

Brattleboro Memorial Hospital

Fiscal Year 2024 YTD Summary

Year to Date Submission (October 2023 through March 2024)

Brattleboro Memorial Hospital																		
Fiscal Year 2024 YTD Summary																		
Submission (October 2023 through March 2024)																		
Submission (October 2023 through March 2024)																		
INCOME STATEMENT	2022 A	2023 B	2023 A	2024 B	Oct-2023	Nov-2023	Dec-2023	2024 B YTD	Oct-2023	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	2024 YTD	2024 PROJ	2024 B-2024 A YTD	2023 A-2024 P
Revenues																		
Gross Patient Care Revenue	\$215,214,525	\$252,473,288	\$272,772,922	\$280,449,990	\$23,370,833	\$23,370,833	\$23,370,833	\$70,112,498	\$24,581,807	\$22,828,892	\$22,152,917	\$24,933,340	\$23,546,175	\$23,840,795	\$141,883,926	\$278,254,464	102.4%	2.0%
Proportionate Share Payments	\$1,008,435	\$617,549	\$583,188	\$619,780	\$51,648	\$51,648	\$51,648	\$154,945	\$51,689	\$50,022	\$51,689	\$51,689	\$46,291	\$51,590	\$302,970	\$613,600	95.5%	5.2%
Medical Education (UVMHC only)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Bad Debt	-\$4,824,020	-\$3,850,000	-\$5,325,453	-\$4,589,776	-\$382,481	-\$382,481	-\$382,481	-\$1,147,444	-\$327,180	-\$13,483	-\$1,007,518	-\$670,122	-\$616,820	-\$532,507	-\$3,167,630	-\$5,392,724	176.1%	1.3%
Free Care	-\$943,341	-\$2,724,062	-\$834,389	-\$2,702,417	-\$225,201	-\$225,201	-\$225,201	-\$675,604	-\$39,626	-\$22,160	-\$37,167	-\$31,931	-\$67,055	-\$78,754	-\$276,693	-\$395,812	-59.0%	-52.6%
Deductions from Revenue	-\$131,513,315	-\$154,896,399	-\$175,114,471	-\$176,713,457	-\$14,726,121	-\$14,726,121	-\$14,726,121	-\$44,178,364	-\$15,817,936	-\$15,111,126	-\$14,305,664	-\$15,552,081	-\$14,667,430	-\$14,636,846	-\$90,091,083	-\$180,938,904	103.9%	3.3%
Net Patient Care Revenue	\$78,942,283	\$91,620,376	\$92,081,797	\$97,064,120	\$8,088,677	\$8,088,677	\$8,088,677	\$24,266,030	\$8,448,754	\$7,732,145	\$6,854,258	\$8,730,895	\$8,241,161	\$8,644,278	\$48,651,491	\$92,140,628	100.5%	0.1%
Fixed Prospective Payments	\$13,787,328	\$13,864,484	\$14,103,473	\$14,100,062	\$1,175,005	\$1,175,005	\$1,175,005	\$3,525,016	\$999,385	\$933,344	\$945,493	\$1,069,759	\$1,058,012	\$1,045,572	\$6,051,565	\$11,512,888	71.7%	-18.4%
Reserves	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Other Reform Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Fixed Prospective Payments Net Patient Care Rev & Fixed Payments & Reserves	\$92,729,611	\$105,484,860	\$106,185,271	\$111,164,182	\$9,263,682	\$9,263,682	\$9,263,682	\$27,791,046	\$9,448,140	\$8,665,489	\$7,799,751	\$9,800,654	\$9,299,173	\$9,689,850	\$54,703,058	\$103,653,520	96.8%	-2.4%
Retail Pharmacy Programs	\$1,320,725	\$1,673,587	\$890,254	\$1,673,587	\$139,466	\$139,466	\$139,466	\$418,397	\$137,507	\$126,805	\$2,051,255	\$198,008	\$83,750	\$165,031	\$2,762,356	\$9,262,267	560.2%	940.4%
Other and Other Grant Funding	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$36,253	\$32,376	\$68,629	\$0		#DIV/0!
