## Rutland Regional Medical Center

## Fiscal Year 2023 YTD Summary

Year to Date Submission \#3 (July 2023 through September 2023)

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| m\％oms sariment | ${ }^{2024}$ | ${ }^{2028}$ | ${ }^{202}$ A | ${ }^{232}$ | orame | Noreos | 0emens | menex | ${ }^{2}$ | maress | 402028 | moress | 10m23s | ${ }^{10.2023}$ | Mesmas | seprex | ${ }^{20385 m 0}$ | Or：322 | Noreme | oremen | manos | ${ }^{2023}$ | morese | armers | 203 | ${ }^{\text {man203 }}$ | mines | Asmes | spens | no | ${ }^{203}$ mool |  | ${ }^{20212023}$ |
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|  | cent |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{5}$ |  |  |  |  | 5 |  |  |  | nown |
|  | cosm | cosm |  | cosk | cosis | cosk | cose | cos | cosem | cosm |  | cosm | cosk | cosem | comem |  | cosis | cose | cosem |  |  | cisme | comem |  |  | cismem | cin | come | comem | cosk | ssm | com |  |
| matam | \％ |  | comem |  |  |  |  | cose | come |  | cosm | cosem | cosm | cosm | cosm |  |  | Smisis |  |  | cosis | \％ | semes | cemem |  |  | cosis |  | cos |  | come | come | com |
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| Soremme |  |  | ${ }_{\text {che }}^{\text {Snd }}$ | 边 | come | \％ | Sticem | \％ | \％ | ， 1.9 | 为为 |  |  |  | combe |  |  |  | cosm |  |  |  | $\underset{\substack{\text { Sile } \\ \text { Sime }}}{ }$ | $\substack{\text { smax } \\ \text { mamem }}$ |  |  |  | ${ }_{\text {cosem }}^{\text {simam }}$ | simem |  | citime | ${ }_{\text {chem }}^{\substack{\text { max }}}$ | come |
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| momminem |  | smas | Simas | ягямя |  | sam | sams |  |  |  |  |  | sam |  |  |  |  |  | seaza | smmam | ${ }_{\text {sams }}$ |  |  | spome | smmas | s．masas | Smam | sunse | smm | smas | ssam | iman |  |
| moorematameme | stanese | stanem | samam | smeme | ${ }_{\text {satas }}$ | stass | sans | ${ }_{\text {stass }}$ | sacus | $\operatorname{stass}$ | sams | satas | ${ }_{\text {stass }}$ | $\operatorname{stass}$ | stass | ${ }_{\text {stass }}$ | sunic | sems | ssomes | sinemex | sesemem | smeseas | Sesasaz | sanve | seavem | susues | ssomes | ssasam | ssmess | ssamesm | ${ }_{\text {smane }}^{\text {smem }}$ | smax | ${ }^{\text {usesex }}$ |
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|  | 1 | ${ }_{\text {2x }}$ | ， | $\underset{\substack { \text { 2xa } \\ \begin{subarray}{c}{2 \times 1{ \text { 2xa } \\ \begin{subarray} { c } { 2 \times 1 } }\end{subarray}}{ }$ | ${ }_{\text {cke }}^{\substack{2 \times 0}}$ | ${ }_{\substack{2 \times 0}}^{\substack{2 \times 0}}$ | ${ }_{\substack{2 \times 1}}^{\substack{2 \times 1}}$ | $\underset{\substack{2 \times 1}}{\substack{2 \times 1}}$ | $\underbrace{\substack{2 \times 0}}_{\substack{2 \times 0}}$ | ${ }_{\substack{2 \times 0}}^{\substack{2 \times 0}}$ | $\stackrel{\substack{2 \times 1}}{2 \times 1}$ | $\stackrel{\substack{\text { 2x } \\ 2 \times 1}}{ }$ | ${ }_{\text {20 }}^{2 \times 1}$ | $\stackrel{\substack{2 \times 2 \times \\ \text { 2x }}}{\text { a }}$ | $\stackrel{\substack{\text { 2x }}}{\text { 2x }}$ |  | （nax | \％osx |  | \％em |  | ， | \％${ }^{60}$ | cox | emem | 6is |  | ， | Sose | $\xrightarrow{\text { Lum }}$ | $\underbrace{\substack{2 \times 1}}_{\substack{2 \times 1}}$ |  |  |

