# Fiscal Year 2024 YTD Summary

Year to Date Submission (October 2023 through December 2023)

#### Fiscal Year 2024 YTD Summary

Submission (October 2023 through December 2023)

	Submission (October 2023 through December 2023)								
INCOME STATEMENT	Oct-2023	Nov-2023	Dec-2023	2024 YTD	2024 PROJ	2024 B- 2024 A YTD	2023 A-2024 P		
Revenues									
Gross Patient Care Revenue	\$26,820,426	\$23,891,477	\$23,665,659	\$74,377,562	\$294,101,690	1.2%	43.6%		
Disproportionate Share Payments	\$113,312	\$113,312	\$113,312	\$339,936	\$1,362,018	-0.2%	49.9%		
Graduate Medical Education (UVMMC only)	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Bad Debt	-\$1,187,753	-\$1,275,735	-\$827,267	-\$3,290,755	-\$9,896,574	#DIV/0! 33.0%	#DIV/0! 25.0%		
Free Care	-\$49,604	-\$69,711	-\$80,854	-\$200,169	-\$1,764,611	-54.6%	46.9%		
Deductions from Revenue	-\$15,818,620	-\$14,651,589	-\$12,539,783	-\$43,009,992	-\$1,764,611	-54.6% -5.6%	45.8%		
Net Patient Care Revenue	\$9,877,761	\$8,007,754	\$10,331,067	\$28,216,582	\$101,532,689	<b>11.2%</b> -41.1%	<b>42.0%</b> 73.8%		
Fixed Prospective Payments	\$1,274,761	\$1,184,055	\$1,169,421	\$3,628,237	\$24,647,964				
Reserves Other Reform Payments	-\$208,337 \$0	-\$208,372 \$0	\$41,645 S0	-\$375,064 S0	\$0 \$0	#DIV/0! #DIV/0!	-100.0% #DIV/0!		
Fixed Prospective Payments and Reserves	\$1,066,424	\$975,683	\$1,211,066	\$3,253,173	\$24,647,964	#DIV/0:	#510/0:		
Net Patient Care Rev & Fixed Payments &	\$1,000,424	\$975,065	\$1,211,000	\$5,255,175	\$24,047,304				
Reserves	\$10,944,185	\$8,983,437	\$11,542,133	\$31,469,755	\$126,180,653	-0.2%	45.5%		
340B Retail Pharmacy Programs	\$80,052	\$66,137	\$83,203	\$229,392	\$320,307	186.5%	-29.1%		
COVID-19 Stimulus and Other Grant Funding	\$00,032	\$00,137	\$03,203	\$0	\$0	#DIV/0!	#DIV/0!		
Specialty Pharmacy	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Outpatient Pharmacy Revenue	\$0	\$0	\$0 \$0	\$0	\$0	#DIV/0! #DIV/0!	#DIV/0!		
Cafeteria & Parking	\$56,454	\$56,016	\$55,924	\$168,394	\$524,511	#BIV/0: 28.4%	9.5%		
Grant Income	\$252,354	\$373,234	\$137,901	\$763,489	\$2,724,254	12.1%	51.5%		
						-2.9%	40.4%		
Reference Lab Revenue	\$197,906	\$197,906	\$197,906	\$593,718	\$2,445,127				
Meaningful Use	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Other	\$106,647	\$11,043	\$29,063	\$146,753	\$521,850	12.5%	-63.1%		
Other Operating Revenue	\$693,413	\$704,336	\$503,997	\$1,901,746	\$6,536,049	16.4%	11.1%		
Total Operating Revenue	\$11,637,598	\$9,687,773	\$12,046,130	\$33,371,501	\$132,716,702	0.6%	43.3%		
Operating Expenses									
Salaries Non MD, Fringe Benefits Non MD,			4						
Physician Fees & Salaries, Fringe Benefits MD	\$6,537,315	\$6,920,335	\$6,561,777	\$20,019,427	\$75,284,330	6.4%	35.8%		
Health Care Provider Tax	\$580,431	\$580,431	\$580,431	\$1,741,293	\$6,775,325	2.8%	30.2%		
Depreciation Amortization	\$520,063	\$539,925	\$539,925	\$1,599,913	\$6,434,550	-0.5%	36.1%		
Interest - Short Term, Interest - Long Term	\$48,628	\$44,701	\$48,287	\$141,616	\$621,007	-8.8%	41.5%		
ACO Dues	\$73,243	\$73,243	\$73,243	\$219,729	\$682,718	28.7%	3.3%		
Medical/Surgical Drugs and Supplies	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Pharmaceuticals	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Other Purchased Services - Consulting	\$0	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Other Purchased Services -Travelers	\$476,297	\$538,170	\$388,476	\$1,402,943	\$3,929,120	42.8%	-28.3%		
Other Operating Expenses	\$3,049,431	\$3,197,766	\$2,953,257	\$9,200,454	\$37,671,859	-2.3%	39.6%		
Total Operating Expenses	\$11,285,408	\$11,894,571	\$11,145,396	\$34,325,375	\$131,398,909	4.5%	32.8%		
	4070 400	40 000 -00	4000 -01	40-0 0-1	44 04= =00	200 70/	100 70/		
Net Operating Income	\$352,190	-\$2,206,798	\$900,734	-\$953,874	\$1,317,793	-389.5%	-120.7%		
Non Operating Revenue	-\$622,022	\$3,945,280	\$2,106,863	\$5,430,121	\$2,436,774	791.4%	-63.9%		
Excess (Deficit) of Rev over Exp	-\$269,832	\$1,738,482	\$3,007,597	\$4,476,247	\$3,754,567	376.9%	858.0%		
Income Statement Metrics	2.004	22.004	7.50	2.004	4 004				
Operating Margin %	3.0%	-22.8%	7.5%	-2.9%	1.0%				
Total Margin %	-2.4%	12.8%	21.3%	11.5%	2.8%				

