



Copley Hospital
 528 Washington Highway, Morrisville, VT 05661
 (802) 888-8888
 copleyvt.org

Green Mountain Care Board
 144 State Street
 Montpelier, VT 05602

September 3, 2024

RE: FY2025 Hospital Budget Review Hearing for Copley Hospital of August 7, 2024

1. In terms of cost of orthopedics procedures - do you have a chart comparing Copley's orthopedics procedures compared to other hospitals in the state of VT?

Mansfield Orthopedics Building Replacement: Waterbury



Cost of Care:

IP Major Joint Replacement Lower Extremity W/O Comp DRG 470

Data acquired from 2020/21 hospital web based estimators

Note: Estimates based on hospital charges only

Copley Hospital	\$	33,351
Central Vermont Medical Center	\$	36,975
Gifford Medical Center	\$	44,435
Northwestern Medical Center	\$	57,823
Porter Medical Center		\$62,782 - \$68,959
Rutland Regional Medical Center	\$	44,677
Southern Vermont Health Care	\$	39,992
UVM Medicinal Center	\$	49,936

Estimate not available: BMH, MAH, NCH, NVRH

2. In regard to the 10.7% rate increase - we'd like to see this separately - can you supply the actual % increase in IP vs. OP?

Increase Spread Across Stay Type:

- Inpatient – 12.83%
- Outpatient – 12.61%
- Clinic – 2.81%



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3. Can you follow up with percentiles from MGMA with benchmarks (in regard to clinical productivity)?

Fiscal Year 2023 Provider Productivity:

	Worked RVU's		2022 MGMA
	FTE's	Per FTE	#tile of Benchmark
Cardiovascular Disease	1.4	4,901	< 10th Percentile
Emergency Medicine	6.4	4,702	25th Percentile
General Acute Care Hospital	2.0	5,298	61th Percentile
Obstetrics & Gynecology	0.9	3,680	14th Percentile
Orthopaedic Surgery	5.0	7,097	34th Percentile
Physician Assistants & Advanced Practice Nursing Providers	20.5	2,228	
Podiatrist	1.6	4,059	21th Percentile
Neurology	1.1	3,888	31st Percentile
General Surgery	2.5	3,290	11th Percentile

In FY 2023 Copley hired a general surgeon who was building their patient panel. For FY 2025, Copley will be downsizing cardiology services to a single provider.

Looking at our worked RVU's in comparison to the MGMA benchmarks we have some concerns with the accuracy of our RVU calculations. Some of the values appear we are inefficient; however, we do not feel this is the case.

In addition, we didn't include a MGMA benchmark for physician assistants & advance practice nursing providers, because MGMA didn't have a comparable category.

4. For the new medical office building - what is the anticipated increase on NPR and impact on margin for FY25 from the expansion there?

In our CON we communicated that our net revenue will increase on a yearly basis by \$941,316. This revenue is being generated by our increase volume in Diagnostic Imaging, not by additional clinic visits. The impact on our margin will be \$165,641.