Specialty Pharmacy	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Outpatient Pharmacy Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Cafeteria & Parking	\$250,209	\$264,507	\$333,040	\$316,051	\$26,338	\$26,338	\$26,338	\$79,013	\$31,149	\$31,643	\$25,235	\$31,789	\$30,692	\$30,814	\$181,322	\$352,110	129.5%	5.7%
Grant Income	\$5,465,009	\$1,434,149	\$2,749,883	\$1,375,866	\$114,656	\$114,656	\$114,656	\$343,967	\$214,800	\$163,273	\$232,794	\$151,476	\$211,953	\$131,926	\$1,106,220	\$2,443,466	221.6%	-11.1%
Reference Lab Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Meaningful Use	\$0	\$0	-\$8,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		-100.0%
Other	\$1,165,375	\$350,286	\$651,856	\$456,557	\$38,046	\$38,046	\$38,046	\$114,139	\$60,566	\$26,489	\$109,026	\$86,337	\$20,609	\$62,868	\$365,895	\$784,321	220.6%	20.3%
Other Operating Revenue	\$8,201,319	\$3,722,529	\$4,616,532	\$3,822,061	\$318,505	\$318,505	\$318,505	\$955,515	\$399,016	\$348,209	\$2,357,666	\$467,610	\$383,257	\$423,014	\$4,378,772	\$12,419,564	358.3%	169.0%
Total Operating Revenue	\$100,930,930	\$109,207,389	\$110,801,803	\$114,986,243	\$9,582,187	\$9,582,187	\$9,582,187	\$28,746,561	\$9,847,155	\$9,013,698	\$10,157,417	\$10,268,264	\$9,682,431	\$10,112,865	\$59,081,829	\$116,073,080	105.5%	4.8%
Operating Expenses								\$0										
Salaries Non MD, Fringe																		
Benefits Non MD, Physician	\$62,977,333	\$67,403,715	\$67,907,868	\$65,001,037	\$5,416,753	\$5,416,753	\$5,416,753	\$16,250,259	\$5,969,954	\$5,599,843	\$5,856,693	\$6,116,996	\$5,881,680	\$6,050,827	\$35,475,993	\$69,705,961	118.3%	2.6%
Health Care Provider Tax	\$5,396,961	\$6,385,260	\$5,758,093	\$5,721,126	\$476,761	\$476,761	\$476,761	\$1,430,282	\$527,775	\$527,775	\$527,775	\$527,775	\$527,775	\$527,775	\$3,166,651	\$6,333,301	121.4%	10.0%
Depreciation Amortization	\$3,970,095	\$4,062,533	\$4,411,402	\$3,852,274	\$321,023	\$321,023	\$321,023	\$963,069	\$337,370	\$326,644	\$337,846	\$335,914	\$313,066	\$339,973	\$1,990,813	\$4,007,439	106.7%	-9.2%
Int Term, Interest - Long Term	\$110,385	\$482,265	-\$91,759	\$460,787	\$38,399	\$38,399	\$38,399	\$115,197	\$34,220	\$41,486	\$40,371	\$51,394	\$42,950	\$43,728	\$254,149	\$464,306	120.6%	-606.0%
ACO Dues	\$161,942	\$430,116	\$0	\$430,116	\$35,843	\$35,843	\$35,843	\$107,529	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Pharmaceuticals	\$10,167,539	\$6,808,901	\$6,521,760	\$6,153,902	\$512,825	\$512,825	\$512,825	\$1,538,476	\$807,989	\$720,941	\$605,541	\$592,741	\$585,490	\$560,073	\$3,872,775	\$8,537,884	151.7%	30.9%
Purchased Services - Consulting	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		#DIV/0!