## Fiscal Year 2024 YTD Summary

Submission	(October 2023	through De	cember 2023)

BALANCE SHEET	Oct-2023	Nov-2023	Dec-2023	Dec-2023 2024 B-2024 P 2			
Cash & Investments	\$67,356,628	\$68,040,966	\$71,604,431	-100.0%	#DIV/0!		
Net Patient Accounts Receivable	\$13,988,307	\$14,120,098	\$13,872,958	-100.0%	#DIV/0!		
Due From Third Parties	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Risk Reserve Receivable	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Other Current Assets	\$4,203,996	\$4,326,110	\$4,197,847	-100.0%	#DIV/0!		
Current Assets	\$85,548,931	\$86,487,174	\$89,675,236	-100.0%	·		
Decad Decimated Accets	67.040.724	¢0.222.674	Ć0 444 507	400.00/	#DN //Q1		
Board Designated Assets	\$7,848,721	\$8,222,674	\$8,414,587	-100.0%	#DIV/0!		
Net, Property, Plant And Equipment	\$71,362,096	\$71,288,297	\$71,815,456	-100.0%	#DIV/0!		
Other Long-Term Assets	\$2,494,437	\$2,476,312	\$1,924,282	-100.0%	#DIV/0!		
Assets	\$167,254,185	\$168,474,457	\$171,829,561	-100.0%	#DIV/0!		
Accounts Payable	\$4,008,214	\$4,049,162	\$3,781,441	-100.0%	#DIV/0!		
Current Liabilities COVID-19	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Salaries, Wages And Payroll Taxes Payable	\$5,115,533	\$3,384,399	\$3,685,198	-100.0%	#DIV/0!		
Other Third Party Settlements	\$644,415	\$961,981	\$575,242	-100.0%	#DIV/0!		
ACO Risk Reserve	\$2,083,532	\$2,291,904	\$2,500,259	-100.0%	#DIV/0!		
Other Current Liabilities	\$5,892,457	\$6,312,643	\$6,757,382	-100.0%	#DIV/0!		
Current Liabilities	\$17,744,151	\$17,000,089	\$17,299,522	-100.0%	#DIV/0!		
Long Term Liabilities COVID-19	\$0	\$0	\$0	#DIV/0!	#DIV/0!		
Long Term Liabilities	\$23,120,315	\$22,981,449	\$22,843,424	-100.0%	#DIV/0!		
Other Noncurrent Liabilities	\$4,958,681	\$5,357,441	\$5,570,016	-100.0%	#DIV/0!		
Long Term Liabilities	\$28,078,996	\$28,338,890	\$28,413,440	-100.0%	#DIV/0!		
Total Liabilities	\$45,823,147	\$45,338,979	\$45,712,962	-100.0%	·		
Net Assets	\$121,700,870	\$121,396,996	\$123,109,002	-100.0%	#DIV/0!		
YTD Change In Net Assets	-\$269,832	\$1,738,482	\$3,007,597	-100.0%	-100.0%		
Fund Balance	\$121,431,038	\$123,135,478	\$126,116,599	-100.0%	-100.0%		
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Liabilities and Equities	\$167,254,185	\$168,474,457	\$171,829,561	-100.0%	-100.0%		
Balance Sheet Metrics				Change i	n Points		
Days Cash on Hand	216.6	201.5	233.9	-243.6	0.0		
Debt Service Coverage Ratio	5.2	(9.3)	8.4	-3.6	-0.9		
Long Term Debt to Capitalization	0.2	0.2	0.2	-0.2	0.0		
Days Payable	51.1	44.9	50.6	-49.9	0.0		
24, Page 3 Days Receivable		Mountain Care Board 47.2	37.3		Actual_Submitted, Balar		

