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**DELIVERED ELECTRONICALLY**

April 12, 2022

Mr. Eric Miller, SVP and General Counsel  
The University of Vermont Medical Center  
462 Shelburne Road, Suite 301  
Burlington, VT 05401

**RE: Docket No. GMCB-003-22con, Relocation of UVMHC's Existing Outpatient Dermatology and Ophthalmology Practices to 350 Tilley Drive, Project Cost: \$35,246,100**

Dear Mr. Miller:

Thank you for your responses to the first and second set of questions for the above reference project. Please see the financial questions below.

1. The proposed year 2023 is left out of all tables. Explain whether there are expected expenses and cash flow in 2023. If so, revise and resubmit all financial tables.
2. The proposed years 2024-2028 are the same values as the FY22 budget in Section A of Tables 3, 4, and 7. Revise and resubmit with projections.
3. Table 3, Income Statement, reports a Lease Expense Savings of \$251,919 through 2024-2028, totaling \$1,259,595. Explain whether these savings are normally reflected in the financials or whether these amounts are being used as a cost benefit analysis. The operating loss or gain from the project would be offset by these amounts if UVMHC does not normally record these in its financials.
4. For FY24, the total Cash Disbursement is \$34,137,862, which is a difference of \$1,108,237 in the total project cost. Explain and identify what comprises the difference between these two amounts.
5. Provide Tables 6 A, B and C, Revenue Source Projections by Payer.
6. Table 7 for the Project Only and the Project Pro Forma worksheet on page 13 of the application indicate an increased utilization volume for physician office visits, but there



is no increased volume in Other Ancillary services on the tables including Operating Room Procedures or Cases. Explain in detail why this volume is not included.

7. In Table 8 (Staffing) it states that in years 2027-2028 UVMMC is expected to hire an additional doctor but does not show any additional non-MD to support the additional doctor. Explain why this is the case.
8. UVMMC's FY22 hospital budget submission for CON projects and the relocation of the Dermatology and Ophthalmology departments shows \$20,957,236 and the total project cost is now \$35,246,100, which is a 68% increase. Explain this variance.

In responding, restate the question in bold font and respond in unbolded font. Send an electronic copy to me at [donna.jerry@vermont.gov](mailto:donna.jerry@vermont.gov) and one hard copy (three-hole punched) with a Verification Under Oath to my attention at the Green Mountain Care Board, 144 State Street, Montpelier, Vermont 05602.

If you have any questions, please do not hesitate to contact me at 802-760-8162.

Sincerely,

*s/ Donna Jerry*  
Senior Health Policy Analyst  
Green Mountain Care Board

cc. Laura Beliveau  
Staff Attorney

