

The University of Vermont Medical Center

Fiscal Year 2023 YTD Summary

Year to Date Submission #3 (July 2023 through September 2023)

| The University of Vermont | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|---------|---------|---------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|------------|------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|
| Fiscal Year 2023 YTD Summary | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Admission 41 July 2023 through September 2023 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Utilization & Staffing | 2021 A | 2022 B | 2022 A | 2022B | Oct-2022 | Nov-2022 | Dec-2022 | Jan-2023 | Feb-2023 | Mar-2023 | Apr-2023 | May-2023 | Jun-2023 | Jul-2023 | Aug-2023 | Sep-2023 | 2023 B YTD | Oct-2022 | Nov-2022 | Dec-2022 | Jan-2023 | Feb-2023 | Mar-2023 | Apr-2023 | May-2023 | Jun-2023 | Jul-2023 | Aug-2023 | Sep-2023 | 2023 YTD | 2023 PROJ |
| Utilization Monthly | | | | | | | | | | | | | | | | | | Utilization Monthly | | | | | | | | | | | | | |
| Total Average Daily Census | | | | | | | | | | | | | | | | | | 412 | 493 | 406 | 435 | 406 | 416 | 415 | 382 | 382 | 375 | 401 | 396 | 402 | 402 |
| Total Admissions | 22,299 | 23,962 | 22,438 | 23,676 | 1,964 | 1,887 | 1,931 | 2,064 | 1,851 | 1,992 | 1,950 | 2,018 | 1,971 | 2,008 | 2,100 | 1,939 | 1,746 | 1,876 | 1,931 | 1,872 | 1,707 | 1,906 | 1,911 | 1,716 | 1,920 | 1,978 | 2,080 | 1,936 | 22,998 | 22,998 | |
| Total Patient Days | 134,688 | 138,939 | 145,505 | 137,323 | 11,393 | 10,942 | 11,202 | 11,973 | 10,737 | 11,553 | 11,313 | 11,702 | 11,431 | 11,647 | 12,183 | 11,249 | 12,774 | 12,680 | 12,593 | 12,864 | 11,380 | 12,894 | 12,441 | 11,844 | 11,452 | 11,631 | 12,442 | 11,883 | 146,878 | 146,878 | |
| Magnetic Resonance | 17,813 | 21,174 | 21,252 | 22,219 | 1,844 | 1,832 | 1,728 | 1,896 | 1,731 | 1,943 | 1,805 | 1,925 | 1,918 | 1,814 | 2,011 | 1,786 | 1,896 | 1,996 | 1,823 | 2,023 | 1,943 | 2,189 | 1,899 | 2,071 | 2,117 | 1,987 | 2,325 | 2,051 | 24,260 | 24,260 | |
| Cat Scan Procedure | 56,031 | 58,469 | 62,638 | 61,681 | 5,119 | 5,050 | 4,848 | 5,288 | 4,810 | 5,353 | 5,206 | 5,327 | 5,266 | 5,077 | 5,561 | 4,936 | 5,683 | 5,239 | 5,731 | 5,583 | 5,230 | 5,804 | 5,887 | 6,420 | 6,111 | 6,120 | 6,542 | 6,433 | 71,050 | 71,050 | |
| Radiology - Diaper | 157,795 | 182,671 | 179,781 | 178,834 | 14,843 | 14,737 | 13,929 | 15,268 | 13,935 | 15,634 | 14,634 | 15,495 | 15,431 | 14,612 | 16,187 | 14,229 | 15,769 | 15,439 | 15,234 | 16,276 | 14,996 | 16,751 | 15,390 | 16,813 | 16,388 | 15,175 | 17,201 | 16,371 | 191,765 | 191,765 | |
| Emergency Room | 56,119 | 57,000 | 63,609 | 62,527 | 5,190 | 5,155 | 4,867 | 5,137 | 4,872 | 5,469 | 5,081 | 5,419 | 5,398 | 5,106 | 5,661 | 4,973 | 5,917 | 5,475 | 5,654 | 5,446 | 5,041 | 5,647 | 5,573 | 5,084 | 5,761 | 6,206 | 6,112 | 6,014 | 68,530 | 68,530 | |
| Operative Room I | 42,706 | 47,413 | 41,302 | 46,469 | 3,856 | 3,788 | 3,676 | 3,994 | 3,625 | 4,023 | 3,793 | 4,005 | 3,964 | 3,843 | 4,179 | 3,723 | 3,508 | 3,524 | 3,326 | 3,601 | 3,158 | 3,994 | 3,938 | 4,042 | 3,893 | 3,988 | 3,988 | 3,996 | 43,793 | 43,793 | |
| Operative Room C | 33,661 | 36,616 | 36,041 | 37,764 | 3,134 | 3,057 | 3,016 | 3,261 | 2,948 | 3,235 | 3,092 | 3,243 | 3,197 | 3,149 | 3,382 | 3,052 | 1,643 | 1,683 | 1,580 | 1,773 | 1,723 | 1,970 | 1,712 | 1,953 | 1,846 | 1,988 | 1,936 | 1,778 | 21,204 | 21,204 | |
| Physician Office V | 602,974 | 647,412 | 651,113 | 684,609 | 57,518 | 55,466 | 52,845 | 57,785 | 53,153 | 59,319 | 56,662 | 58,706 | 59,319 | 56,798 | 59,322 | 57,615 | 56,820 | 55,828 | 51,751 | 56,794 | 52,733 | 59,922 | 53,918 | 63,828 | 58,790 | 50,112 | 58,900 | 55,407 | 672,823 | 672,823 | |
| Emergency Care Visits | | | | | | | | | | | | | | | | | - | 14,447 | 14,073 | 13,413 | 13,448 | 12,700 | 14,361 | 12,619 | 14,229 | 13,492 | 12,120 | 13,100 | 12,808 | 161,319 | 161,319 |
| Specialty Visits | | | | | | | | | | | | | | | | | - | 42,373 | 41,755 | 38,318 | 43,346 | 40,033 | 45,561 | 40,999 | 47,599 | 45,298 | 37,992 | 45,611 | 42,599 | 513,484 | 513,484 |
| Staffing Year to Date | | | | | | | | | | | | | | | | | | Staffing Year to Date | | | | | | | | | | | | | |
| Non MD FTEs | 5,994.9 | 6,303.8 | 6,031.8 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,410.3 | 6,140.3 | 6,140.5 | 6,129.9 | 6,128.3 | 6,115.1 | 6,122.3 | 6,132.4 | 6,139.6 | 6,144.5 | 6,152.3 | 6,162.4 | 6,173.7 | 6,181.2 | 6,181.2 | |
| MDs | 236.7 | 260.1 | 242.1 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 292.2 | 250 | 249 | 251 | 251 | 253 | 254 | 255 | 256 | 257 | 258 | 259 | 260 | 260 | 259.8 | |
| Residents & Fellows | 355.9 | 359.2 | 363.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 364.8 | 356.9 | 356.4 | 356.2 | 356.3 | 356.0 | 355.6 | 355.2 | 355.0 | 354.1 | 353.6 | 353.9 | 353.2 | 353.2 | | |
| Physician FTEs | 628.2 | 648.3 | 634.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 677.5 | 658 | 654 | 653 | 651 | 651 | 651 | 650 | 649 | 648 | 648 | 648 | 648 | 648 | 648 | |
| Travelers, Travelers | 203.6 | | 399.7 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 229.0 | 431.4 | 434.3 | 424.1 | 412.0 | 404.7 | 397.1 | 395.5 | 394.2 | 393.0 | 393.8 | 394.3 | 393.2 | 393.2 | |

