

August 23, 2022

Donna Jerry, Senior Health Policy Analyst  
Green Mountain Care Board  
114 State St  
Montpelier, VT 05620

***RE: Questions associated with request for amendment to Certificate of Need  
Docket No. GMCB-019-19con***

In a letter dated August 22, 2022, the Green Mountain Care Board staff asked two clarifying questions about the request to amend the certificate of need (CON) to modernize Southwestern Vermont Medical Center's (SVMC's) emergency department and hospital main entrance (Docket No. GMCB-019-19con). Below are answers to those questions.

- 1. Confirm that all expenditures for the project made to date and all projected expenditures to complete the project are included in the revised total project cost of \$31,000,000 represented in Table 1 and 2 submitted on August 9, 2022.**

The revised total project cost of \$31,000,000 is inclusive of all expenditures to complete the project from beginning to completion, including; all expenditures of the project made to date and future expenditures to complete the project.

- 2. In Table 3b submitted on August 9, 2022, \$220,000, \$180,000, and \$695,600 is listed for "Salaries Non MD" for years 2022, 2023, and 2024. Explain in detail the specific positions and number of FTEs that are included in the expenditures in each of these three years.**

The "Salaries Non MD" figures in Tale 3b submitted on August 9, 2022 mirror those in Table 3b submitted with the original approved CON application. The increase in non-MD salaries in 2022 and 2023 reflect additional staff required to maintain patient safety during construction. These additional staff assist with patient rerouting through the temporary hospital entrance and they transport patients to critical services such as the emergency department, laboratory, imaging, and surgery. These staff have been essential to maintain patient safety and ensure that patients safely flow around the construction site so that construction can proceed expeditiously and unimpeded.

The increase in non-MD salaries in 2024 reflect the addition of staff required to operate the more expansive emergency department, main entrance, and lobby. Three support personnel will be added to the environmental services and maintenance teams to clean and maintain the larger space. Six clinical and administrative staff will be added to outpatient registration and the emergency department team to reflect enhancements in care processes associated with the new layout. Matching the new facility with appropriate staff and effective processes is essential to leverage the new facility layout to improve care quality, the patient experience, and treatment outcomes.

Thank you considering the amendment to this important project.



James Trimarchi  
[james.trimarchi@svhealthcare.org](mailto:james.trimarchi@svhealthcare.org)  
802 440 4051

**Verification Under Oath**

**STATE OF VERMONT  
GREEN MOUNTAIN CARE BOARD**

In re: Amendment request )  
Certificate of Need to ) Docket No. GMCB-019-19con  
Modernize SVMC's Emergency )  
Department and Main Entrance )

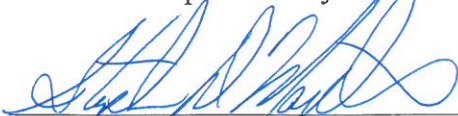
Verification Under Oath to file with the Certificate of Need Application, correspondence and additional information subsequent to filing an Application.

Stephen D. Majetich, being duly sworn, states on oath as follows:


1. My name is Stephen D. Majetich. I am the Chief Financial Officer and Vice President of Finance of Southwestern Vermont Medical Center. I have reviewed the response to the question regarding the amendment request for the project to modernize SVMC's emergency department and hospital main entrance.
2. Based on my personal knowledge and after diligent inquiry, I attest that the information contained in the response is true, accurate and complete, does not contain any untrue statement of a material fact, and does not omit to state a material fact.
3. My personal knowledge of the truth, accuracy and completeness of the information contained in the response is based upon either my actual knowledge of the subject information or upon information reasonably believed by me to be true and reliable and provided to me by the individuals identified below in paragraph 4. Each of these individuals has also certified that the information they have provided is true, accurate and complete, does not contain any untrue statement of a material fact and does not omit to state a material fact.
4. The following individuals have provided information or documents to me in connection with the response and each individual has certified, based either upon his or her actual knowledge of the subject information or, where specifically identified in such certification, based on information reasonably believed by the individual to be reliable, that the information or documents provided are true, accurate and complete, do not contain any untrue statement of a material fact, and do not omit to state a material fact:

James Trimarchi, Director Planning

5. In the event that the information contained in the response becomes untrue, inaccurate or incomplete in any material respect, I acknowledge my obligation to notify the Green Mountain Care Board and to supplement the response as soon as I know, or reasonably should know, that the information or document has become untrue, inaccurate or incomplete in any material respect.

  
\_\_\_\_\_  
Stephen D. Majetich

On 8/23/2020, Stephen D. Majetich appeared before me and swore to the truth, accuracy and completeness of the foregoing.

  
\_\_\_\_\_  
Notary public  
My commission expires 1/31/2023

SEAL