

Rutland Regional Medical Center

Fiscal Year 2023 YTD Summary

Year to Date Submission #2 (March 2023 through June 2023)

Rutland Regional Medical Center									
Fiscal Year 2023 YTD Summary									
Submission #2 (March 2023 t Submission #2 (March 2023 through June 2023)									
INCOME STATEMENT	2021 A	2022 B	2022 A	2023 B	2023 B YTD	2023 YTD	2023 PROJ	2023 B-2023 A YTD	2022 A-2023 P
Revenues									
Gross Patient Care Revenue	\$637,836,276	\$639,838,632	\$699,431,594	\$814,125,077	\$339,218,782	\$644,260,122	\$852,010,852	89.9%	21.8%
Disproportionate Share Payments	\$3,346,117	\$3,435,517	\$6,873,907	\$3,342,142	\$1,392,559	\$2,398,112	\$3,257,757	72.2%	-52.6%
Graduate Medical Education (UVMCMC only)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Bad Debt	-\$5,515,479	-\$5,859,997	-\$9,518,238	-\$8,056,019	-\$3,356,675	-\$7,026,646	-\$9,224,957	109.3%	-3.1%
Free Care	-\$5,119,561	-\$4,016,432	-\$4,274,298	-\$4,717,226	-\$1,965,511	-\$4,557,282	-\$5,774,979	131.9%	35.1%
Deductions from Revenue	-\$354,995,505	-\$361,822,542	-\$387,535,782	-\$490,723,636	-\$204,468,182	-\$390,204,336	-\$516,166,368	90.8%	33.2%
Net Patient Care Revenue	\$275,551,848	\$271,575,178	\$304,977,184	\$313,970,338	\$130,820,974	\$244,869,970	\$324,102,305	87.2%	6.3%
Fixed Prospective Payments	\$45,222,796	\$49,699,545	-\$145,632	\$60,393,000	\$25,163,750	\$308,738	-\$626,747	-98.8%	330.4%
Reserves	-\$44,516,283	-\$49,975,869	\$553,286	-\$60,956,810	-\$25,398,671	\$590,047	\$901,199	-102.3%	62.9%
Other Reform Payments	-\$250,143	-\$937,484	-\$18,131	-\$791,186	-\$329,661	\$2,205	\$2,204	-100.7%	-112.2%
Fixed Prospective Payments and Reserves	\$456,370	-\$1,213,808	\$389,523	-\$1,354,996	-\$564,582	\$900,990	\$276,656		
Net Patient Care Rev & Fixed Payments & Reserves	\$276,008,218	\$270,361,370	\$305,366,707	\$312,615,342	\$130,256,393	\$245,770,960	\$324,378,961	88.7%	6.2%
340B Retail Pharmacy Programs	\$12,460,623	\$11,421,329	\$8,590,333	\$8,978,008	\$3,740,837	\$11,391,157	\$10,754,504	204.5%	25.2%
COVID-19 Stimulus and Other Grant Funding	\$14,346,776	\$0	\$7,444,929	\$0	\$0	\$830,431	\$880,500	#DIV/0!	-88.2%
Specialty Pharmacy	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Outpatient Pharmacy Revenue	\$2,505,932	\$0	\$4,110,106	\$0	\$0	\$0	\$0	#DIV/0!	-100.0%
Cafeteria & Parking	\$758,284	\$716,895	\$790,670	\$1,057,136	\$440,473	\$692,454	\$881,833	57.2%	11.5%
Grant Income	\$2,670,371	\$2,796,895	\$2,732,403	\$2,504,978	\$1,043,741	\$1,829,708	\$2,496,140	75.3%	-8.6%
Reference Lab Revenue	\$199,879	\$0	\$186,506	\$0	\$0	\$123,635	\$0	#DIV/0!	-100.0%
Meaningful Use	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Other	\$2,405,816	\$5,810,615	\$2,870,166	\$8,156,367	\$3,398,486	\$1,532,137	\$7,147,859	-54.9%	149.0%
Other Operating Revenue	\$35,347,680	\$20,745,734	\$26,725,113	\$20,696,489	\$8,623,537	\$16,399,522	\$22,160,836	90.2%	-17.1%
Total Operating Revenue	\$311,355,898	\$291,107,104	\$332,091,819	\$333,311,831	\$138,879,930	\$262,170,482	\$346,539,797	88.8%	4.4%
Operating Expenses									
Salaries Non MD, Fringe Benefits Non MD,									
Physician Fees & Salaries, Fringe Benefits MD	\$168,410,966	\$162,300,398	\$177,021,595	\$177,386,278	\$73,910,949	\$136,560,214	\$183,144,113	84.8%	3.5%
Health Care Provider Tax	\$15,739,721	\$16,064,517	\$18,349,218	\$18,838,220	\$7,849,258	\$13,774,122	\$18,838,220	75.5%	2.7%
Depreciation Amortization	\$12,633,292	\$12,712,258	\$12,637,157	\$12,457,939	\$5,190,808	\$9,521,855	\$12,968,666	83.4%	2.6%
Interest - Short Term, Interest - Long Term	\$1,181,728	\$1,562,040	\$1,355,105	\$1,220,107	\$508,378	\$1,137,696	\$1,485,655	123.8%	9.6%
ACO Dues	\$483,042	\$400,000	\$1,141,392	\$1,265,004	\$527,085	\$981,333	\$1,313,875	86.2%	15.1%
Medical/Surgical Drugs and Supplies	\$6,830,852	\$7,141,140	\$7,439,987	\$8,279,214	\$3,449,673	\$6,540,319	\$8,098,738	89.6%	8.9%
Pharmaceuticals	\$17,924,862	\$15,883,679	\$21,594,601	\$22,013,801	\$9,172,417	\$18,549,907	\$24,064,455	102.2%	11.4%
Other Purchased Services - Consulting	\$1,319,291	\$0	\$1,388,860	\$0	\$0	\$880,609	\$0	#DIV/0!	-100.0%
Other Purchased Services -Travelers	\$8,903,627	\$4,864,681	\$18,846,985	\$10,428,000	\$4,345,000	\$11,849,335	\$15,949,825	172.7%	-15.4%
Other Operating Expenses	\$70,958,453	\$70,057,028	\$84,800,457	\$74,173,909	\$30,905,795	\$57,816,084	\$75,313,065	87.1%	-11.2%
Total Operating Expenses	\$304,385,835	\$290,985,741	\$344,575,357	\$326,062,472	\$135,859,363	\$257,611,474	\$341,176,612	89.6%	-1.0%
Net Operating Income	\$6,970,064	\$121,363	-\$12,483,538	\$7,249,359	\$3,020,566	\$4,559,008	\$5,363,185	50.9%	-143.0%
Non Operating Revenue	\$28,607,927	\$6,373,864	-\$28,723,213	\$321,897	\$134,124	\$17,884,886	\$18,691,776	13234.6%	-165.1%
Excess (Deficit) of Rev over Exp	\$35,577,990	\$6,495,227	-\$41,206,751	\$7,571,256	\$3,154,690	\$22,443,894	\$24,054,961	611.4%	-158.4%
Income Statement Metrics									
Operating Margin %	2.2%	0.0%	-3.8%	2.2%	10.9%	1.7%	2.2%		
Total Margin %	10.5%	2.2%	-13.6%	2.3%	11.3%	8.0%	2.3%		