Purchased Services -Travelers	\$4,360,824	\$3,000,000	\$3,497,549	\$1,000,000	\$83,333	\$83,333	\$83,333	\$250,000	\$244,503	\$244,503	\$244,503	\$335,471	\$280,599	\$265,689	\$1,615,266	\$2,934,032	546.1%	-16.1%
Other Operating Expenses	\$17,632,462	\$19,907,599	\$24,701,427	\$31,521,898	\$2,626,825	\$2,626,825	\$2,626,825	\$7,880,475	\$2,040,648	\$2,040,648	\$2,040,648	\$2,175,107	\$2,106,791	\$2,160,279	\$12,564,119	\$24,487,771	59.4%	-0.9%
Total Operating Expenses	\$104,777,540	\$108,480,389	\$112,706,339	\$114,141,140	\$9,511,762	\$9,511,762	\$9,511,762	\$28,535,285	\$9,962,458	\$9,962,458	\$9,962,458	\$10,135,399	\$9,738,350	\$9,948,345	\$59,709,467	\$119,549,496	109.2%	6.1%
Net Operating Income	-\$3,846,610	\$727,000	-\$1,904,537	\$845,103	\$70,425	\$70,425	\$70,425	\$211,276	-\$115,303	-\$948,760	\$194,959	\$132,865	-\$55,919	\$164,520	-\$627,638	-\$3,476,417	-397.1%	82.5%
Non Operating Revenue	-\$3,914,480	\$0	\$3,859,943	\$0	\$0	\$0	\$0	\$0	-\$396,956	\$1,553,780	\$927,400	\$244,963	\$1,230,768	\$755,548	\$4,315,503			-100.0%
Excess (Deficit) of Rev over Exp	-\$7,761,091	\$727,000	\$1,955,406	\$845,103	\$70,425	\$70,425	\$70,425	\$211,276	-\$512,258	\$855,206	\$1,267,771	\$377,828	\$1,174,849	\$920,068	\$4,083,463	-\$3,476,417	1832.8%	-277.8%
Income Statement Metrics																		
Operating Margin %	-3.8%	0.7%	-1.7%	0.7%	0.7%	0.7%	0.7%	3.7%	-1.2%	-10.5%	1.9%	1.3%	-0.6%	1.6%	-1.1%	-3.0%		
Total Margin %	-8.0%	0.7%	1.7%	0.7%	0.7%	0.7%	0.7%	3.7%	-5.4%	8.1%	11.4%	3.6%	10.8%	8.5%	6.4%	-3.0%		

Brattleboro Memorial Hospital													
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Fiscal Year 2024 YTD Summary													
Submission (October 2023 through March 2024)													
BALANCE SHEET	FY2022A	FY2023 B	FY2023 A	FY2024 B	Oct-2023	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	2024 Projection	2024 B-2024 P	2023 A-2024 P
Cash & Investments	\$2,329,328	\$5,229,515	\$0	\$3,520,799	\$1,297,518	\$2,322,397	\$740,306	\$2,610,610	\$2,019,941	\$2,074,211	\$2,074,211	-41.1%	#DIV/0!
Net Patient Accounts Receivable	\$15,974,251	\$19,194,217	\$0	\$21,458,944	\$23,669,909	\$23,553,587	\$24,462,842	\$24,371,162	\$25,554,158	\$31,612,919	\$31,612,919	47.3%	#DIV/0!
Due From Third Parties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Risk Reserve Receivable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Other Current Assets	\$3,226,977	\$3,378,974	\$0	\$3,431,099	\$3,607,230	\$3,415,986	\$3,608,678	\$3,595,826	\$3,816,543	\$3,757,683	\$3,757,683	9.5%	#DIV/0!
