

Central Vermont Medical Center

Fiscal Year 2023 YTD Summary

Year to Date Submission #2 (March 2023 through June 2023)

Central Vermont Medical Center									
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Submission #2 (March 2023 t Submission #2 (March 2023 through June 2023)									
INCOME STATEMENT	2021 A	2022 B	2022 A	2023 B	2023 B YTD	2023 YTD	2023 PROJ	2023 B-2023 A YTD	2022 A-2023 P
Revenues									
Gross Patient Care Revenue	\$465,268,488	\$532,049,268	\$521,057,213	\$579,156,151	\$236,933,243	\$450,742,232	\$595,192,449	90.2%	14.2%
Disproportionate Share Payments	\$1,147,601	\$1,304,048	\$3,213,594	\$3,135,239	\$1,306,350	\$1,014,496	\$1,352,662	-22.3%	-57.9%
Graduate Medical Education (UVMCMC only)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Bad Debt	-\$6,229,486	-\$5,324,389	-\$7,540,979	-\$5,790,634	-\$2,368,799	-\$4,433,642	-\$6,413,714	87.2%	-14.9%
Free Care	-\$2,393,660	-\$5,323,564	-\$2,058,475	-\$2,903,501	-\$1,187,405	-\$1,738,375	-\$2,357,091	46.4%	14.5%
Deductions from Revenue	-\$277,667,176	-\$317,420,053	-\$328,880,617	-\$362,797,013	-\$150,150,112	-\$301,052,662	-\$395,589,041	100.5%	20.3%
Net Patient Care Revenue	\$180,125,768	\$205,285,311	\$185,790,735	\$210,800,242	\$84,533,277	\$144,532,049	\$192,185,265	71.0%	3.4%
Fixed Prospective Payments	\$44,478,044	\$44,053,087	\$52,266,578	\$56,209,033	\$23,420,430	\$42,460,630	\$57,438,414	81.3%	9.9%
Reserves	\$0	\$0	\$0	\$0	\$0	\$1,354,231	\$1,978,184	#DIV/0!	#DIV/0!
Other Reform Payments	\$2,741,750	\$1,616,330	\$2,329,308	\$2,222,115	\$925,881	\$1,484,171	\$1,956,697	60.3%	-16.0%
Fixed Prospective Payments and Reserves	\$47,219,794	\$45,669,416	\$54,595,886	\$58,431,148	\$24,346,312	\$45,299,031	\$61,373,296		
Net Patient Care Rev & Fixed Payments & Reserves	\$227,345,562	\$250,954,727	\$240,386,620	\$269,231,389	\$108,879,588	\$189,831,080	\$253,558,561	74.3%	5.5%
340B Retail Pharmacy Programs	\$11,990,715	\$10,349,239	\$8,904,183	\$10,453,677	\$4,355,699	\$6,599,188	\$9,922,416	51.5%	11.4%
COVID-19 Stimulus and Other Grant Funding	\$1,766,241	\$0	\$5,384,353	\$0	\$0	\$4,448,018	\$7,620,145	-3443626863.3%	41.5%
Specialty Pharmacy	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Outpatient Pharmacy Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Cafeteria & Parking	\$683,131	\$971,869	\$879,513	\$921,382	\$383,909	\$746,621	\$1,011,319	94.5%	15.0%
Grant Income	\$1,080,725	\$975,827	\$1,006,158	\$914,952	\$381,230	\$796,948	\$849,374	109.0%	-15.6%
Reference Lab Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Meaningful Use	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Other	\$5,873,586	\$5,124,015	\$6,506,835	\$6,314,850	\$2,631,187	\$4,165,267	\$3,250,162	58.3%	-50.1%
Other Operating Revenue	\$21,394,398	\$17,420,950	\$22,681,043	\$18,604,860	\$7,752,025	\$16,756,042	\$22,653,416	116.2%	-0.1%
Total Operating Revenue	\$248,739,960	\$268,375,677	\$263,067,664	\$287,836,250	\$116,631,613	\$206,587,122	\$276,211,977	77.1%	5.0%
Operating Expenses									
Salaries Non MD, Fringe Benefits Non MD,									
Physician Fees & Salaries, Fringe Benefits MD	\$158,726,333	\$162,654,867	\$179,892,803	\$176,117,457	\$73,050,840	\$136,896,264	\$180,360,390	87.4%	0.3%
Health Care Provider Tax	\$13,250,731	\$14,534,621	\$13,942,480	\$15,772,324	\$6,357,211	\$10,734,069	\$14,104,314	68.8%	1.2%
Depreciation Amortization	\$7,789,208	\$8,046,630	\$7,344,200	\$8,046,011	\$3,352,505	\$5,159,889	\$6,894,983	53.9%	-6.1%
Interest - Short Term, Interest - Long Term	\$574,542	\$432,063	\$480,182	\$374,281	\$167,901	\$347,753	\$472,530	107.1%	-1.6%
ACO Dues	\$438,037	\$823,138	\$1,105,176	\$881,628	\$367,345	\$774,161	\$1,049,619	110.7%	-5.0%
Medical/Surgical Drugs and Supplies	\$11,097,959	\$12,377,074	\$13,570,843	\$14,255,592	\$5,831,915	\$13,448,125	\$17,903,021	130.6%	31.9%
Pharmaceuticals	\$21,841,850	\$24,994,784	\$23,716,947	\$25,633,463	\$10,555,614	\$17,782,347	\$23,335,271	68.5%	-1.6%
Other Purchased Services - Consulting	\$592,822	\$583,100	\$581,204	\$989,256	\$412,188	\$8,772,688	\$10,064,567	2028.3%	1631.7%
Other Purchased Services -Travelers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Other Operating Expenses	\$36,967,632	\$39,869,895	\$39,570,490	\$42,892,268	\$17,955,875	\$21,010,124	\$29,186,904	17.0%	-26.2%
Total Operating Expenses	\$251,279,114	\$264,316,173	\$280,204,325	\$284,962,279	\$118,051,394	\$214,925,419	\$283,371,600	82.1%	1.1%
Net Operating Income	-\$2,539,154	\$4,059,504	-\$17,136,661	\$2,873,971	-\$1,419,781	-\$8,338,297	-\$7,159,623	487.3%	-58.2%
Non Operating Revenue	\$29,676,109	\$7,997,546	-\$10,935,237	\$5,476,010	\$2,281,671	\$8,055,433	\$6,941,147	253.0%	-163.5%
Excess (Deficit) of Rev over Exp	\$27,136,955	\$12,057,050	-\$28,071,898	\$8,349,980	\$861,890	-\$282,864	-\$218,476	-132.8%	-99.2%
Income Statement Metrics									
Operating Margin %	-1.0%	1.5%	-6.5%	1.0%	-6.1%	-4.0%	-2.6%		
Total Margin %	9.7%	4.4%	-11.1%	2.8%	3.6%	-0.1%	-0.1%		

