Brattleboro Memorial Hospital

Fiscal Year 2023 YTD Summary

Year to Date Submission #1 (October 2022 through February 2023)

attleboro Memorial Hospital

Christopher Dougherty Jennifer Griffey

Fiscal Year 2023 YTD Summary																			
ristal Teal 2023 TTD Summary			Draft						Submission #1 (October 2022 through February 2023)										
INCOME STATEMENT	2021 A	2022 B	2022 A	2023 B	Oct-2022	Nov-2022	Dec-2022	Jan-2023	Feb-2023	2023 B YTD	Oct-2022	Nov-2022	Dec-2022	Jan-2023	Feb-2023	2023 YTD	2023 PROJ	2023 B- 2023 A YTD	2022 A-2023 P
Revenues		-																	
Gross Patient Care Revenue	\$197,875,612	\$211,533,512	\$215,214,525	\$252,473,288	\$21,039,441	\$21,039,441	\$21,039,441	\$21,039,441	\$21,039,441	\$105,197,203	\$23,110,477	\$21,977,736	\$22,241,616	\$22,816,144	\$21,632,816	\$111,778,788	\$259,804,225	6.3%	20.7%
oportionate Share Payments	\$631,732	\$530,861	\$1,008,435	\$617,549	\$51,462	\$51,462	\$51,462	\$51,462	\$51,462	\$257,312	\$48,804	\$47,229	\$48,804	\$48,804	\$44,081	\$237,722	\$599,792	-7.6%	-40.5%
cal Education (UVMMC only)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!	#DIV/0!
Bad Debt	-\$2,829,399	-\$3,635,638	-\$4,824,020	-\$3,850,000	-\$320,833	-\$320,833	-\$320,833	-\$320,833	-\$320,833	-\$1,604,167	-\$728,884	-\$591,278	-\$260,832	-\$893,257	-\$262,511	-\$2,736,762	-\$4,994,023	70.6%	3.5%
Free Care	-\$778,228	-\$2,821,753	-\$943,341	-\$2,724,062	-\$227,005	-\$227,005	-\$227,005	-\$227,005	-\$227,005	-\$1,135,026	-\$92,794	-\$46,969	-\$116,948	-\$41,695	-\$136,553	-\$434,959	-\$2,032,080	-61.7%	115.4%
Deductions from Revenue	-\$120,464,386	-\$126,411,653	-\$131,513,315	-\$154,896,399	-\$12,908,033	-\$12,908,033	-\$12,908,033	-\$12,908,033	-\$12,908,033	-\$64,540,166	-\$14,093,456	-\$13,946,563	-\$14,237,547	-\$13,852,036	-\$14,193,291	-\$70,322,892	-\$161,138,865	9.0%	22.5%
Net Patient Care Revenue	\$74,435,331	\$79,195,329	\$78,942,283	\$91,620,376	\$7,635,031	\$7,635,031	\$7,635,031	\$7,635,031	\$7,635,031	\$38,175,157	\$8,244,147	\$7,440,154	\$7,675,093	\$8,077,960	\$7,084,541	\$38,521,896	\$92,239,050	0.9%	16.8%
Fixed Prospective Payments	\$14,053,782	\$13,892,894	\$13,787,328	\$13,864,484	\$1,155,374	\$1,155,374	\$1,155,374	\$1,155,374	\$1,155,374	\$5,776,868	\$1,145,809	\$1,103,342	\$1,102,215	\$1,038,707	\$1,069,290	\$5,459,363	\$13,588,129	-5.5%	-1.4%
Reserves Other Reform Payments	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0 80	\$0 \$0	\$0	\$0 \$0	\$0 \$0		#DIV/0! #DIV/0!	#DIV/0! #DIV/0!