Current Assets	\$21,530,556	\$27,802,706	\$0	\$28,410,842	\$28,574,657	\$29,291,970	\$28,811,826	\$30,577,598	\$31,390,642	\$37,444,813	\$37,444,813	31.8%	
Board Designated Assets	\$34,057,133	\$32,472,897	\$0	\$33,418,183	\$29,497,464	\$31,354,001	\$31,268,212	\$31,397,810	\$32,465,820	\$30,722,453	\$30,722,453	-8.1%	#DIV/0!
Net, Property, Plant And Equipment	\$43,226,843	\$45,498,671	\$0	\$42,884,766	\$44,024,962	\$43,951,150	\$43,742,198	\$43,577,073	\$43,339,074	\$43,021,149	\$43,021,149	0.3%	#DIV/0!
Other Long-Term Assets	\$738,064	\$0	\$0	\$0	\$1,734,704	\$1,460,485	\$1,205,174	\$1,255,163	\$1,410,876	\$1,389,990	\$1,389,990	#DIV/0!	#DIV/0!
Assets	\$99,552,595	\$105,774,274	\$0	\$104,713,791	\$103,831,786	\$106,057,606	\$105,027,410	\$106,807,644	\$108,606,412	\$112,578,405	\$112,578,405	7.5%	#DIV/0!
Accounts Payable	\$7,705,535	\$6,126,770	\$0	\$4,860,976	\$8,136,037	\$9,168,178	\$8,142,592	\$9,055,845	\$9,027,476	\$9,510,161	\$9,510,161	95.6%	#DIV/0!
Current Liabilities COVID-19	\$862,950	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Salaries, Wages And Payroll Taxes Payable	\$5,467,082	\$6,809,629	\$0	\$7,789,910	\$6,456,132	\$7,102,861	\$5,775,472	\$6,255,500	\$6,810,933	\$6,921,791	\$6,921,791	-11.1%	#DIV/0!
Other Third Party Settlements	\$610,961	\$1,592,434	\$0	\$2,210,910	\$510,417	\$520,834	\$531,251	\$541,668	\$552,085	\$562,501	\$562,501	-74.6%	#DIV/0!
ACO Risk Reserve	\$2,271,849	\$1,000,000	\$0	\$2,000,000	\$1,819,228	\$1,576,780	\$1,707,704	\$1,838,628	\$1,969,553	\$2,100,477	\$2,100,477	5.0%	#DIV/0!
Other Current Liabilities	\$2,193,984	\$3,682,906	\$0	\$1,177,124	\$3,059,846	\$3,023,437	\$3,041,834	\$3,047,064	\$3,104,036	\$5,528,524	\$5,528,524	369.7%	#DIV/0!
Current Liabilities	\$19,112,361	\$19,211,739	\$0	\$18,038,920	\$19,981,660	\$21,392,190	\$19,198,853	\$20,738,705	\$21,464,083	\$24,623,454	\$24,623,454	36.5%	#DIV/0!
Long Term Liabilities COVID-19	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Long Term Liabilities	\$13,742,304	\$14,615,921	\$0	\$15,271,920	\$15,451,537	\$15,363,145	\$15,223,875	\$15,134,239	\$14,955,148	\$14,955,148	\$14,955,148	-2.1%	#DIV/0!
Other Noncurrent Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Long Term Liabilities	\$13,742,304	\$14,615,921	\$0	\$15,271,920	\$15,451,537	\$15,363,145	\$15,223,875	\$15,134,239	\$15,044,919	\$14,955,148	\$14,955,148	-2.1%	#DIV/0!
Total Liabilities	\$32,854,665	\$33,827,660	\$0	\$33,310,840	\$35,433,196	\$36,755,335	\$34,422,728	\$35,872,944	\$36,509,002	\$39,578,602	\$39,578,602	18.8%	
Net Assets	\$74,459,021	\$71,219,614	\$0	\$70,557,848	\$68,927,070	\$68,398,590	\$69,302,271	\$70,604,681	\$70,934,701	\$72,097,411	\$72,097,411	2.2%	#DIV/0!