Central Vermont Medical Center							
0.00				0.00			
Fiscal Year 2023 YTD Summary							
BALANCE SHEET	FY2021 A	FY2022 B	FY2022 A	FY2023 B	2023 Projection	2023 B-2023 P	2022 A-2023 P
Cash & Investments	\$10,498,749	\$13,939,153	\$7,485,274	\$4,849,182	\$10,532,852	117.2%	40.7%
Net Patient Accounts Receivable	\$34,132,725	\$21,953,311	\$32,815,622	\$38,539,509	\$26,246,885	-31.9%	-20.0%
Due From Third Parties	\$0	-\$22,000	\$0	\$0	\$0	#DIV/0!	0.0%
Risk Reserve Receivable	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Other Current Assets	\$6,845,319	\$8,295,853	\$9,537,018	\$8,810,179	\$24,309,249	175.9%	154.9%
Current Assets	\$51,476,793	\$44,166,317	\$49,837,915	\$52,198,870	\$61,088,985	17.0%	
Board Designated Assets	\$74,523,197	\$75,084,306	\$51,111,852	\$64,678,936	\$32,305,869	-50.1%	-36.8%
Net, Property, Plant And Equipment	\$63,790,315	\$70,227,171	\$61,048,229	\$56,576,797	\$57,831,128	2.2%	-5.3%
Other Long-Term Assets	\$10,368,326	\$9,260,946	\$11,788,086	\$12,662,098	\$10,159,369	-19.8%	-13.8%
Assets	\$200,158,631	\$198,738,740	\$173,786,081	\$186,116,702	\$161,385,350	-13.3%	-7.1%
Accounts Payable	\$7,086,532	\$2,723,153	\$5,779,880	\$11,745,829	\$9,131,947	-22.3%	58.0%
Current Liabilities COVID-19	\$6,464,782	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Salaries, Wages And Payroll Taxes Payable	\$20,750,816	\$20,412,973	\$19,697,486	\$19,406,486	\$15,405,506	-20.6%	-21.8%
Other Third Party Settlements	\$1,665,232	\$1,506,233	\$354	\$2,042,159	\$813,705	-60.2%	229623.8%
ACO Risk Reserve	\$2,842,526	\$5,000,000	\$2,623,045	\$3,315,067	\$1,573,781	-52.5%	-40.0%
Other Current Liabilities	\$17,355,130	\$14,601,972	\$31,732,917	\$18,637,049	\$35,255,157	89.2%	11.1%
Current Liabilities	\$56,165,019	\$44,244,331	\$59,833,683	\$55,146,590	\$62,180,095	12.8%	3.9%
Long Term Liabilities COVID-19	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Long Term Liabilities	\$15,413,751	\$11,730,265	\$11,731,519	\$11,730,265	\$9,053,796	-22.8%	-22.8%
Other Noncurrent Liabilities	\$7,647,609	\$23,772,800	\$10,842,032	\$6,862,785	\$5,607,572	-18.3%	-48.3%
Long Term Liabilities	\$23,061,361	\$35,503,064	\$22,573,551	\$18,593,050	\$14,661,368	-21.1%	-35.1%
Total Liabilities	\$79,226,379	\$79,747,396	\$82,407,234	\$73,739,640	\$76,841,463	4.2%	
Net Assets	\$93,795,297	\$106,934,295	\$119,450,745	\$104,027,081	\$84,762,363	-18.5%	-29.0%
YTD Change In Net Assets	\$27,136,955	\$12,057,050	-\$28,071,898	\$8,349,980	-\$218,476	-102.6%	-99.2%
Fund Balance	\$120,932,251	\$118,991,345	\$91,378,847	\$112,377,062	\$84,543,887	-24.8%	-7.5%
Liabilities and Equities	\$200,158,631	\$198,738,740	\$173,786,081	\$186,116,701	\$161,385,350	-13.3%	-7.1%
Balance Sheet Metrics						Change in Points	
Days Cash on Hand	114.1	113.3	68.7	80.9	61.9	-19.0	-6.9
Debt Service Coverage Ratio	0.7	2.7	(1.3)	1.3	(0.1)	-1.4	1.2
Long Term Debt to Capitalization	0.1	0.1	0.1	0.1	0.1	0.0	-0.0
Days Payable	84.2	63.0	80.0	72.7	82.1	9.4	2.1
Days Receivable	69.2	39.0	64.5	66.7	37.8	-28.9	-26.7

