

Copley Health Sytems, Inc.

528 Washington Highway, Morrisville, VT 05661 (802) 888-8888 livewelllamoille.com copleyvt.org

August 3, 2023

Donna Jerry, Senior Health Policy Analyst Green Mountain Care Board 114 State Street Montpelier, VT 05620

RE: Docket No. GMCB-007-22con, Construction of a New Medical Office Building in Waterbury. Original Project Cost: \$5,903,747. Revised Project Cost: \$7,625,047.

Dear Donna,

In response to your inquiry of July 28, 2023, we respectfully submit the following Tables as attachment A:

- Table 1 Project Costs, including the following columns:
  - o Line Item
  - o Original Approved CON Budget
  - o Revised CON Budget
  - Variance expressed in dollars
  - O Variance expressed as a percent of increase over the Original Approved CON Budget
- Table 2 Debt Financing Arrangement, Sources and Uses of Funds, reflecting the revised total project costs.
- Tables 3A, 3B and 3C Income Statement, reflecting the revised total project costs.
- Tables 4A, 4B and 4C Balance Sheet, reflecting the revised total project costs.

The reason we are seeking to amend the above-mentioned CON is only due to the increase in the project construction costs. Since the project scope has not changed and there is no change to revenue, payer mix or utilization we did not include the following tables in this response as there were no changes:

- Tables 6A, 6B and 6C Payer Revenue Report
- Tables 7A, 7B and 7C Utilization Projections

The timeline has changed, please see the updated chart in attachment B.



### Copley Health Sytems, Inc.

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Please respond with any questions or concerns to me (jwoodin@chsi.org) or Jeff Hebert, CFO (jhebert@chsi.org). Thank you in advance for your prompt attention in this matter.

Sincerely,

Joseph Woodin, President & CEO

Copley Hospital

## **Attachments**

A - GMCB Tables 1-4

B - Updated timeline

C - Verification Under Oath

# Waterbury Medical Office Building

# PROJECT COSTS

|  |                 |          | Table 1                           |           | •                   |           |                                   |  |                      |
|--|-----------------|----------|-----------------------------------|-----------|---------------------|-----------|-----------------------------------|--|----------------------|
| Line Item  |                 | A        | Original<br>Approved<br>DN Budget | Re        | vised CON<br>Budget |           | Variance<br>pressed in<br>dollars | Variance expressed a a percent of increase ov the Origina Approved CON Budge | as<br>of<br>er<br>al |
| Construction Costs                                 |                 |          |                                   |           |                     |           |                                   |  |                      |
| New Construction                                   |                 | \$       | 2,304,498                         | \$        | 4,005,281           | \$        | 1,700,783                         | 74   | 1%                   |
| 2. Renovation                                      |                 |          | -                                 | \$        | -                   |           | -                                 | C  | )%                   |
| 3. Site Work                                       |                 |          | 906,951                           | \$        | 1,014,106           |           | 107,155                           | 12   | 2%                   |
| 4. Fixed Equipment                                 |                 |          | -                                 | \$        | -                   |           | -                                 | C  | )%                   |
| <ol><li>Design/Bidding Contingency</li></ol>       |                 |          | 10,200                            | \$        | 10,200              |           | -                                 |  | )%                   |
| <ol><li>Construction Contingency</li></ol>         |                 |          | 353,848                           | \$        | 198,947             |           | (154,901)                         |  |                      |
| 7. Construction Manager Fee                        |                 |          | 194,616                           | \$        | 240,263             |           | 45,647                            |  | 3%                   |
| 8. Other (please specify)                          | _               | _        | -                                 | \$        | -                   |           | -                                 |  | )%                   |
|  | Subtotal _      | \$       | 3,770,113                         | \$        | 5,468,797           | \$        | 1,698,684                         | 45   | 5%                   |
| Related Project Costs                              |                 |          |                                   |           |                     |           |                                   |  |                      |
| Major Moveable Equipment                           | \$              | 676,040  | \$                                | 484,970   | \$                  | (191,070) | -28                               |  |                      |
| 2. Furnishings, Fixtures & Other E                 | quip.           |          | 176,934                           | \$        | 219,628             |           | 42,694                            |  | 1%                   |
| 3. Architectural/Engineering Fees                  |                 |          | 554,680                           | \$        | 383,500             |           | (171,180)                         |  |                      |
| 4. Land Acquisition                                |                 |          | 540,000                           | \$        | 563,000             |           | 23,000                            |  | 1%                   |
| 5. Purchase of Buildings                           | .,              |          | -                                 | \$        | -                   |           | -                                 |  | )%                   |
| 6. Administrative Expenses & Pen                   |                 |          | 87,800                            | \$        | 285,785             |           | 197,985                           | 225  |                      |
| 7. Debt Financing Expenses (see                    | below)          |          | 98,180                            | \$        | 219,367             |           | 121,187                           | 123  |                      |
| 8. Debt Service Reserve Fund                       |                 |          | -                                 | \$        | -                   |           | -                                 |  | )%                   |
| 9. Working Capital                                 |                 |          | -                                 | \$        | -                   |           | -                                 |  | )%                   |
| 10. Other (please specify)                         |                 |          | -                                 | <b>\$</b> | -                   |           | -                                 |  | )%                   |
| 11. Other (please specify)                         |                 |          | -                                 | \$        | -                   |           | -                                 |  | )%                   |
| 12. Other (please specify)                         | Subtotal _      | <b>c</b> | 2,133,634                         | <u>\$</u> | 2,156,250           | \$        | 22,616                            |  | ) <u>%</u><br>1%     |
|  | Subiblai_       | φ        | ۷, ۱۵۵,034                        | φ         | 2,100,200           | φ         | 22,010                            |  | ı /0                 |
| Total Project Costs                                |                 | \$       | 5,903,747                         | \$        | 7,625,047           | \$        | 1,721,300                         | 29   | 9%                   |
| Debt Financing Expenses                            |                 |          |                                   |           |                     |           |                                   |  |                      |
| 1. Capital Interest                                |                 | \$       | 98,180                            | \$        | 194,367             | \$        | 96,187                            | 98   | 3%                   |
| 2. Bond Discount or Placement Fe                   | ee              |          | -                                 | \$        | -                   |           | -                                 | C  | )%                   |
| 3. Miscellaneous (i.e. issuance co                 |                 |          | -                                 | \$        | 25,000              |           | 25,000                            |  | )%                   |
| 4. Other   | ,               |          | -                                 |           | _                   |           | _                                 |  | )%                   |
|  | Subtotal        | \$       | 98,180                            | \$        | 219,367             | \$        | 121,187                           | 123  |                      |
| Less Interest Earnings on Funds                    |                 | ~        | 30,100                            | Ť         | ,                   | Ť         | ,                                 | .20  |                      |
| Debt Service Reserve Funds                         |                 | \$       | _                                 | \$        | _                   | \$        | _                                 | ٠  | )%                   |
| Capitalized Interest Account                       |                 | Ψ        | <u>-</u>                          | Ψ         | _                   | Ψ         | _                                 |  | )%                   |
| Capitalized interest Account     Construction Fund |                 |          | -                                 |           | -                   |           | -                                 |  | )%<br>)%             |
|  |                 |          | -                                 |           | -                   |           | -                                 |  |                      |
| 4. Other   | Subtotal        | ¢        | -                                 | \$        | -                   | \$        | -                                 | Φ.   | )%                   |
|  | Subidial_       | φ        | -                                 | φ         | -                   | φ         | -                                 | \$ -   |                      |
| Total Debt Financing Expenses                      | To line 7 above | \$       | 98,180                            | \$        | 219,367             | \$        | 121,187                           | 123  | 3%                   |