Fixed Prospective Payments	\$14.053.782	\$13.892.894	\$13,787,328	\$13.864.484	\$1,155,374	\$1,155,374	\$1.155,374	\$1,155,374	\$1,155,374	\$5,776,868	\$1,145,809	\$1,103,342	\$1,102,215	\$1.038.707	\$1.069.290	\$5,459,363	\$13.588.129	WDIV/O:	WDIV/O:
Net Patient Care Rev &	\$14,035,762	\$13,032,034	\$15,767,526	\$15,004,404	\$1,133,574	\$1,133,574	\$1,155,574	\$1,133,374	\$1,133,574	\$5,770,000	\$1,145,005	\$1,103,542	\$1,102,213	\$1,030,707	\$1,003,230	\$5,455,505	\$15,500,125		
Fixed Payments & Reserves	\$88,489,113	\$93,088,223	\$92,729,611	\$105,484,860	\$8,790,405	\$8,790,405	\$8,790,405	\$8,790,405	\$8,790,405	\$43,952,025	\$9,389,956	\$8,543,496	\$8,777,308	\$9,116,667	\$8,153,832	\$43,981,260	\$105,827,179	0.1%	14.1%
)B Retail Pharmacy Programs	\$1,980,611	\$2,145,495	\$1,320,725	\$1,673,587	\$139,466	\$139,466	\$139,466	\$139,466	\$139,466	\$697,328	\$60,938	\$54,807	\$64,151	\$40,238	\$125,434	\$345,567	\$1,326,794	-50.4%	0.5%
lus and Other Grant Funding	\$109,089	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Specialty Pharmacy	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
stpatient Pharmacy Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Cafeteria & Parking	\$285,412	\$299,953	\$250,209	\$264,507	\$22,042	\$22,042	\$22,042	\$22,042	\$22,042	\$110,211	\$27,149	\$27,209	\$24,961	\$26,033	\$26,494	\$131,844	\$286,925	19.6%	14.7%
Grant Income	\$1,455,126	\$1,670,367	\$5,465,009	\$1,434,149	\$119,512	\$119,512	\$119,512	\$119,512	\$119,512	\$597,562	\$94,819	\$201,906	\$91,951	\$36,612	\$163,664	\$588,953	\$1,429,797	-1.4%	-73.8%
Reference Lab Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Meaningful Use	\$68,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Other	\$1,167,949	\$325,776 \$4.441.591	\$1,165,375 \$8,201,319	\$350,286 \$3.722.529	\$29,191	\$29,191 \$310,211	\$29,191 \$310,211	\$29,191 \$310.211	\$29,191	\$145,953	\$23,891 \$206.797	\$27,271 \$311,193	\$27,812 \$208,874	\$75,384 \$178.267	\$20,969 \$336,561	\$175,327	\$380,700	20.1%	-67.3% -58.2%
Other Operating Revenue Total Operating Revenue	\$5,066,187 \$93,555,300	\$4,441,591	\$8,201,319	\$3,722,529	\$310,211 \$9,100,616	\$9,100,616	\$9,100,616	\$9,100,616	\$310,211 \$9,100,616	\$1,551,054 \$45,503,079	\$9,596,753	\$8,854,689	\$208,874	\$9,294,934	\$8,490,393	\$1,241,691 \$45,222,951	\$3,424,215 \$109,251,394	-19.9%	-58.2% 8.2%
Operating Expenses	\$93,555,500	\$97,529,614	\$100,930,930	\$109,207,389	\$9,100,010	29,100,010	\$9,100,010	\$9,100,616	\$9,100,010	\$45,503,079	\$9,590,755	\$6,654,069	\$6,960,162	\$9,294,934	\$6,430,333	\$45,222,951	\$109,251,594	-0.0%	8.276
Salaries Non MD. Fringe																			
Benefits Non MD, Physician	\$60,314,127	\$62,378,041	\$62,977,333	\$67,403,715	\$5,616,976	\$5,616,976	\$5,616,976	\$5.616.976	\$5,616,976	\$28,084,881	\$5,776,327	\$5,316,463	\$5,659,988	\$5,970,371	\$5,495,715	\$28,218,864	\$66,798,639	0.5%	6.1%
Health Care Provider Tax	\$4.680.807	\$5,526,036	\$5,396,961	\$6,385,260	\$532,105	\$532,105	\$532,105	\$532,105	\$532,105	\$2,660,525	\$463.002	\$463.002	\$463,002	\$463,002	\$463,002	\$2,315,010	\$6,039,745	-13.0%	11.9%
Depreciation Amortization	\$3,924,803	\$4,270,607	\$3,970,095	\$4,062,533	\$338,544	\$338,544	\$338,544	\$338,544	\$338,544	\$1,692,722	\$340,190	\$331,234	\$341,184	\$331,449	\$299,670	\$1,643,728	\$3,861,563	-2.9%	-2.7%
