



SENT VIA EMAIL

October 2, 2024

Owen Foster, J.D, Chair
Green Mountain Care Board
144 State Street
Montpelier, VT 05602

Re: Northwestern Medical Center FY2025 Hospital Budget Order – Request for Language Revision

Dear Chair Foster:

Northwestern Medical Center (“NMC”) respectfully submits the following Fiscal Year 2025 budget order language revision request.

Specifically, NMC is requesting a budget order language revision to clarify what is meant by words like “change in charge” and “rate increase”. The current budget order language is resulting in confusion for NMC and for one of our commercial payers. We sincerely believe the language revision suggested below reflects the intention of the Green Mountain Care Board.

Original Budget Order Item B Language - NMC’s overall change in charge and commercial negotiated rate increase are approved at not more than 3.4% over current approved levels, with no commercial negotiated rate increase for any payer at more than 3.4% over current approved levels. The commercial negotiated rate increase overall or with respect to any payer may be less than 3.4% as negotiated between the hospital and the payer.

Requested Budget Order Item B Language - NMC’s overall increase in commercial net patient revenue due to changes in price is approved at not more than 3.4% over current approved levels, with no negotiated increase in commercial net patient revenue due to changes in price for any payer at more than 3.4% over current approved levels. The commercial negotiated increase in net patient revenue due to changes in price overall or with respect to any payer may be less than 3.4% as negotiated between the hospital and the payer.

Please note that we are only referencing Item B from the order in this request, however, the revised language of “overall increase in commercial net patient revenue due to changes in price” should be incorporated throughout the budget order document.

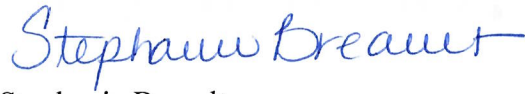
NMC’s Mission is to Provide Exceptional Healthcare for our Community.

We appreciate your consideration of our formal request. Please do not hesitate to reach out if you would like to discuss further or need any additional information. Thank you.

Respectfully,



Peter Wright
President & Chief Executive Officer
Northwestern Medical Center, Inc.



Stephanie Breault
Vice President & Chief Financial Officer
Northwestern Medical Center, Inc.

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