# Waterbury Medical Office Building

# **DEBT FINANCING ARRANGEMENT, SOURCES & USES OF FUNDS**

## Table 2

| Sources of Funds      |                           |                          |     |                   |    |           |  |  |  |
|-----------------------|---------------------------|--------------------------|-----|-------------------|----|-----------|--|--|--|
|                       |                           | 110541                   |     |                   |    |           |  |  |  |
| 1.                    | Financing Instrument      | USDA Loan                |     |                   |    |           |  |  |  |
|                       | a. Interest Rate          | 3.75%                    | _   | 40/4/0050         |    |           |  |  |  |
|                       | b. Loan Period            | 10/1/2024                | To: | 10/1/2059         | •  |           |  |  |  |
|                       | c. Amount Financed        |                          |     |                   | \$ | 5,569,500 |  |  |  |
|                       | Equity Contribution       |                          |     |                   |    | -         |  |  |  |
| 3.                    | Other Sources             |                          |     |                   |    |           |  |  |  |
|                       | a. Working Capital        |                          |     |                   |    | 765,547   |  |  |  |
|                       | b. Fundraising            |                          |     |                   |    | <u>-</u>  |  |  |  |
|                       | c. Grants                 |                          |     |                   |    | 1,000,000 |  |  |  |
|                       | d. Other (WASI Sale)      |                          |     |                   |    | 290,000   |  |  |  |
| Total Required Funds  |                           |                          |     |                   | \$ | 7,625,047 |  |  |  |
| Hannaf Francis D. J.  |                           |                          |     |                   |    |           |  |  |  |
| Uses of Funds - Proje | ,                         |                          |     |                   | _  |           |  |  |  |
|                       | New Construction          |                          |     |                   | \$ | 4,005,281 |  |  |  |
|                       | Renovation                |                          |     |                   |    | -         |  |  |  |
| <b>.</b>              | Site Work                 |                          |     |                   |    | 1,014,106 |  |  |  |
|                       | Fixed Equipment           |                          |     | -                 |    |           |  |  |  |
|                       | Design/Bidding Continge   |                          |     | 10,200<br>198,947 |    |           |  |  |  |
|                       | <u> </u>                  | Construction Contingency |     |                   |    |           |  |  |  |
| 7.                    | Construction Manager Fe   | Construction Manager Fee |     |                   |    |           |  |  |  |
| 8.                    | Major Moveable Equipme    | ent                      |     |                   |    | 484,970   |  |  |  |
| 9.                    | Furnishings, Fixtures & C | Other Equip.             |     |                   |    | 219,628   |  |  |  |
| 10.                   | Architectural/Engineering | j Fees                   |     |                   |    | 383,500   |  |  |  |
| 11.                   | Land Acquisition          |                          |     |                   |    | 563,000   |  |  |  |
| 12.                   | Purchase of Buildings     |                          |     |                   |    | -         |  |  |  |
| 13.                   | Administrative Expenses   | & Permits                |     |                   |    | 285,785   |  |  |  |
| 14.                   | Debt Financing Expense    | s                        |     |                   |    | 219,367   |  |  |  |
| 15.                   | Debt Service Reserve Fu   | ınd                      |     |                   |    | -         |  |  |  |
| 16.                   | Working Capital           |                          |     |                   |    | -         |  |  |  |
| 17.                   | Other (please specify)    |                          |     |                   |    | -         |  |  |  |
| Total Uses of Funds   |                           |                          |     |                   | \$ | 7,625,047 |  |  |  |
|                       |                           |                          |     |                   |    |           |  |  |  |

Total sources should equal total uses of funds.

## Waterbury Medical Office Building

### **INCOME STATEMENT**

### Table 3A

### WITHOUT PROJECT

|  |   |                |                  | WITHOUT      | PROJECT  |                |         |                |         |                |              |                |        |
|--|---|----------------|------------------|--------------|----------|----------------|---------|----------------|---------|----------------|--------------|----------------|--------|
|  | Proposed Years Must change from Current Budge |                |                  |              |          |                |         |                |         |                |              |                |        |
|  | 2020  | 2021           | %                | 2021         | %        | 2022           | %       | Proposed Yr 1  | %       | Proposed Yr 2  | %            | Proposed Yr 3  | %      |
|  | Actual  | Budget         | change           | Actual       | change   | Projected      | change  | 2023           | change  | 2024           | change       | 2025           | change |
| REVENUES                                 |   |                |                  |              |          |                |         |                |         |                |              |                |        |
| INPATIENT CARE REVENUE                   | \$ 39,662,229                                 | \$ 37,842,386  | -4.6% \$         | 31,643,848   | -16.4%   | \$ 30.141.502  | -4.7%   | \$ 35.911.654  | 19.1%   | \$ 37.168.562  | 3.5%         | \$ 38.469.462  | 3.5%   |
| OUTPATIENT CARE REVENUE                  | 77,555,054                                    | 72.242.272     | -4.0% ‡          | 83,548,375   | 15.7%    | 100,039,477    | 19.7%   | 94.816.544     | -5.2%   | 98.135.123     | 3.5%         | 101.569.852    | 3.5%   |
| OUTPATIENT CARE REVENUE - PHYSICIAN      | 5,227,181                                     | 28,604,172     | 447.2%           | 29,508,672   | 3.2%     | 23,305,910     | -21.0%  | 33,488,507     | 43.7%   | 34,660,605     | 3.5%         | 35,873,726     | 3.5%   |
| CHRONIC/SNF PT CARE REVENUE              | 5,227,101                                     | 20,004,172     | 0.0%             | 29,500,072   | 0.0%     | 23,303,310     | 0.0%    | 33,400,307     | 0.0%    | 34,000,003     | 0.0%         | 33,073,720     | 0.0%   |
| SWING BEDS PT CARE REVENUE               | -<br>757,826                                  | 634,079        | -16.3%           | 876,226      | 38.2%    | 1,019,282      | 16.3%   | 994,403        | -2.4%   | 1,029,207      | 3.5%         | 1,065,229      | 3.5%   |
| OWING BEDOT I CARE REVENUE               | 131,020                                       | 004,079        | -10.570          | 070,220      | 30.270   | 1,019,202      | 10.570  | 334,403        | -2.470  | 1,029,207      | 3.570        | 1,003,229      | 3.370  |
| GROSS PATIENT CARE REVENUE               | \$ 123,202,290                                | \$ 139,322,909 | 13.1% \$         | 145,577,121  | 4.5%     | \$ 154,506,171 | 6.1%    | \$ 165,211,108 | 6.9%    | \$ 170,993,497 | 3.5%         | \$ 176,978,269 | 3.5%   |
| DISPROPORTIONATE SHARE PAYMENTS          | 455,209                                       | 455,000        | 0.0%             | 500,596      | 10.0%    | 468,702        | -6.4%   | 500,596        | 6.8%    | 500,596        | 0.0%         | 500,596        | 0.0%   |
| BAD DEBT FREE CARE                       | (3,873,484)                                   | (4,231,883)    | 9.3%             | (3,496,619)  | -17.4%   | (4,282,968)    | 22.5%   | (3,968,208)    | -7.3%   | (4,107,095)    | 3.5%         | (4,250,844)    | 3.5%   |
| DEDUCTIONS FROM REVENUE                  | (54,338,837)                                  | (64,176,272)   | 18.1%            | (62,860,431) | -2.1%    | (67,352,609)   | 7.1%    | (71,338,418)   | 5.9%    | (73,835,262)   | 3.5%         | (76,419,496)   | 3.5%   |
| NET PATIENT CARE REVENUE (NPR)           | \$ 65,445,178                                 | ↑ 71.260.7E4   | 9.1% \$          | 79.720.667   | 11.7%    | \$ 83,339,296  | 4.5%    | \$ 90.405.078  | 8.5%    | \$ 93,551,736  | 3.5%         | \$ 96,808,525  | 3.5%   |
| FIXED PROSPECTIVE PAYMENTS AND RESERVES  | 3,666,903                                     | 4,820,035      | 9.1% \$<br>31.4% | 5,051,669    | 4.8%     | 5,127,095      | 1.5%    | 5,479,444      | 6.9%    | 5,725,030      | 3.5%<br>4.5% | 5,925,406      | 3.5%   |
| FIXED PROSPECTIVE PATIMENTS AND RESERVES | 3,000,903                                     | 4,020,033      | 31.470           | 5,051,009    | 4.070    | 5,127,095      | 1.5%    | 5,479,444      | 0.9%    | 5,725,030      | 4.5%         | 5,925,400      | 3.5%   |
| NPR & FIXED PAYMENTS & RESERVES          | \$ 69,112,081                                 | \$ 76,189,789  | 10.2% \$         | 84,772,336   | 11.3%    | \$ 88,466,391  | 4.4%    | \$ 95,884,522  | 8.4%    | \$ 99,276,766  | 3.5%         | \$ 102,733,931 | 3.5%   |
| OTHER OPERATING REVENUE                  | 1,950,704                                     | 828,681        | -57.5%           | 8,131,960    | 881.3%   | 1,465,301      | -82.0%  | 1,000,000      | -31.8%  | 1,000,000      | 0.0%         | 1,000,000      | 0.0%   |
| TOTAL OPERATING REVENUE                  | \$ 71,062,785                                 | \$ 77,018,470  | 8.4% \$          | 92,904,296   | 20.6%    | \$ 89,931,692  | -3.2%   | \$ 96,884,522  | 7.7%    | \$ 100,276,766 | 3.5%         | \$ 103,733,931 | 3.4%   |
| OPERATING EXPENSE                        |   |                |                  |              |          |                |         |                |         |                |              |                |        |
| SALARIES NON MD                          | \$ 24,121,978                                 | \$ 27,752,065  | 15.0% \$         | 27,640,644   | -0.4%    | \$ 26,978,632  | -2.4%   | \$ 31,473,637  | 16.7%   | \$ 32,417,846  | 3.0%         | \$ 33,390,381  | 3.0%   |
| FRINGE BENEFITS NON MD                   | 6,314,253                                     | 6.560.998      | 3.9%             | 7.236.352    | 10.3%    | 7.970.467      | 10.1%   | 7.788.847      | -2.3%   | 8,022,512      | 3.0%         | 8.263.187      | 3.0%   |
| PHYSICIAN FEES & SALARIES                | 8,859,695                                     | 8,684,825      | -2.0%            | 8,578,079    | -1.2%    | 12,939,578     | 50.8%   | 9,233,015      | -28.6%  | 9,510,005      | 3.0%         | 9,795,305      | 3.0%   |
| FRINGE BENEFITS MD                       | 589,113                                       | 712,824        | 21.0%            | 829,963      | 16.4%    | 914,161        | 10.1%   | 893,331        | -2.3%   | 920,131        | 3.0%         | 947,735        | 3.0%   |
| HEALTH CARE PROVIDER TAX                 | 3,985,329                                     | 4,363,408      | 9.5%             | 4,101,251    | -6.0%    | 5,016,234      | 22.3%   | 5,529,154      | 10.2%   | 5,724,767      | 3.5%         | 5,924,124      | 3.5%   |
| DEPRECIATION & AMORTIZATION              | 2,789,868                                     | 2,808,850      | 0.7%             | 4,279,650    | 52.4%    | 3,114,771      | -27.2%  | 3,442,499      | 10.5%   | 3,875,480      | 12.6%        | 4,209,891      | 8.6%   |
| INTEREST - LONG/SHORT TERM               | 126,029                                       | 100,000        | -20.7%           | 84,094       | -15.9%   | 133,480        | 58.7%   | 100,000        | -25.1%  | 100,000        | 0.0%         | 100,000        | 0.0%   |
| OTHER OPERATING EXPENSE                  | 27,033,312                                    | 25,596,904     | -5.3%            | 35,438,380   | 38.4%    | 34,076,647     | -3.8%   | 37,962,479     | 11.4%   | 39,291,166     | 3.5%         | 40,666,357     | 3.5%   |
| TOTAL OPERATING EXPENSE                  | \$ 73,819,577                                 | \$ 76,579,874  | 3.7% \$          | 88,188,413   | 15.2%    | \$ 91,143,970  | 3.4%    | \$ 96,422,962  | 5.8%    | \$ 99,861,907  | 3.6%         | \$ 103,296,980 | 3.4%   |
| NET OPERATING INCOME (LOSS)              | (2,756,792)                                   | 438,596        | -115.9%          | 4,715,883    | 975.2%   | (1,212,278)    | -125.7% | 461,560        | -138.1% | 414,859        | -10.1%       | 436,951        | 5.3%   |
| NON-OPERATING REVENUE                    | 448.038                                       | 302.200        | -32.6%           | 5.321.764    | 1661.0%  | 1.296.590      | -75.6%  | 500.000        | -61.4%  | 500.000        | 0.0%         | 500.000        | 0.0%   |
| NON-OF ENVINO REVENUE                    | 440,000                                       | 002,200        | -02.070          | 0,021,704    | 1001.070 | 1,230,030      | -10.070 | 300,000        | -01.470 | 000,000        | 0.070        | 300,000        | 0.070  |
| EXCESS (DEFICIT) OF REVENUE OVER EXPENSE | \$ (2,308,754)                                | \$ 740,796     | -132.1% \$       | 10,037,647   | 1255.0%  | \$ 84,312      | -99.2%  | \$ 961,560     | 1040.5% | \$ 914,859     | -4.9%        | \$ 936,951     | 2.4%   |
|  |   |                |                  |              |          |                |         |                |         |                |              |                |        |
| Operating Margin %                       | -3.9%   | 0.6%           |                  | 5.1%         |          | -1.3%          |         | 0.5%           |         | 0.4%           |              | 0.4%           |        |
| Bad Debt & Free Care%                    | 3.1%  | 3.0%           |                  | 2.4%         |          | 2.8%           |         | 2.4%           |         | 2.4%           |              | 2.4%           |        |
| Compensation Ratio                       | 54.0%   | 57.1%          |                  | 50.2%        |          | 53.5%          |         | 51.2%          |         | 50.9%          |              | 50.7%          |        |
| Capital Cost % of Total Expenses         | 4.0%  | 3.8%           |                  | 4.9%         |          | 3.6%           |         | 3.7%           |         | 4.0%           |              | 4.2%           |        |
|  |   |                |                  |              |          |                |         |                |         |                |              |                |        |