Northwestern Medical Center							
of thwestern Medical Center							
iscal Year 2024 YTD Summary							
Utilization & Staffing	2022 A	2023 A	Oct-2023	Nov-2023	Dec-2023	2024 YTD	2024 PROJ
Utilization Monthly			Utilization Monthly				
Total Average Daily Census							
Total Admissions	2,596	-	231	231	242	704	2,816.00
Total Patient Days	10,787	-	988	834	816	2,638	10,552.00
Magnetic Resonance Imag	3,448	-	250	237	200	687	2,748.00
Cat Scan Procedures	9,490	-	1,024	939	889	2,852	11,408.00
Radiology - Diagnostic Pro	32,671	-	3,731	3,437	3,210	10,378	41,512.00
Emergency Room Visits	24,460	-	2,187	1,770	1,635	5,592	22,368.00
Operating Room Procedur	2,785	-	326	299	311	936	3,744.00
Operating Room Cases	-	-	283	248	265	796	3,184.00
Physician Office Visits	97,878	-	6,927	6,616	6,307	19,850	79,400.00
Primary Care Visits						-	-
Specialty Visits						-	-
Staffing Year to Date			Staffing Year to Date				
Non MD FTEs	523.6	-	556.3	550.3	546.9	547	546.9
MLPs	-	-	-	-	-	-	-
Residents & Fellows	-	-	-	-	-	-	-
Physician FTEs	24.5	-	25	23	23	23	23.0
Travelers, Travelers MD	28.5	-	30.1	32.2	30.0	30.0	30.0

