

## Referral and Visit Lags

**Table One: Referral Lags for Hospital-Owned Services**  
Please input referral lags for all hospital-owned services.

Type of Service	Total number of patients	The percentage of appointments scheduled within three business days of referral
Urology	38	26%
Primary Care, Brandon	18	44%
Cadiology	53	38%
Ear, Nose, and Throat	82	65%
General Surgery	39	54%
Primary Care, Middlebury	84	26%
Orthopedics	90	70%
Pediatric Primary Care	10	0%
Podiatry	25	40%
Vergennes, Primary Care	20	45%

**Table Two: Referral Lags & Visit Lags for Imaging Procedures**

Please input referral lags for the top five most frequent imaging procedures.

Imaging Procedure	Total number of patients	The percentage of appointments scheduled within three business days of referral	Percentage of patients scheduled to be seen within 14 days	Percentage of patients scheduled to be seen within 30 days	Percentage of patients scheduled to be seen within 90 days	Percentage of patients scheduled to be seen within 180 days
CT ABDOMEN PELVIS WITH CONTRAST	20	50%	90%	100%	100%	100%
CT CHEST WITH CONTRAST	15	40%	100%	100%	100%	100%
CT HEAD WO CONTRAST	11	50%	100%	100%	100%	100%
MR HEAD WO AND WITH CONTRAST	26	38%	100%	100%	100%	100%
US ABDOMEN LIMITED	36	86%	100%	100%	100%	100%

**Table Three: Visit Lags for Hospital-Owned Services**

Please input visit lags for all hospital-owned services. Please remember to *include* weekends and holidays in your calculation.

Type of Service	Total number of new patients	Percentage of new patients scheduled to be seen within 14 days	Percentage of new patients scheduled to be seen within 30 days	Percentage of new patients scheduled to be seen within 90 days	Percentage of new patients scheduled to be seen within 180 days
Urology	57	33%	60%	93%	100%
Primary Care, Brandon	15	20%	40%	100%	100%
Cadiology	27	4%	44%	89%	100%
Ear, Nose, and Throat	64	28%	33%	50%	100%
General Surgery	72	31%	69%	100%	100%
Primary Care, Middlebury	34	29%	41%	97%	100%
Orthopedics	92	62%	75%	100%	100%
Pediatric Primary Care	24	29%	33%	96%	100%
Podiatry	44	18%	23%	61%	100%
Vergennes, Primary Care	16	81%	100%	100%	100%
OB Gyn	39	18%	69%	92%	100%

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## Staff Turnover

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Note: If you are unable to answer the question in full, please provide GMCB with a written explanation of your limitations and answer the question to the best of your ability.

**PMC**

<b>Table Eight: Staff Turnover and Vacancies</b>			
	Employed as of May 31, 2024	Terminated employment between June 1, 2023 and May 31, 2024	Vacancies as of May 31, 2024
FTE physicians	0.8	0.0	0.8
FTE mid-level providers	22.5	0.0	4.5
FTE nurses	136.5	11.7	23.6

## Clinical Productivity

Note: If you are unable to answer the question in full, please provide GMCB with a written explanation of your limitations and answer the question to the best of your ability.

