| | FY2022A | FY2023B | FY2023P | FY2024S | FY23 FY24 B \$ | FY23 FY24 B % |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------------|------------------|
| Gross Patient Care Revenue | - | - | - | - | (0.000.440) | 44.50 |
| Inpatient Outpatient | - 117,082,848 | 25,370,215 107,531,142 | 25,370,215 107,531,142 | 21,690,069 122,767,825 | (3,680,146) 15,236,683 | -14.5% 14.2% |
| Physician | 117,002,040 | 107,331,142 | 107,551,142 | 122,707,025 | 13,230,003 | 14.27 |
| Chronic Rehab | - | - | - | - | - | |
| SNF/ECF | - | - | - | - | - | |
| Swing Beds | | - | | - | - | |
| Total Gross Patient Care Revenue | 117,082,848 | 132,901,357 | 132,901,357 | 144,457,894 | 11,556,537 | 8.7% |
| Net Revenue Deductions | | - | | - | | |
| Disproportionate Share Payments | 1,483,691 | 750,000 | 750,000 | 550,000 | (200,000) | -26.7% |
| Bad Debt Free Care Deductions from Revenue | (4,537,882) (60,961,855) | (3,869,857) (71,002,861) | (3,869,857) (71,002,861) | (3,954,878) (79,729,411) | (85,021) (8,726,550) | 2.2% 12.3% |
| Graduate Medical Education | (00,301,033) | (71,002,001) | (71,002,001) | (73,723,411) | (0,720,330) | 12.570 |
| Total Net Revenue Deductions | (64,016,046) | (74,122,718) | (74,122,718) | (83,134,289) | (9,011,571) | 12.2% |
| Fixed Prospective Payments and Reserves | . , , , | | | | .,,,, | |
| Fixed Prospective Payments | - | _ | - | _ | _ | |
| Fixed Prospective Payments - Hospital | 3,614,454 | 3,360,000 | - | - | (3,360,000) | -100.0% |
| Fixed Prospective Payments - Physician | - | - | - | - | - | |
| Fixed Payments Adjustments & Reconciliations | | | - | - | - | |
| Total Fixed Prospective Payments | 3,614,454 | 3,360,000 | - | - | (3,360,000) | -100.0% |
| Reserves | - | - | - | - | - | |
| Reserves - Hospitals | (3,614,454) | (3,360,000) | - | - | 3,360,000 | -100.0% |
| Reserves - Physicians | - | - | - | - | - | |
| Reserves Risk Adjustments & Reconciliations Total Reserves | (3,614,454) | (3,360,000) | - | - | 3,360,000 | -100.0% |
| | (5,514,454) | (3,300,000) | - | - | 3,300,000 | -100.0% |
| <u>Other Reform Payments</u> Other Reform Payments-Hospitals | - | - | - | - | - | |
| Other Reform Payments Physicians Other Reform Payments Physicians | - | - | - | - | - | |
| Total Other Reform Payments | | | | - | - | |
| • | | 0 | | | (0) | -100.0% |
| Total Fixed Prospective Payments and Reserves | - | U | - | - | (0) | -100.0% |
| Total NDD + EDD | E2 000 000 | E0 770 C20 | E0 770 C20 | C4 222 C0E | 0.544.000 | 4.20/ |
| Total NPR + FPP | 53,066,802 | 58,778,639 | 58,778,639 | 61,323,605 | 2,544,966 | 4.3% |
| Other Operating Revenue | _ | _ | _ | _ | _ | |
| Community Foundation Revenue | - | - | - | - | - | |
| Grant Income | 6,392,168 | 500,000 | 500,000 | - | (500,000) | -100.0% |
| Cafeteria & Parking | 94,731 | 90,000 | 90,000 | 105,000 | 15,000 | 16.7% |
| Employee Sales Pharmacy | - | - | - | - | - | |
| Employee Sales Med Surg Supplies | - | - | - | - | - | |