Northwestern Medical Center																					
Fiscal Year 2024 YTD Summary																Submission (October	2022 through Docom	her 2022)			
Payer Mix	2022 A	2023 A	2024 B	Oct-2023	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	Apr-2024	May-2024	Jun-2024	Jul-2024	Aug-2024	Sep-2024	2024 B YTD	Oct-2023	Nov-2023	Dec-2023	2024 YTD	2024 PROJ
					*	•	•												•		
Total Revenue	\$249,304,798	\$204,781,022	\$220,576,268	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$24,508,474	\$73,525,423	\$26,820,426	\$23,891,477	\$23,665,659	\$74,377,562	\$294,101,690
Disproportionate Share Payments	2,294,033	908,538	1,021,514	113,502	113,502	113,502	113,502	113,502	113,502	113,502	113,502	113,502	113,502	113,502	113,502	340,505	113,312	113,312	113,312	339,936	1,362,018
Graduate Medical Education	-	-	-	-	-	-	-	-	-		-		-	-	-	-	-	-	-	-	
Bad Debt	(9,681,565)	(7,914,394)	(7,422,431)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(824,715)	(2,474,144)	(1,187,753)	(1,275,735)	(827,267)	(3,290,755)	(9,896,574)
Free Care	(1,609,237)	(1,201,149)	(1,323,458)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(147,051)	(441,153)	(49,604)	(69,711)	(80,854)	(200,169)	(1,764,611)
Deductions from Revenue	(148,000,570)	(125,055,740)	(136,702,376)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(15,189,153)	(45,567,459)	(15,818,620)	(14,651,589)	(12,539,783)	(43,009,992)	(182,269,834)
Net Payer Revenue	92,307,459	71,518,277	76,149,517	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	8,461,057	25,383,172	9,877,761	8,007,754	10,331,067	28,216,582	101,532,689
Fixed Prospective Payments	22,848,520 (913,952)	14,182,349	18,485,973	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	6,161,991	1,274,761	1,184,055	1,169,421 41.645	3,628,237	24,647,964
Reserves	(913,952)	997,223	-	-	-	-	-	-	-		-		-	-	-	-	(208,337)	(208,372)	41,645	(375,064)	
Other Reform Payments Fixed Prospective Payments and Reserves	21,934,567	15,179,572	18,485,973	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	6,161,991	1,066,424	975,683	1,211,066	3,253,173	24,647,964
Fixed Prospective Payments and Reserves	21,934,567	15,179,572	18,485,973	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	2,053,997	6,161,991	1,066,424	975,683	1,211,066	3,253,173	24,647,964
Total Net Payer Revenue & Fixed Prospective Payment	114,242,026	86,697,849	94,635,490	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	10,515,054	31,545,163	10,944,185	8,983,437	11,542,133	31,469,755	126,180,653
Above From the Income Statement																	Above F	rom the Income State	ement		
Medicare																					
Gross Revenue	\$73,328,558	\$58,943,014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$6,527,798	\$5,980,472	\$20,161,500	\$86,963,226.00
Disproportionate Share Payments Graduate Medical Education	\$0	sn.	\$0	sn.	\$0		\$0	\$0	\$0	¢n.	sn.	\$0	\$0		\$0	\$0 \$0		\$0	\$0	\$n	\$0
Graduate Medical Education  Bad Debt	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0		\$0 \$0	\$0	\$0 \$0	\$0 \$0
Free Care	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0		\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
Deductions from Revenue	-\$50.809.145	-\$42.685.284	\$0 \$0	\$0	\$0	şu sn	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0		şu sn	\$0	\$0		-\$4,776,945	-\$2,447,718	-\$12,526,001	-\$64.470.287
Net Paver Revenue	\$22,519,413	\$16,257,729	30	30	30	30	50	30	30	30	30	30	30	30	30	\$0		\$1,750,854	\$3,532,755	\$7,635,500	\$22,492,939
Fixed Prospective Payments	\$12,066,087	\$7,413,455	\$0 \$0	SO.	\$0	\$0	\$0 \$0	\$0 \$0	so.	\$0	\$0 \$0	50	50	50	\$0	\$0		\$345,780	\$345.780	\$1,086,650	\$9,734,586
Reserves - Risk Portion	\$12,000,087	37,413,433	30 \$0	30 \$0	\$n	\$0	30 \$0	\$0	30 \$0	\$0	30 \$0	\$0 \$n	\$0	30 \$0	şo so	\$0		\$343,780	3343,780 \$0	\$1,080,030	39,734,380