Table Seven: Clinical Productivity						
Please report average work RVUs per clinical physician FTE by department – both the level and the associated percentile of national benchmarks, or similar, for the most recent year available. Report the number of clinical and budgeted FTEs (if different) that are included in the denominator.						
Specialty	work RVUS / Clinical Provider FTEs	Associated Percentile of National Benchmark	Benchmark Source Details	Number of Clinical Provider FTEs	Number of Total Provider FTEs	Year of Data
Anesthesiology	14,043	71st Percentile	2023 Sullivan Cotter	1.50	1.50	FY23 Actuals
APP - Audiologist	670	14th Percentile	2023 Sullivan Cotter	0.42	0.42	FY23 Actuals
APP - Certified Nurse Midwife	2,287	38th Percentile	2023 Sullivan Cotter	2.29	2.29	FY23 Actuals
APP - Certified Registered Nurse Anesthetist	4,613	77th Percentile	2023 Sullivan Cotter	4.07	4.07	FY23 Actuals
APP - Nurse Practitioner – Hospital Based	1,492	33rd Percentile	2023 Sullivan Cotter	2.64	2.64	FY23 Actuals
APP - Nurse Practitioner – Medical	2,565	48th Percentile	2023 Sullivan Cotter	3.83	3.83	FY23 Actuals
APP - Nurse Practitioner – Primary Care	4,626	67th Percentile	2023 Sullivan Cotter	1.27	1.27	FY23 Actuals
APP - Physician Assistant – Hospital Based	2,736	53rd Percentile	2023 Sullivan Cotter	0.79	0.79	FY23 Actuals
APP - Physician Assistant – Medical	4,922	70th Percentile	2023 Sullivan Cotter	1.88	1.88	FY23 Actuals
APP - Physician Assistant – Primary Care	13,986	90th Percentile	2023 Sullivan Cotter	1.15	1.15	FY23 Actuals
APP - Physician Assistant – Surgical	4,789	90th Percentile	2023 Sullivan Cotter	2.58	2.58	FY23 Actuals
APP - Social Worker	2,675	43rd Percentile	2023 Sullivan Cotter	2.12	2.12	FY23 Actuals
Cardiology – General	7,222	39th Percentile	2023 Sullivan Cotter	1.32	1.42	FY23 Actuals
Emergency Medicine	4,288	21st Percentile	2023 Sullivan Cotter	5.44	5.99	FY23 Actuals
Family Medicine With Obstetrics	10,026	90th Percentile	2023 Sullivan Cotter	0.25	0.25	FY23 Actuals
General Surgery	5,545	31st Percentile	2023 Sullivan Cotter	2.12	2.22	FY23 Actuals
Geriatrics	1,883	<10th Percentile	2023 Sullivan Cotter	0.72	1.02	FY23 Actuals
Hospice and Palliative Medicine	2,293	38th Percentile	2023 Sullivan Cotter	1.00	1.00	FY23 Actuals
Hospitalist – Internal Medicine	3,029	20th Percentile	2023 Sullivan Cotter	2.60	2.94	FY23 Actuals
Obstetrics/Gynecology – General	5,527	26th Percentile	2023 Sullivan Cotter	2.91	3.60	FY23 Actuals
Orthopedic Surgery – General	6,751	28th Percentile	2023 Sullivan Cotter	1.73	1.75	FY23 Actuals
Otolaryngology – General	6,446	32nd Percentile	2023 Sullivan Cotter	1.13	1.13	FY23 Actuals
Pediatrics – General	4,691	27th Percentile	2023 Sullivan Cotter	3.32	3.87	FY23 Actuals
Radiology – Interventional	6,738	40th Percentile	2023 Sullivan Cotter	2.66	2.70	FY23 Actuals
Sports Medicine – Medical	3,617	<10th Percentile	2023 Sullivan Cotter	1.00	1.00	FY23 Actuals
PMG PRIMARY CARE - BRANDON - APP - Nurse Practitioner – Primary Care	3,684	46th Percentile	2023 Sullivan Cotter	1.00	1.00	FY23 Actuals
PMG PRIMARY CARE - BRANDON - Family Medicine	4,061	15th Percentile	2023 Sullivan Cotter	1.25	1.25	FY23 Actuals
PMG PRIMARY CARE - BRANDON - Family Medicine With Obstetrics	4,496	23rd Percentile	2023 Sullivan Cotter	0.75	0.75	FY23 Actuals
PMG PRIMARY CARE - BRANDON - Internal Medicine	4,526	25th Percentile	2023 Sullivan Cotter	1.00	1.00	FY23 Actuals
PMG PRIMARY CARE - MIDDLEBURY - APP - Nurse Practitioner – Primary Care	2,450	19th Percentile	2023 Sullivan Cotter	2.05	2.05	FY23 Actuals
PMG PRIMARY CARE - MIDDLEBURY - APP - Physician Assistant – Primary Care	3,245	22nd Percentile	2023 Sullivan Cotter	1.79	1.79	FY23 Actuals
PMG PRIMARY CARE - MIDDLEBURY - Family Medicine	3,928	14th Percentile	2023 Sullivan Cotter	2.11	2.71	FY23 Actuals
PMG PRIMARY CARE - MIDDLEBURY - Internal Medicine	2,992	<10th Percentile	2023 Sullivan Cotter	1.53	1.53	FY23 Actuals
PMG PRIMARY CARE - VERGENNES - APP - Nurse Practitioner – Primary Care	3,890	50th Percentile	2023 Sullivan Cotter	1.07	1.07	FY23 Actuals
PMG PRIMARY CARE - VERGENNES - APP - Physician Assistant – Primary Care	12,360	90th Percentile	2023 Sullivan Cotter	0.12	0.12	FY23 Actuals
PMG PRIMARY CARE - VERGENNES - Family Medicine	4,181	17th Percentile	2023 Sullivan Cotter	3.16	3.36	FY23 Actuals

## Boarding and Transfer Issues

Note: These questions were lifted from budget narratives of previous years. If you are unable to answer the questions in full, please provide GMCB with a written explanation of your limitations and answer the question to the best of your ability.

