
DELIVERED ELECTRONICALLY

May 23, 2024

Mr. Eric Miller, Sr. VP and General Counsel
The University of Vermont Medical Center
462 Shelburne Road, Suite 301
Burlington, VT 05401**RE: Docket No. GMCB-004-23con, Development of Outpatient Surgery Center on Tilley Drive, Project Cost: \$129,640,703**

Dear Mr. Miller:

Thank you and your team for your presentation at the hearing on May 20, 2024. At that hearing, Board Members had questions that required follow-up from UVMMC. These questions are provided below. Once you have reviewed them, please reach out and provide an estimate for when UVMMC expects it will be able to respond.

Please provide the following:

1. In a table format, broken out separately for both the Main Campus and the Fanny Allen Campus, provide actual volumes for each year, FY 2019 through FY 2023, FY 2024 actual volumes to date (specify dates), and FY 2024 volumes annualized for both inpatient and outpatient. For this request, use the same assumptions and methodology used for previous volume submissions. Provide a list of those procedures/surgeries that were excluded in previous volume submissions and confirm that the same procedures/surgeries were excluded from this volume data request.
2. In your response to Q006 (November 16, 2023), question 4, you stated that UVMMC had recently implemented a consistent methodology and centralized reporting for surgical waitlists across service lines at UVMMC. In a table format, by month, provide the waitlist data collected to date.
3. Provide data that supports UVMMC's assertion that costs to commercial payers are higher for surgeries performed out-of-state, especially given the data provided in the RAND 5.0 report, which show that UVMMC is in the highest relative price decile of all hospitals included in the study.



4. Quantify the magnitude of productivity increases expected to result from the project and explain in detail how these increases were determined. Also provide the current benchmarked percentile work RVUs for clinical FTEs for each specialty moving to the OSC and what the expected benchmarked percentile work RVUs will be for the same clinical FTEs once the OSC opens.
5. Provide the data showing UVMHC's current and projected cost per case and cost per OR as compared against specific benchmarks (state source(s), such as Intellimarker).
6. Explain in detail whether and how UVMHC's population projections and staffing projections took into account Vermont's acute housing challenges. How accurate have population forecasts such as those produced by Public Opinion Strategies and Claritas been over time?
7. In a table format, provide a breakdown by payer type (Medicare, Medicaid, and Commercial) of the relative contributions to the proposed OSC's operating margin and total revenue for each year FY 2025 through FY 2029.
8. Assuming that Medicaid rate increases continue at historical levels, provide an estimate of the projected Medicaid losses on cases to be performed at the proposed OSC for FY 2025 through FY 2029 and the Commercial rate increases that UVMHC would request in each fiscal year to cover the shortfall.
9. In a table format, for each specialty, provide the current average reimbursement per case and its associated Intellimarker percentile benchmark as well as the planned average reimbursement per case for the OSC and its associated Intellimarker percentile benchmark. Also please provide the weighted (by dollars) average reimbursement across all specialties and its associated Intellimarker percentile benchmark, both currently and after adjustment when the OSC is fully operational.

In responding, restate the question in bold font and respond in unbolded font. Send an electronic copy to me at donna.jerry@vermont.gov and one hard copy (three-hole punched) with a Verification Under Oath to my attention at the Green Mountain Care Board, 144 State Street, Montpelier, Vermont 05602.

If you have any questions, please do not hesitate to contact me at 802-760-8162.

Sincerely,

s/ Donna Jerry
Senior Health Policy Analyst
Green Mountain Care Board

cc. Laura Beliveau, Staff Attorney, GMCB