t Term, Interest - Long Term	\$127,650	\$449,046	\$110,385	\$482,265	\$40,189	\$40,189	\$40,189	\$40.189	\$40,189	\$200,944	\$41,164	\$41,106	\$43,216	\$35,616	\$31,356	\$192,458	\$473,780	-4.2%	329.2%
ACO Dues	\$192,725	\$324,334	\$161,942	\$430,116	\$35,843	\$35,843	\$35,843	\$35,843	\$35,843	\$179,215	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-100.0%	-100.0%
/Surgical Drugs and Supplies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Pharmaceuticals	\$5,691,808	\$4,493,238	\$10,167,539	\$6,808,901	\$567,408	\$567,408	\$567,408	\$567,408	\$567,408	\$2,837,042	\$532,730	\$504,034	\$456,766	\$499,809	\$679,518	\$2,672,858	\$6,644,716	-5.8%	-34.6%
chased Services - Consulting	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
urchased Services -Travelers	\$301,519	\$200,000	\$4,360,824	\$3,000,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$1,250,000	\$400,326	\$291,222	\$268,706	\$243,197	\$243,671	\$1,447,123	\$3,197,123	15.8%	-26.7%
Other Operating Expenses	\$19,920,453	\$19,219,184	\$17,632,462	\$19,907,599	\$1,658,967	\$1,658,967	\$1,658,967	\$1,658,967	\$1,658,967	\$8,294,833	\$1,928,923	\$1,838,425	\$1,948,111	\$2,257,085	\$1,939,579	\$9,912,123	\$22,807,937	19.5%	29.4%
Total Operating Expenses	\$95,153,892	\$96,860,486	\$104,777,540	\$108,480,389	\$9,040,032	\$9,040,032	\$9,040,032	\$9,040,032	\$9,040,032	\$45,200,162	\$9,482,663	\$8,785,487	\$9,180,973	\$9,800,530	\$9,152,512	\$46,402,163	\$109,823,503	2.7%	4.8%
	4									\$0									
Net Operating Income	-\$1,598,592	\$669,328	-\$3,846,610	\$727,000	\$60,583	\$60,583	\$60,583	\$60,583	\$60,583	\$302,917	\$114,090	\$69,202	-\$194,790	-\$505,595	-\$662,119	-\$1,179,212	-\$572,109	-489.3%	-85.1%
Non Operating Revenue	\$5,600,655	\$505,000	-\$3,914,480	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,417,107	\$987,572	-\$912,184	\$1,212,167	-\$448,991	\$2,255,671	\$2,255,671	#DIV/0!	-157.6%
Excess (Deficit) of Rev over 8	\$4,002,064	\$1,174,328	-\$7,761,091	\$727,000	\$60,583	\$60,583	\$60,583	\$60,583	\$60,583	\$302,917	\$1,531,197	\$1,056,774	-\$1,106,974	\$706,572	-\$1,111,110	\$1,076,459	\$1,683,562	255.4%	-121.7%
Income Statement Metrics																			
Operating Margin %	-1.7%	0.7%	-3.8%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	3.3%	1.2%	0.8%	-2.2%	-5.4%	-7.8%	-2.6%	-0.5%		
Total Margin %	4.0%	1.2%	-8.0%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	3.3%	13.9%	10.7%	-13.7%	6.7%	-13.8%	2.3%	1.5%		1

Brattleboro Memorial Hospital												
Christopher Dougherty			J	Jennifer Griffey								
Fiscal Year 2023 YTD Summary												
	Draft Submission #1 (October 2022 through February 2023)											
BALANCE SHEET	FY2021 A	FY2022 B	FY2022 A	FY2023 B	Oct-2022	Nov-2022	Dec-2022	Jan-2023	Feb-2023	2023 Projection	2023 B-2023 P	2022 A-2023 P
Cash & Investments	\$5,505,198	\$6,432,416	\$2,329,328	\$5,229,515	\$2,527,867	\$1,561,517	\$286,657	\$773,743	\$881,524	\$881,524	-83.1%	-62.2%
Net Patient Accounts Receivable	\$15,993,510	\$13,456,025	\$15,974,251	\$19,194,217	\$18,255,104	\$18,168,075	\$18,053,361	\$19,600,835	\$20,306,694	\$20,306,694	5.8%	27.1%
Due From Third Parties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			#DIV/0!
