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February 7, 2023

Green Mountain Care Board

Attn: Donna Jerry

144 State Street

Montpelier, Vermont 05633

Dear Donna:

This letter supercedes my letter of February 6, 2023.

Thank you again for your assistance. As you know, I am writing to get a Green Mountain Care Board Jurisdictional Determination for a proposed Urgent Care/Primary Care clinic that my husband and I would like to establish in

Williston, Vermont.

I am a licensed Family Physician in Florida, board-certified with the American Board of Family Medicine. American Family Care (AFC) is one of the largest Urgent Care organizations in the U.S. I have worked with them since 2014. Several months ago my husband and I purchased a franchise from AFC, and plan to open the first AFC clinic in Vermont.

Specifically we plan to build a facility offering:

- 1) 10 exam rooms, 2 triage rooms, 1 trauma bay (suturing, I&Ds, splinting)
- 2) Digital X-ray with Teleradiology (Note: we will not have CT, PET CT, or MRI, mobile or fixed.)
- 3) Moderate Complexity Lab on site with state-of-the-art diagnostics in house (Covid, Flu, RSV, CBC, UA without micro, breath EtOH, UDS, A1c, FOBT) and eventually others (CMP, D-dimer, Troponins, PT/INR, Lipids, HIV, HCV, BNP and TSH).
All tests not performed in our laboratory will be sent off site to contracted commercial laboratories.
- 4) Employer Health Services – Pre-employment physicals, Workman’s Comp services, DOT physicals, breath alcohol and urine drug screens
- 5) School Health Services – School physicals, sports physicals, immunizations
- 6) Injury Care - Lacerations, Abscess I&D, Sprain and Fracture Care
- 7) Both Urgent Care and Primary Care
- 8) Accepting Medicare, Medicaid, private insurance, and private pay

9) Open 7 days a week, every day except Christmas

Within 3 years we'll be staffed and working at capacity, around 70 patient visits a day. Our expected staffing:

FTEs:	2022	2025
MD Lab Director, Clinic Director, Patient Care	1	1
MD History, physicals, assessment, plans, EHR charts	1.5	4
NP/PA History, physicals, assessment, plans, EHR charts	2.5	5
MA Triage, VS, History, Med Rec, Phlebotomy, Assist Procedures, Room Turnaround	0	7.5
Xray/MA Run Xray Dept, full MA duties	2.5	2.5
Lab/MA Run Moderate Complexity Lab, full MA duties	2.5	2.5
Front Desk ID, Insurance, Deductibles, Create EHR chart, Full MA duties	2.5	2.5
Office Mgr Manage HR, Schedules, Vendor Purchases, Receive inventory, Facility Maintenance, full MA duties	2	2
PR Mgr Work with local businesses, schools, regulatory offices, run Website, all social media PR	1	1
Expected FTE positions (2022, 2025)	15.5	28.0

Yours very truly,

Logan Porter MD