### Waterbury Medical Office Building **INCOME STATEMENT** Table 3B PROJECT Proposed Years Must change from Current Budget 2020 2021 % 2021 % 2022 % % Proposed Yr 2 Proposed Yr 3 Proposed Yr 1 % change change change change 2023 change 2024 change 2025 Actual Budget Actual Projected REVENUES INPATIENT CARE REVENUE \$ 0.0% \$ 0.0% \$ 0.0% 1,345,986 1,393,096 3.5% **OUTPATIENT CARE REVENUE** 0.0% 0.0% **OUTPATIENT CARE REVENUE - PHYSICIAN** 0.0% 0.0% 0.0% CHRONIC/SNF PT CARE REVENUE 0.0% 0.0% 0.0% 0.0% SWING BEDS PT CARE REVENUE 0.0% 0.0% GROSS PATIENT CARE REVENUE \$ 1,345,986 0.0% \$ 1.393.096 3.5% 0.0% \$ DISPROPORTIONATE SHARE PAYMENTS 0.0% 0.0% 0.0% BAD DEBT FREE CARE 0.0% (40,380)0.0% (41,793)3.5% DEDUCTIONS FROM REVENUE 0.0% 0.0% 3.5% (396, 123)(409,987)NET PATIENT CARE REVENUE (NPR) \$ 0.0% \$ 909,483 0.0% \$ 941,316 3.5% FIXED PROSPECTIVE PAYMENTS AND RESERVES 0.0% 0.0% 0.0% NPR & FIXED PAYMENTS & RESERVES 0.0% \$ 0.0% \$ \$ 909,483 941,316 3.5% OTHER OPERATING REVENUE 0.0% 0.0% 0.0% TOTAL OPERATING REVENUE \$ 0.0% \$ 909,483 0.0% \$ 941,316 3.5% **OPERATING EXPENSE** SALARIES NON MD \$ 0.0% \$ 50.854 0.0% \$ 52,380 3.0% FRINGE BENEFITS NON MD 0.0% 21,794 0.0% 22,448 3.0% 0.0% 0.0% 0.0% PHYSICIAN FEES & SALARIES FRINGE BENEFITS MD 0.0% 0.0% 0.0% HEALTH CARE PROVIDER TAX 0.0% 80,759 0.0% 83,586 3.5% **DEPRECIATION & AMORTIZATION** 0.0% 397,527 0.0% 397,527 0.0% 0.0% 0.0% 203,532 7.1% INTEREST - LONG/SHORT TERM 189,996 OTHER OPERATING EXPENSE 0.0% 15,730 0.0% 16,202 3.0% TOTAL OPERATING EXPENSE \$ 2.5% 0.0% \$ 756,660 0.0% \$ 775,675 NET OPERATING INCOME (LOSS) 0.0% 152,823 0.0% 165,641 8.4% NON-OPERATING REVENUE 0.0% 0.0% 0.0% **EXCESS (DEFICIT) OF REVENUE OVER EXPENSE** \$ 0.0% \$ 152,823 0.0% \$ 165,641 8.4% Operating Margin % 0.0% 0.0% 0.0% 0.0% 0.0% 16.8% 17.6% 0.0% 0.0% 0.0% 0.0% 0.0% 3.0% 3.0% Bad Debt & Free Care% 9.6% 9.6% Compensation Ratio 0.0% 0.0% 0.0% 0.0% 0.0%

