



To: Kevin Mullin, Chair, Green Mountain Care Board
Jessica Holmes, Board Member
Robin Lunge, Board Member
Tom Pelham, Board Member
Maureen Usifer, Board Member
Susan J. Barrett, Executive Director

cc: Jessica Mendizabal, Data Project Director

From: Beth Anderson, President & CEO, VITL 

Date: August 19, 2021

Re: VITL Quarterly Update

Following our new budget guidance, the VITL leadership team is submitting our Quarterly Update for your review. The attached presentation offers updates about the Collaborative Services project, Consent, Strategic Planning and Business Model development, and continued support for COVID data needs, in addition to the quarterly metrics. As we will not be presenting this in person, this memo provides a brief narrative about our work.

I'd like to start with an exciting update. Sue Fritz has joined VITL on August 16 as Director of Technology. Sue joins us with extensive experience leading impactful technology teams. Her most recent position was as Director of IT at Burlington Electric Department. Her experience includes positions at Merchants Bank, Signal Advertising, and Champlain College. I look forward to introducing you to her at our next presentation.

VITL teams are focused on successful completion of the September 30 MedicaSoft deliverables, which include:

- Launching a full clinical database
- Ingesting claims data and linking patient claims and clinical records
- Initiating a pilot of a new clinical portal

Much more work is planned to follow the September deliverables, including developing a robust, user-driven reporting capability, working with private payers to incorporate additional claims data, enhancing and rolling out a clinical portal, and launching application programming interfaces (APIs) to allow easier submission of and access to Vermont Health Information Exchange data.

As we mentioned in our budget presentation in June, VITL is engaged in developing a strategic plan for the next 3-5 years. We have drafted a plan and expect to finalize the work with our Board of Directors in the coming month. We will include information about the plan in our next update. We are also working on developing a business model for our future. As funding from the Centers for Medicare and Medicaid (CMS) transitions from HITECH to new, yet undefined models, VITL is looking to identify new revenues sources. To support development of this model VITL has engaged a consulting firm with deep experience working with health information exchanges (HIEs). We are working with the consultant to identify best practices and opportunities for valuable services VITL can offer. We are also in conversation with the Department of

Vermont Health Access (DVHA) to understand what funding might look like in the coming years, and what gaps we might have. Our goal will be to develop a fee model that enables the Vermont Health Information Exchange to continue to deliver valuable data and services, includes manageable investment by the organizations that use the services, and that ultimately ensures VITL's sustainability.

In addition, VITL continues to collect and deliver data to the Agency of Human Services and Department of Health for their COVID response. Over the reporting quarter, the team implemented 22 new interfaces to collect lab and immunization data, with 155 created since the beginning of the pandemic. In addition, following the Legislature's approval of changes to 18 V.S.A. § 1129 to allow the Immunization Registry to share immunization data with the VHIE, we are working with the Department of Health to develop the ability to capture IMR data to provide a more complete immunization record for each patient.

VITL's Finance Team is in the process of closing the FY21 Year End (6/30/21) finance statements. Performance is close to the projections presented to the GMCB in June. Audit preparation is underway, and fieldwork will begin in September.

Finally, the presentation includes our typical quarterly metrics. June 30 marked the end of our fiscal year, so many of the metrics represent a full year of data for comparison.

Please let me know if you have any questions. We look forward to presenting our next update in the fall.