Rutland Regional Medical Center								
Fiscal Year 2023 YTD Summary								
BALANCE SHEET	FY2021 A	FY2022 B	FY2022 A	FY2023 B	2023 Projection	2023 B-2023 P	2022 A-2023 P	
Cash & Investments	\$46,507,966	\$23,526,410	\$22,964,285	\$17,600,863	\$11,655,171	-33.8%	-49.2%	
Net Patient Accounts Receivable	\$21,034,801	\$24,831,793	\$21,938,137	\$21,361,811	\$27,446,277	28.5%	25.1%	
Due From Third Parties	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!	
Risk Reserve Receivable	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!	
Other Current Assets	\$16,437,078	\$12,864,055	\$16,624,905	\$12,835,661	\$15,528,239	21.0%	-6.6%	
Current Assets	\$83,979,845	\$61,222,258	\$61,527,327	\$51,798,335	\$54,629,687	5.5%		
Board Designated Assets	\$174,775,400	\$172,918,225	\$145,023,679	\$161,622,581	\$160,620,209	-0.6%	10.8%	
Net, Property, Plant And Equipment	\$99,704,646	\$103,109,782	\$95,040,770	\$99,428,633	\$96,224,265	-3.2%	1.2%	
Other Long-Term Assets	\$16,633,751	\$19,396,997	\$23,634,758	\$21,346,558	\$22,937,617	7.5%	-2.9%	
Assets	\$375,093,642	\$356,647,262	\$325,226,534	\$334,196,107	\$334,411,778	0.1%	2.8%	
Accounts Payable	\$6,260,865	\$4,507,541	\$4,893,612	\$6,061,293	\$8,124,898	34.0%	66.0%	
Current Liabilities COVID-19	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!	
Salaries, Wages And Payroll Taxes Payable	\$10,853,853	\$12,586,068	\$13,552,553	\$11,053,851	\$13,008,028	17.7%	-4.0%	
Other Third Party Settlements	\$32,888,536	\$1,504,312	\$20,412,600	\$13,054,259	\$8,382,231	-35.8%	-58.9%	
ACO Risk Reserve	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!	
Other Current Liabilities	\$12,448,686	\$12,166,006	\$11,651,933	\$10,760,964	\$10,740,073	-0.2%	-7.8%	
Current Liabilities	\$62,451,940	\$30,763,927	\$50,510,698	\$40,930,367	\$40,255,230	-1.6%	-20.3%	
Long Term Liabilities COVID-19	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!	
Long Term Liabilities	\$45,571,471	\$44,338,383	\$43,838,472	\$38,517,364	\$42,215,112	9.6%	-3.7%	
Other Noncurrent Liabilities	\$6,189,465	\$6,782,014	\$13,101,690	\$4,432,377	\$14,910,339	236.4%	13.8%	
Long Term Liabilities	\$51,760,936	\$51,120,397	\$56,940,162	\$42,949,741	\$57,125,451	33.0%	0.3%	
Total Liabilities	\$114,212,876	\$81,884,324	\$107,450,860	\$83,880,108	\$97,380,681	16.1%		
Net Assets	\$225,302,777	\$268,267,710	\$234,320,366	\$242,744,743	\$231,130,686	-4.8%	-1.4%	
YTD Change In Net Assets	\$35,577,990	\$6,495,227	-\$41,206,751	\$7,571,256	\$5,900,411	-22.1%	-114.3%	
Fund Balance	\$260,880,767	\$274,762,937	\$193,113,615	\$250,315,999	\$237,031,097	-5.3%	22.7%	
Liabilities and Equities	\$375,093,643	\$356,647,261	\$300,564,475	\$334,196,107	\$334,411,778	0.1%	11.3%	
Balance Sheet Metrics						Change in Points		
Days Cash on Hand	274.3	255.0	181.9	205.8	187.0	-18.8	5.1	
Debt Service Coverage Ratio	4.7	2.9	0.5	4.1	2.0	-2.1	1.5	
Long Term Debt to Capitalization	0.1	0.1	0.2	0.1	16.0	15.9	15.8	
Days Payable	78.1	40.4	55.5	47.6	41.3	-6.3	-14.2	
Days Receivable	27.9	33.4	26.3	24.8	34.1	9.3	7.8	

