
DELIVERED ELECTRONICALLY

June 14, 2024

Judith Henkin, Esq.
The University of Vermont Medical Center
462 Shelburne Road, Suite 301
Burlington, VT 05401

RE: Docket No. GMCB-015-24con, CVMC Replacement Linear Accelerator and Related Modifications and Upgrades, Project Cost: \$3,661,162

Dear Ms. Henkin:

Thank you for the application received on May 28, 2024. Please respond to the following:

1. Complete and submit each of the standard financial tables (A, B, and C) for Payer Revenue, Utilization, and Staffing. Volumes and revenues that are projected to shift to CVMC from elsewhere (including the Network, see page 9 of Application) in years 1-4 of the project must be included in the utilization and payer revenue tables for this project so we can clearly assess the financial impact of this project.
2. If volumes and revenues are projected to shift from elsewhere to CVMC, revise and resubmit Financial Tables 3 and 4 A, B, and C to reflect “projected” volumes and revenues that are projected to shift to CVMC in years 1-4 of the project.
3. If volumes and revenues are projected to shift from elsewhere to CVMC, revise and resubmit the pro forma to include the projected incremental volume and revenue shift even if it is coming from elsewhere in the Network to CVMC. (See page 9 of Application.)
4. Provide a complete copy of the full vendor quote(s) for all equipment, hardware, and software.
5. In a table format, for the five highest volume treatments, show what the average cost per treatment is currently with the existing Varian 21ix linear accelerator and what the average cost per treatment will be with the replacement Varian TrueBeam Linear accelerator.



6. On page 1 it is stated that the new Varian TrueBeam linear accelerator provides “some additional capabilities.” Please explain in detail the specific additional capabilities and impact on treatment.
7. On page 7 it is stated that there will be some adjustments to staffing schedules during the renovation period and that there is a potential for additional wages for overtime. Please explain in detail whether the potential additional wages for overtime are included or excluded in the total project cost, in the pro forma, and in each of the affected standard financial tables. If excluded, please explain in detail.

In responding, restate the question in bold font and respond in unbolded font. Send an electronic copy to me at donna.jerry@vermont.gov and one hard copy (three-hole punched) with a Verification Under Oath to my attention at the Green Mountain Care Board, 1 National Life-Davis 3, Montpelier, Vermont 05633.

If you have any questions, please do not hesitate to contact me at 802-760-8162.

Sincerely,

s/ Donna Jerry

Senior Health Policy Analyst
Green Mountain Care Board

cc. Laura Beliveau, Staff Attorney, GMCB