YTD Change In Net Assets	-\$7,761,091	\$727,000	\$4,160,608	\$845,103	-\$528,480	\$903,681	\$1,302,410	\$330,020	\$1,162,710	\$902,391	\$902,391	6.8%	-78.3%
Fund Balance	\$66,697,930	\$71,946,614	\$4,160,608	\$71,402,951	\$68,398,590	\$69,302,271	\$70,604,681	\$70,934,701	\$72,097,411	\$72,999,802	\$72,999,802	2.2%	1654.5%
Liabilities and Equities	\$99,552,595	\$105,774,274	\$4,160,608	\$104,713,791	\$103,831,786	\$106,057,606	\$105,027,410	\$106,807,645	\$108,606,413	\$112,578,404	\$112,578,404	7.5%	2605.8%
Balance Sheet Metrics													Change in Points
Days Cash on Hand	131.7	128.5	0.0	119.2	99.2	108.1	103.4	109.2	109.9	104.7	104.7	-14.5	104.7
Debt Service Coverage Ratio	0.2	3.4	(48.2)	3.1	(1.1)	3.9	6.6	6.2	7.1	7.4	7.4	4.3	55.6
Long Term Debt to Capitalization	0.2	0.2	0.0	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.0	0.2
Days Payable	69.2	67.2	0.0	59.7	64.6	68.9	62.3	66.9	68.0	79.0	79.0	19.3	79.0
Days Receivable	73.9	76.5	0.0	80.7	77.7	79.3	86.9	83.9	86.3	105.8	105.8	25.1	105.8

Brattleboro Memorial Hospital												
Fiscal Year 2024 YTD Summary												
Draft												
Utilization & Staffing	2022 A	2023 A	Oct-2023	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	2024 YTD	2024 PROJ		
Utilization Monthly			Utilization Monthly									
Total Average Daily Census												
Total Admissions	2,050	1,920	168	164	167	186	164	168	1,017	2,441		
Total Patient Days	5,797	5,356	462	450	432	498	487	498	2,827	6,785		
Magnetic Resonance Image Proce	-	2,474	217	203	163	168	212	221	1,184	2,842		
Cat Scan Procedures	-	8,795	823	739	775	881	762	811	4,791	11,498		
Radiology - Diagnostic Procedures	-	30,669	4,017	3,609	3,663	2,840	2,524	2,584	19,237	46,169		
Emergency Room Visits	12,907	14,208	1,147	969	1,006	1,322	1,089	1,251	6,784	16,282		
Operating Room Procedure	-	2,263	977	787	782	991	812	-	4,349	10,438		
Operating Room Cases	-	-				-	-	-	-	-		
Physician Office Visits	60,161	60,030	5,060	5,165	4,518	5,260	5,007	5,006	14,743	35,383		
Primary Care Visits									-	-		
Specialty Visits									-	-		
Staffing Year to Date			Staffing Year to Date									
Non MD FTEs	-	-	492	490	506	555.0	558.0	554.0	1,488	3,571		
MLPs	-	-	25	24	24	24	24	24	145	348		
Residents & Fellows	-	-				-	-	-	-	-		
Physician FTEs	-	-	27	27	27	27	28	28	164	394		
Travelers, Travelers MD	-	-	18	22	21	17.0	15.0	17.0	110.0	264.0		

Brattleboro Memorial Hospital													
Fiscal Year 2024 YTD Summary													
Draft													
Submission (October 2023 through March 2024)													
Payer Mix	2022 A	2023 B	2023 A	2024 B	2024 B YTD	Oct-2023	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	2024 YTD	2024 PROJ
Total Revenue	\$215,214,525	\$252,473,288	\$272,772,922	\$280,449,990	\$70,112,498	\$24,581,807	\$22,828,892	\$22,152,917	\$24,933,340	\$23,546,175	\$23,840,795	\$141,883,926	\$278,254,464
