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LOGAN PORTER, MD, FAAFP

3461 Oakmont Dríve Pensacola, Florída, 32503 (850) 797-0754 loganportermd@gmaíl.com

September 29, 2023

Green Mountain Care Board

Attn: Donna Jerry

144 State Street

Montpelier, Vermont 05633

Dear Donna:

This letter supercedes my letter of Septmber 27, 2023.

Time flies! As you know, on March 3, 2023 I was issued a "No Jurisdiction Determination Letter" from the Green Mountain Care Board for a proposed Urgent Care / Primary Care clinic. My husband and I intended for that to be in

Williston, Vermont. That site fell through. We have now leased a new location, in Essex, VT. I didn't know if that required a revised determination. The new address will be: 21 Essex Way, Suite #116, Essex, VT, 05452.

I am a licensed Family Physician in Florida and Vermont, board-certified with the American Board of Family Medicine. American Family Care (AFC) is one of the largest Urgent Care organizations in the U.S. I have worked with them since 2014. Several months ago my husband and I purchased a franchise from AFC, and plan to open the first AFC clinic in Vermont.

Specifically we plan to build a facility offering:

- 1) 10 exam rooms, 2 triage rooms, 1 trauma bay (suturing, I&Ds, splinting)
- Digital X-ray with Teleradiology (Note: we will not have CT, PET CT, or MRI, mobile or fixed.)
- 3) CLIA-Waived Lab on site with state-of-the-art diagnostics in house: (Covid, Flu, RSV, CBC, UA without micro, breath EtOH, UDS, A1c, FOBT, CMP, D-dimer, Troponins, PT/INR, Lipids, HIV, HCV, BNP and TSH). All tests not performed in our laboratory will be sent off site to contracted commercial laboratories.
- 4) Employer Health Services Pre-employment physicals, Workman's Comp services, DOT physicals, breath alcohol and urine drug screens
- 5) School Health Services School physicals, sports physicals, immunizations
- 6) Injury Care Lacerations, Abscess I&D, Sprain and Fracture Care
- 7) Both Urgent Care and Primary Care
- 8) Accepting Medicare, Medicaid, private insurance, and private pay

9) Open 7 days a week, every day except Christmas

Within 3 years we'll be staffed and working at capacity, around 70 patient visits a day. Our expected staffing:

FTEs:	2024	2027
MD Lab Director, Clinic Director, Patient Care	1	1
MD History, physicals, assessment, plans, EHR charts	2	4
NP/PA History, physicals, assessment, plans, EHR charts	2.5	5
MA Triage, VS, History, Med Rec, Phlebotomy,		
Assist Procedures, Room Turnaround	2.5	7.5
Xray/MA Run Xray Dept, full MA duties	2.5	2.5
Lab/MA Run Moderate Complexity Lab, full MA duties	2.5	2.5
Front Desk ID, Insurance, Deductibles, Create EHR chart,		
Full MA duties	2.5	5
Office Mgr Manage HR, Schedules, Vendor Purchases,		
Receive inventory, Facility Maintenance, full MA duties	2	2
PR Mgr Work with local businesses, schools, regulatory		
offices, run Website, all social media PR	1	1
Expected FTE positions (2024, 2027)	18.5	30.5

Yours very truly,

Logan Porter MD