City of Los Angeles Department of Water and Power
2022 Annual Budget Summary
 2022 YTD Summary

| Major Act | September 2023 | | | | | | | | | | | | 2023 YTD | | | | | | | | | | | | 2023 YTD | 2023 PRI01 | |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2022 A | 2022 A | 2022 A | Oct-2022 | Nov-2022 | Dec-2022 | Jan-2023 | Feb-2023 | Mar-2023 | Apr-2023 | May-2023 | Jun-2023 | Jul-2023 | Aug-2023 | Sep-2023 | Oct-2022 | Jan-2023 | Feb-2023 | Mar-2023 | Apr-2023 | May-2023 | Jun-2023 | Jul-2023 | Aug-2023 | | | Sep-2023 |
| Total Revenue | \$1,984,508,000 | \$1,928,263,000 | \$1,945,521,000 | \$1,977,478,000 | \$1,984,100,000 | \$1,974,292,000 | \$1,968,277,000 | \$1,967,975,000 | \$1,965,986,000 | \$1,966,286,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 | \$1,968,277,000 |
| Disproportionate Share Payments | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| Graduate Medical Education | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 |

| Above From the Income Statement | | | | | | | | | | | | Above From the Income Statement | | | | | | | | | | | | | | | |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A |
| Medicare | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 |
| Disproportionate Share Payments | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 | \$1,000,000,000 |

| Above From the Income Statement | | | | | | | | | | | | Above From the Income Statement | | | | | | | | | | | | | | | |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A |
| Medicaid | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 |
| Disproportionate Share Payments | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 | \$500,000,000 |

| Above From the Income Statement | | | | | | | | | | | | Above From the Income Statement | | | | | | | | | | | | | | | |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A | 2022 A |
| Community Care | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 |
| Disproportionate Share Payments | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 | \$100,000,000 |

Question:

Please address the financial performance seen in your quarterly reporting.

Patient revenue is 5.8% ahead of budget Jul'23 - Sep'23 due to a higher than budgeted enhanced Medicaid GME payment, Medicare sole community hospital status, and higher than budgeted volumes in the OR, Radiology, Pharmacy, and IP Nursing.

Non-patient revenues are 2.0% above budget Jul'23 - Sep'23 due to Specialty Pharmacy, Mail Order Pharmacy, and an accounting change that has a zero margin impact, with a substantial offset being the continued decrease in Contract 340B Pharmacy revenue due to manufacturers pulling out of the program.

Staff salaries are over budget 4.1% Jul'23 - Sep'23 due to high vacancy rates in critical patient care areas due lack of available nurses, phlebotomists and radiology staff in the market that are being staffed by travelers, higher premium pay utilization such as urgent pay, and unbudgeted salary incentives for recruitment and retention of current staff.

Non salary expenses are over budget 8.9% Jul'23 - Sep'23. The main drivers of the variance are Med/Surg supplies and Pharmaceutical supplies related to increased volumes, Specialty Pharmacy, Mail Order Pharmacy. Purchased Services related to consulting fees for several organizational initiatives. Other factors include budget seasonalization, UVM payment related to the GME payment, and inflationary factors

Physician Acquisitions or Transfers: <https://gmcboard.vermont.gov/sites/gmcb/files/files/hospital-budget/Physician%20Transfer%20Schedules%20A%20%26%20B.xls>

FY2020 Budget Guidance: <https://gmcboard.vermont.gov/sites/gmcb/files/FY2020%20Hospital%20Budget%20Guidance%20Final%20as%20of%202019-03-27%20Updated%204%208%2019.pdf>