Disproportionate Share Payments	1,008,435	617,549	583,188	619,780	154,945	51,689	50,022	51,689	51,689	46,291	51,590	302,970	613,600
Graduate Medical Education	-	-	-	-	-	-	-	-	-	-	-	-	-
Bad Debt	(4,824,020)	(3,850,000)	(5,325,453)	(4,589,776)	(1,147,444)	(327,180)	(13,483)	(1,007,518)	(670,122)	(616,820)	(532,507)	(3,167,630)	(5,392,724)
Free Care	(943,341)	(2,724,062)	(834,389)	(2,702,417)	(675,604)	(39,626)	(22,160)	(37,167)	(31,931)	(67,055)	(78,754)	(276,693)	(395,812)
Deductions from Revenue	(131,513,315)	(154,896,399)	(175,114,471)	(176,713,457)	(44,178,364)	(15,817,936)	(15,111,126)	(14,305,664)	(15,552,081)	(14,667,430)	(14,636,846)	(90,091,083)	(180,938,904)
Net Payer Revenue	78,942,283	91,620,376	92,081,797	97,064,120	24,266,030	8,448,754	7,732,145	6,854,258	8,730,895	8,241,161	8,644,278	48,651,491	92,140,628
Fixed Prospective Payments	13,787,328	13,864,484	14,103,473	14,100,062	3,525,016	999,385	933,344	945,493	1,069,759	1,058,012	1,045,572	6,051,565	11,512,888
Reserves	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Reform Payments	-	-	-	-	-	-	-	-	-	-	-	-	-
Fixed Prospective Payments and Reserves	13,787,328	13,864,484	14,103,473	14,100,062	3,525,016	999,385	933,344	945,493	1,069,759	1,058,012	1,045,572	6,051,565	11,512,888
Total Net Payer Revenue & Fixed Prospective Payment	92,729,611	105,484,860	106,185,271	111,164,182	27,791,046	9,448,140	8,665,489	7,799,751	9,800,654	9,299,173	9,689,850	54,703,058	103,653,520
Above From the Income Statement					Above From the Income Statement								
Medicare													
Gross Revenue	\$97,500,713	\$107,156,772	\$95,673,564	\$0	\$0	\$8,280,996	\$7,576,442	\$7,459,959	\$8,274,553	\$8,409,606	\$8,513,159	\$48,514,715	\$97,029,430.94
Disproportionate Share Payments						\$0						\$0	\$0
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Free Care	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Deductions from Revenue	-\$75,461,286	-\$83,199,903	-\$76,379,118	\$0	\$0	-\$6,553,535	-\$5,974,783	-\$5,935,286	-\$8,922,594	-\$9,020,048	-\$8,230,567	-\$44,636,813	-\$89,273,625
Net Payer Revenue	\$22,039,427	\$23,956,869	\$19,294,446	\$0	\$0	\$1,727,462	\$1,601,659	\$1,524,673	-\$648,041	-\$610,442	\$282,592	\$3,877,903	\$7,755,806
Fixed Prospective Payments	\$9,291,244	\$9,147,627	\$6,645,385	\$0	\$0	\$684,185	\$514,801	\$610,859	\$737,056	\$737,056	\$737,056	\$4,021,011	\$8,042,022.66
Reserves - Risk Portion	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Reform Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Net Payer Revenue & Fixed Prospective Payment	\$31,330,671	\$33,104,496	\$25,939,831	\$0	\$0	\$2,411,647	\$2,116,460	\$2,135,531	\$89,015	\$126,614	\$1,019,648	\$7,898,914	\$15,797,829
Medicaid													
Gross Revenue	\$40,689,604	\$39,202,720	\$37,823,352	\$0	\$0	\$4,262,825	\$4,277,466	\$3,902,159	\$4,424,545	\$4,339,942	\$4,102,752	\$25,309,688	\$50,619,376.68