Rutland Regional Medical Center							
Fiscal Year 2023 YTD Summary							
Submission #2 (March 2023 through June 2023)							
Utilization & Staffing	2021 A	2022 B	2022 A	2023B	2023 B YTD	2023 YTD	2023 PROJ
Utilization Monthly							
Total Average Daily Census							
Total Admissions	6,230	6,766	6,545	6,708	2,795	4,702	6,708
Total Patient Days	30,599	32,397	32,642	33,023	13,760	26,228	33,023
Magnetic Resonance Image	5,723	5,197	6,011	6,153	2,564	4,487	6,153
Cat Scan Procedures	16,005	13,633	17,224	15,694	6,539	13,853	15,694
Radiology - Diagnostic Proce	43,864	39,630	45,324	44,917	18,715	43,954	44,917
Emergency Room Visits	28,376	25,207	31,586	29,190	12,163	23,854	29,190
Operating Room Procedure	5,197	5,135	5,166	5,207	2,170	3,906	5,207
Operating Room Cases	-	-	-	-	-	-	-
Physician Office Visits	-	-	-	-	-	-	-
Primary Care Visits					-	-	-
Specialty Visits					-	-	-
					U.U%		
Staffing Year to Date					0		
Non MD FTEs	1,280.3	1,287.8	1,280.6	1,325.4	6,626.8		1,325.4
MLPs	-	-	-	-	-		
Residents & Fellows	-	-	-	-	-		
Physician FTEs	72.0	72.5	68.6	72.6	363.1		72.6
Travelers, Travelers MD	48.6	25.0	65.9	59.9	299.5		59.9

