## Northeastern Vermont Regional Hospital

# FY24 Hospital Budget Review - Northeastern Vermont Regional Hospital

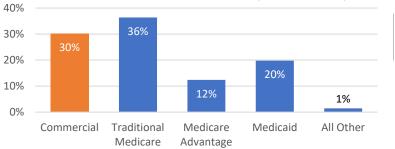
Summary for GMCB Deliberations

| Budgets               |  |       |       |       |      |       |       |         |
|-----------------------|--|-------|-------|-------|------|-------|-------|---------|
| Year                  |  | FY18  | FY19  | FY20  | FY21 | FY22  | FY23  | FY22-24 |
| Net Patient           | Guidance                               | 3.0%  | 2.8%  | 3.5%  | 3.5% | 3.5%  | 8     | 3.6%    |
| Revenue               | Submitted                              | 10.7% | 2.7%  | 8.6%  | 3.7% | 7.6%  | 13.0% | 16.3%   |
| (NPR)                 | Δ Approved                             | -0.3% | -0.5% | -0.2% | 0.0% | 0.0%  | 0.0%  |         |
| Commercial            | Submitted                              | 5.5%  | -3.3% | 6.9%  | 2.1% | 14.4% | 5.2%  | 36.4%   |
| NPR                   | Δ Approved                             | -0.5% | -0.7% | -0.3% | 0.0% | 0.0%  | 0.0%  |         |
| Operating             | Submitted                              | 11.2% | 5.4%  | 9.1%  | 3.5% | 6.7%  | 14.4% | 14.6%   |
| Expenses              | Δ Approved                             | -0.8% | -0.5% | 0.0%  | 0.0% | 0.0%  | 0.0%  |         |
| Change in<br>Charge - | Submitted                              | 4.3%  | 4.0%  | 3.5%  | 3.9% | 3.0%  | 10.8% | 25.8%*  |
|                       | Δ Approved                             | -1.1% | -1.0% | -0.5% | 0.0% | 0.0%  | 0.1%  |         |
|                       | Commercial weight of approved increase | 1.2%  | 1.1%  | 1.1%  | 1.5% | 1.0%  | 3.4%  | 8.2%*   |

\* As submitted

| Actuals    |         |       |      |       |      |       |       |  |
|------------|---------|-------|------|-------|------|-------|-------|--|
| Year       |         | FY18  | FY19 | FY20  | FY21 | FY22  | FY23  |  |
| NPR        | %       | 2.1%  | 8.0% | 1.3%  | 6.6% | 15.6% | 4.2%  |  |
| INFR       | \$ in M | 1.7   | 6.2  | 1.1   | 5.6  | 14.3  | 4.4   |  |
| Commercial | %       | -6.4% | 2.9% | 10.1% | 1.6% | 21.2% | -6.8% |  |
| NPR        | \$ in M | -2.5  | 1.1  | 3.8   | 0.6  | 8.9   | -3.5  |  |
| Operating  | %       | 5.2%  | 7.1% | 4.0%  | 8.8% | 12.3% | 3.0%  |  |
| Expenses   | \$ in M | 4.0   | 5.8  | 3.5   | 8.0  | 12.1  | 3.4   |  |





# Northeastern Vermont Regional Hospital Expense Growth Factors

|                | Northeastern VT Regional Hospital |   | Vermont<br>Hospitals | <u>Be</u> |           |       |
|----------------|-----------------------------------|---|----------------------|-----------|-----------|-------|
|                | FY22-24 VT Hospital Rank          |   | Median               | Lo        | Benchmark | Hi    |
| Labor          | -10.1%                            | 1 | 4.0%                 | 0.8%      | 5.2%      | 9.7%  |
| Utilization    | 5.4%                              | 5 | 7.0%                 | -5.5%     | -0.4%     | 4.2%  |
| Pharm Ex       | missing                           |   | 7.6%                 | 2.3%      | 12%       | 21.6% |
| Cost Inflation | 1.0%                              | 1 | 3.7%                 | 1.1%      | 5.8%      | 10.5% |

#### **Financial Indicators**

|                                 | N              | Vermont Hospitals |             |                |                |
|---------------------------------|----------------|-------------------|-------------|----------------|----------------|
|                                 | FY22<br>Actual | FY23 Approved     | FY23<br>YTD | FY24 Submitted | FY24<br>Median |
| Op Margin                       | 0.2%           | 0.2%              | 1.1%        | 1.0%           | 1.2%           |
| Op-EBIDA Margin                 | 4%             | 4%                | 5%          | 4%             | 5.6%           |
| Total Margin                    | -3.2%          | 0.4%              | 3.0%        | 1.0%           | 3.8%           |
| DCOH                            | 105.7          | 104.9             | 66.6        | 66.4           | 109.64         |
| Debt Service<br>Coverage Ratio  | 4.2            | 4.2               | 4.7         | 5.5            | 4.56           |
| LT Debt to Capitalization Ratio | 18.0%          | 17.9%             | 17.3%       | 21.0%          | 0.17           |
| Age of Plant                    | 14.4           | 14.5              | 14.9        | 14.4           | 16.02          |