Other Reform Payments	\$0	so.	so.	\$0	\$0	SO.	SO.	\$0	so.	\$0	so.	50	\$0	so.	\$0	so.	\$0	SO.	\$0	so.	so.
Total Net Payer Revenue & Fixed Prospective Payment	\$34,585,500	\$23,671,184	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,746,982	\$2,096,634	\$3,878,535	\$8,722,150	\$32,227,525
Medicaid																					
Gross Revenue	\$51,090,454	\$43,106,664	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,914,670	\$4,366,000	\$4,298,501	\$13,579,171	\$61,791,661
Disproportionate Share Payments																\$0					\$0
Graduate Medical Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Free Care	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Deductions from Revenue	-\$46,807,250	-\$40,426,153	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$n		-\$4,177,341	-\$4,321,416	-\$13,300,223	-\$60,766,795
Net Payer Revenue	\$4,283,204	\$2,680,511	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$113,204 \$879.671	\$188,660	-\$22,915 \$823.641	\$278,949	\$1,024,866
Fixed Prospective Payments  Reserves - Risk Portion	\$11,014,068 -\$336,054	\$9,290,430	\$0	SO SO	SU	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0		\$838,275 -\$208.372	\$823,641 \$41.645	\$2,541,587 -\$375.064	\$14,913,378 \$0
Other Reform Payments	-\$330,054	şu so	SO SO	SO.	\$0	\$U \$0	\$0 \$0	\$U \$0	SO SO	\$0	SO.	\$U \$n	\$0	SO.	\$0	\$0		-\$208,372 \$0	\$41,645	-\$375,064	\$0
Other Reform Payments	30	30	30	30	30	30	30	30	30	ŞU	30	30	30	30	30	30	30	30	30	30	30
Total Net Payer Revenue & Fixed Prospective Payment	\$14,961,218	\$11,970,941	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$784,538	\$818,563	\$842,372	\$2,445,472	\$15,938,244
Commercial														1							
Gross Revenue	\$118,412,363	\$103,932,263	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,252,526	\$12,997,679	\$13,386,686	\$40,636,891	\$145,346,803
Disproportionate Share Payments							\$n									\$0					\$0
Graduate Medical Education	\$0	\$0	SO.	\$0	\$0	\$0	70	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0		\$0	\$0	\$0	\$0
Bad Debt	-\$8,172,703	-\$7,514,190	SO	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	-\$1,187,753	-\$1,275,735	-\$827,267	-\$3,290,755	-\$9,896,574
Free Care	-\$1,631,269 -\$44,982,150	-\$1,248,041 -\$43,105,729	\$0	\$0	SO SO	\$0	\$0 \$0	\$0 \$n	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	-\$49,604 -\$5,715,815	-\$69,711 -\$5.697.304	-\$80,854 -\$5,770,650	-\$200,169 -\$17.183.769	-\$1,764,611 -\$57,032,752
Deductions from Revenue  Net Payer Revenue	-\$44,982,150 \$63,626,241	-\$43,105,729 \$52,064,303	50	50	50	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	\$0	\$0	-\$5,/15,815 \$7,299,354	-\$5,697,304 \$5,954,929	\$6,707,915	\$19,962,198	\$76,652,866
Fixed Prospective Payments	\$146,974	\$52,064,303	SO SO	SO.	\$0	\$0 ¢n	\$0	\$0	\$0	¢n	SO.	¢n	\$0	\$0	\$0	\$0		\$3,334,929	\$6,707,915	\$15,502,198	\$70,032,866
Reserves - Risk Portion	\$0	\$100	SO.	SO.	\$0	\$0	\$0 \$0	\$0	şo so	\$0	SO.	90	\$0	\$0	\$0	\$0		\$0 \$0	şo So	30 \$0	\$0 \$0
Other Reform Payments	\$n	\$0	sn	\$0	\$n	\$0	\$0	\$0	\$0 \$0	\$0	su su	50	\$0	\$n	\$0	\$0	\$0	S0	50 S0	SO .	\$0 \$0
Total Net Payer Revenue & Fixed Prospective Payment	\$63,773,215	\$52,064,409	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,299,354	\$5,954,929	\$6,707,915	\$19,962,198	\$76,652,866
Disproportionate Share Payments	\$2,294,033	\$908,538	\$1,021,514	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$113,502	\$340,505	\$113,312	\$113,312	\$113,312	\$339,936	\$1,362,018

NARRATIVE	Submission (October 2023 through December 2023)
Question:	
Novembe v	olumes were extremely soft and have recovered in subsequent months.