

| | A | B | C | D | E | F | G | H | I | J | K | L | M | |
|------|--|-------------|-------------|-------------|-------------|-------------|--------------|--------------------|-------------|---------|----------------------|-----------------|---------------|-------------------|
| CVMC | FY18 | FY19 | FY19 Anlzd | FY19 Anlzd | Revised | FY19 | Diff Revised | Δ from FY19 Bud to | | Current | Revised | Δ from FY20 Bud | | |
| | Actual | Budget | YTD March | YTD July | FY19 | GMCB Proj | FY19 Proj - | FY19 Proj | | | | FY20 Inflated | FY20 Inflated | Revised - Current |
| | | | | | Projected | | GMCB Proj | \$ | % | Budget | Budget | \$ | % | |
| 1 | TOTAL NPSR + FPP + OCV REVENUE | 194,586,135 | 211,387,021 | 208,304,662 | 204,485,307 | 206,785,307 | 209,649,672 | (2,864,365) | (4,601,714) | -2.2% | 222,024,685 | 218,043,247 | (3,981,438) | -1.8% |
| 2 | Collection % including FPP + OCV | 50.0% | 51.2% | 50.7% | 49.0% | 49.5% | 50.6% | -1.1% | -1.74% | | 51.5% | 50.6% | -0.92% | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | NPR/FPP | | FY19 Proj NPR + 5% | 217,124,572 | | |
| | | | | | | | | | -2.18% | | Max NPR/FPP/PhyXfers | 220,304,424 | | |
| | Other Revenue | | | | | | | | | | | | | |
| 3 | Total Other Revenue | 13,579,338 | 13,831,969 | 15,016,897 | 16,955,301 | 15,455,301 | 15,446,011 | 9,290 | 1,623,332 | 11.7% | 16,199,991 | 16,199,991 | - | 0.0% |
| 4 | TOTAL UNRESTRICTED REVENUE & OTHER | 208,165,473 | 225,218,990 | 223,321,558 | 221,440,607 | 222,240,607 | 225,095,683 | (2,855,075) | (2,978,382) | -1.3% | 238,224,676 | 234,243,238 | (3,981,438) | -1.7% |
| 5 | Total Physician FTEs | 90 | 95 | 91 | 91 | 91 | 91 | (0) | (4) | -4.5% | 90 | 90 | - | |
| 6 | Total Staff FTEs (Incl Travelers) | 1,247 | 1,287 | 1,242 | 1,254 | 1,254 | 1,246 | 8 | (33) | -2.6% | 1,231 | 1,231 | - | |
| 7 | Salaries, Payroll Taxes, and Fringe Benefits | 137,704,676 | 141,835,823 | 140,676,214 | 143,468,462 | 143,468,462 | 141,839,155 | 1,629,307 | 1,632,639 | 1.2% | 142,856,716 | 142,856,716 | - | 0.0% |
| 8 | Total Non-Salary Expense | 78,329,255 | 80,127,127 | 82,308,755 | 82,815,886 | 82,815,886 | 82,578,064 | 237,823 | 2,688,759 | 3.4% | 91,199,419 | 91,199,419 | - | 0.0% |
| 9 | TOTAL EXPENSES | 216,033,931 | 221,962,950 | 222,984,969 | 226,284,348 | 226,284,348 | 224,417,219 | 1,867,130 | 4,321,398 | 1.9% | 234,056,135 | 234,056,135 | - | 0.0% |
| 10 | NET INCOME (LOSS) FROM OPERATIONS | (7,868,458) | 3,256,040 | 336,589 | (4,843,741) | (4,043,741) | 678,464 | (4,722,205) | (7,299,781) | | 4,168,541 | 187,103 | (3,981,438) | |
| 11 | Income (Loss) Margin | -3.8% | 1.4% | 0.2% | -2.2% | -1.8% | 0.3% | -2.1% | | -3.3% | 1.7% | 0.1% | | -1.7% |