

NOTE: When completing this table make entries in the shaded fields only.

**FACILITY**  
**Valley Vista Bradford**  
**TABLE 6B**  
**REVENUE SOURCE PROJECTIONS**  
**PROJECT ONLY**

	Latest Actual 0	% of Total	Budget 1	% of Total	Proposed Year 1 2	% of Total	Proposed Year 2 3	% of Total	Proposed Year 3 4	% of Total
<b>Gross Inpatient Revenue</b>										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	779,523	72.0%	779,523	72.0%	779,523	72.0%
Commercial	N/A		-	#DIV/0!	307,543	28.4%	307,543	28.4%	307,543	28.4%
Self Pay	N/A		-	#DIV/0!	(4,380)	-0.4%	(4,380)	-0.4%	(4,380)	-0.4%
Free Care / Bad Debt	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
	N/A		\$ -	#DIV/0!	\$ 1,082,686	100.0%	\$ 1,082,686	100.0%	\$ 1,082,686	100.0%
<b>Gross Outpatient Revenue</b>										
Medicare	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
<b>Gross Other Revenue</b>										
Medicare	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
<b>Gross Patient Revenue</b>										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	779,523	72.0%	779,523	72.0%	779,523	72.0%
Commercial	N/A		-	#DIV/0!	307,543	28.4%	307,543	28.4%	307,543	28.4%
Self Pay	N/A		-	#DIV/0!	(4,380)	-0.4%	(4,380)	-0.4%	(4,380)	-0.4%
Free Care / Bad Debt	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
	N/A		\$ -	#DIV/0!	\$ 1,082,686	100.0%	\$ 1,082,686	100.0%	\$ 1,082,686	100.0%
<b>Deductions from Revenue</b>										
Medicare	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
Medicaid	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Commercial	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Self Pay	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Free Care / Bad Debt	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
Other	N/A		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
	N/A		\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/0!
<b>Net Patient Revenue</b>										
Medicare	N/A		\$ -	#DIV/0!	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	N/A		-	#DIV/0!	779,523	72.0%	779,523	72.0%	779,523	72.0%
Commercial	N/A		-	#DIV/0!	307,543	28.4%	307,543	28.4%	307,543	28.4%
Self Pay	N/A		-	#DIV/0!	(4,380)	-0.4%	(4,380)	-0.4%	(4,380)	-0.4%
Free Care / Bad Debt	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
Other	N/A		-	#DIV/0!	-	0.0%	-	0.0%	-	0.0%
DSP*	N/A		N/A		N/A		N/A		N/A	
	N/A		\$ -	#DIV/0!	\$ 1,082,686	100.0%	\$ 1,082,686	100.0%	\$ 1,082,686	100.0%

Latest actual numbers should tie to the hospital budget process.

\* Disproportionate share payments

**Assumptions:**

Latest Actual represents calendar year 2018, Year 1 is calendar year 2019, Year 2 is calendar year 2020 and Year 3 is calendar year 2021.

Payer Mix differs between Adult and Young Adult (see table below).

Other revenue-ADAP grant not affected by project.

	Patient Day Mix		Avg Rate	
	Young Adult	Adult	Young Adult	Adult
Medicaid	628	3,628	340.23	273.73
Commercial	715	1,380	520.80	492.95
Self Pay	117	102	300.00	300.00
	1,460	5,110		
Mix %	Young Adult	Adult		
Medicaid	43%	71%		
Commercial	49%	27%		
Self Pay	8%	2%		
	100%	100%		

The change in revenue is a result of the rate difference between Young Adult and Adult and occupancy was been 4 beds for 2019 for Young Adult and used the assumption that the 14 beds would be occupied when converted to Adult.