

## Schedule A

Notice of Provider Practice Transfer/Acquisition

Please submit information 30 days prior to the effective date of the transfer/acquisition.

**Hospital Name:** Northwestern Medical Center  
**Provider Practice Name:** Northwestern Pediatrics  
**Provider Practice Location (prior to acquisition):** Doctors' Office Commons, Crest Road, St. Albans  
**Effective Date of transfer/acquisition:** 1/1/2022

**Please briefly describe the need for this transfer/acquisition, including whether the hospital-based service:**

- The need for this transfer/acquisition
- Plans to provide the newly acquired service at the same, or decreased cost, as the independent service
- Does the hospital expect service levels to maintain

Northwestern Pediatrics (St. Albans location and Enosburg location) will transition out of Northwestern Medical Center (the Hospital) on January 1, 2022. The practices will continue to operate under the ownership of Primary Care Health Partners (PCHP), a group of physician-owned, independent primary care and pediatric practices with offices in Vermont and New York. The transition will allow for a financially sustainable model that will ensure long-term access to high quality pediatric services within our service area.

For transfers/acquisitions with an effective date between:

**October 1 - May 1:** Please complete both Section One and Section Two.  
**May 2 - September 30:** Please complete Section One only and include as part of your annual budget submission. Please remember to include information about this transfer/acquisition in the hospital's budget narrative.

### SECTION ONE: Acquired Practice Budget

*Complete Section One for any transfer/acquisition, regardless of effective date.*

	A	B	C
	Prior Year Fiscal Year	Current Fiscal Year Projection	Next fiscal Year Impact (annualized)
Gross Patient Care Revenue		\$ 4,182,367	
Deductions from Revenue		\$ 2,342,126	
<b>Net Patient Revenue - Physician</b>	\$ -	\$ 1,840,241	\$ -
Provider Salaries		\$ 1,373,605	
Provider Fringe Benefits		\$ 206,041	
Staff Wages & Benefits (Non MD)		\$ 817,489	
Malpractice		\$ 71,262	
Depreciation/Amortization		\$ -	
Rent		\$ 59,000	
Billing Service		\$ -	
Medical/Surgical Supplies		\$ 69,413	
Other Costs		\$ 111,958	
<b>Total Operating Expense</b>	\$ -	\$ 2,708,767	\$ -
<b>Net Operating Income/Loss</b>	\$ -	\$ (868,526)	\$ -
<b>Relative Value - Units of Service</b>		18,752	
<b>Total Provider FTEs Acquired/Transferred</b>		5.75	
<b>Total Non- Provider FTEs Acquired/Transferred</b>		12.1	

A: The operations of the practice for the previous fiscal year (if available)

B: The operations of the practice for the projected fiscal year

C: The operations of the practice for the upcoming fiscal year

### SECTION TWO: Hospital Budget

*Only for off-cycle transfers/acquisitions with effective dates between October 1 and May 1.*

	Prior Year Fiscal Year Actual	Current Fiscal Year Approved Budget	Partial Current Year Projections (from Section One)	Current Year		% Change from Approved Budget
				Budget Including Change		
NPR and FPP			\$ -	\$ -		#DIV/0!
Other Operating Revenue			\$ 0	\$ 0		#DIV/0!
<b>Total Operating Revenue</b>	\$ -	\$ -	\$ 0	\$ 0		#DIV/0!
<b>Total Operating Expenses</b>			\$ 0	\$ 0		#DIV/0!
<b>Net Operating Income (Loss)</b>	\$ -	\$ 0	\$ 0	\$ 0		
Non-Operating Revenue			\$ -	\$ -		0.0%
Excess (Deficit) of Revenue or Expense	\$ -	\$ -	\$ -	\$ -		0.0%