## Rutland Recelonal Medectal Center

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| ealanct shet | Fr2021 | $\mathrm{Fr2022}^{8}$ | Fr202A | Fro23 ${ }^{\text {B }}$ | Octr2022 | Nov2022 | Decr202 | Jan2023 | Feb－2023 | Mar－2023 | Ap－2023 | Mav2023 | Jun2023 | Ju12023 | Aug2023 | Sep．2023 | 23Promer | 138.2 | 202A 2023 P |
|  | $\$ 46,507,966$ $\$ 21,034,801$ | $\$ 23,526,410$ $\$ 24,831,793$ | $\$ 22,964,285$ $\$ 21,938,137$ $\$ 0$ | $\$ 17,600,863$ $\$ 21,361,811$ | $\begin{array}{r} \$ 6,903,640 \\ \$ 23,970,775 \\ 50 \end{array}$ | $\$ 5,558,150$ $\$ 25,366,835$ $\$ 0$ | $\$ 10,372,902$ $\$ 25,704,707$ | $\begin{array}{r} \$ 11,098,328 \\ \$ 26,715,585 \\ \$ 0 \end{array}$ | $\begin{aligned} & \hline \$ 11,655,171 \\ & \$ 27,446,277 \\ & \hline \end{aligned}$ | $\begin{array}{r} \$ 7,971,742 \\ \$ 29,271,902 \end{array}$ | $\$ 10,812,381$ <br> \＄28，894，971 | $\$ 11,444,284$ $\$ 28,661,281$ | $\$ 15,960,458$ <br> $\$ 29,682,176$ |  | $\$ 13,838,608$ $\$ 28,889,325$ | $\$ 9,949,323$ $\$ 28,629,330$ <br> \＄28，629，330 | $\$ 11,655,171$ $\$ 27,446,277$ | ， |  |
| ciel | $\begin{gathered} \text { 390 } \\ 37080 \\ \hline \end{gathered}$ | som |  |  | cis |  | $\begin{aligned} & 50 \\ & 50 \\ & 50 \end{aligned}$ | $\begin{gathered} \substack{\text { soig } \\ \text { sio }} \\ \hline \end{gathered}$ |  |  | \％ | （ticise | 50 |  |  | cos som |  |  |  |
| Curentases |  | 边 | Stishine | ceme |  | Steren | Stise |  |  | 边 |  | Stissmeres | Stise | Stiche | cose | cose |  | ${ }_{\text {chs }}^{2200}$ |  |
| Sord Oiginated seses | cincin |  |  |  |  |  |  |  | Stiction | Stise |  |  |  |  |  |  |  |  | $\underbrace{}_{\substack{10.88 \\ 122}}$ |
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|  | 59.80808 .85 | S4．507．5．51 |  | ${ }_{56,061.235}^{50}$ | S6，20．2．239 |  | S6．652．295 |  | S8．24，8， |  |  | S3，381，${ }_{\text {sos }}$ | ${ }_{5}^{54.097 .932}$ | 56，37，2，25 | ${ }_{56,8878.888}^{\text {sol }}$ |  | ${ }_{\text {sf，21．488 }}^{50}$ |  |  |
|  |  | cile |  |  |  | Stine |  |  |  |  | Stions |  |  | S129238 |  | cose |  |  |  |
|  | $\$ 32,888,536$ $\$ 0$ $\$ 12,448,686$ | $\$ 1,504,312$ $\$ 0$ $\$ 12,166,006$ |  |  |  |  |  | cis | （8， | （ta | （tile |  |  |  |  |  |  | （10） | ＂ovvo |
| rentubitice | cishis | S8073927 | S5050．658 | S090387 | S31839000 | S31，83， 193 | Sa，18，179 | S015s， 6 | s0025320 | 56612782］ | 5 S3356322 | S36215812 | S39172781 | come | S5378907 |  |  |  |  |
| Long Term Liabilities COVID－19 Long Term Liabilities |  |  | cis |  | cis |  | Stiosesi |  |  |  | （tay |  |  | Stice |  | cis |  |  | Hovol |
| Long tem Lubitices |  | Stire | Stise |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{\text {sin }}$ S212876 | S81884324 | Siors．50880 | S83800108 | 59888887 | S00172，46 | s97 ${ }^{\text {asasil }}$ | 597833．34 | 59730.681 | 53，279389 | 596051.487 | S39，98908 | S9759， 8.8 | S99783，34 | S99963，36］ | S10， 172.24 | S97，380．681 | 1618 |  |
|  | （sis） |  |  | cis |  |  |  |  | cis | cisis |  |  | Stion |  | （sity | cos | ¢ |  | ． 9 |
| Fund alance | S260880，76］ | S27472，2337 | S133313，615 | S250315999 |  | S220，1227m | 523，388，681 | S228833587 | S237，31，097 | S23，803552 | 523，976，000 | ${ }_{5} 521.82$, 2，5s | ${ }_{\text {S21，219，987 }}$ | ${ }^{52973131.63}$ | S322812003 | 5245358228 |  |  |  |
| Fablitesend favites | S975，093633 | 689726 | Smasang | S33，1961．1 | S31，9689\％ | S34，30190 | S31，377989 | S22626590］ | 334417， | S32，1785．5 | S335277．5 | S335861／ | S39393922 | ${ }_{5} 59712150$ | S3977，${ }^{\text {S }}$ | S48352， | 33，412， | 0.18 |  |
| Batane Sheet metiss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | lane | mapons |
| Dobisemiec coreneme matio | ${ }_{2}^{274,3} 4$ |  | ${ }_{\substack{1819 \\ 0.5}}$ |  |  |  |  |  |  | 1780 <br> 30 |  | $\stackrel{880}{8.1}$ | 1920 <br> 4.6 | $\stackrel{998}{48}$ | $\underset{\substack{2000 \\ 50}}{ }$ | $\underset{\substack{1860 \\ 53}}{\substack{ \\\hline}}$ | （880 |  |  |
|  | \％ | － 0.4 |  | ${ }_{\text {a }}^{0,1}$ | $\xrightarrow{0.2}$ | － | － 0.2 | － | －${ }_{0}^{0.2}$ | － | （3， | － | －${ }_{4}^{0.2}$ | （0，${ }_{0}^{0}$ | － | ${ }_{\substack{0.1 \\ 424}}^{0 .}$ | ${ }_{4,1,}^{0.1}$ | ${ }_{6}^{0.0}$ | （100 |
| Dospreceribele |  | 33.4 | 263 | 2.88 | 31.5 | 31.4 | 31.6 | ${ }_{33} 3$ | 33.1 | 358 | ${ }_{358}$ | ${ }_{354}$ | 37.4 | 3.6 | 38.4 | 370 | 341 | ${ }_{9} 3$ |  |