| Sale of Services to Other Organizations Physician Office and Other Rentals | - | - | - | - | - | |
| Meaningful Use | - | - | - | - | - | |
| 340B Retail Pharmacy Programs | 20,811 | 25,000 | 25,000 | 100,000 | 75,000 | 300.0% |
| COVID-19 Stimulus and Other Grant Funding | - | 300,000 | 300,000 | - | (300,000) | -100.0% |
| Miscellaneous/Contract Income | - | 906,000 | 906,000 | 739,863 | (166,137) | -18.3% |
| Premium Revenue and Payer Incentives | - | - | - | - | - | |
| Specialty Pharmacy Outpatient Pharmacy Revenue | - | - | - | - | - | |
| Reference Lab Revenue | - | - | - | - | - | |
| Institutional Services Revenue | - | _ | - | _ | _ | |
| Reimbursed Expenses | - | - | - | - | - | |
| Other | 1,808,676 | 1,025,000 | 1,025,000 | - | (1,025,000) | -100.0% |
| Total Other Operating Revenue | 8,316,386 | 2,846,000 | 2,846,000 | 944,863 | (1,901,137) | -66.8% |
| | | | | | | |
| Total Operating Revenue | 61,383,188 | 61,624,639 | 61,624,639 | 62,268,468 | 643,829 | 1.0% |
| O | | | | | | |
| <u>Operating Expense</u> Salaries Non MD | - 18,212,780 | 20,350,536 | 20,350,536 | - 21,757,873 | - 1,407,337 | 6.9% |
| Fringe Benefits Non MD | 4,688,878 | 5,190,523 | 5,190,523 | 4,563,967 | (626,556) | -12.1% |
| Physician Fees & Salaries | 10,039,619 | 5,325,628 | 5,325,628 | 4,920,984 | (404,644) | -7.6% |
| Fringe Benefits MD | · · · - | · · · - | · · · - | 805,859 | 805,859 | |
| Health Care Provider Tax | 3,363,267 | 3,526,718 | 3,526,718 | 3,232,692 | (294,026) | -8.3% |
| Depreciation Amortization | 1,368,712 | 1,264,750 | 1,264,750 | 1,200,000 | (64,750) | -5.1% |
| Interest - Short Term | 450 500 | 140.000 | 440.000 | - | - | 0F 70/ |
| Interest - Long Term Other Operating Expense | 156,536 20,243,742 | 140,000 24,089,073 | 140,000 24,089,073 | 260,000 25,050,376 | 120,000 961,303 | 85.7% 4.0% |
| Bad Debt (pre 2012) | 20,243,742 | 24,000,070 | 24,000,070 | 23,030,370 | - | 4.070 |
| Total Operating Expense | 58,073,534 | 59,887,228 | 59,887,228 | 61,791,751 | 1,904,523 | 3.2% |
| | | | | | | |
| Net Operating Income (Loss) | 3,309,654 | 1,737,411 | 1,737,411 | 476,717 | (1,260,694) | -72.6% |
| | | | | | • | |
| Non-Operating Revenue | - | - | - | - | - | |
| General Contributions | 159,688 | - | - | - | - | |
| Transfers from (to) Related Organizations Income from Investments | - 6,918 | - | - | - | - | |
| Gain (Loss) from Sale of Investments | 15,000 | - | - | - | - | |
| Income from Funded Depreciation | - | - | - | - | - | |
| Income from Other Board Designated Funds | - | - | - | - | - | |
| Net Income (Loss) on Rentals | - | - | - | - | - | |
| All Other | 1,673,688 | 5,000 | 5,000 | 5,000 | - | 0.0% |
| Total Non-Operating Revenue | 1,855,294 | 5,000 | 5,000 | 5,000 | - | 0.0% |
| Excess (Deficit) Of Revenue Over Expense | 5,164,948 | 1,742,411 | 1,742,411 | 481,717 | (1,260,694) | -72.4% |
| Operating Margin % | 5.39% | 2.82% | 2.82% | 0.77% | | |
| operating mulgin 70 | 0.0070 | 2.02 /0 | 2.83% | 0.77% | | |