|  | 2023 |  |  |
| :--- | ---: | ---: | ---: |
| Base Pay | Potential Variable Pay | Total Potential Pay |  |
| CEO | $\$ 374,945$ |  |  |
|  |  | $\$ 93,736$ | $\$ 468,681$ |
| VPs | $\$ 1,242,636$ | $\$ 248,527$ | $\$ 1,491,163$ |
| Directors | $\$ 1,173,890$ | $\$ 117,389$ | $\$ 1,291,279$ |
|  |  |  | $\$ 3,251,123$ |


| 50th Percentile | 65th Percentile |
| ---: | ---: |
| $\$ 378,695$ |  |
| $\$ 1,250,438$ | $\$ 467,375$ |
| $\$ 1,190,987$ | $\$ 1,491,668$ |
| $\$ 2,820,120$ | $\$ 1,260,397$ |
|  |  |

