



609 Washington Hwy. Morrisville, VT 05661 | P (802) 888-0895 | F (802) 851-8313

November 30, 2021

Green Mountain Care Board
144 State Street
Montpelier, VT 05602

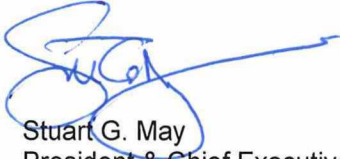
Dear Green Mountain Care Board Members:

I am writing in support of OneCare Vermont Accountable Care Organization's fiscal year 2022 budget. As a President & CEO at Lamoille Health Partners, I have seen the positive effect of OneCare's work in my community and at Lamoille Health Partners.

- OneCare brings together over 5,000 providers across Vermont to align the transition to value-based care. Working with these providers gives us the scale we need to make real change, reducing cost and increasing quality, for our providers and patients. OneCare achieves economies of scale and has a narrow operating margin of 1.1% of the total cost of care for which it is accountable.
- Data and analytics about cost, quality, and utilization available from OneCare allow our organization to track our progress toward value-based care, compare our progress to peer organizations and other health service areas, and identify ways to improve quality. These data would not be available without OneCare.
- OneCare contracts with insurance payers on behalf of our organization and entire ACO network. These contracts incentivize value over volume and move us away from fee-for-service – a system which we know is no longer viable. Without OneCare, moving to value-based care contracts would be both slow and difficult.
- A recent evaluation by NORC at the University of Chicago found the Vermont All-Payer Accountable Care Organization Model (or APM) achieved statistically significant Medicare gross spending reductions at the ACO and state levels and statistically significant declines in acute care stays at the ACO and state levels. Progress is being made, and I urge you to approve OneCare's budget so that this momentum can be carried forward and progress can continue.
- OneCare is investing nearly \$29M in population health management in 2022. These funds wouldn't be available to providers without OneCare. It is critical to sustain investments in population health management and preventive care, especially while our health care system is under the immense strain of the COVID-19 pandemic.

OneCare has made impressive strides toward a system that rewards value over volume, and there is more work to do. It is vital that Vermont continues this work in order to realize the full benefits of value-based care. On behalf of Lamoille Health Partners, I strongly urge you to approve OneCare's fiscal year 2022 budget.

Sincerely,



Stuart G. May
President & Chief Executive Officer
Lamoille Health Partners