Capital Cost % of Total Expenses

77.5%

77.6%

0.0%

0.0%

0.0%

0.0%

0.0%

## Waterbury Medical Office Building

### **INCOME STATEMENT**

### Table 3C

### WITH PROJECT

|   |   |                |            | WITH P        | ROJECT        |                      |         |                |         |   |        |                |        |
|---|---|----------------|------------|---------------|---------------|----------------------|---------|----------------|---------|---|--------|----------------|--------|
|   | Proposed Years Must change from Current Budge |                |            |               |               |                      |         |                |         |   |        | Budget         |        |
|   | 2020  | 2021           | %          | 2021          | %             | 2022                 | %       | Proposed Yr 1  | %       | Proposed Yr 2                           | %      | Proposed Yr 3  | %      |
|   | Actual  | Budget         | change     | Actual        | change        | Projected            | change  | 2023           | change  | 2024                                    | change | 2025           | change |
| REVENUES  |   |                |            |               |               |                      |         |                |         |   |        |                |        |
| INPATIENT CARE REVENUE                              | \$ 39.662.229                                 | \$ 37.842.386  | -4.6% \$   | 31.643.848    | -16.4%        | \$ 30.141.502        | -4.7%   | \$ 35.911.654  | 19.1%   | \$ 37.168.562                           | 3.5%   | \$ 38.469.462  | 3.5%   |
| OUTPATIENT CARE REVENUE                             | 77,555,054                                    | 72,242,272     | -6.9%      | 83.548.375    | 15.7%         | 100,039,477          | 19.7%   | 94.816.544     | -5.2%   | 99,481,109                              | 4.9%   | 102,962,948    | 3.5%   |
| OUTPATIENT CARE REVENUE - PHYSICIAN                 | 5,227,181                                     | 28,604,172     | 447.2%     | 29,508,672    | 3.2%          | 23,305,910           | -21.0%  | 33.488.507     | 43.7%   | 34,660,605                              | 3.5%   | 35,873,726     | 3.5%   |
| CHRONIC/SNF PT CARE REVENUE                         | -   | -              | 0.0%       | -             | 0.0%          | -                    | 0.0%    | -              | 0.0%    | -                                       | 0.0%   | -              | 0.0%   |
| SWING BEDS PT CARE REVENUE                          | 757.826                                       | 634.079        | -16.3%     | 876.226       | 38.2%         | 1,019,282            | 16.3%   | 994.403        | -2.4%   | 1,029,207                               | 3.5%   | 1.065.229      | 3.5%   |
|   |   |                |            |               |               |                      |         |                |         |   |        |                |        |
| GROSS PATIENT CARE REVENUE                          | \$ 123,202,290                                | \$ 139,322,909 | 13.1% \$   | 145,577,121   | 4.5%          | \$ 154,506,171       | 6.1%    | \$ 165,211,108 | 6.9%    | \$ 172,339,483                          | 4.3%   | \$ 178,371,365 | 3.5%   |
| DISPROPORTIONATE SHARE PAYMENTS                     | 455,209                                       | 455,000        | 0.0%       | 500,596       | 10.0%         | 468,702              | -6.4%   | 500,596        | 6.8%    | 500,596                                 | 0.0%   | 500,596        | 0.0%   |
| BAD DEBT FREE CARE                                  | (3,873,484)                                   | (4,231,883)    | 9.3%       | (3,496,619)   | -17.4%        | (4,282,968)          | 22.5%   | (3,968,208)    | -7.3%   | (4,147,475)                             | 4.5%   | (4,292,637)    | 3.5%   |
| DEDUCTIONS FROM REVENUE                             | (54,338,837)                                  | (64,176,272)   | 18.1%      | (62,860,431)  | <b>-</b> 2.1% | (67,352,609)         | 7.1%    | (71,338,418)   | 5.9%    | (74,231,385)                            | 4.1%   | (76,829,483)   | 3.5%   |
| NET PATIENT CARE REVENUE (NPR)                      | \$ 65,445,178                                 | ¢ 71 360 75/   | 9.1% \$    | 79,720,667    | 11.7%         | \$ 83,339,296        | 4.5%    | \$ 90,405,078  | 8.5%    | \$ 94,461,219                           | 4.5%   | \$ 97,749,841  | 3.5%   |
| FIXED PROSPECTIVE PAYMENTS AND RESERVES             | 3,666,903                                     | 4,820,035      | 31.4%      | 5,051,669     | 4.8%          | 5,127,095            | 1.5%    | 5,479,444      | 6.9%    | 5,725,030                               | 4.5%   | 5,925,406      |        |
| FIXED PROOFECTIVE PATIMENTS AND RESERVES            | 3,000,903                                     | 4,020,033      | 31.470     | 3,031,009     | 4.0 /0        | 3,127,093            | 1.570   | 3,479,444      | 0.970   | 3,723,030                               | 4.570  | 3,923,400      | 3.370  |
| NPR & FIXED PAYMENTS & RESERVES                     | \$ 69,112,081                                 | \$ 76,189,789  | 10.2% \$   | 84,772,336    | 11.3%         | \$ 88,466,391        | 4.4%    | \$ 95,884,522  | 8.4%    | \$ 100,186,249                          | 4.5%   | \$ 103,675,247 | 3.5%   |
| OTHER OPERATING REVENUE                             | 1,950,704                                     | 828,681        | -57.5%     | 8,131,960     | 881.3%        | 1,465,301            | -82.0%  | 1,000,000      | -31.8%  | 1,000,000                               | 0.0%   | 1,000,000      | 0.0%   |
| TOTAL OPERATING REVENUE                             | \$ 71,062,785                                 | \$ 77,018,470  | 8.4% \$    | 92,904,296    | 20.6%         | \$ 89,931,692        | -3.2%   | \$ 96,884,522  | 7.7%    | \$ 101,186,249                          | 4.4%   | \$ 104,675,247 | 3.4%   |
| OPERATING EXPENSE                                   |   |                |            |               |               |                      |         |                |         |   |        |                |        |
| SALARIES NON MD                                     | \$ 24,121,978                                 | \$ 27.752.065  | 15.0% \$   | 27,640,644    | -0.4%         | \$ 26.978.632        | -2 4%   | \$ 31.473.637  | 16 7%   | \$ 32.468.700                           | 3 2%   | \$ 33.442.761  | 3.0%   |
| FRINGE BENEFITS NON MD                              | 6,314,253                                     | 6,560,998      | 3.9%       | 7,236,352     | 10.3%         | 7,970,467            | 10.1%   | 7,788,847      | -2.3%   | 8,044,306                               | 3.3%   | 8,285,635      | 3.0%   |
| PHYSICIAN FEES & SALARIES                           | 8,859,695                                     | 8,684,825      | -2.0%      | 8,578,079     | -1.2%         | 12,939,578           | 50.8%   | 9,233,015      | -28.6%  | 9,510,005                               | 3.0%   | 9,795,305      | 3.0%   |
| FRINGE BENEFITS MD                                  | 589.113                                       | 712,824        | 21.0%      | 829.963       | 16.4%         | 914.161              | 10.1%   | 893.331        | -2.3%   | 920.131                                 | 3.0%   | 947.735        | 3.0%   |
| HEALTH CARE PROVIDER TAX                            | 3,985,329                                     | 4,363,408      | 9.5%       | 4,101,251     | -6.0%         | 5,016,234            | 22.3%   | 5,529,154      | 10.2%   | 5,805,526                               | 5.0%   | 6,007,710      | 3.5%   |
| DEPRECIATION & AMORTIZATION                         | 2,789,868                                     | 2,808,850      | 0.7%       | 4,279,650     | 52.4%         | 3,114,771            | -27.2%  | 3,442,499      | 10.5%   | 4,273,007                               | 24.1%  | 4,607,418      | 7.8%   |
| INTEREST - LONG/SHORT TERM                          | 126,029                                       | 100,000        | -20.7%     | 84,094        | -15.9%        | 133,480              | 58.7%   | 100,000        | -25.1%  | 289,996                                 | 190.0% | 303,532        | 4.7%   |
| OTHER OPERATING EXPENSE                             | 27,033,312                                    | 25,596,904     | -5.3%      | 35,438,380    | 38.4%         | 34,076,647           | -3.8%   | 37,962,479     | 11.4%   | 39,306,896                              | 3.5%   | 40,682,559     | 3.5%   |
| TOTAL OPERATING EXPENSE                             | \$ 73,819,577                                 | \$ 76,579,874  | 3.7% \$    | 88,188,413    | 15.2%         | \$ 91,143,970        | 3.4%    | \$ 96,422,962  | 5 90/   | \$ 100,618,567                          | 1 10/- | \$ 104,072,655 | 3.4%   |
| TOTAL OPERATING EXPENSE                             | \$ 73,019,377                                 | \$ 70,579,674  | 3.170 p    | 00,100,413    | 13.270        | \$ 91,143,970        | 3.470   | \$ 90,422,902  | 3.6%    | \$ 100,616,567                          | 4.470  | \$ 104,072,055 | 3.470  |
| NET OPERATING INCOME (LOSS)                         | (2,756,792)                                   | 438,596        | -115.9%    | 4,715,883     | 975.2%        | (1,212,278)          | -125.7% | 461,560        | -138.1% | 567,682                                 | 23.0%  | 602,592        | 6.1%   |
| NON-OPERATING REVENUE                               | 448,038                                       | 302,200        | -32.6%     | 5,321,764     | 1661.0%       | 1,296,590            | -75.6%  | 500,000        | -61.4%  | 500,000                                 | 0.0%   | 500,000        | 0.0%   |
| EXCESS (DEFICIT) OF REVENUE OVER EXPENSE            | \$ (2,308,754)                                | \$ 740,796     | -132.1% \$ | 10,037,647    | 1255.0%       | \$ 84,312            | -99.2%  | \$ 961,560     | 1040.5% | \$ 1,067,682                            | 11.0%  | \$ 1,102,592   | 3.3%   |
| , , = = = = = = = = = = = = = = = = = =             | . , , , , , , , , , , , ,                     |                | <u></u>    |               |               | - , - : <del>-</del> | · · ·   | - /            |         | , |        | , , ,,,,,,     |        |
|   |   | 9              |            |               |               |                      |         |                |         | 0                                       |        |                |        |
| Operating Margin %                                  | -3.9%   | 0.6%           |            | 5.1%          |               | -1.3%                |         | 0.5%           |         | 0.6%                                    |        | 0.6%           |        |
| Bad Debt & Free Care%                               | 3.1%  | 3.0%<br>57.1%  |            | 2.4%<br>50.2% |               | 2.8%<br>53.5%        |         | 2.4%<br>51.2%  |         | 2.4%<br>50.6%                           |        | 2.4%<br>50.4%  |        |
| Compensation Ratio Capital Cost % of Total Expenses | 54.0%<br>4.0%                                 | 3.8%           |            | 50.2%<br>4.9% |               | 3.6%                 |         | 3.7%           |         | 50.6%<br>4.5%                           |        | 50.4%<br>4.7%  |        |
| Capital Cost /0 Of Total Expenses                   | 4.070   | 3.0%           |            | 4.970         |               | 3.0%                 |         | 3.170          |         | 4.370                                   |        | 4.770          |        |