Risk Reserve Receivable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			#DIV/0!
Other Current Assets	\$2,943,849	\$3,715,495	\$3,226,977	\$3,378,974	\$3,239,224	\$3,437,438	\$3,560,489	\$3,680,458	\$3,691,186	\$3,691,186		14.4%
Current Assets	\$24,442,557	\$23,603,936	\$21,530,556	\$27,802,706	\$24,022,196	\$23,167,030	\$21,900,507	\$24,055,036	\$24,879,403	\$24,879,403	-10.5%	5
Board Designated Assets	\$47,884,039	\$38,248,698	\$34,057,133	\$32,472,897	\$34,998,605	\$36,295,571	\$35,197,714	\$35,503,483	\$34,650,564	\$34,650,564	6.7%	1.7%
Net, Property, Plant And Equipment	\$31,784,329	\$41,543,470	\$43,226,843	\$45,498,671	\$43,094,915	\$43,205,041	\$43,050,136	\$42,904,751	\$42,871,231	\$42,871,231	-5.8%	-0.8%
Other Long-Term Assets	\$0	\$0	\$738,064	\$0	\$877,971	\$584,773	\$700,875	\$471,942	\$770,277	\$770,277	#DIV/0!	4.4%
Assets	\$104,110,925	\$103,396,104	\$99,552,595	\$105,774,274	\$102,993,686	\$103,252,416	\$100,849,232	\$102,935,211	\$103,171,475	\$103,171,475	-2.5%	3.6%
Accounts Payable	\$6,268,824	\$5,944,242	\$7,705,535	\$6,126,770	\$8,405,988	\$8,187,475	\$6,610,947	\$7,520,676	\$8,680,144	\$8,680,144	41.7%	12.6%
Current Liabilities COVID-19	\$5,073,884	\$0	\$862,950	\$0	\$462,950	\$0	\$0	\$0	\$0			-100.0%
Salaries, Wages And Payroll Taxes Payable	\$5,142,629	\$5,502,575	\$5,467,082	\$6,809,629	\$6,197,992	\$6,321,898	\$5,253,262	\$5,835,430	\$6,124,817		-10.1%	12.0%
Other Third Party Settlements	\$454,348	\$525,000	\$610,961	\$1,592,434	\$621,378	\$631,795	\$642,212	\$652,629	\$663,046	\$663,046	-58.4%	8.5%
ACO Risk Reserve	\$577,397	\$1,000,000	\$2,271,849	\$1,000,000	\$2,402,311	\$2,259,829	\$2,117,347	\$1,956,339	\$1,795,331	\$1,795,331	79.5%	
Other Current Liabilities	\$4,526,651	\$1,705,650	\$2,193,984	\$3,682,906	\$2,320,406	\$2,262,997	\$2,294,456	\$2,418,278	\$2,538,214		-31.1%	15.7%
Current Liabilities	\$22,043,734	\$14,677,467	\$19,112,361	\$19,211,739	\$20,411,025	\$19,663,994	\$16,918,224	\$18,383,352	\$19,801,552	\$19,801,552	3.1%	3.6%
Long Term Liabilities COVID-19	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Long Term Liabilities	\$7,307,728	\$15,278,967	\$13,742,304	\$14,615,921	\$14,309,806	\$14,222,739	\$15,703,476	\$15,616,114	\$15,528,599	\$15,528,599	6.2%	13.0%
Other Noncurrent Liabilities	\$90,024	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			#DIV/0!
