

Project & Operating Costs

Name of Project: Medically Supervised Withdrawal
 Name of Organization: Silver Pines Partners, LLC

Project Costs:	Latest Actuals (12 mos)	Year one of Proj (12 mos)	Year 2 (12 mos)	Year 3 (12 mos)
Construction Costs				
New Construction	\$0	\$0	\$0	\$0
Renovation	\$0	\$0	\$0	\$0
Site Work	\$0	\$0	\$0	\$0
Fixed Equipment	\$0	\$0	\$0	\$0
Design/Bidding Contingency	\$0	\$0	\$0	\$0
Construction Contingency	\$0	\$0	\$0	\$0
Construction Manager Fee	\$0	\$0	\$0	\$0
Other (please specify):	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$ -	\$ -	\$ -	\$ -

Related Project Costs				
Major Moveable Equipment	\$0	\$0	\$0	\$0
Furnishings, Fixtures & Other Equip.	\$0	\$0	\$0	\$0
Architectural/Engineering Fees	\$0	\$0	\$0	\$0
Land Acquisition	\$0	\$0	\$0	\$0
Purchase of Buildings	\$0	\$0	\$0	\$0
Administrative Expenses & Permits	\$0	\$0	\$0	\$0
<i>Total Debt Financing Expenses (see below)</i>	\$0	\$0	\$0	\$0
Debt Service Reserve Fund	\$0	\$0	\$0	\$0
Working Capital	\$0	\$0	\$0	\$0
Other (please specify)	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$0	\$0	\$0	\$0

Total Project Costs \$ - \$ - \$ - \$ -

Debt Financing Expenses				
Capital Interest	\$0	\$0	\$0	\$0
Bond Discount or Placement Fee	\$0	\$0	\$0	\$0
Misc. Financing Fees & Exp. (issuance costs)	\$0	\$0	\$0	\$0
Other (specify):	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$0	\$0	\$0	\$0
Less Interest Earnings on Funds				
Debt Service Reserve Funds	\$0	\$0	\$0	\$0
Capitalized Interest Account	\$0	\$0	\$0	\$0
Construction Fund	\$0	\$0	\$0	\$0
Other (specify):	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Subtotal	\$0	\$0	\$0	\$0
Total Debt Financing Expenses	\$0	\$0	\$0	\$0
<i>feeds to Debt Financing Expenses above</i>				

Project & Operating Costs

Name of Project: Medically Supervised Withdrawal
 Name of Organization: Silver Pines Partners, LLC

Operating Costs (expenses):	Latest Actuals (12 mos)	Year one of Proj (12 mos)	Year 2 (12 mos)	Year 3 (12 mos)
Staffing Expenses				
Salaries per FTE (see detail in table below)	\$0	\$1,941,000	\$2,018,640	\$2,099,386
Fringe Benefits/Health Insurance	\$0	\$485,250	\$504,660	\$524,846
Professional Insurance	\$0	\$20,000	\$20,000	\$20,000
Staff Travel	\$0	\$10,000	\$10,000	\$10,000
Consultant Costs & Travel	\$0	\$30,000	\$30,000	\$30,000
Accreditation	\$0	\$7,000	\$7,000	\$7,000
Other (specify):	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0
Operation Expenses (expenses reflect an annual increase of 2%)				
Supplies/printing	\$0	\$15,000	\$15,300	\$15,606
Depreciation	\$0	\$0	\$0	\$0
Interest	\$0	\$0	\$0	\$0
Advertising/Marketing/Printing	\$0	\$8,000	\$8,160	\$8,323
Vehicle Expense/Auto Insurance	\$0	\$2,000	\$2,000	\$2,000
Rent/Lease Expense (@\$35sq; 12,500sq)	\$0	\$437,500	\$446,250	\$455,175
Utilities/Telephone Expenses	\$0	\$15,000	\$15,300	\$15,606
Computer/hardware/Software	\$0	\$32,000	\$10,000	\$10,000
Building Maintenance and repair	\$0	\$10,000	\$10,000	\$10,000
Property Taxes	\$0	\$0	\$0	\$0
Legal/Accounting Services	\$0	\$12,000	\$6,000	\$6,000
Billing Services	\$0	\$0	\$0	\$0
Security Services	\$0	\$0	\$0	\$0
Other (specify): Electronic Health Record - Brand: Celerity	\$0	\$8,000	\$8,160	\$8,323
BD Pyxis MedStation medication dispensing system	\$0	\$50,000	\$0	\$0
Electrocardiogram x 1	\$0	\$2,850	\$0	\$0
Vital monitoring equipment x 3	\$0	\$2,850	\$0	\$0
Defibrillators x 5	\$0	\$6,375	\$0	\$0
Food (increases with census)	\$0	\$233,600	\$438,000	\$595,600
Laundry/Janitorial Services (outsourced)	\$0	\$50,000	\$51,000	\$52,020
Medications (increases with census)	\$0	\$70,080	\$131,400	\$157,680
Total Operating Costs:	\$ -	\$ 3,448,505.00	\$ 3,731,870.00	\$ 4,027,565.40

POSITIONS AND SALARIES	# of FTEs	Annual Salary per staff	Annual Salary Total	Annual Fringe per staff	Annual Fringe Total	Annual Total Salary and Fringe per staff	Annual Salary and Fringe TOTAL
Clinical Staff							
Medical Director	1	\$225,000.00	\$225,000.00	\$56,250.00	\$56,250.00	\$281,250.00	\$281,250.00
Clinical Director	1	\$150,000.00	\$150,000.00	\$37,500.00	\$37,500.00	\$187,500.00	\$187,500.00
Nurse	5	\$75,000.00	\$375,000.00	\$18,750.00	\$93,750.00	\$93,750.00	\$468,750.00
Medical Assistant	4	\$35,000.00	\$140,000.00	\$8,750.00	\$35,000.00	\$43,750.00	\$175,000.00
Counselor	5	\$60,000.00	\$300,000.00	\$15,000.00	\$75,000.00	\$75,000.00	\$375,000.00
Aftercare Specialist	3	\$35,000.00	\$105,000.00	\$8,750.00	\$26,250.00	\$43,750.00	\$131,250.00
Recovery Specialist	8	\$32,000.00	\$256,000.00	\$8,000.00	\$64,000.00	\$40,000.00	\$320,000.00
Administrative Staff							
Executive Director	1	\$150,000.00	\$150,000.00	\$37,500.00	\$37,500.00	\$187,500.00	\$187,500.00
Receptionist	1	\$35,000.00	\$35,000.00	\$8,750.00	\$8,750.00	\$43,750.00	\$43,750.00
Intake Coordinator	3	\$35,000.00	\$105,000.00	\$8,750.00	\$26,250.00	\$43,750.00	\$131,250.00
Database Manager and Analyst	1	\$70,000.00	\$70,000.00	\$17,500.00	\$17,500.00	\$87,500.00	\$87,500.00
Human Resources	0.5	\$60,000.00	\$30,000.00	\$15,000.00	\$7,500.00	\$75,000.00	\$37,500.00
TOTALS	33.5	\$962,000.00	\$1,941,000.00	\$240,500.00	\$485,250.00	\$1,202,500.00	\$2,426,250.00