### Waterbury Medical Office Building **BALANCE SHEEET** Table 4A WITHOUT PROJECT Proposed Years Must change from Current Budget 2020 2021 % 2021 % 2022 % Proposed Yr 1 % Proposed Yr 2 % Proposed Yr 3 % change change change 2023 change 2024 change 2025 change Actual Budget Actual Projected ASSETS CURRENT ASSETS **CASH & INVESTMENTS** \$ 33,613,201 \$ 9,739,446 -71.0% \$ 28,746,978 195.2% \$ 17,412,000 -39.4% \$ 17,412,000 0.0% \$ 17,124,381 -1.7% \$ 17,789,367 3.9% PATIENT ACCOUNTS RECEIVABLE, GROSS 68.6% 22.905.000 -4.2% 22.905.000 0.0% 22.905.000 0.0% 15,281,731 13,360,000 -12.6% 22.527.715 23.905.000 6.1% LESS: ALLOWANCE FOR UNCOLLECTIBLE (10,268,000)(7,306,000)-28.8% (11,940,280)63.4% (10,000,000)-16.2% (10,000,000)0.0% (10,000,000)0.0% (10,000,000)0.0% OTHER CURRENT ASSETS 4,607,586 5,000,000 8.5% 6,062,574 21.3% 5,000,000 -17.5% 6,000,000 20.0% 6,000,000 0.0% 6,000,000 0.0% 1.8% TOTAL CURRENT ASSETS \$ 43,234,518 \$ 20,793,446 -51.9% \$ 45,396,987 118.3% \$ 36,317,000 -20.0% \$ 36,317,000 0.0% \$ 36,029,381 -0.8% \$ 36,694,367 **BOARD DESIGNATED ASSETS** FUNDED DEPRECIATION -13.3% \$ -96.8% \$ -100.0% \$ 0.0% \$ 0.0% \$ 0.0% \$ 5.266.650 \$ 4.565.157 145.744 OTHER 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TOTAL BOARD DESIGNATED ASSETS \$ 5,266,650 \$ 4,565,157 145,744 -100.0% \$ 0.0% -13.3% \$ -96.8% \$ 0.0% \$ 0.0% \$ PROPERTY, PLANT, AND EQUIPMENT LAND. BUILDINGS & IMPROVEMENTS \$ 34.133.351 \$ 36.068.694 5.7% \$ 39.977.021 10.8% \$ 44.825.919 12.1% \$ 44.825.919 0.0% \$ 45.348.914 1.2% \$ 44.666.135 -1.5% CONSTRUCTION IN PROGRESS 99,497 -100.0% 971,535 0.0% -100.0% 0.0% 0.0% 0.0% MAJOR MOVABLE EQUIPMENT 23,886,289 25,900,255 8.4% 24,326,281 26,629,704 9.5% 26,629,704 0.0% 26,892,683 1.0% 26,487,065 -1.5% -6.1% TOTAL PROPERTY, PLANT AND EQUIPMENT \$ 58,119,137 \$ 61,968,949 6.6% \$ 65,274,837 5.3% \$ 71,455,623 9.5% \$ 71,455,623 0.0% \$ 72,241,597 1.1% \$ 71,153,200 -1.5% LESS: ACCUMULATED DEPRECIATION LAND, BUILDINGS & IMPROVEMENTS \$ (14,828,239) \$ (16,311,554) 10.0% \$ (17,568,488) 7.7% \$ (18,808,737) 7.1% \$ (18,808,737)0.0% \$ (20,048,986)6.6% \$ (21,289,235)6.2% (18,145,431) (19,562,798) MAJOR MOVABLE EQUIPMENT (18,822,251) -3.8% (20,146,886) 7.0% (20,146,886) 0.0% (19,564,575)-2.9% (17,235,929)-11.9% TOTAL ACCUMULATED DEPRECIATION -2.7% \$ (32,973,670) \$ (35,874,352) 8.8% \$ (36,390,739) 1.4% \$ (38,955,623) 7.0% \$ (38,955,623) 0.0% \$ (39,613,561)1.7% \$ (38,525,164)0.0% NET PROPERTY, PLANT AND EQUIPMENT \$ 25,145,467 \$ 26,094,597 12.5% \$ 0.4% \$ 32,628,036 3.8% \$ 28,884,098 10.7% \$ 32,500,000 32,500,000 0.0% \$ 32,628,036 OTHER ASSETS OTHER LONG-TERM ASSETS \$ 2.896.587 \$ 2.600.000 -10.2% \$ 3.766.248 44.9% \$ 3.800.000 0.9% \$ 3.800.000 0.0% \$ 3.800.000 0.0% \$ 3.800.000 0.0% TOTAL ASSETS \$ 76.543,222 \$ 54.053,200 -29.4% \$ 78.193.077 44.7% \$ 72.617.000 -7.1% \$ 72.617.000 0.0% \$ 72.457.417 -0.2% \$ 73.122.403 0.9% LIABILITIES AND FUND BALANCE **CURRENT LIABILITIES** 7.464.440 7.464.440 ACCOUNTS PAYABLE \$ 4,052,691 \$ 2.430.000 -40.0% \$ 6.641.744 173.3% \$ 2.681.000 -59.6% \$ 7.464.440 178.4% \$ 0.0% \$ 0.0% **CURRENT LIABILITIES COVID-19** 18.910.583 1.000.000 -94.7% 8.854.351 785.4% -100.0% 0.0% 0.0% 0.0% 10,994,929 -57.0% 6,577,719 5,368,000 6,700,000 24.8% 6,700,000 6,700,000 0.0% **PAYROLL & TAXES PAYABLE** 4,729,000 39.1% -18.4% 0.0% **ESTIMATED THIRD-PARTY SETTLEMENTS** 1,550,226 1,000,000 -35.5% 2,947,539 194.8% 8,268,000 180.5% 5,000,000 -39.5% 4,335,558 -13.3% 4,463,593 3.0% OTHER CURRENT LIABILITIES 0.0% 1.945.218 0.0% -100.0% 0.0% 0.0% 0.0% CURRENT PORTION OF LONG-TERM DEBT 407,358 412.969 1.4% -100.0% 419.000 0.0% 410,000 -2.1% 400,000 -2.4% 390,000 -2.5% FOTAL CURRENT LIABILITIES \$ 35,915,787 \$ 9,571,969 -73.3% \$ 26,966,571 181.7% \$ 16,736,000 -37.9% \$ 19,574,440 17.0% \$ 18.899.998 -3.4% \$ 19.018.033 0.6% ONG-TERM DEBT LONG TERM LIABILITIES COVID-19 \$ 100,000 0.0% \$ -100.0% \$ 0.0% \$ 0.0% \$ 0.0% \$ 0.0% **BONDS & MORTGAGES PAYABLE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER LONG-TERM DEBT -3.7% -3.8% 9,943,336 9,233,776 -7.1% 10,504,760 13.8% 14,565,000 38.7% 10,765,000 -26.1% 10,365,000 9,975,000 TOTAL LONG-TERM DEBT -3.8% \$ 9,943,336 \$ 9,333,776 -6.1% \$ 10.504.760 12.5% \$ 14.565.000 38.7% \$ 10.765.000 -26.1% \$ 10,365,000 -3.7% \$ 9.975.000