Long Term Liabilities	\$7,397,752	\$15,278,967	\$13,742,304	\$14,615,921	\$14,309,806	\$14,222,739	\$15,703,476	\$15,616,114	\$15,528,599			
Total Liabilities	\$29,441,486	\$29,956,434	\$32,854,665	\$33,827,660	\$34,720,832	\$33,886,733	\$32,621,700	\$33,999,466	\$35,330,151	\$35,330,151	4.4%	S
Net Assets	\$70,667,376	\$72,253,774	\$68,564,265	\$71,219,614	\$66,702,132	\$68,272,854	\$69,365,683	\$68,227,532	\$68,935,745	\$68,935,745	-3.2%	0.5%
YTD Change In Net Assets	\$4,002,064	\$1,174,328	-\$7,761,091	\$727,000	\$1,570,722	\$1,092,828	-\$1,138,150	\$708,213	-\$1,094,421			-85.9%
Fund Balance	\$74,669,440	\$73,428,102	\$60,803,174	\$71,946,614	\$68,272,854	\$69,365,683	\$68,227,532	\$68,935,745	\$67,841,324		-5.7%	11.6%
Liabilities and Equities	\$104.110.925	\$103,384,536	\$93,657,839	\$105,774,274	\$102,993,686	\$103.252.416	\$100.849.232	\$102.935.211	\$103.171.475	\$103,171,475	-2.5%	10.2%
Liabilities and Equities	\$104,110,925	\$103,384,530	\$93,057,839	\$105,774,274	\$102,993,080	\$103,252,410	\$100,849,232	\$102,935,211	\$103,171,473	\$103,171,473	-2.5%	10.2%
Balance Sheet Metrics											Change	in Points
Days Cash on Hand	213.6	160.1	131.7	128.5	127.2	131.2	123.5	124.3	119.9	119.9	-8.6	-11.9
Debt Service Coverage Ratio	19.2	3.1	0.2	3.4	13.7	12.0	6.2	6.7	4.3	4.3	0.9	4.1
Long Term Debt to Capitalization	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.0	0.0
Days Payable	88.2	57.9	69.2	67.2	69.5	68.5	59.2	63.3	67.1			-2.1
Days Receivable	78.4	62.0	73.9	76.5	60.3	61.8	62.2	67.3	69.7	69.7	-6.7	-4.1

Brattleboro Memorial Hospital												
Christopher Dougherty		Jennifer Griffey										
Fiscal Year 2023 YTD Summary												
			Draft		Submission #1 (Octob	er 2022 through February 20	23)					
Hallings of Careffing		2222			2023 B YTD	Oct-2022	Nov-2022	Dec-2022	Jan-2023	Feb-2023	2000177	2000 0001
Utilization & Staffing	2021 A	2022 B	2022 A	2023B							2023 YTD	2023 PROJ
Utilization Monthly						Utilization Monthly						
Total Average Daily Censu	IS											
Total Admissions	1,872	2,170	2,050	449	701	156	153	159	149	165	782	1,876.80
Total Patient Days	5,246	6,310	5,797	237	2,409	491	454	418	542	473	2,378	5,707.20
Magnetic Resonance Ima	2,190	2,327	-	2,221	925	218	194	192	178	160	942	2,260.80
Cat Scan Procedures	7,441	7,308	-	7,394	3,081	782	621	658	704	686	3,451	8,282.40
Radiology - Diagnostic Pr	17,942	29,101	-	28,314	11,798	2,463	2,518	2,405	2,583	2,377	12,346	29,630.40
Emergency Room Visits	12,885	13,701	12,907	12,585	5,244	1,210	1,106	1,195	1,155	995	5,661	13,586.40
Operating Room Procedu	2,118	2,290	-	2,567	1,070	195	201	206	208	191	1,001	2,402.40
Operating Room Cases	473	-	-	-	-	-	-	-	-	-	-	-
Physician Office Visits	58,910	72,600	60,161	79,563	33,151	5,105	5,165	4,394	5,106	4,733	24,503	58,807.20
Primary Care Visits					-						-	-
Specialty Visits					-						-	-
					U.U%							
Staffing Year to Date					0	Staffing Year to Date				,		
Non MD FTEs	465.4	497.2	-	496.0	2,480.0	467.0	469.0	497.0	477.0	481.0	2,391	2,391.0
MLPs	22.5	26.3	-	23.6	118.0	28	27	28	26	28	137	137.0
Residents & Fellows	-	-	-	-	-		-	-	-	-	-	-
