

Relocate 30 Beds from Villa Rehab Center to Franklin County Rehab Center

PAYER REVENUE REPORT

Table 5A

WITHOUT PROJECT (as if business were to continue without the CON)

	2022	2023	2023		2024		2025		
	Actual (Most Recent)	Budget (Most Recent)	% change	Proposed Year 1	% change	Proposed Year 2	% change	Proposed Year 3	% change
Commercial									
Gross Revenue Type 1	220,881		-100.0%	129,469	#DIV/0!		-100.0%		#DIV/0!
Gross Revenue Type 2			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Total Gross Revenue - Commercial	220,881	-	-100.0%	129,469	#DIV/0!	-	-100.0%	-	#DIV/0!
Allowances			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!	(10,000)	#DIV/0!		-100.0%		#DIV/0!
Net Payer Revenue	220,881	-	-100.0%	119,469	#DIV/0!	-	-100.0%	-	#DIV/0!
Reimbursement Rate - Commercial	100%	#DIV/0!		92%		#DIV/0!		#DIV/0!	
Payer Mix - Commercial	0.022620373	0	0	0.012492453	0	0	0	0	
Self-Pay									
Gross Revenue Type 1	1,568,694	1,795,800	14.5%	1,922,554	7.1%	1,795,800	-6.6%	1,885,590	5.0%
Gross Revenue Type 2			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Total Gross Revenue - Self-Pay	1,568,694	1,795,800	14.5%	1,922,554	7.1%	1,795,800	-6.6%	1,885,590	5.0%
Allowances			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!	(19,507)	#DIV/0!		-100.0%		#DIV/0!
Net Payer Revenue	1,568,694	1,795,800	14.5%	1,903,047	6.0%	1,795,800	-5.6%	1,885,590	5.0%
Reimbursement Rate - Self-Pay	1	100%		99%		100%		100%	
Payer Mix - Self-Pay	0.160649597	0.186863938		0.198994928		0.186863938		0.191247403	
Medicaid									
Gross Revenue Type 1	5,012,062	4,437,440	-11.5%	4,267,043	-3.8%	4,437,440	4.0%	4,526,189	2.0%
Gross Revenue Type 2			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Total Gross Revenue - Medicaid	5,012,062	4,437,440	-11.5%	4,267,043	-3.8%	4,437,440	4.0%	4,526,189	2.0%
Allowances			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Net Payer Revenue	5,012,062	4,437,440	-11.5%	4,267,043	-3.8%	4,437,440	4.0%	4,526,189	2.0%
Reimbursement Rate - Medicaid	100%	100%		1		1		1	
Payer Mix - Medicaid	0.513284135	0.461742684		0.446189671		0.461742684		0.459072169	
Medicare									
Gross Revenue Type 1	2,754,340	3,148,125	14.3%	3,098,574	-1.6%	3,148,125	1.6%	3,214,236	2.1%
Gross Revenue Type 2	208,716	228,836	9.6%	175,161	-23.5%	228,836	30.6%	233,413	2.0%
Total Gross Revenue - Medicare	2,963,056	3,376,961	14.0%	3,273,735	-3.1%	3,376,961	3.2%	3,447,649	2.1%
Allowances			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Net Payer Revenue	-	-	#DIV/0!	3,273,735	#DIV/0!	3,376,961	3.2%	3,447,649	2.1%
Reimbursement Rate - Medicare	0%	0%		100%		100%		100%	
Payer Mix - Medicare	0	0		0.342322949		0.351393379		0.349680428	
Total Payer Revenue									
Gross Revenue Type 1	9,555,977	9,381,365	-1.8%	9,417,640	0.4%	9,381,365	-0.4%	9,626,015	2.6%
Gross Revenue Type 2	208,716	228,836	9.6%	175,161	-23.5%	228,836	30.6%	233,413	2.0%
Total Gross Revenue - All Payers	9,764,693	9,610,201	-1.6%	9,592,801	-0.2%	9,610,201	0.2%	9,859,428	2.6%
Allowances	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	(29,507)	#DIV/0!	-	-100.0%	-	#DIV/0!
Net Payer Revenue	9,764,693	9,610,201	-1.6%	9,563,294	-0.5%	9,610,201	0.5%	9,859,428	2.6%
Reimbursement Rate - All Payers	100%	100%		100%		100%		100%	