98.2% \$ 31,301,000

15.9% \$ 41.316.000

44.7% \$ 72.617.000

0.0% \$

0.0% \$

-58.8% \$ 37,471,331

14.5% \$ 40.721.746

-29.4% \$ 78.193.077

\$

\$ 45,859,123 \$ 18,905,745

\$ 30,684,099 \$ 35,147,455

\$ 76.543.222 \$ 54.053.200

0.0% \$

1.5% \$

-7.1% \$

30,339,440

42.277.560

72.617.000

-16.5% \$

0.0% \$

-3.1% \$

2.3% \$

0.0% \$

29,264,998

43.192.419

72.457.417

0.0%

-0.9%

2.2%

0.9%

0.0% \$

-3.5% \$

2.2% \$

-0.2% \$

28,993,033

44.129.370

73.122.403

OTHER LIABILITIES

TOTAL LIABILITIES

**FUND BALANCE** 

OTHER NONCURRENT LIABILITIES

TOTAL LIABILITIES AND FUND BALANCE

|                                     |                |        |        | Waterb | ury Medi | cal Office | Buildin | g             |         |                |                 |              |                     |
|-------------------------------------|----------------|--------|--------|--------|----------|------------|---------|---------------|---------|----------------|-----------------|--------------|---------------------|
|                                     | BALANCE SHEEET |        |        |        |          |            |         |               |         |                |                 |              |                     |
|                                     |                |        |        |        | Tal      | ble 4B     |         |               |         |                |                 |              |                     |
|                                     |                |        |        |        | DD       | DJECT      |         |               |         |                |                 |              |                     |
|                                     |                |        |        |        | PRO      | JJECI      |         | _             |         |                |                 |              |                     |
|                                     |                |        | •      |        | •        |            | •       |               |         | ust change fro |                 |              | •                   |
|                                     | 2020           | 2021   | . %    | 2021   | . %      | 2022       | . %     | Proposed Yr 1 |         | Proposed Yr 2  |                 | roposed Yr 3 | . %                 |
|                                     | Actual         | Budget | change | Actual | change   | Projected  | change  | 2023          | change  | 2024           | change          | 2025         | change              |
| ASSETS                              |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| CURRENT ASSETS                      |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| CASH & INVESTMENTS                  |                |        |        |        |          |            |         | \$ -          | 0.0%    | (1,308,926)    | 0.0% \$         | (851,745)    | -34.9%              |
| PATIENT ACCOUNTS RECEIVABLE, GROSS  |                |        |        |        |          |            |         | -             | 0.0%    | -              | 0.0%            | -            | 0.0%                |
| LESS: ALLOWANCE FOR UNCOLLECTIBLE   |                |        |        |        |          |            |         | _             | 0.0%    | _              | 0.0%            | _            | 0.0%                |
| OTHER CURRENT ASSETS                |                |        |        |        |          |            |         | _             | 0.0%    | _              | 0.0%            | _            | 0.0%                |
| TOTAL CURRENT ASSETS                |                |        |        |        |          |            |         | \$ -          | 0.0% 9  | (1,308,926)    |                 | (851,745)    | -34.9%              |
| BOARD DESIGNATED ASSETS             |                |        |        |        |          |            |         | - T           |         | (1,000,000)    |                 | (==:,:::=)   |                     |
| FUNDED DEPRECIATION                 |                |        |        |        |          |            |         | \$ -          | 0.0% \$ | _              | 0.0% \$         | _            | 0.0%                |
| OTHER                               |                |        |        |        |          |            |         | _             | 0.0%    | _              | 0.0%            | _            | 0.0%                |
| TOTAL BOARD DESIGNATED ASSETS       |                |        |        |        |          |            |         | \$ -          | 0.0%    | -              | 0.0% \$         | _            | 0.0%                |
| PROPERTY, PLANT, AND EQUIPMENT      |                |        |        |        |          |            |         | Ψ -           | 0.070 ( |                | 0.070 ψ         |              | 0.07                |
| LAND, BUILDINGS & IMPROVEMENTS      |                |        |        |        |          |            |         | \$ -          | 0.0%    | 7,335,047      | 0.0% \$         | 7,335,047    | 0.0%                |
| CONSTRUCTION IN PROGRESS            |                |        |        |        |          |            |         | Ψ -           | 0.0%    | 7,555,047      | 0.0%            | 7,555,047    | 0.0%                |
| MAJOR MOVABLE EQUIPMENT             |                |        |        |        |          |            |         |               | 0.0%    |                | 0.0%            | _            | 0.0%                |
| TOTAL PROPERTY, PLANT AND EQUIPMENT |                |        |        |        |          |            |         | \$ -          | 0.0%    | 7,335,047      | 0.0% \$         | 7,335,047    | 0.0%                |
| LESS: ACCUMULATED DEPRECIATION      |                |        |        |        |          |            |         | <b>υ</b> -    | 0.076   | 7,333,047      | υ.υ / ο φ       | 7,335,047    | 0.076               |
| LAND, BUILDINGS & IMPROVEMENTS      |                |        |        |        |          |            |         | \$ -          | 0.0% \$ | (207.527)      | 0.00/ 6         | (705.054)    | 400.00/             |
| MAJOR MOVABLE EQUIPMENT             |                |        |        |        |          |            |         | Φ -           | 0.0% 4  | (397,527)      | 0.0% \$<br>0.0% | (795,054)    | 100.0%<br>0.0%      |
| TOTAL ACCUMULATED DEPRECIATION      |                |        |        |        |          |            |         | \$ -          | 0.0%    | (397,527)      |                 | (795,054)    | 100.0%              |
|                                     |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| NET PROPERTY, PLANT AND EQUIPMENT   |                |        |        |        |          |            |         | \$ -          | 0.0%    | 6,937,520      | 0.0% \$         | 6,539,993    | -5.7%               |
| OTHER ASSETS                        |                |        |        |        |          |            |         | •             | 0.00/_0 |                | 0.00/ Ф         |              | 0.00/               |
| OTHER LONG-TERM ASSETS              |                |        |        |        |          |            |         | \$ -<br>\$ -  | 0.0% \$ |                | 0.0% \$         |              | 0.0%<br><b>1.1%</b> |
| TOTAL ASSETS                        |                |        |        |        |          |            |         | <b>5</b> -    | 0.0%    | 5,628,594      | 0.0% \$         | 5,688,248    | 1.1%                |
|                                     |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| LIABILITIES AND FUND BALANCE        |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| CURRENT LIABILITIES                 |                |        |        |        |          |            |         | _             |         |                |                 |              |                     |
| ACCOUNTS PAYABLE                    |                |        |        |        |          |            |         | \$ -          | 0.0% \$ | -              | 0.0% \$         | -            | 0.0%                |
| CURRENT LIABILITIES COVID-19        |                |        |        |        |          |            |         | -             | 0.0%    | -              | 0.0%            | -            | 0.0%                |
| PAYROLL & TAXES PAYABLE             |                |        |        |        |          |            |         | -             | 0.0%    | -              | 0.0%            | -            | 0.0%                |
| ESTIMATED THIRD-PARTY SETTLEMENTS   |                |        |        |        |          |            |         | -             | 0.0%    | -              | 0.0%            | -            | 0.0%                |
| OTHER CURRENT LIABILITIES           |                |        |        |        |          |            |         | -             | 0.0%    | -              | 0.0%            | -            | 0.0%                |
| CURRENT PORTION OF LONG-TERM DEBT   |                |        |        |        |          |            |         | -             | 0.0%    | 105,987        | 0.0%            | 110,030      | 3.8%                |
| TOTAL CURRENT LIABILITIES           |                |        |        |        |          |            |         | \$ -          | 0.0% \$ | 105,987        | 0.0% \$         | 110,030      | 3.8%                |
| LONG-TERM DEBT                      |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| LONG TERM LIABILITIES COVID-19      |                |        |        |        |          |            |         | \$ -          | 0.0% \$ |                | 0.0% \$         | -            | 0.0%                |
| BONDS & MORTGAGES PAYABLE           |                |        |        |        |          |            |         | -             | 0.0%    | -              | 0.0%            | -            | 0.0%                |
| OTHER LONG-TERM DEBT                |                |        |        |        |          |            |         | -             | 0.0%    | 5,369,784      | 0.0%            | 5,259,754    | -2.0%               |
| TOTAL LONG-TERM DEBT                |                |        |        |        |          |            |         | \$ -          | 0.0% \$ | 5,369,784      | 0.0% \$         | 5,259,754    | -2.0%               |
| OTHER LIABILITIES                   |                |        |        |        |          |            |         |               |         |                |                 |              |                     |
| OTHER NONCURRENT LIABILITIES        |                |        |        |        |          |            |         | \$ -          | 0.0% \$ |                | 0.0% \$         | -            | 0.09                |
| TOTAL LIABILITIES                   |                |        |        |        |          |            |         | \$ -          | 0.0%    |                | 0.0% \$         | 5,369,784    | -1.9%               |
| FUND BALANCE                        |                |        |        |        |          |            |         | \$ -          | 0.0%    |                | 0.0% \$         | 318,464      | 108.4%              |
| TOTAL LIABILITIES AND FUND BALANCE  |                |        |        |        |          |            |         | \$ -          | 0.0%    | 5,628,594      | 0.0% \$         | 5,688,248    | 1.1%                |

