Nuclear Medicine Procedures					
Cat Scan Procedures					
Magnetic Resonance Imaging					
Other					
Laboratory Tests					
Division staff can assist in determining the amount of detail required to support your proposal.					

B: PROJECT ONLY	Latest Actual	Pre CO	Proposed	Proposed	Proposed
	0	1	Year 1	Year 2	Year 3
			2	3	4
PHP	N/A	-	970	2,375	2,375
IOP (Day)	N/A	-	-	1,152	1,152
IOP (Evening)	N/A	-	1,312	1,776	1,776
IOP (Adolescents)	N/A	-	-	-	1,600
	N/A	-	-	-	-
	N/A	-	-	-	-
	N/A	-	-	-	-
	N/A	-	-	-	-
	N/A	-	-	-	-

C: WITH PROJECT	N/A, Same as B		Proposed	Proposed	Proposed
	Latest Actual	Pre CO	Year 1	Year 2	Year 3
	0	1	2	3	4
PHP	-	-	970	2,375	2,375
IOP (Day)	-	-	-	1,152	1,152
IOP (Evening)	-	-	1,312	1,776	1,776
IOP (Adolescents)	-	-	-	-	1,600
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-

NOTE: When completing this table make entries in the shaded fields only.

Kahm Clinic IOP/PHP, LLC
PROJECT NAME
 TABLE 9
 STAFFING PROJECTIONS
 TOTALS

A: WITHOUT PROJECT	New Entity N/A		Proposed	Proposed	Proposed
	Latest Actual	Pre CO	Year 1	Year 2	Year 3
		1	2	3	4
Non-MD FTEs					
Total General Services					
Total Inpatient Routine Services					
Total Outpatient Routine Services					
Total Ancillary Services					
Total Other Services					
Total Non-MD FTEs	0.0	0.0	0.0	0.0	0.0
Physician FTEs					
Direct Service Nurse FTEs					

B: PROJECT ONLY	Latest Actual	Pre CO	Proposed	Proposed	Proposed
	0	1	Year 1	Year 2	Year 3
			2	3	4
Non-MD FTEs					
Total General Services	N/A				
Total Inpatient Routine Services	N/A				
Total Outpatient Routine Services	N/A		6.0	6.0	9.0
Total Ancillary Services	N/A				
Total Other Services	N/A		1.0	1.5	1.5
Total Non-MD FTEs	N/A	0.0	7.0	7.5	10.5
Physician Services	N/A		0.5	0.5	0.8
Direct Service Nurse FTEs	N/A				

C: WITH PROJECT	N/A, same as B		Proposed	Proposed	Proposed
	Latest Actual	Pre CO	Year 1	Year 2	Year 3
	0	1	2	3	4
Non-MD FTEs					
Total General Services	#VALUE!	0.0	0.0	0.0	0.0
Total Inpatient Routine Services	#VALUE!	0.0	0.0	0.0	0.0
Total Outpatient Routine Services	#VALUE!	0.0	6.0	6.0	9.0
Total Ancillary Services	#VALUE!	0.0	0.0	0.0	0.0
Total Other Services	#VALUE!	0.0	1.0	1.5	1.5
Total Non-MD FTEs	#VALUE!	0.0	7.0	7.5	10.5
Physician Services	#VALUE!	0.0	0.5	0.5	0.8
Direct Service Nurse FTEs	#VALUE!	0.0	0.0	0.0	0.0

N.B. We are incrementally adding staff through the first year. Month 0, we are staffed at 30%, month 1 at 40%, month 2 at 50%, etc., until we reach 100% and are fully staffed at month 7. We increase staff as well in the third year to accommodate taking adolescents.

Kahm Clinic IOP/PHP, LLC
Expense Detail

	Pre Co	Year 1	Year 2	Year 3
Expenses				
Wages	\$ 18,752	\$ 618,809	\$ 841,830	\$ 1,185,251
Employee Benefits	\$ 3,686	\$ 121,651	\$ 157,542	\$ 233,014
Administration Services				
Civil Engineer	\$ 3,450	\$ -	\$ -	\$ 2,000
Consultant	\$ 5,750	\$ 39,100	\$ 28,980	\$ 28,980
Billing & Collections	\$ -	\$ 71,146	\$ 166,990	\$ 207,700
Bookkeeping & Accounting	\$ 5,750	\$ 4,140	\$ 4,344	\$ 5,208
Training and Continuing Education	\$ -	\$ 15,528	\$ 15,528	\$ 21,744
Bad Debts	\$ -	\$ 51,555	\$ 121,008	\$ 150,508
Medical & PPE Supplies	\$ -	\$ 1,380	\$ 1,452	\$ 1,524
Electronic Medical Records	\$ -	\$ 24,000	\$ 25,200	\$ 26,460
Cleaning/Supplies	\$ -	\$ 6,900	\$ 7,248	\$ 9,660
Furnishings and Kitchen	\$ -	\$ 13,800	\$ 13,800	\$ 23,800
Staff Meetings	\$ -	\$ 2,014	\$ 2,014	\$ 2,014
Moving Stipends	\$ 4,600	\$ -	\$ -	\$ -
Marketing	\$ 11,500	\$ 69,000	\$ 69,000	\$ 82,800
Website Upgrade	\$ 5,750	\$ -	\$ -	\$ -
Employment Advertising	\$ 2,300	\$ 2,822	\$ 2,363	\$ 696
Software Update	\$ 2,530	\$ -	\$ -	\$ -
Liability Insurance	\$ -	\$ 34,500	\$ 36,228	\$ 48,300
Legal	\$ 35,000	\$ 4,140	\$ 4,140	\$ 4,140
Rent	\$ -	\$ 110,948	\$ 113,721	\$ 157,349
Software	\$ -	\$ 27,600	\$ 28,980	\$ 30,432
Utilities	\$ 1,265	\$ 15,180	\$ 15,636	\$ 16,104
Accreditation Fee	\$ -	\$ 4,600	\$ -	\$ 4,600
Depreciation	\$ -	\$ 19,312	\$ 19,312	\$ 23,731
Total Expenses	\$ 100,333	\$ 1,258,123	\$ 1,675,315	\$ 2,266,015
Capital Expenditures, Owner Draws				
Furniture	\$ 58,053			\$ 27,826
Software	\$ 25,000			
Leasehold Improvements - Fit up	\$ 257,220			\$ 90,000
Architect Fees	\$ 20,000			\$ 10,000
Owner Distributions for taxes	\$ -	\$ -	\$ 308,014	\$ 308,238
Total Capital Expenditures, Owner Draws	\$ 360,273	\$ -	\$ 308,014	\$ 436,064

Kahm Clinic IOP/PHP, LLC
Capital Expenditures

	Pre Co	Year 1	Year 2	Year 3
Furniture	\$ 58,053			\$ 27,826
Software	\$ 25,000			
Leasehold Improvements - Fit up	\$ 257,220			\$ 90,000
Architect Fees	\$ 20,000			\$ 10,000
Total Capital Expenditures	\$ 360,273	\$ -	\$ -	\$ 127,826