Relocate 30 Beds from Villa Rehab Center to Franklin County Rehab Center

PAYER REVENUE REPORT
Table 5B
PROJECT ONLY

	2022 Actual (Most Recent)	2023 Budget (Most Recent)	% change	2023 Proposed Year 1	% change	2024 Proposed Year 2	% change	2025 Proposed Year 3	% change
Commercial									
Gross Revenue Type 1			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Gross Revenue Type 2			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Total Gross Revenue - Commercial	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Allowances									
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Net Payer Revenue	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Reimbursement Rate - Commercial	#DIV/0!	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!	
Payer Mix - Commercial	#DIV/0!	#DIV/0!		#DIV/0!		0		0	
Self-Pay									
Gross Revenue Type 1			#DIV/0!		#DIV/0!	1,671,700	#DIV/0!	1,732,529	3.6%
Gross Revenue Type 2			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Total Gross Revenue - Self-Pay	-	-	#DIV/0!	-	#DIV/0!	1,671,700	#DIV/0!	1,732,529	3.6%
Allowances									
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!		#DIV/0!	(12,000)	#DIV/0!	(30,000)	150.0%
Net Payer Revenue	-	-	#DIV/0!	-	#DIV/0!	1,659,700	#DIV/0!	1,702,529	2.6%
Reimbursement Rate - Self-Pay	#DIV/0!	#DIV/0!		#DIV/0!		99%		98%	
Payer Mix - Self-Pay	#DIV/0!	#DIV/0!		#DIV/0!		0.252954463		0.254611493	
Medicaid									
Gross Revenue Type 1			#DIV/0!		#DIV/0!	1,864,640	#DIV/0!	1,893,653	1.6%
Gross Revenue Type 2			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Total Gross Revenue - Medicaid	-	-	#DIV/0!	-	#DIV/0!	1,864,640	#DIV/0!	1,893,653	1.6%
Allowances									
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Net Payer Revenue	-	-	#DIV/0!	-	#DIV/0!	1,864,640	#DIV/0!	1,893,653	1.6%
Reimbursement Rate - Medicaid	#DIV/0!	#DIV/0!		#DIV/0!		100%		100%	
Payer Mix - Medicaid	#DIV/0!	#DIV/0!		#DIV/0!		0.284189317		0.283193894	
Medicare									
Gross Revenue Type 1			#DIV/0!		#DIV/0!	2,983,875	#DIV/0!	3,036,484	1.8%
Gross Revenue Type 2			#DIV/0!		#DIV/0!	53,045	#DIV/0!	54,106	2.0%
Total Gross Revenue - Medicare	-	-	#DIV/0!	-	#DIV/0!	3,036,920	#DIV/0!	3,090,590	1.8%
Allowances									
Free Care			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Bad Debt			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Net Payer Revenue	-	-	#DIV/0!	-	#DIV/0!	3,036,920	#DIV/0!	3,090,590	1.8%
Reimbursement Rate - Medicare	#DIV/0!	#DIV/0!		#DIV/0!		100%		100%	
Payer Mix - Medicare	#DIV/0!	#DIV/0!		#DIV/0!		0.46285622		0.462194613	
Total Payer Revenue									
Gross Revenue Type 1	-	-	#DIV/0!	-	#DIV/0!	6,520,215	#DIV/0!	6,662,666	2.2%
Gross Revenue Type 2	-	-	#DIV/0!	-	#DIV/0!	53,045	#DIV/0!	54,106	2.0%
Total Gross Revenue - All Payers	-	-	#DIV/0!	-	#DIV/0!	6,573,260	#DIV/0!	6,716,772	2.2%
Allowances									
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	-	#DIV/0!	(12,000)	#DIV/0!	(30,000)	150.0%
Net Payer Revenue	-	-	#DIV/0!	-	#DIV/0!	6,561,260	#DIV/0!	6,686,772	1.9%
Reimbursement Rate - All Payers	#DIV/0!	#DIV/0!		#DIV/0!		100%		100%	