### Waterbury Medical Office Building **BALANCE SHEEET** Table 4C WITH PROJECT Proposed Years Must change from Current Budget 2020 2021 % 2021 % 2022 % Proposed Yr 1 % Proposed Yr 2 % Proposed Yr 3 % change change change 2023 change 2024 change 2025 change Actual Budget Actual Projected ASSETS CURRENT ASSETS **CASH & INVESTMENTS** \$ 33,613,201 \$ 9,739,446 -71.0% \$ 28,746,978 195.2% \$ 17,412,000 -39.4% \$ 17,412,000 0.0% \$ 15,815,455 -9.2% \$ 16,937,622 7.1% PATIENT ACCOUNTS RECEIVABLE, GROSS -12.6% 68.6% 22.905.000 -4.2% 22.905.000 0.0% 22.905.000 0.0% 15,281,731 13,360,000 22.527.715 23.905.000 6.1% LESS: ALLOWANCE FOR UNCOLLECTIBLE (10,268,000)(7,306,000)-28.8% (11,940,280)63.4% (10,000,000)-16.2% (10,000,000)0.0% (10,000,000)0.0% (10,000,000)0.0% OTHER CURRENT ASSETS 4,607,586 5,000,000 8.5% 6,062,574 21.3% 5,000,000 -17.5% 6,000,000 20.0% 6,000,000 0.0% 6,000,000 0.0% 3.2% TOTAL CURRENT ASSETS \$ 43,234,518 \$ 20,793,446 -51.9% \$ 45,396,987 118.3% \$ 36,317,000 -20.0% \$ 36,317,000 0.0% \$ 34,720,455 -4.4% \$ 35,842,622 **BOARD DESIGNATED ASSETS** FUNDED DEPRECIATION -13.3% \$ -96.8% \$ -100.0% \$ 0.0% \$ 0.0% \$ 0.0% \$ 5.266.650 \$ 4.565.157 145.744 OTHER 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TOTAL BOARD DESIGNATED ASSETS \$ 5,266,650 \$ 4,565,157 145,744 -100.0% \$ 0.0% \$ 0.0% -13.3% \$ -96.8% \$ 0.0% \$ PROPERTY, PLANT, AND EQUIPMENT LAND. BUILDINGS & IMPROVEMENTS \$ 34.133.351 \$ 36.068.694 5.7% \$ 39.977.021 10.8% \$ 44.825.919 12.1% \$ 44.825.919 0.0% \$ 52.683.961 17.5% \$ 52.001.182 -1.3% CONSTRUCTION IN PROGRESS 99,497 -100.0% 971,535 0.0% -100.0% 0.0% 0.0% 0.0% MAJOR MOVABLE EQUIPMENT 23,886,289 25,900,255 8.4% 24,326,281 26,629,704 9.5% 26,629,704 0.0% 26,892,683 1.0% 26,487,065 -1.5% -6.1% TOTAL PROPERTY, PLANT AND EQUIPMENT \$ 58,119,137 \$ 61,968,949 6.6% \$ 65,274,837 5.3% \$ 71,455,623 9.5% \$ 71,455,623 0.0% \$ 79,576,644 11.4% \$ 78,488,247 -1.4% LESS: ACCUMULATED DEPRECIATION LAND, BUILDINGS & IMPROVEMENTS \$ (14,828,239) \$ (16,311,554) 10.0% \$ (17,568,488) 7.7% \$ (18,808,737) 7.1% \$ (18,808,737)0.0% \$ (20,446,513)8.7% \$ (22,084,289)8.0% (18,145,431) (19,562,798) MAJOR MOVABLE EQUIPMENT (18,822,251) -3.8% (20,146,886) 7.0% (20,146,886) 0.0% (19,564,575)-2.9% (17, 235, 929)-11.9% TOTAL ACCUMULATED DEPRECIATION -1.7% \$ (32,973,670) \$ (35,874,352) 8.8% \$ (36,390,739) 1.4% \$ (38,955,623) 7.0% \$ (38,955,623) 0.0% \$ (40,011,088)2.7% \$ (39,320,218)-1.0% NET PROPERTY, PLANT AND EQUIPMENT \$ 25,145,467 \$ 26,094,597 12.5% \$ 39,565,556 21.7% \$ 39,168,029 3.8% \$ 28,884,098 10.7% \$ 32,500,000 32,500,000 0.0% \$ OTHER ASSETS OTHER LONG-TERM ASSETS \$ 2.896.587 \$ 2.600.000 -10.2% \$ 3.766.248 44.9% \$ 3.800.000 0.9% \$ 3.800.000 0.0% \$ 3.800.000 0.0% \$ 3.800.000 0.0% TOTAL ASSETS \$ 76.543,222 \$ 54.053,200 -29.4% \$ 78.193.077 44.7% \$ 72.617.000 -7.1% \$ 72.617.000 0.0% \$ 78.086.011 7.5% \$ 78.810.651 0.9% LIABILITIES AND FUND BALANCE **CURRENT LIABILITIES** 7.464.440 7.464.440 ACCOUNTS PAYABLE \$ 4,052,691 \$ 2.430.000 -40.0% \$ 6.641.744 173.3% \$ 2.681.000 -59.6% \$ 7.464.440 178.4% \$ 0.0% \$ 0.0% **CURRENT LIABILITIES COVID-19** 18.910.583 1.000.000 -94.7% 8.854.351 785.4% -100.0% 0.0% 0.0% 0.0% 10,994,929 -57.0% 6,577,719 39.1% 5,368,000 6,700,000 24.8% 6,700,000 6,700,000 0.0% **PAYROLL & TAXES PAYABLE** 4,729,000 -18.4% 0.0% **ESTIMATED THIRD-PARTY SETTLEMENTS** 1,550,226 1,000,000 -35.5% 2,947,539 194.8% 8,268,000 180.5% 5,000,000 -39.5% 4,335,558 -13.3% 4,463,593 3.0% OTHER CURRENT LIABILITIES 0.0% 1.945.218 0.0% -100.0% 0.0% 0.0% 0.0% CURRENT PORTION OF LONG-TERM DEBT 407,358 412.969 1.4% -100.0% 419.000 0.0% 410,000 -2.1% 505,987 23.4% 500,030 -1.2% FOTAL CURRENT LIABILITIES \$ 35,915,787 \$ 9,571,969 -73.3% \$ 26,966,571 181.7% \$ 16.736.000 -37.9% \$ 19,574,440 17.0% \$ 19,005,985 -2.9% \$ 19,128,063 0.6% ONG-TERM DEBT LONG TERM LIABILITIES COVID-19 \$ 100,000 0.0% \$ -100.0% \$ 0.0% \$ 0.0% \$ 0.0% \$ 0.0% **BONDS & MORTGAGES PAYABLE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER LONG-TERM DEBT 46.2% -3.2% 9,943,336 9,233,776 -7.1% 10,504,760 13.8% 14,565,000 38.7% 10,765,000 -26.1% 15,734,784 15,234,754 TOTAL LONG-TERM DEBT -3.2% \$ 9,943,336 \$ 9,233,776 -7.1% \$ 10.504.760 13.8% \$ 14.565.000 38.7% \$ 10.765.000 -26.1% \$ 15,734,784 46.2% \$ 15,234,754 OTHER LIABILITIES OTHER NONCURRENT LIABILITIES 0.0% \$ 0.0% 0.0% \$ 0.0% \$ 0.0% \$ 0.0% \$ \$ TOTAL LIABILITIES 99.3% \$ 31,301,000 -1.1%