Physician FTEs	26.5	27.2	-	27.1	135.5	26	26	27	24	24	127	127.0
Travelers, Travelers MD	8.6	2.0	-	-	-	28.0	28.0	28.0	14.0	14.0	112.0	112.0

Brattleboro Memorial Hospital																								
Fiscal Year 2023 YTD Summary			Death							Submission #1 (Octob														
			Draft							Submission #1 (Octob	er 2022 through Feb	ruary 2021)												
Paver Mix	2021 A	2022 8	2022 A	2023 8	Oct-2022	Nov-2022	Dec-2022	Jan-2023	Feb-2023	2023 B YTD	Oct-2022	Nov-2022	Dec-2022	Jan-2023	Feb-2023	Mar-2023	Apr-2023	May-2023	Jun-2023	Jul-2023	Aug-2023	Sep-2023	2023 YTD	2023 PROJ
Total Revenue	\$197.875.612	5211 533 512	5215 214 525	\$252,473,288	\$21 039 441	521 039 641	\$21 039 441	521 019 441	\$21 039 441	\$105,197,201	523 110 477	\$21 927 736	\$22,241,616	\$22,816,144	521 632 816	so.	50	50	50	to.	50	50	\$111,778,788	\$259,804,225
Disproportionate Share Payments	631.732	530,861	1.008.435	617.549	51.462	51.462	51.462	51.462	51.462	257.312	48.804	47.229	48,804	45,804	44.081								237.722	599,792
Graduate Medical Education																		-	-			-		
Bad Debt	(2,829,399)	(3,635,638)	(4,824,020)	(3,850,000)	(320,833)	(320,833)	(320,833)	(320,833)	(320,833)	(1,604,167)	(728,884)	(591,278) (46,969)	(260,832)	(893,257)	(262,511)	-	-	-	-	-		-	(2,736,762)	(4,994,023)
Deductions from Revenue	(120.464.386)	(126.411.653)	(131,513,315)	(154,896,399)	(12,908,033)	(12,908,033)	(12.908.033)	(12,908,033)	(12.908.033)	(64.540.166)	(14.093.456)	(13.946.563)	(14.237.547)	(13.852.036)	(14.193.291)								(70.322.892)	(161,138,865)
Net Paver Revenue	74.435.331	79.195.329	78,942,283	91,620,376	7,635,031	7,635,031	7,635,031	7,635,031	7,635,031	38,175,157	8,244,147	7.440.154	7,675,093	8.077.960	7,084,541								38,521,896	92,219,050
Fixed Prospective Payments	14.053.782	13.892.894	13.787.328	13,864,484	1.155.374	1.155,374	1.155.374	1,155,374	1.155.374	5,776,868	1.145.809	1.103.342	1.102.215	1.038.707	1.069.290								5,459,361	13,588,129
Reserves																								
Other Reform Payments	-				-	-	-	-	-		-			-			-	-	-	-			-	
Prospective Payments and Reserves	14.053.782	13.892.894	13,787,328	13,854,454	1.155.374	1.155,374	1.155.374	1,155,374	1.155.374	5,776,868	1.145,809	1.103.342	1.102.215	1.038,707	1.069.290								5,459,363	13,588,129
Total Net Payer Revenue & Fixed																								
Prospective Payment	88,489,113	93,088,223	92,729,611	105,484,860	8,790,405	8,790,405	8,790,405	8,790,405	8,790,405	43,952,025	9,389,956	8,543,496	8,777,306	9,116,667	8,153,832		-				-	-	43,981,260	105,827,179
	Above From the I	ncome Statement											Above From the Is	ncome Statement					Above From the	Income Statement				
Medicare																								
Gross Revenue	\$91,814,432	\$97,287,721	\$98,754,847	\$107,156,772	\$8,929,731	\$8,929,731	\$8,929,731	\$8,929,731	\$8,929,731	\$44,648,655	\$11,303,761	\$10,583,955	\$9,801,869	\$10,700,762	\$10,104,501	50	50	50	50	\$0	50	50	\$52,494,848	\$117,522,769,27
Disproportionate Share Payments Graduate Medical Education	¢n	50	50	50	so.	50	50	sn.	50	50	sn.	so.	50	50	sn sn	so.	so.	50	50	sn.	so.	50	50	
Bad Debt	sn sn	50	50	5n	\$n	50	50	śn	śn	50	50	so.	5n	50	Śū	so.	50	50	50	sn.	50	50	50	