Relocate 30 Beds from Villa Rehab Center to Franklin County Rehab Center

Note: This table requires no "fill-in" as it is populated automatically

PAYER REVENUE REPORT

Table 5C
WITH PROJECT

	2022 Actual (Most Recent)	2023 Budget (Most Recent)	% change	YYYY Proposed Year 1	% change	YYYY Proposed Year 2	% change	YYYY Proposed Year 3	% change
Commercial									
Gross Revenue Type 1	220,881	-	-100.0%	129,469	#DIV/0!	-	-100.0%	-	#DIV/0!
Gross Revenue Type 2	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Total Gross Revenue - Commercial	220,881	-	-100.0%	129,469	#DIV/0!	-	-100.0%	-	#DIV/0!
Allowances	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	(10,000)	#DIV/0!	-	-100.0%	-	#DIV/0!
Net Payer Revenue	220,881	-	-100.0%	119,469	#DIV/0!	-	-100.0%	-	#DIV/0!
Reimbursement Rate - Commercial	100%	#DIV/0!		92%		#DIV/0!		#DIV/0!	
Payer Mix - Commercial	2%	0%		1%		0%		0%	
Self-Pay									
Gross Revenue Type 1	1,568,694	1,795,800	14.5%	1,922,554	7.1%	3,467,500	80.4%	3,618,119	4.3%
Gross Revenue Type 2	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Total Gross Revenue - Self-Pay	1,568,694	1,795,800	14.5%	1,922,554	7.1%	3,467,500	80.4%	3,618,119	4.3%
Allowances	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	(19,507)	#DIV/0!	(12,000)	-38.5%	(30,000)	150.0%
Net Payer Revenue	1,568,694	1,795,800	14.5%	1,903,047	6.0%	3,455,500	81.8%	3,588,119	3.8%
Reimbursement Rate - Self-Pay	1	100%		99%		100%		99%	
Payer Mix - Self-Pay	0.160649597	0.186863938		0.198994928		0.2136789		0.216854565	
Medicaid									
Gross Revenue Type 1	5,012,062	4,437,440	-11.5%	4,267,043	-3.8%	6,302,080	47.7%	6,419,842	1.9%
Gross Revenue Type 2	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Total Gross Revenue - Medicaid	5,012,062	4,437,440	-11.5%	4,267,043	-3.8%	6,302,080	47.7%	6,419,842	1.9%
Allowances	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Net Payer Revenue	5,012,062	4,437,440	-11.5%	4,267,043	-3.8%	6,302,080	47.7%	6,419,842	1.9%
Reimbursement Rate - Medicaid	1	1		1		1		1	
Payer Mix - Medicaid	#DIV/0!	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!	
Medicare									
Gross Revenue Type 1	2,754,340	3,148,125	14.3%	3,098,574	-1.6%	6,132,000	97.9%	6,250,720	1.9%
Gross Revenue Type 2	208,716	228,836	9.6%	175,161	-23.5%	281,881	60.9%	287,519	2.0%
Total Gross Revenue - Medicare	2,963,056	3,376,961	14.0%	3,273,735	-3.1%	6,413,881	95.9%	6,538,239	1.9%
Allowances	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Net Payer Revenue	-	-	#DIV/0!	3,273,735	#DIV/0!	6,413,881	95.9%	6,538,239	1.9%
Reimbursement Rate - Medicare	0	0		1		1		1	
Payer Mix - Medicare	#DIV/0!	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!	
Total Payer Revenue									
Gross Revenue Type 1	9,555,977	9,381,365	-1.8%	9,417,640	0.4%	15,901,580	68.8%	16,288,681	2.4%
Gross Revenue Type 2	208,716	228,836	9.6%	175,161	-23.5%	281,881	60.9%	287,519	2.0%
Total Gross Revenue - All Payers	9,764,693	9,610,201	-1.6%	9,592,801	-0.2%	16,183,461	68.7%	16,576,200	2.4%
Allowances	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care	-	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Bad Debt	-	-	#DIV/0!	(29,507)	#DIV/0!	(12,000)	-59.3%	(30,000)	150.0%
Net Payer Revenue	9,764,693	9,610,201	-1.6%	9,563,294	-0.5%	16,171,461	69.1%	16,546,200	2.3%
Reimbursement Rate - All Payers	1	100%		100%		100%		100%	