Central Vermont Medical Center							
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Submission #2 (March 2023 through June 2023)							
Utilization & Staffing	2021 A	2022 B	2022 A	2023B	2023 B YTD	2023 YTD	2023 PROJ
Utilization Monthly							
Total Average Daily Census						175	175
Total Admissions	4,343	4,565	4,734	4,530	3,389	3,125	4,185
Total Patient Days	59,112	65,495	65,300	58,990	44,121	47,657	64,054
Magnetic Resonance Image Procedures, Exams	4,078	3,750	3,855	3,671	2,756	3,141	4,073
Cat Scan Procedures	15,826	13,882	17,130	16,364	12,279	14,496	18,895
Radiology - Diagnostic Procedures	39,792	47,523	43,439	42,865	32,181	36,025	47,582
Emergency Room Visits	21,595	20,539	25,530	25,007	18,770	20,474	27,007
Operating Room Procedure	3,677	3,800	4,077	4,618	3,467	3,223	4,233
Operating Room Cases	-	-	-	-	-	-	-
Physician Office Visits	188,480	220,217	207,520	188,404	141,993	163,187	215,366
Primary Care Visits					-	96,418	128,379
Specialty Visits					-	66,769	86,986
Staffing Year to Date							
Non MD FTEs	1,178.9	1,234.6	1,175.7	1,230.5	1,230.5	1,140.0	1,138.8
MLPs	53.6	59.4	58.6	59.5	59.5	61.0	61.0
Residents & Fellows	-	-	-	-	-	-	-
Physician FTEs	93.1	93.7	93.9	92.8	92.8	94.6	94.5
Travelers, Travelers MD	26.5	15.9	76.0	43.7	43.7	93.4	91.8

Central Vermont Medical Center

Fiscal Year 2023 YTD Summary

Submission #2 (March 2023 through June 2023)