Rutland Regional Medical Center

Fiscal Year 2023 YTD Summary

Submission #2 (March 2023 through June 2023)

Payer Mix	2021 A	2022 B	2022 A	2023 B	2023 B YTD	2023 YTD	2023 PROJ
Total Revenue	\$637,836,276	\$639,838,632	\$699,431,594	\$814,125,077	\$339,218,782	\$644,260,122	\$852,010,852
Disproportionate Share Payments	3,346,117	3,435,517	6,873,907	3,342,142	1,392,559	2,398,112	3,257,757
Graduate Medical Education	-	-	-	-	-	-	-
Bad Debt	(5,515,479)	(5,859,997)	(9,518,238)	(8,056,019)	(3,356,675)	(7,026,646)	(9,224,957)
Free Care	(5,119,561)	(4,016,432)	(4,274,298)	(4,717,226)	(1,965,511)	(4,557,282)	(5,774,979)
Deductions from Revenue	(354,995,505)	(361,822,542)	(387,535,782)	(490,723,636)	(204,468,182)	(390,204,336)	(516,166,368)
Net Payer Revenue	275,551,848	271,575,178	304,977,184	313,970,338	130,820,974	244,869,970	324,102,305
Fixed Prospective Payments	45,222,796	49,699,545	(145,632)	60,393,000	25,163,750	308,738	(626,747)
Reserves	(44,516,283)	(49,975,869)	553,286	(60,956,810)	(25,398,671)	590,047	901,199
Other Reform Payments	(250,143)	(937,484)	(18,131)	(791,186)	(329,661)	2,205	2,204
Fixed Prospective Payments and Reserves	456,370	(1,213,808)	389,523	(1,354,996)	(564,582)	900,990	276,656
Total Net Payer Revenue & Fixed Prospective Payment	276,008,218	270,361,370	305,366,707	312,615,342	130,256,393	245,770,960	324,378,961

Above From the Income Statement

Medicare							
Gross Revenue	\$334,274,854	\$345,299,427	\$362,570,044	\$406,448,873	\$169,353,697	\$352,304,286	
Disproportionate Share Payments					\$0	\$0	
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0	
Free Care	\$0	\$0	\$0	\$0	\$0	\$0	
Deductions from Revenue	-\$223,842,221	-\$234,700,556	-\$243,202,856	-\$300,499,989	-\$125,208,329	-\$253,272,201	
Net Payer Revenue	\$110,432,633	\$110,598,871	\$119,367,188	\$105,948,884	\$44,145,368	\$99,032,085	
Fixed Prospective Payments	\$0	\$31,200,000	\$0	\$42,000,000	\$17,500,000	\$0	
Reserves - Risk Portion	-\$2,336,133	-\$31,200,000	\$0	-\$42,000,000	-\$17,500,000	\$41,790	
Other Reform Payments	\$0	\$0	\$0	\$0	\$0	\$0	
Total Net Payer Revenue & Fixed Prospective Payment	\$108,096,500	\$110,598,871	\$119,367,188	\$105,948,884	\$44,145,368	\$99,073,875	\$0