## Northeastern Vermont Regional Hospital

### Ratio of Administrative & General Salaries to Clinical Salaries (Critical Access Hospitals)

| Hospital | VT Hospital Rank | Hospital Percent<br>Rank <sup>1</sup> | Comparator 25 <sup>th</sup> Percentile | Comparator 75 <sup>th</sup><br>Percentile |  |
|----------|------------------|---------------------------------------|--|---|--|
| 21.0%    | 5                | 50 <sup>th</sup>                      | 11%                                    | 22%                                       |  |

#### **CMI-Adjusted Average Cost per Medicare Discharge (Critical Access Hospitals)**

| Hospital | al VT Hospital Rank Hospital Pe |                         | Comparator 25 <sup>th</sup><br>Percentile | Comparator 75 <sup>th</sup><br>Percentile |  |
|----------|---------------------------------|-------------------------|---|---|--|
| \$13,224 | 8                               | <b>71</b> <sup>st</sup> | \$9,745                                   | \$13,647                                  |  |

<sup>&</sup>lt;sup>1</sup> Lower rank means more investment in clinical salaries (a lower ratio of administrative & general salaries to clinical salaries).

<sup>&</sup>lt;sup>2</sup> Lower rank means lower costs per discharge (lower CMI-adjusted average cost per Medicare Discharge)

# Northeastern Vermont Regional Hospital

| Inpatient – Relative Cost and Price (Critical Access Hospital, not major teaching hospital) |                             |          |          |          |          |          |  |  |
|---|-----------------------------|----------|----------|----------|----------|----------|--|--|
| Year  |                             | FY18     | FY19     | FY20     | FY21     | FY22     |  |  |
| Commercial  | Hospital                    | \$14,356 | \$16,054 | \$15,794 | \$13,808 | \$12,742 |  |  |
| Cost per  | 25 <sup>th</sup> percentile | \$11,349 | \$11,030 | \$12,737 | \$11,914 | \$11,865 |  |  |
| Discharge   | 75 <sup>th</sup> percentile | \$16,115 | \$19,154 | \$20,538 | \$17,412 | \$16,365 |  |  |
| Commercial  | Hospital                    | 97%      | 82%      | 84%      | 84%      | 102%     |  |  |
| Cost  | 25 <sup>th</sup> percentile | 94%      | 80%      | 74%      | 72%      | 84%      |  |  |
| Coverage  | 75 <sup>th</sup> percentile | 111%     | 100%     | 92%      | 97%      | 112%     |  |  |
|   | Hospital                    |          | \$22,634 |          |          |          |  |  |
| Standardized<br>Price   | 25 <sup>th</sup> percentile |          | \$13,391 |          |          |          |  |  |
| 11100   | 75 <sup>th</sup> percentile |          | \$22,644 |          |          |          |  |  |

| Outpatient – Relative Cost and Price (Critical Access Hospital, not major teaching hospital) |                             |       |       |       |       |       |  |
|--|-----------------------------|-------|-------|-------|-------|-------|--|
| Year   |                             | FY18  | FY19  | FY20  | FY21  | FY22  |  |
| Commercial   | Hospital                    | \$484 | \$466 | \$589 | \$645 | \$637 |  |
| Cost per   | 25 <sup>th</sup> percentile | \$426 | \$423 | \$470 | \$471 | \$498 |  |
| Discharge  | 75 <sup>th</sup> percentile | \$495 | \$472 | \$601 | \$616 | \$628 |  |
| Commercial   | Hospital                    | 261%  | 217%  | 218%  | 216%  | 242%  |  |
| Cost   | 25 <sup>th</sup> percentile | 200%  | 171%  | 150%  | 163%  | 170%  |  |
| Coverage   | 75 <sup>th</sup> percentile | 226%  | 202%  | 191%  | 193%  | 202%  |  |
| Ctondordinad   | Hospital                    |       | \$418 |       |       |       |  |
| Standardized<br>Price  | 25 <sup>th</sup> percentile | \$259 |       |       |       |       |  |
| 11100  | 75 <sup>th</sup> percentile |       | \$420 |       |       |       |  |