Free Care	50	50	50	\$0	50	50	50	50	50	50	50	50	\$0	50	50	\$0	50	50	\$0	50	50	50	\$0	
Deductions from Revenue	\$68,745,090	-\$71,880,145	-\$75,461,286	-\$83,199,903	-\$6,913,325	-\$6,933,325	-\$6,931,325	-\$6,913,125	-\$6,933,325	-\$34,666,626	-\$8,490,379	-\$8,737,551	-\$8,377,357	-\$8,107,425	-\$8,645,694	\$0	\$0	50	50	\$0	50	50	-\$42,358,406	-\$95,275,503
Net Payer Revenue	\$23,069,342	\$25,407,576	\$23,293,541	\$23,956,869	\$1,996,406	\$1,996,406	\$1,996,406	\$1,996,406	\$1,996,406	\$9,982,029	\$2,813,383	\$1,846,404	\$1,424,512	\$2,591,337	\$1,458,807	\$0	\$0	50	\$0	\$0	\$0	50	\$10,116,642	\$22,247,266
Fixed Prospective Payments	\$9,952,508	59,729,219	59.291.244	59.147.627	\$752 302	5762.302	\$762 302	\$762.302	5762 102	\$3,811,511	\$758,494	\$718.020	\$717.849	\$606.852	\$640,884	50	50	50	50	50	50	50	\$3,442,100	\$9,096,655
Reserves - Risk Portion	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	
Other Reform Payments	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	
Total Net Payer Revenue & Fixed Prospective Payment	\$33,021,850	\$35,136,795	\$17 584 805	\$33,104,496	\$2,758,708	62 758 708	\$2,758,708	\$2,758,708	\$2,758,708	\$13,793,540	\$3,571,877	\$2,564,424	\$2,142,361	\$3,200,189	\$2,099,691	50	50	50	40	to.	so.	50	\$13,578,542	\$31,343,921
•																								
Medicaid										-														
Gross Revenue	\$15,858,429	\$37,993,113	\$39,881,362	\$39,202,720	53,266,893	\$3,266,893	\$3,266,893	\$3,266,893	53.266.893	\$16,334,467	\$4,281,364	\$3,993,696	\$4,459,233	\$3,968,268	\$3,835,349	\$0	50	50	50	\$0	50	50	520,537,909	\$49,290,982
Disproportionate Share Payments							-			50				-									50	50
Graduate Medical Education Bad Debt	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50
Free Care	50	90	50	50	50	90	50	50	30	90	30	50	50	90	50	50	50	50	50	50	50	50	50	50
Deductions from Revenue	-512.158.534	-529,099,143	-\$36,146,761	-\$34.091.957	-52,840,996	-52 840 995	-52,840,996	-52,840,996	-52.840.996	-514 204 982	-\$3,856,832	-\$1.418.118	-\$1,909,117	-53.819.071	-53.523.429	50	50	50	50	50	50	50	-518.546.786	-542,899,795
Net Paver Revenue	\$3,699,895	\$8,891,920	\$3 736 601	fr 110.747	6435.507	£435.507	\$425,897	6435 807	£435.807	\$7 129 ABS	tenern	\$555.35B	free 116	£140.100	£333.030	to	10			to	10	to.	£1.001.133	\$6 391 187
Fixed Prospective Payments	\$4,085,659	\$4,174,442	\$4,510,030	\$4.716.857	\$293.071	5393.071	\$393.071	\$393.071	\$193.071	\$1,965,357	5191.749	\$389,756	\$388.801	\$430,489	\$427,040	50	50	50	50	50	50	50	\$2,027,835	\$4,460,681
Reserves - Risk Portion	\$0	50	50	\$0	so	50	50	50	50	50	50	\$0	\$0	50	50	\$0	\$0	50	\$0	50	\$0	50	50	\$0
Other Reform Payments	50	50	50	\$0	\$0	50	50	50	50	50	50	\$0	\$0	50	50	\$0	\$0	50	50	\$0	50	50	\$0	50
Total Net Payer Revenue & Fixed																								
Prospective Payment	\$7,785,554	\$13,068,412	\$8,246,631	\$9,827,620	\$818,968	\$818,968	\$818,968	\$218,968	\$818,968	\$4,094,842	\$816,281	\$945,114	\$938,916	\$579,687	\$738,960	\$0	\$0	50	50	50	\$0	50	\$4,018,958	\$10,851,868
Commercial																								