15.9% \$ 41.316.000

44.9% \$ 72.617.000

-16.5% \$

1.5% \$

-7.1% \$

30,339,440

42.277.560

72.617.000

-3.1% \$

2.3% \$

0.0% \$

34,740,769

43.345.242

78.086.011

14.5% \$

2.5% \$

7.5% \$

34,362,817

44.447.834

78.810.651

2.5%

0.9%

-59.0% \$ 37,471,331

14.5% \$ 40.721.746

-29.5% \$ 78.193.077

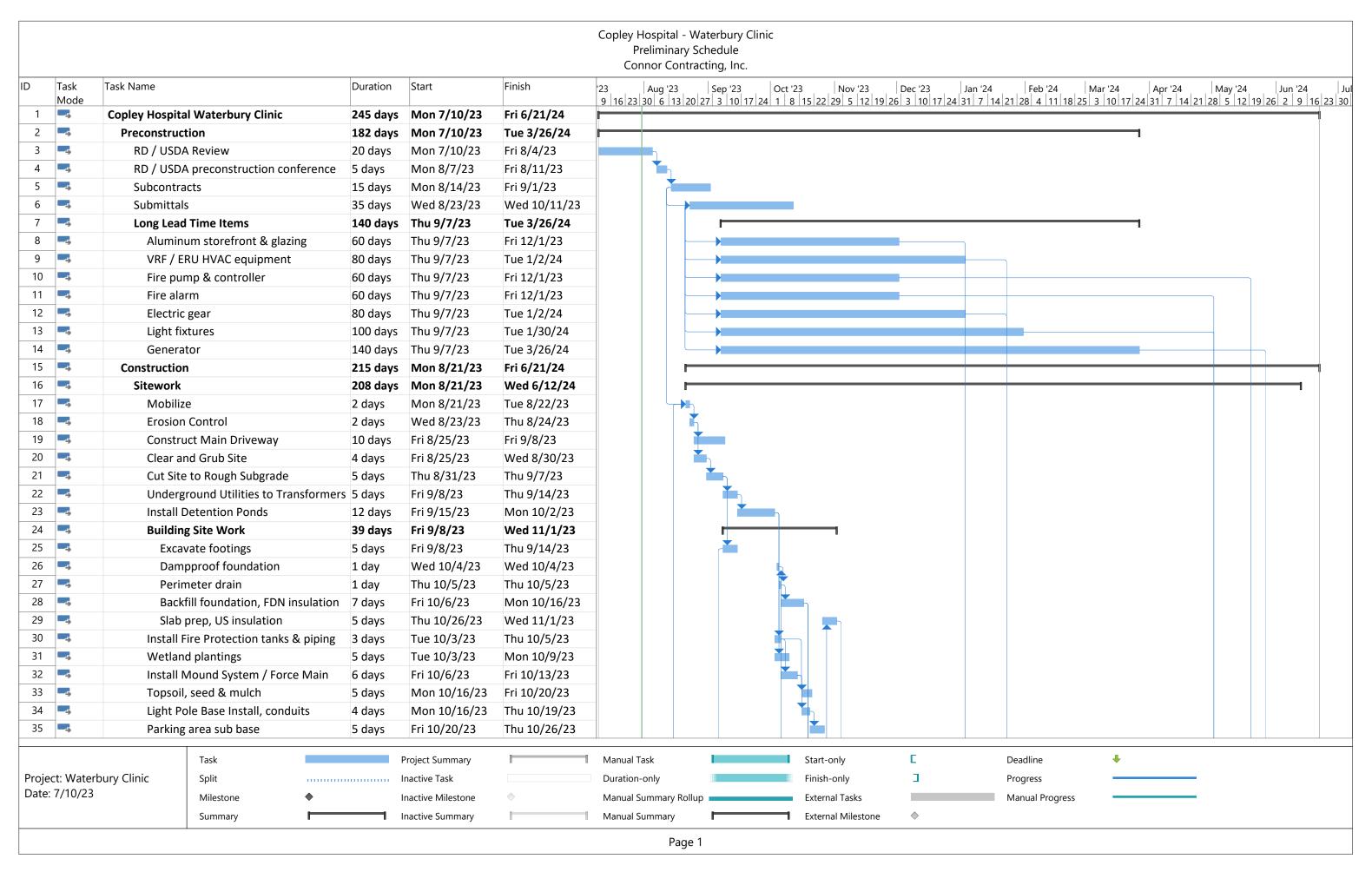
\$ 45,859,123 \$ 18,805,745

\$ 30,684,099 \$ 35,147,455

\$ 76.543.222 \$ 53.953.200

**FUND BALANCE** 

TOTAL LIABILITIES AND FUND BALANCE



### Copley Hospital - Waterbury Clinic **Preliminary Schedule** Connor Contracting, Inc. Task Task Name Duration Start Finish Oct '23 Nov '23 Dec '23 Jan '24 Feb '24 May '24 Aug '23 Sep '23 Mar '24 Apr '24 Jun '24 Mode 9 16 23 30 6 13 20 27 3 10 17 24 1 8 15 22 29 5 12 19 26 3 10 17 24 31 7 14 21 28 4 11 18 25 3 10 17 24 31 7 14 21 28 5 12 19 26 2 9 16 23 30 36 -5 Install Septic Tank, Pump Station Tue 10/17/23 Fri 10/20/23 4 days 37 \_\_\_ Fine grade & base coat pave driveway 5 days Thu 11/9/23 Wed 11/15/23 & parking -5 38 Site concrete - equipment pads 3 days Thu 11/9/23 Mon 11/13/23 -5 39 Curb & Sidewalk 8 days Mon 4/15/24 Wed 4/24/24 40 \_\_\_ Thu 4/25/24 Mon 4/29/24 Patio pavers 3 days حے 41 Tue 4/30/24 Fri 5/3/24 Dumpster pad & enclosure 4 days 42 Topsoil, seed and mulch Mon 5/20/24 Fri 5/24/24 5 days Mon 5/27/24 Wed 6/5/24 43 Landscaping 8 days 44 Thu 6/6/24 Mon 6/10/24 Top coat paving 3 days 45 Line striping 2 days Tue 6/11/24 Wed 6/12/24 46 \_\_\_\_ **Building** 199 days Wed 9/13/23 Fri 6/21/24 47 Wed 9/13/23 Tue 9/19/23 Form, Pour, Strip Footings 5 days Form Pour Strip Foundation Walls, Pier 10 days Wed 9/20/23 Tue 10/3/23 48 Tue 10/17/23 Wed 10/25/23 49 **Under slab Plumbing Install** 7 days 50 Slab Prep, place slab, saw cut Thu 11/2/23 Wed 11/8/23 5 days 51 -5 Water cure slab 4 days Thu 11/9/23 Tue 11/14/23 52 \_\_ Exterior Wall Framing / Load Bearing 9 days Wed 11/15/23 Wed 11/29/23 **Interior Wall Framing** 53 \_5 Porte-Co-Chere timber framing Thu 11/30/23 Fri 12/1/23 2 days 54 \_\_\_\_ **Exterior Wall Sheathing** 2 days Thu 11/30/23 Fri 12/1/23 55 \_\_\_\_ Truss Install 5 days Mon 12/4/23 Fri 12/8/23 56 Roof sheathing, overhangs, sub fascia 8 days Mon 12/11/23 Wed 12/20/23 57 **Roof Install** Thu 12/21/23 Tue 1/2/24 7 days 58 Attic flooring Thu 12/21/23 Fri 12/22/23 2 days 59 5 days Tue 12/26/23 Tue 1/2/24 Truss strapping \_\_\_ 60 Drywall bottom of trusses 4 days Wed 1/3/24 Mon 1/8/24 61 **Exterior Window and Door Install** 10 days Wed 1/3/24 Tue 1/16/24 62 \_\_ **Interior Partition Framing** 15 days Tue 1/9/24 Mon 1/29/24 63 -5 Wed 1/17/24 Mon 1/22/24 **Exterior Insulation Install** 4 days -5 64 Wed 1/17/24 Tue 1/30/24 Partition blocking 10 days 65 -5 MEP/FP Rough ins 20 days Tue 1/23/24 Mon 2/19/24 \_\_\_\_\_\_ Tue 2/20/24 Fri 2/23/24 Gypcrete attic floor 4 days \_\_\_\_ 67 **Door Frame Install** 7 days Tue 1/30/24 Wed 2/7/24 68 Thu 2/8/24 Exterior soffits, trim & siding 30 days Wed 3/20/24 Manual Task Task **Project Summary** Start-only Deadline Project: Waterbury Clinic Split Finish-only Inactive Task **Duration-only** Progress Date: 7/10/23 Manual Progress Milestone Inactive Milestone Manual Summary Rollup **External Tasks** $\Diamond$ Summary Inactive Summary Manual Summary External Milestone Page 2

## Copley Hospital - Waterbury Clinic Preliminary Schedule Connor Contracting, Inc.