**Table Five: Patient Boarding**

Please estimate total number of discharges, patient days, associated expenditures and reimbursements for FY22 (Actuals), FY23 (Actuals), FY24 (Projected) and FY25 (Budget): Provision of care due to the inability to discharge patients home due to lack of services or transfer patients to post-acute or other more appropriate care settings. Examples might include hospital stays beyond what is clinically indicated due to difficulties discharging/transferring after patients are deemed safe and appropriate for discharge/transfer or stays for which patients received care that would not generally be provided in a hospital setting (i.e. admissions for social reasons)

Year	Total Number of Discharges	Total Number of Patient Days	Associated Expenditures	Associated Reimbursements
FY2022 (Actuals) FY2023 (Actuals) FY2024 (Projected) FY2025 (Budget)	Critical access hospitals have the ability to generate swing revenue on patients that stay beyond their acute care needs, thus PMC does not have any uncompensated care resulting from an inability to discharge patients.			

**Table Six: Patient Boarding (LOS)**

Assuming the majority of patients who stay in emergency departments for greater than 24 hours without an admitted disposition are patients boarding for a mental health evaluation, please define the LOS in patient hours for patients who have a LOS greater 24 hours without an admitted disposition and the total number of episodes this represents. Please estimate the associated expenditures and reimbursements associated with these encounters.

Year	LOS in patient hours for patients who have a LOS greater 24 hours (without an admitted disposition)	Total Number of Episodes	Associated Expenditures	Associated Reimbursements
PH - FY24	2,628	110	107,201	0