| Rutland Segional Medical center |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Utilization \& Staffing | 2021 A | 2022 B | 2022A | 20238 | 2023 צ rio | Oat2022 | Noor-2022 | Dec.2022 | Jan-203 | Feb-2023 | Mar-203 | por-203 | May203 | 2023 | 2023 | U82023 | Sep.2023 | 2023 YTD | 2023 PROJ |
|  |  |  |  |  |  | Utilization Monthly |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tota Admisisions | 6,230 | 6,766 | 6,545 | 6,708 | 2,995 | 523 | 548 | 570 | 512 | 459 | 543 | 533 | 499 | 515 | 545 | 541 | 562 | 6,350 | 6,708 |
| Total Patient Days | 30.599 | ${ }^{32,397}$ | 32,642 | 33,023 | 13,760 | 2.856 | 3,165 | 2,909 | 2,945 | 2,830 | 3,109 | 3,029 | 2,705 | 2,680 | 2,856 | 2,966 | 3,067 | 35,117 | 33,023 |
| Magnetic Resonance Ima | 5,723 | 5,197 | 6.011 | 6,153 | 2,564 | 496 | 469 | 487 | 463 | 488 | 507 | 477 | 525 | 575 | 511 | 567 | 500 | 6,065 | 6,153 |
| Cat Scan Procedures | 16,005 | 13,633 | 17,224 | 15,694 | 6,539 | ${ }^{1,531}$ | 1,476 | 1.562 | 1,585 | 1,491 | ${ }^{1,528}$ | 1,506 | 1,553 | 1,621 | 1,671 | 1,749 | 1,693 | 18,966 | 15.694 |
| Radiology - Diagnostic pr | 43,864 | 3, 3,30 | 45,324 | 44,917 | 18,715 | 4,877 | 4,647 | 4,874 | 4,708 | 4,601 | 5,254 | 4,770 | 5,242 | 4,981 | 4,817 | 5,108 | 4,530 | 58,409 | 44,917 |
| Emergency Room Visits | 28.376 | 25,207 | 31,586 | 29,190 | 12,163 | 1,888 | 3,005 | 2.584 | 2,598 | 2.533 | 2,622 | 2,507 | 2.865 | 3,252 | 3,107 | 2,923 | 2,923 | 32,807 | 29,190 |
| Operating Room Procedy | 5,197 | 5,135 | 5,166 | 5,207 | 2,170 | 433 | 399 | 429 | 412 | 415 | 510 | 418 | 436 | 454 | 411 | 431 | 394 | 5,142 | 5,207 |
| Operating Room CasesPhysician office visits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Visits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Staffing Year to Date |  |  |  |  |  | stafing Yearto oate |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non MD FTEs <br> MLPs | 1,280.3 | 1,287.8 | 1,280.6 | 1,325.4 | 6,626.8 | $1,259.8$ | 1,268.1 | 1,252.4 | 1,261.8 | 1,241.6 | 1,237.2 | 1,227.0 | 1,206.9 | 1,204.3 | 1,236.4 | 1,227.8 | 1,216.9 |  | 1,355.4 |
| Residents \& fellows |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Physician fits | 72.0 | 72.5 | 68.6 | 72.6 | 363.1 | 70 |  | 70 | 72 | 69 | 67 | 67 | 67 | 67 | 66 | 70 | 69 |  | 72.6 |
| Traveles, Traveers MD | 48.6 | 25.0 | 65.9 | 59.9 | 299.5 | 70.0 | 64.0 | 66.2 | 74.4 | 67.6 | 70.8 | 66.9 | 70.2 | 65.7 | 55.2 | 61.6 | 61.1 |  | 59.9 |


