



Gifford Medical Center

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- Please update bridges using FY19 projection as a base.*

Table 1: Gifford Medical Center
NPR Bridges - FY 2019 Proposed to FY 2020 Proposed Budget

NPR	Total	Medicare	Medicaid-VT	Medicaid-OOS	Commercial-Maj	Comm - Self/Sml	Workers Comp	DSH
FY 19 Projected	\$51,250,800	\$18,426,558	\$ 4,850,040	\$ 5,935	\$ 30,130,525	\$ (2,717,054)	\$ -	\$554,796
Commercial Rate	2,288,802	942,541			1,346,261			
Rate - Non Commercial								
Utilization	(1,042,226)	(536,531)	(67,416)	(83)	(438,196)			
Reimbursement/Payer Mix	8,491	(24,610)	1,849	2	31,250			
Bad Debt/Free Care	(309,029)					(309,029)		
Physician Acq/Trans								
Changes in Accounting	(86,967)		(91,974)	5,008				
Changes in DSH	(14,675)							(14,675)
Cost Report Settlement	287,786	287,786						
Other (please label)								
FY 20 Budget	\$52,382,984	\$19,095,745	\$ 4,692,497	\$ 10,863	\$ 31,069,840	\$ (3,026,082)	\$ -	\$540,121

- Do you agree with DVHA's assessment (attached) of the financial impact of increased Medicaid reimbursement will have on your NPR? If not, why and what is your estimate? What impact does the Medicaid reimbursement increase have on your requested NPR and change in charge and commercial price increases?*

The overall impact of the proposed Medicaid SFY20 update for Gifford is ~\$50,000. Unfortunately, we don't have an understanding of how the Medicaid APM attribution will impact these numbers, and given this will only be our 2nd year with the program we utilize current contractual experience to estimate the 2020 budget.

- Within the GMB Staff Analysis Questions due last Friday asked for the amount of ACO reserves on the balance sheet within your FY19 projection and FY20 budget rather than the amount of risk included specific to CY20. Please complete the table below. If you do not have a risk reserve liability, please just enter 0s.*

For the 2020 budget we are assuming that the Medicaid CY2019 APM will not be settled until CY2021.

Balance Sheet Liabilities:

FY 19 Projected Liability = \$175,155 (9 months)

FY 20 Budgeted Liability = \$408,695



4. *Please confirm whether the CMS wage index final rule has an impact on your hospital? If so, please quantify.*

CMS proposed changes to Medicare Wage Index only effect IPPS hospitals and not CAH hospitals, so there is no impact for Gifford.

5. *To give us a sense of relative pricing, please answer the following: if Medicare reimburses \$100 for a particular service, what would your commercial payers and Medicaid reimburse on average for the same service? Or in other words, what is the ratio of commercial and Medicaid payment to Medicare payment for the same service*

If Medicare reimburses \$100:

Medicaid would reimburse \$76 (FFS only)

Commercial would reimburse \$166