Payer Mix	2021 A	2022 B	2022 A	2023 B	2023 B YTD	2023 YTD	2023 PROJ
Total Revenue	\$465,268,488	\$532,049,268	\$521,057,213	\$579,156,151	\$236,933,243	\$450,742,232	\$595,192,449
Disproportionate Share Payments	1,147,601	1,304,048	3,213,594	3,135,239	1,306,350	1,014,496	1,352,662
Graduate Medical Education	-	-	-	-	-	-	-
Bad Debt	(6,229,486)	(5,324,389)	(7,540,979)	(5,790,634)	(2,368,799)	(4,433,642)	(6,413,714)
Free Care	(2,393,660)	(5,323,564)	(2,058,475)	(2,903,501)	(1,187,405)	(1,738,375)	(2,357,091)
Deductions from Revenue	(277,667,176)	(317,420,053)	(328,880,617)	(362,797,013)	(150,150,112)	(301,052,662)	(395,589,041)
Net Payer Revenue	180,125,768	205,285,311	185,790,735	210,800,242	84,533,277	144,532,049	192,185,265
Fixed Prospective Payments	44,478,044	44,053,087	52,266,578	56,209,033	23,420,430	42,460,630	57,438,414
Reserves	-	-	-	-	-	1,354,231	1,978,184
Other Reform Payments	2,741,750	1,616,330	2,329,308	2,222,115	925,881	1,484,171	1,956,697
Fixed Prospective Payments and Reserves	47,219,794	45,669,416	54,595,886	58,431,148	24,346,312	45,299,031	61,373,296
Total Net Payer Revenue & Fixed Prospective Payment	227,345,562	250,954,727	240,386,620	269,231,389	108,879,588	189,831,080	253,558,561

Above From the Income Statement

Medicare							
Gross Revenue	\$213,935,541	\$239,881,250	\$249,265,207	\$277,457,092	\$113,516,340	\$215,909,523	\$284,972,810
Disproportionate Share Payments					\$0	\$0	\$0
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	-\$100,491	-\$84,930	-\$338,177	-\$2,562,707	-\$1,048,331	-\$253,388	-\$522,291
Free Care	-\$93,458	-\$202,546	-\$491,741	-\$1,434,094	-\$586,524	-\$607,228	-\$859,050
Deductions from Revenue	-\$159,514,657	-\$182,286,393	-\$195,919,116	-\$211,262,632	-\$86,856,424	-\$169,970,427	-\$226,999,600
Net Payer Revenue	\$54,226,935	\$57,307,381	\$52,516,173	\$62,197,659	\$25,025,062	\$45,078,480	\$56,591,869
Fixed Prospective Payments	\$32,345,869	\$31,821,789	\$40,354,129	\$43,887,300	\$18,286,375	\$31,741,340	\$43,411,679
Reserves - Risk Portion	\$0	\$0	\$0	\$0	\$0	\$1,191,350	\$1,698,960
Other Reform Payments	\$1,066,482	\$1,004,961	\$886,117	\$844,241	\$351,767	\$750,184	\$926,125
Total Net Payer Revenue & Fixed Prospective Payment	\$87,639,287	\$90,134,130	\$93,756,418	\$106,929,199	\$43,663,204	\$78,761,354	\$102,628,632

Medicaid							
Gross Revenue	\$77,431,051	\$83,283,135	\$88,487,496	\$84,243,824	\$34,442,464	\$78,434,718	\$104,016,953
Disproportionate Share Payments					\$0	\$0	\$0
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	-\$7,925	-\$1,943	-\$22,620	-\$637,362	-\$260,504	\$61,718	-\$58,506
Free Care	-\$154	\$0	-\$3,616	-\$312,704	-\$127,818	-\$4,293	-\$5,824
Deductions from Revenue	-\$61,850,343	-\$64,002,413	-\$71,945,146	-\$70,471,922	-\$28,794,786	-\$65,894,214	-\$87,561,894
Net Payer Revenue	\$15,572,629	\$19,278,780	\$16,516,114	\$12,821,836	\$5,259,355	\$12,597,928	\$16,390,729
Fixed Prospective Payments	\$12,365,171	\$12,466,659	\$12,163,694	\$12,576,967	\$5,240,403	\$10,914,531	\$14,294,100
Reserves - Risk Portion	\$0	\$0	\$0	\$0	\$0	\$162,881	\$279,225
Other Reform Payments	\$848,105	\$261,369	\$627,929	\$836,336	\$348,473	\$396,577	\$377,769
Total Net Payer Revenue & Fixed Prospective Payment	\$28,785,905	\$32,006,808	\$29,307,737	\$26,235,139	\$10,848,231	\$24,071,918	\$31,341,822

