

**Brattleboro Memorial Hospital
Report 1
Profit & Loss Statement**

	FY2022A	FY2023B	FY2023P	FY2024S	FY23 FY24 B \$	FY23 FY24 B %
Gross Patient Care Revenue	-	-	-	-	-	-
Inpatient	48,263,423	55,060,064	54,675,411	58,422,863	3,362,799	6.1%
Outpatient	166,951,102	170,957,981	185,934,672	193,040,627	22,082,646	12.9%
Physician	-	26,455,243	28,580,153	28,986,500	2,531,257	9.6%
Chronic Rehab	-	-	-	-	-	-
SNF/ECF	-	-	-	-	-	-
Swing Beds	-	-	-	-	-	-
Total Gross Patient Care Revenue	215,214,525	252,473,288	269,190,236	280,449,990	27,976,702	11.1%
Net Revenue Deductions	-	-	-	-	-	-
Disproportionate Share Payments	1,008,435	617,549	572,151	619,780	2,231	0.4%
Bad Debt Free Care	(5,767,362)	(6,574,062)	(7,096,882)	(7,292,193)	(718,131)	10.9%
Deductions from Revenue	(131,513,315)	(154,896,399)	(170,116,665)	(176,713,457)	(21,817,058)	14.1%
Graduate Medical Education	-	-	-	-	-	-
Total Net Revenue Deductions	(136,272,242)	(160,852,912)	(176,641,396)	(183,385,870)	(22,532,958)	14.0%
Fixed Prospective Payments and Reserves	-	-	-	-	-	-
Fixed Prospective Payments	-	-	-	-	-	-
Fixed Prospective Payments - Hospital	13,787,328	13,864,484	13,728,881	14,100,062	235,578	1.7%
Fixed Prospective Payments - Physician	-	-	-	-	-	-
Fixed Payments Adjustments & Reconciliations	-	-	-	-	-	-
Total Fixed Prospective Payments	13,787,328	13,864,484	13,728,881	14,100,062	235,578	1.7%
Reserves	-	-	-	-	-	-
Reserves - Hospitals	-	-	-	-	-	-
Reserves - Physicians	-	-	-	-	-	-
Reserves Risk Adjustments & Reconciliations	-	-	-	-	-	-
Total Reserves	-	-	-	-	-	-
Other Reform Payments	-	-	-	-	-	-
Other Reform Payments-Hospitals	-	-	-	-	-	-
Other Reform Payments Physicians	-	-	-	-	-	-
Total Other Reform Payments	-	-	-	-	-	-
Total Fixed Prospective Payments and Reserves	13,787,328	13,864,484	13,728,881	14,100,062	235,578	1.7%
Total NPR + FPP	92,729,611	105,484,860	106,277,721	111,164,182	5,679,322	5.4%
Other Operating Revenue	-	-	-	-	-	-
Community Foundation Revenue	-	-	-	-	-	-
Grant Income	5,465,009	1,434,149	1,991,009	1,375,866	(58,283)	-4.1%
Cafeteria & Parking	250,209	264,507	325,111	316,051	51,544	19.5%
Employee Sales Pharmacy	-	-	-	-	-	-
Employee Sales Med Surg Supplies	-	-	-	-	-	-
Sale of Services to Other Organizations	-	-	-	-	-	-
Physician Office and Other Rentals	-	-	-	-	-	-
Meaningful Use	-	-	-	-	-	-
340B Retail Pharmacy Programs	1,320,725	1,673,587	1,287,552	1,673,587	-	0.0%
COVID-19 Stimulus and Other Grant Funding	-	-	-	-	-	-
Miscellaneous/Contract Income	-	-	-	-	-	-
Premium Revenue and Payer Incentives	-	-	-	-	-	-
Specialty Pharmacy	-	-	-	-	-	-
Outpatient Pharmacy Revenue	-	-	-	-	-	-
Reference Lab Revenue	-	-	-	-	-	-
Institutional Services Revenue	-	-	-	-	-	-
Reimbursed Expenses	-	-	-	-	-	-
Other	1,165,375	350,286	447,079	456,557	106,271	30.3%
Total Other Operating Revenue	8,201,319	3,722,529	4,050,751	3,822,061	99,532	2.7%
Total Operating Revenue	100,930,930	109,207,389	110,328,472	114,986,243	5,778,854	5.3%
Operating Expense	-	-	-	-	-	-
Salaries Non MD	62,977,333	36,452,230	61,263,893	65,001,037	28,548,807	78.3%
Fringe Benefits Non MD	-	12,417,276	-	-	(12,417,276)	-100.0%
Physician Fees & Salaries	-	18,534,209	-	-	(18,534,209)	-100.0%
Fringe Benefits MD	-	-	-	-	-	-
Health Care Provider Tax	5,396,961	6,385,260	5,560,452	5,721,126	(664,134)	-10.4%
Depreciation Amortization	3,970,095	4,062,533	3,756,871	3,852,274	(210,259)	-5.2%
Interest - Short Term	-	-	-	-	-	-
Interest - Long Term	110,385	482,265	440,398	460,787	(21,478)	-4.5%
Other Operating Expense	32,322,767	30,146,616	41,212,763	39,105,916	8,959,300	29.7%
Bad Debt (pre 2012)	-	-	-	-	-	-
Total Operating Expense	104,777,540	108,480,389	112,234,377	114,141,140	5,660,751	5.2%
Net Operating Income (Loss)	(3,846,610)	727,000	(1,905,905)	845,103	118,103	16.2%
Non-Operating Revenue	-	-	-	-	-	-
General Contributions	-	-	-	-	-	-
Transfers from (to) Related Organizations	-	-	-	-	-	-
Income from Investments	-	-	-	-	-	-
Gain (Loss) from Sale of Investments	-	-	-	-	-	-
Income from Funded Depreciation	-	-	-	-	-	-
Income from Other Board Designated Funds	-	-	-	-	-	-
Net Income (Loss) on Rentals	-	-	-	-	-	-
All Other	(3,914,480)	-	-	-	-	-
Total Non-Operating Revenue	(3,914,480)	-	-	-	-	-
Excess (Deficit) Of Revenue Over Expense	(7,761,091)	727,000	(1,905,905)	845,103	118,103	16.2%
Operating Margin %	-3.81%	0.67%	-1.73%	0.73%		
Total Margin %	-7.69%	0.67%	-1.73%	0.73%		