Gross Revenue	\$70,202,751	\$76,252,678	\$76,576,315	\$95,541,017	\$7,961,751	\$7.961.751	\$7,961,751	\$7,961,751	\$7,961,751	\$39,808,757	\$7,525,352	\$7,400,085	\$7,980,514	\$8,147,114	\$7,692,966	so	50	50	50	50	50	50	\$18,746,031	\$92,990,474
Disproportionate Share Payments										50													\$0	50
Graduate Medical Education	\$0	50	50	50	\$0	50	50	50	50	50	50	\$0	50	50	50	50	50	50	50	50	50	50	\$0	50
Bad Debt	-\$2,829,399	-\$3,635,638	-\$4,824,020	-\$3,823,290	-\$318,608	-\$318,608	-\$318,608	-\$318,608	-\$318,608	\$1,593,038	-\$728,884	-\$591,278	-\$260,832	-\$893,257	-\$262,511	50	50	50	50	50	50	50	-\$2,716,762	-\$4,994,023
Free Care	-\$778,228	-\$2,821,753	-\$943,341	-\$3,308,400	-\$275,700	-\$275,700	-\$275,700	-\$275,700	-\$275,700	-\$1,378,500	-592,794	-\$46,969	-\$116,948	-\$41,695	-\$116,553	\$0	50	50	50	50	\$0	50	-\$434,959	-\$2,012,080
Deductions from Revenue	\$19,560,762	-\$25,432,365	-\$19,905,268	-\$26,474,132	-\$2,206,178	-\$2,205,178	-\$2,206,178	-\$2,206,178	-\$2,206,178	-\$11,030,888	-\$1,746,246	-\$1,770,674	-\$1,951,072	-\$1,925,540		50	50	50	50	50	50	50	-\$9,417,700	-\$22,963,567
Net Payer Revenue	\$47,034,362	\$44,362,922	\$50,903,685	\$61,935,195	\$5,161,266	\$5,161,266	\$5,161,266	\$5,161,266	\$5,161,266	\$25,806,331	\$4,957,429	\$4,991,163	\$5,651,662	\$5,286,622	\$5,269,734	\$0	\$0	50	50	\$0	\$0	\$0	\$26,156,609	\$63,000,804
Fixed Prospective Payments	\$15.615	-\$10.767	-513.946	50	50	50	50	50	50	50	-54.435	54.435	-54.414	\$1,366	\$1.166	50	50	50	50	50	50	50	-510.572	\$10,794
Reserves - Risk Portion	50	50	50	50	50	50	50	\$0	50	50	50	50	50	50	50	\$0	50	50	50	50	50	50	50	50
Other Reform Payments	50	50	50	50	50	50	50	\$0	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50	50
Total Net Payer Revenue & Fixed Prospective Payment	\$47,049,977	\$44,352,155	\$50,889,739	\$61,935,195	\$5,161,266	\$5,161,266	\$5,161,266	\$5,161,266	\$5,161,266	\$25,806,331	\$4,952,994	\$4,986,729	\$5,647,227	\$5,287,988	\$5,271,100	\$0	\$0	50	\$0	\$0	\$0	\$0	\$26,146,038	\$63,031,598
Disproportionate Share Payments	\$631,732	\$530,861	\$1,008,435	\$617,549	\$51,462	\$51,462	\$51,462	\$51,462	\$51,462	\$257,312	\$48,804	\$47,229	\$48,804	\$48,804	\$44,081	\$0	\$0	50	\$0	\$0	\$0	50	\$237,722	\$599,792

١	NARRATIVE Submission #1 (October 2022 through February 2023)
	Question:
	Please address the financial performance seen in your quarterly reporting.
	Total Gross Patient Service Revenues are up vs Budget by \$7.3M or 7.0% for the YTD February FY23 period. Net Patient Service Revenue is up vs Budget by \$619K or 1.6%.
	We are working to lessen our reliance on Contract Labor and are flat to Budget on that line for the month of February. We continue to experience losses in Benefits and Contract Medical Specialists. Overall for the YTD FEB23 period, we are realizing a P&L loss of \$1.2M, but are driving cost saving initiatives to bring that result back in line with Budget.

Brattleboro Memorial Hospital

 $\textbf{FY2020 Budget Guidance:} \underline{ \underline{ https://gmcboard.vermont.gov/sites/gmcb/files/FY2020%20Hospital%20Budget%20Guidance%20Final%20as%20of%202019-03-27%20updated%204%208%2019.pdf}$