Medicaid							
Gross Revenue	\$112,705,189	\$110,704,346	\$127,794,559	\$155,610,455	\$64,837,690	\$107,386,808	
Disproportionate Share Payments					\$0	\$0	
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0	
Free Care	\$0	\$0	\$0	\$0	\$0	\$0	
Deductions from Revenue	-\$82,043,572	-\$79,015,029	-\$95,882,659	-\$121,080,415	-\$50,450,173	-\$86,827,784	
Net Payer Revenue	\$30,661,617	\$31,689,317	\$31,911,900	\$34,530,040	\$14,387,517	\$20,559,024	
Fixed Prospective Payments	\$18,560,531	\$18,499,545	-\$145,632	\$18,393,000	\$7,663,750	\$308,737	
Reserves - Risk Portion	-\$15,589,316	-\$18,775,869	\$532,597	-\$18,956,810	-\$7,898,671	\$541,778	
Other Reform Payments	-\$250,145	-\$937,484	-\$18,131	-\$791,186	-\$329,661	\$2,204	
Total Net Payer Revenue & Fixed Prospective Payment	\$33,382,687	\$30,475,509	\$32,280,734	\$33,175,044	\$13,822,935	\$21,411,743	\$0

Commercial							
Gross Revenue	\$190,856,234	\$183,834,859	\$209,066,991	\$252,065,747	\$105,027,395	\$184,569,028	
Disproportionate Share Payments					\$0	\$0	
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	
Bad Debt	-\$10,635,038	-\$5,859,997	-\$9,518,238	-\$8,056,019	-\$3,356,675	-\$7,026,646	
Free Care	\$0	-\$4,016,432	-\$4,274,298	-\$4,717,226	-\$1,965,511	-\$4,557,282	
Deductions from Revenue	-\$49,109,712	-\$48,106,957	-\$48,450,267	-\$69,143,230	-\$28,809,679	-\$50,104,351	
Net Payer Revenue	\$131,111,484	\$125,851,473	\$146,824,188	\$170,149,272	\$70,895,530	\$122,880,749	
Fixed Prospective Payments	\$0	\$0	\$0	\$0	\$0	\$0	
Reserves - Risk Portion	\$71,432	\$0	\$20,689	\$0	\$0	\$6,478	
Other Reform Payments	\$0	\$0	\$0	\$0	\$0	\$0	
Total Net Payer Revenue & Fixed Prospective Payment	\$131,182,916	\$125,851,473	\$146,844,877	\$170,149,272	\$70,895,530	\$122,887,227	\$0

Disproportionate Share Payments	\$3,346,117	\$3,435,517	\$6,873,907	\$3,342,142	\$1,392,559	\$2,398,112	\$3,257,757
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Question:

Please address the financial performance seen in your quarterly reporting.

As of the fiscal year to date ending June 30th, RRMCMC has generated operating revenue of \$4.6 million and \$17.9 million from investment/non-operating income. While we do not show an operating loss, we are currently \$2.1 million behind our budgeted operating income for fiscal year to date.

Our gross revenue has been strong, contributing to an \$33.1 million (5.4%) increase over budget YTD, which has helped to offset some of the increase in operating expenses we are seeing. Outpatient services volume is the main driver of our revenue, led by pharmaceutical and imaging volume. We also have committed to additional expense by staffing our clinics with per diem and locum physician coverage. This was necessary in order to manage wait times and patient demand.

Beginning in June, our 340B revenue, which is classified as other operating revenue, was under budget by \$156K. This is due to manufacturer exclusions which limit our ability to contract with independent pharmacies for some drugs. From an annual perspective, we expect these exclusions to impact our revenue by \$3.5 million. This has been included in our 2024 budget.

Our operating expenses continue to be impacted by workforce and supply chain issues. Currently we have about 186 positions vacant and posted, nearly 45% of which are related to direct patient care activities. Due to the significant number of vacancies, we are still reliant on temporary staff. We are \$4.0 million over budget due to 58 FTE's year to date. Another large driver of our expense overage is related to Pharmacy, OR & Lab supply expense due to volume, ongoing inflation and supply chain issues.

Physician Acquisitions or Transfers: <https://gmcboard.vermont.gov/sites/gmcb/files/hospital-budget/Physician%20Transfer%20Schedules%20A%20%26%20B.xls>

FY2020 Budget Guidance: <https://gmcboard.vermont.gov/sites/gmcb/files/FY2020%20Hospital%20Budget%20Guidance%20Final%20as%20of%202019-03-27%20Updated%204%208%2019.pdf>