Other Services	NPR FY24 Budget	NPR FY24 Proj.	NPR FY25 Budget	NPR YOY (Budget to Budget)	W	NPR FY24 @FY25 Comm. Prices	NPR FY25 due to Comm. Price	NPR FY25 due to Comm. Price (FY24 Proj. to FY24 Budget)	NPR FY25 due to Comm. Price (FY25 Budget to FY24 Proj.)	NPR FY24 @FY25 Utiliz.	NPR FY25 due to Utiliz.	NPR FY24 @FY25 Public Payer Prices	NPR FY25 due to Public Payer Prices	NPR FY24 @FY25 Payer Mix	NPR FY25 due to Payer Mix	NPR FY25 due to all other	FY25	FY25	FY25	FY25	FY25
																	Comm Rate NPR Impact	Estimated AnnualizedC om Rate	Comm Rate (Wavg)	NPR Growth	NPR Growth (Wavg)
Medicaid	701,077	1,074,514	790,490	89,413	0.17	701,077	-	-	-	437,609	(263,467)	701,077	0	2,471,104	1,770,027	(1,417,148)	0.0%	0.0%	0.0%	12.8%	2.1%
Medicare - Traditional	817,388	283,682	1,507,390	890,002	0.15	817,388	-	-	-	468,180	(149,208)	875,384	57,977	1,398,449	782,061	(199,172)	0.0%	0.0%	0.0%	144.2%	21.3%
Medicare - Advantage	2,572,475	580,138	1,435,721	(1,138,753)	0.62	2,572,475	-	-	-	2,418,886	(153,589)	2,572,475	-	1,440,534	(1,131,041)	148,778	0.0%	0.0%	0.0%	-44.2%	-27.2%
Major Commercial	-	(8,471)	507,171	507,171	0.00	-	(0)	507,171	(0)	-	-	-	-	-	-	507,171	0.0%	0.0%	0.0%	0.0%	0.0%
All Payer Model	356,489	(21,143)	(993,799)	(1,350,288)	0.09	356,489	-	-	-	362,134	5,665	317,770	(38,869)	(53,130)	(408,569)	(907,635)	0.0%	0.0%	0.0%	-376.8%	-32.4%
APM - Medicare	306,452	(164,631)	(1,044,459)	(1,350,910)	0.07	306,452	-	-	-	317,987	11,535	266,280	(40,171)	(108,187)	(414,639)	(907,635)	0.0%	0.0%	0.0%	-440.8%	-32.4%
APM - Medicaid	50,017	143,488	50,660	642	0.01	50,017	-	-	-	44,147	(5,870)	51,490	1,472	55,057	5,040	-	0.0%	0.0%	0.0%	1.3%	0.0%
APM - Other	-	-	-	-	0.00	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
All Other Payers	(58,959)	(1,086,829)	(212,808)	(152,847)	-0.01	(58,959)	-	-	-	(51,134)	8,825	(84,532)	(4,573)	(82,788)	(22,808)	(134,089)	0.0%	0.0%	0.0%	254.8%	-3.7%
Bad Debt	(13,598)	(8,997)	(18,338)	(2,743)	0.00	(13,598)	-	-	-	(13,598)	-	(14,071)	(475)	(13,598)	(2,288)	-	0.0%	0.0%	0.0%	20.2%	-0.1%
Free Care	-	-	-	-	0.00	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
DSH	-	-	-	-	0.00	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	0.0%	0.0%	0.0%
Overall Other Services	4,173,854	204,771	3,018,030	(1,155,824)	1.00	4,173,854	(0)	507,171	(0)	3,622,079	(551,775)	4,188,083	14,230	5,161,593	987,740	(1,606,018)	0.0%	0.0%	0.0%	-27.7%	-39.8%
TOTAL	NPR FY24 Budget	NPR FY24 Proj.	NPR FY25 Budget	NPR YOY (Budget to Budget)	W	NPR FY24 @FY25 Comm. Prices	NPR FY25 due to Comm. Price	NPR FY25 due to Comm. Price (FY24 Proj. to FY24 Budget)	NPR FY25 due to Comm. Price (FY25 Budget to FY24 Proj.)	NPR FY24 @FY25 Utiliz.	NPR FY25 due to Utiliz.	NPR FY24 @FY25 Public Payer Prices	NPR FY25 due to Public Payer Prices	NPR FY24 @FY25 Payer Mix	NPR FY25 due to Payer Mix	NPR FY25 due to all other	FY25	FY25	FY25	FY25	FY25
Medicaid	6,215,279	3,184,292	3,408,587	(2,806,693)	0.05	6,215,279	-	-	-	6,303,882	88,612	6,215,279	(0)	8,088,524	(148,755)	(2,746,550)	0.0%	0.0%	0.0%	-45.2%	-2.2%
Medicare - Traditional	11,773,446	12,717,338	11,547,438	(228,008)	0.09	11,773,446	-	-	-	12,233,386	459,940	12,208,959	436,513	10,848,582	(924,884)	(197,597)	0.0%	0.0%	0.0%	-1.9%	-0.2%
Medicare - Advantage	17,179,723	18,709,858	19,985,339	2,805,616	0.14	17,179,723	-	-	-	18,224,380	1,044,657	17,205,370	25,847	18,043,964	864,241	871,071	0.0%	0.0%	0.0%	16.3%	2.2%
Major Commercial	48,322,919	48,905,443	56,051,308	7,728,390	0.39	48,322,919	1,218,682	2,975,810	1,218,682	51,163,220	2,840,301	48,322,919	-	49,018,535	695,617	2,975,810	2.5%	3.4%	1.0%	18.0%	6.2%
All Payer Model	30,493,322	33,154,351	33,185,630	2,892,508	0.24	30,493,322	-	-	-	33,161,481	2,668,160	32,488,551	1,995,229	30,967,641	474,320	(2,445,200)	0.0%	0.0%	0.0%	8.5%	2.2%
APM - Medicare	22,014,178	25,158,843	24,734,585	2,720,407	0.18	22,014,178	-	-	-	23,739,538	1,725,360	24,007,935	1,993,757	22,108,263	94,084	(1,092,793)	0.0%	0.0%	0.0%	12.4%	2.2%
APM - Medicaid	8,435,765	7,971,875	8,451,245	15,480	0.07	8,435,765	-	-	-	9,378,565	942,800	8,437,237	1,472	8,816,000	380,235	(1,309,028)	0.0%	0.0%	0.0%	0.2%	0.0%
APM - Other	43,379	27,632	(43,379)	(43,379)	0.00	43,379	-	-	-	-	-	-	-	43,379	-	(43,379)	0.0%	0.0%	0.0%	-100.0%	0.0%
All Other Payers	13,505,128	9,303,041	11,754,405	(1,750,721)	0.11	13,505,128	(28,825)	(9,679)	(26,825)	14,205,363	700,236	13,863,098	157,972	13,211,837	(283,299)	(2,315,639)	0.0%	0.0%	0.0%	-13.0%	-1.4%
Bad Debt	(1,827,883)	(4,510,774)	(4,822,411)	(2,994,528)	-0.01	(1,827,883)	(28,825)	(9,679)	(26,825)	(1,744,284)	(118,381)	(1,735,483)	(107,800)	(1,508,848)	119,037	(2,862,780)	1.0%	2.2%	0.0%	184.0%	-2.4%
Free Care	(1,274,095)	(1,806,795)	(1,395,285)	(121,170)	-0.01	(1,283,774)	(9,679)	-	(9,679)	(1,349,652)	(75,557)	(1,305,007)	(30,912)	(1,100,709)	173,388	(178,408)	0.8%	1.0%	0.0%	9.5%	-0.1%
DSH	447,285	402,432	414,095	(33,170)	0.00	447,285	-	-	-	447,285	-	447,285	-	-	(33,170)	-	0.0%	0.0%	0.0%	-7.4%	0.0%
Overall Total	126,035,102	120,262,985	130,329,326	5,294,224	1.00	126,215,260	1,180,158	2,975,810	1,180,158	132,645,070	7,609,969	127,511,950	2,476,848	125,994,794	969,692	(6,932,443)	0.9%	1.3%	0.9%	4.2%	4.2%

**Notes:**  
Please report IP Psych consistently with prior years, and indicate in your narrative whether it is included in "inpatient" or "other services".

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