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| Smenem | ${ }^{201} 1$ | ${ }^{2020} 8$ | m20n | 2080 | 0ata202 | norom | Demema | memes | remess | meness | ameres | meress | mens3 | manes | ${ }^{40} 203$ | spores | mas mo | or：302 | ＂00202 | Doemen | menos | retens | meress | neross | meross | um20s | mmes | 44023 | smens | 20ant | ${ }^{203}$ mool |
| toblemex | semmens | senmener | senensm |  | semans | semans | somuse | spums | smams | ssmasm | spansc | somass | somass | ssmans | sonavs | smeners | smanum | smene | $5_{51 \times 90}$ | Snusm | staves | spemso | smmem | sonasem | snazemat | smasm | semess | stomemer | smamss | smanos | smonema |
|  |  | 2asser | Comam | Senis | ${ }^{\text {mm }}$ | ${ }^{\text {musis }}$ | ${ }^{2393}$ | ${ }^{23} 23$ |  | masin | ${ }_{\text {pmas } 2}$ | ${ }^{2 n 35}$ | 2mas | ${ }^{2 \times 82}$ | ${ }^{\text {passas }}$ |  | Lems | ${ }^{2 \times 46}$ |  | ${ }^{2065}$ |  |  |  |  |  |  |  |  |  | ${ }^{3 \text { aname }}$ |  |
| Lsomem | csisem | （stasm |  | $\frac{\text { kamb }}{\text { and }}$ | $\xrightarrow{\text { chn }}$ | ${ }_{\text {cose }}^{\text {crus }}$ |  | $\xrightarrow{\text { cinle }}$ | $\xrightarrow{\text { lin }}$ | \％omem | $\xrightarrow{\text { cinus }}$ | $\xrightarrow{\text { cinus }}$ | （intem | chn | $\xrightarrow{\text { cinle }}$ | $\xrightarrow{\text { linue }}$ |  | menem | （incese | cosem | $\frac{102 c}{}$ | $\xrightarrow{\text { cisemem }}$ | comem |  | $\xrightarrow{\text { rasame }}$ | ${ }_{\text {a }}$ | ${ }_{\text {a }}^{\text {and }}$ | $\frac{\square}{\text { amama }}$ | usat |  | $\frac{102 t}{\text { brb }}$ |
| Soutmeme | 为 | coseme |  | comme | cose |  | （tam | comes |  | （10es | nos |  | comen | com | \％ | come |  | ， | $\frac{1}{4}$ |  | ${ }_{\text {cosem }}$ | \％ex | ， | （tanem | comeme | comme | ， | cosem | cosememe | come | ， |
| Emeneomememememe | cissite | nissus | momitem | masas | ${ }_{\text {sitass }}^{\text {samas }}$ |  |  | $\frac{\text { zatas }}{\substack{\text { ama }}}$ | $\frac{\text { atase }}{\text { amem }}$ | ${ }_{\text {atame }}^{\text {atame }}$ | $\frac{3}{\text { ataws }}$ | $\frac{\text { zatass }}{\text { atams }}$ |  |  |  |  | nomast | $\underbrace{2 \times 595}$ | ${ }^{2 \pi \times 20}$ |  | ${ }^{\text {acmas }}$ | yemas | $\xrightarrow{3 \text { anas }}$ |  | $\xrightarrow{2 r \mathrm{max}}$ |  | ， 3 anas | $\xrightarrow{\text { anceas }}$ | ${ }^{\text {2asas }}$ | $\xrightarrow{\text { axsmats }}$ | － |
| － | cassme |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ames |  | sem |  |  |  |
|  | coseme | cosem | ${ }^{303} 2$ | Staseme | ${ }^{\text {casaz }}$ | ${ }_{\text {cose }}^{\text {cimas }}$ | ${ }_{\text {cose }}$ | ${ }_{\text {cose }}^{\text {chase }}$ | ${ }_{\text {cosem }}$ | 边 | ${ }_{\text {cosem }}^{\text {chase }}$ | ${ }_{\text {che }}^{\text {casas }}$ | ${ }_{\text {cose }}$ | ${ }_{\text {cose }}$ | ${ }_{\text {cose }}$ | coseme | Sester | ${ }_{\text {seses }}^{\text {ses }}$ | ${ }_{\text {，}}^{1685}$ | ${ }^{13} 8$ | ${ }^{330}$ | ${ }^{\text {vases }}$ | amam | 2ncos |  |  | ${ }_{\text {cosem }}$ | ${ }^{2 \text { mamem }}$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ， |  | mexesem | reseses | ${ }^{2 \text { mpases }}$ |  |  |  | 2samo | mesom | \％emp |  |  |  |  |  |  |
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## NARRATIVE Submission \#3 (July 2023 through September 2023)