Disproportionate Share Payments						\$0			\$51,689	\$46,291	\$51,590		
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Free Care	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Deductions from Revenue	-\$36,146,761	-\$34,091,957	-\$34,612,807	\$0	\$0	-\$3,742,862	-\$3,356,452	-\$3,563,102	-\$4,051,597	-\$3,451,566	-\$4,451,506	-\$22,617,085	-\$45,234,170.36
Net Payer Revenue	\$4,542,843	\$5,110,763	\$3,210,545	\$0	\$0	\$519,963	\$921,014	\$339,057	\$424,637	\$934,667	-\$297,164	\$2,842,173	\$5,385,206
Fixed Prospective Payments	\$4,510,030	\$4,716,857	\$3,995,258	\$0	\$0	\$393,697	\$337,045	\$337,206	\$326,875	\$324,231	\$311,791	\$2,030,846	\$0
Reserves - Risk Portion	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Reform Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Net Payer Revenue & Fixed Prospective Payment	\$9,052,873	\$9,827,620	\$7,205,802	\$0	\$0	\$913,660	\$1,258,059	\$676,262	\$751,512	\$1,258,898	\$14,627	\$4,873,019	\$5,385,206
Commercial													
Gross Revenue	\$77,024,208	\$95,541,017	\$70,965,810	\$0	\$0	\$12,037,985	\$10,974,984	\$10,790,800	\$12,234,241	\$10,796,626	\$11,225,094	\$68,059,730	\$136,119,459.82
Disproportionate Share Payments						\$0							
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	-\$4,824,020	-\$3,823,290	-\$4,352,329	\$0	\$0	-\$327,180	-\$13,483	-\$1,007,518	-\$670,122	-\$616,820	-\$532,507	-\$3,167,630	-\$6,335,260.40
Free Care	-\$943,341	-\$3,308,400	-\$647,981	\$0	\$0	-\$39,626	-\$22,160	-\$37,167	-\$31,931	-\$67,055	-\$78,754	-\$276,693	-\$553,382.72
Deductions from Revenue	-\$19,905,268	-\$26,474,132	-\$18,883,935	\$0	\$0	-\$5,265,563	-\$5,581,782	-\$4,618,279	-\$2,577,890	-\$2,195,816	-\$1,954,773	-\$22,194,103	-\$44,388,205.66
Net Payer Revenue	\$51,351,578	\$61,935,195	\$47,081,565	\$0	\$0	\$6,405,617	\$5,357,559	\$5,127,836	\$8,954,298	\$7,916,936	\$8,659,060	\$42,421,306	\$84,842,611
Fixed Prospective Payments	-\$13,946	\$0	\$30,975	\$0	\$0	\$0	\$0	\$0	\$5,828	-\$3,275	-\$3,275	-\$721	\$0
Reserves - Risk Portion	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Reform Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Net Payer Revenue & Fixed Prospective Payment	\$51,337,632	\$61,935,195	\$47,112,540	\$0	\$0	\$6,405,617	\$5,357,559	\$5,127,836	\$8,960,126	\$7,913,661	\$8,655,785	\$42,420,584	\$84,842,611
Disproportionate Share Payments	\$1,008,435	\$617,549	\$583,188	\$619,780	\$154,945	\$51,689	\$50,022	\$51,689	\$51,689	\$46,291	\$51,590	\$302,970	\$583,188

Question:

Please address the financial performance seen in your quarterly reporting.

Physician Acquisitions or Transfers: <https://gmcbboard.vermont.gov/sites/gmcb/files/files/hospital-budget/Physician%20Transfer%20Schedules%20A%20%26%20B.xls>

FY2020 Budget Guidance: <https://gmcbboard.vermont.gov/sites/gmcb/files/FY2020%20Hospital%20Budget%20Guidance%20Final%20as%20of%202019-03-27%20updated%204%208%2019.pdf>