Commercial							
Gross Revenue	\$173,901,897	\$208,884,884	\$183,304,511	\$217,455,235	\$88,974,440	\$156,397,991	\$206,202,686
Disproportionate Share Payments					\$0	\$0	\$0
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	-\$6,121,071	-\$5,237,516	-\$7,180,183	-\$2,590,565	-\$1,059,964	-\$4,241,972	-\$5,832,917
Free Care	-\$2,300,048	-\$5,121,018	-\$1,563,119	-\$1,156,702	-\$473,063	-\$1,126,854	-\$1,492,217
Deductions from Revenue	-\$56,302,176	-\$71,131,248	-\$61,016,355	-\$81,062,459	-\$34,498,902	-\$65,188,021	-\$81,027,547
Net Payer Revenue	\$109,178,602	\$127,395,102	\$113,544,854	\$132,645,508	\$52,942,510	\$85,841,144	\$117,850,005
Fixed Prospective Payments	-\$232,996	-\$235,361	-\$251,245	-\$255,234	-\$106,348	-\$195,242	-\$267,364
Reserves - Risk Portion	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Reform Payments	\$827,162	\$350,000	\$815,262	\$541,538	\$225,641	\$337,410	\$652,804
Total Net Payer Revenue & Fixed Prospective Payment	\$109,772,768	\$127,509,741	\$114,108,872	\$132,931,812	\$53,061,804	\$85,983,312	\$118,235,444

Disproportionate Share Payments	\$1,147,601	\$1,304,048	\$3,213,594	\$3,135,239	\$1,306,350	\$1,014,496	\$1,352,662
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Question:

Please address the financial performance seen in your quarterly reporting.

Volumes

Fiscal year to date, inpatient discharges are over budget by 4.1% and inpatient days are under budget by 4.6% also resulting in a favorable length of stay. CVMC OR volumes (primarily for outpatient cases) are below budget fiscal year to date by 7.0%. Ancillary volumes in imaging and lab continue to outperform budget and trend favorable for the fiscal year. Medical Group wRVU's continue to perform better than budget by 6.1%. Woodridge resident days are above budget by 15.2%

Revenues

CVMC total net patient revenue (inclusive Fixed Perspective Payments & One Care Vermont ACO payments) is under budget fiscal year to date by 5.6% with collection percentages at 42.1% on a budget of 46.3%. CVMC recorded a write down of Legacy Accounts Receivable, denials continue to trend unfavorable for this fiscal year as well and unfavorable payor shifts from commercial budget estimates to Medicaid are also influencing unfavorable net patient collections. Other Operating Income is favorable to budget fiscal year by \$2.8M to date. The FEMA award of \$4.4M was booked to Other Operating Revenues in February, which is contributing to favorable budget variance fiscal year to date. The actual cash from this FEMA award was received in June. The continued manufacturer restrictions for the Contract 340b revenues contribute to the unfavorable budget fiscal year to date \$1.2M.

Expenses: FTE's, Salary, Wages & Benefits

CVMC total Staff FTEs are below budget 2.6% fiscal year to date. Traveler use continues to exceed budget by 48 FTE's primarily in nursing services for Central Vermont Hospital and Woodridge fiscal year to date.

Staff salaries (inclusive of travelers) are over budget by \$7.4M (7.0%) due to higher than budgeted traveler costs, higher premium pay utilization (overtime, urgent pay...). Physician FTEs are over budget 3.4 fiscal year to date. Physician salaries are over budget by \$240k and \$1.6M respectively.

Fringe benefits are under fiscal year to date \$2.3M (9.0%).

Expenses: Non Salary Expenses

Non-salary expenses are under budget by \$3.5M (4.3%). Fiscal year to date, net favorable variances are in following expense categories: Pharmaceuticals (\$1.4M), net Shared Services inclusive of software and IT Maintenance (\$752k), Provider Taxes (\$1M) and Depreciation expense (\$874k). Medical-surgical supplies are unfavorable to budget (\$960k).

Summary

Fiscal year to date, the operating loss is \$8.3M on a budgeted gain of \$1.8M. CVMC continues to face challenges with reducing reliance on contract labor.