Question:

Please address the financial performance seen in your quarterly reporting.
Through the end of FY23, RRMC has generated operating revenue of $\$ 5.9$ million and a loss of $\$ 5.2$ million from investment/non-operating income. While we do not show an operating loss, we ended the year $\$ 2.7$ milion behind our budgeted operating income. Our gross revenue over the year has been strong, contributing to an $\$ 48.5$ miliion ( $5.96 \%$ ) increase over budget YTD but our net revenue has lagged. As of September, our net revenue was only $\$ 10.4$ milion (3.3\%) over budget. A weakening of our payer mix is the driver of the declining net revenue performance. As of September year end, Bad Debt and Free Care increased over budget by $\$ 5.1 \mathrm{M}$ as VT Medicaid eligibility screening continues statewide. Medicare Advantage activity increased $35 \%$ and commercial utilization was dow $7 \%$. This payer mix shift is also accompanied by a lengthened inpatient stay, both challenging our net revenue. Our operating expenses continue to be impacted by workforce and supply chain issues. Currently we have about 140 positions vacant and posted, over half of which are related to direct patient care activities. Due to the significant number of vacancies, we are still reliant on temporary staff. We ended the fiscal year \$4.1 million over budget due to 56 FTE's year to date. Another large driver of our expense overage is related to Pharmacy, OR \& Lab supply expense due to ongoing inflation and supply chain issues.

Physician Acquisitions or Transfers: https://gmcboard.vermont:gov/sites/gmcb/files/filies/hospital-budget/Physician\%20Transfer\%20Schedules\%20A\%20\%26\%208.x|s
FY2020 Budget Guidance: https://gmcboard.vermont:gov/sites/gmcb/files/FF2020\%20Hospita|\%20Budget\%20Guidance\%20FFinal|\%20as\%20of\%202019-03-27\%20updated\%204\%208\%2019.pdf

