

10. Salary - Provide the salaries for the hospital's executive and clinical leadership and the hospital's salary spread, so that the Board may consider that salary information, and including a comparison of median salaries to the medians of northern New England states in accordance with 18 V.S.A. § 9456(b)(12). Provide any benchmarks and/or bases on which such compensation was established

			NNEH Comp Survey 2023			
	Ann	ual Base Salary		Range Min		Range Max
Executive Leadership	\$	247,015	\$	183,095	\$	353,743
Clinical Leadership	\$	202,075	\$	160,616	\$	318,329

11. Net Revenue & Public Payer Reimbursement - File an analysis that reflects a reduction in net revenue needs from non-Medicaid payers equal to any anticipated increase in Medicaid, Medicare, or another public health care program reimbursements, and to any reduction in bad debt or charity care due to an increase in the number of insured individuals as specified in 18 V.S.A. § 9456(b)(8) and (b)(9).

	Gross Revenue		Net Revenue		
	Related to	10.7% Rate Increase	Related to	10.7% Rate Increase	
Medicare	\$	9,632,226	\$	5,312,878	
Medicaid	\$	2,970,423	\$	-	
Commercial	\$	8,476,099	\$	5,688,147	
Private	\$	571,568	\$	131.359	